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DULUTH--Twenty-one speakers---outstanding in government, transportation and business---will appear at the University of Minnesota's first annual Seaway Institute to be held September 12-16 at the University's Duluth campus.

Dr. Richard O. Sielaff, chairman of the institute and chairman of the Social Sciences division on the Duluth campus, said the five day short course is dedicated toward solution of the problems of developing international trade at a seaway port.

The Institute is sponsored by the University's Center for Continuation Study, Minneapolis, and the Social Sciences division at UMD. Assisting in the planning is the United States Department of Commerce.

Patten D. Allen, director of the European division, office of economic affairs, United States Bureau of Foreign Commerce, will address the institute at the opening day dinner, speaking on "The Inner Six and the Outer Seven," two groups of European countries organized for reciprocal trade arrangements.

Other speakers scheduled to appear are: E. Reece Harrill, assistant administrator, St. Lawrence Seaway Corporation; Marvin Fair, director, transportation program, The American University, Washington, D.C.; Oscar F. Litterer, business economist, Federal Reserve Bank of Minneapolis; Ernest G. Booth, manager, U.S. Department of Commerce Field Services, Minneapolis; Ken Miller, chief, foreign trade department,

U.S. Department of Field Services, Minneapolis; Clarence Wisby, head, foreign department, Northwestern National Bank, Minneapolis; Joseph Dugan, chief of domestic section, U. S. Department of Commerce Field Services, Minneapolis; John Mount, Insurance Company of North America, Philadelphia; John Alfton, technical director, Office of Naval Materials, Minneapolis; Paul M. Lemieux, export traffic international division, Minneapolis Honeywell Regulator Company; Edmund Nightingale, professor of economics and transportation, University of Minnesota; Charles W. Arning, British consul, St. Paul; Henry Strunck, vice president of Frederic Henjes company, Inc.; Wayne Holmes, vice president and secretary of William H. McGee company; Harry Barr, president Barr Shipping Company; A. B. Biegen, vice president of Caldwell and Company; E.R. Birchler, vice president of the D.C. Anderson company, all of New York City; A. P. Sparboe, vice president of Pillsbury company, Minneapolis; and Capt. David Jones, Isbrandtsen company, Chicago.

They will discuss such topics as: how a company gets into import or export trade, the mechanics of international banking and trade, packing and handling goods for export, the role of the foreign freight forwarder, marine insurance, steamship operation and rates and contacting foreign importers.

During the 1959 shipping season, the opening of the St. Lawrence Seaway brought 234 ocean ships into the Duluth harbor. Grain shipments the first season---foreign and domestic---totaled more than 150-million bushels. A beginning on general cargo shipments late in the season showed 11,681 tons imported and 4,700 tons exported. In 1960, by the end of June, general cargo shipments were up 243 per cent; grain exports, up 10 per cent.

The majority of the institute enrollees will live in the modern, new dormitories on the Duluth campus. Further information and registration forms should be addressed to "Director, Center for Continuation Study, University of Minnesota, Minneapolis 14, Minnesota.