

The Minnesota Daily

Volume XV

The University of Minnesota, Wednesday, May 6, 1914

Number 137

FRESHMAN ORATORS CONTEST SOPHS IN DELAYED CONTEST

Chapel Will Be Scene of Annual Underclass Competition This Evening.

ROTHSCHILD PRIZE WILL BE DIVIDED BETWEEN WINNERS

Many Good Orations and Experienced Speakers on Evening's Program.

Tonight promptly at 8:15 the long postponed Freshman-Sophomore Oratorical Contest will take place in Chapel and the orators of the two classes will clash for honors, stimulated by the Maurice L. Rothschild and Co. prizes of \$100. The six speakers have been training diligently the past few weeks, and six good speeches are promised, on good, live subjects.

Several of the speakers have attained former honors in oratory. Oliver Buswell and Wendell Burns were both chosen on their respective class debating teams in the fall. For the first time in history two girls will appear in the contest, both freshmen, and both good speakers. Miss Louise Bailey will speak on "The National Danger," and Miss Tuttle on "The Poet and Savior of a Race." Robert Heinze was chosen class "speller" in the Freshman-Sophomore class scrap.

Henry Graves, president of the Sophomore class has been invited to preside. No admission will be charged and it is hoped that the students will turn out in good force. Attendance at oratorical contests has gradually been diminishing through the year, and the "Apathy" displayed in this line of activity is discouraging to say the least.

Gopher To Be On Campus Friday At Seven O'clock

Most Beautiful of Annals Will Meet The Public Gaze For First Time.

Gopher Day Dance Featured by Election of Popular Girl and Homely Man.

Expectant students are waiting eagerly for the appearance of the "Gopher Beautiful" next Friday. At 7:15 the first copy of the annual will be given to the public, and a rush will begin for the remainder of the somewhat limited number available on that day. The first book, according to past customs, will be given away free. As only ten copies are left, those wishing a Gopher, should order and pay for it immediately.

On Friday evening, the big Gopher Day Dance will attract a large crowd of students, the feature of the evening being the presentation of a Gopher with the name of the recipient emblazoned in gold upon the cover, to the girl elected the most popular on the campus, and of a suitable reward to the homeliest man. A ticket to this dance carries with it the right to 5 votes in each contest, and the purchase of a Gopher, 15. To date the standing in the election is, Althea Heitman, 10; Dorothy Davis, Florence Swanson, Lillian Seifried, and Florence Drewry, 5 each.

DR. VINCENT TO ADDRESS MENORAH SOCIETY TONIGHT

President George E. Vincent will lecture this evening in room 301 Fowell Hall under the auspices of the Menorah Society of the University. This will be the last meeting of the year at which an outside speaker will lecture. The meeting will be open to everyone.

President Vincent on the Men's Building.
"A long cherished plan is about to be realized. A commodious and well-appointed building will soon be ready to serve the convenience, comfort and pleasure of Minnesota men. Far more important, this Club will express and foster comradeship, democracy and unity. It will offer that common-life from which each member will gain deeper insight, wider sympathy and larger loyalty. Let us all—students, faculty and alumni—do our utmost to insure a start under the most favorable conditions."

George E. Vincent

Dr. Sato, Exchange Prof. To Give Lecture Series

Japanese Educator Will Speak On Various Phases of "U" Work in Japan.

Speaker Comes Under Auspices of Carnegie Foundation For World Peace.



Dr. Shosuke Sato, rector of the College of Agriculture of the Northwestern Imperial University of Japan will begin his series of lectures on the social, political and economic conditions of his home country in Chapel this afternoon at four o'clock. His subjects will be: Wednesday, May 6, "From Old Feudalism to New Imperialism," Friday, May 8, "Local Autonomy and Constitutional Government," Wednesday, May 13, "Agricultural Credit and Rural Sociology," Friday, May 15, "Social Changes and Reforms Since the Restoration." Dr. Sato comes under the auspices of the Carnegie Endowment for International Peace, and is considered unusually fitted for his task of bringing about mutual understanding and friendship between the peoples of the United States and Japan.

Dr. Sato will speak at the vesper service next Sunday evening.

Dr. Sato is staying at the Radisson and is visiting all the places of interest about the Twin Cities.

MASQUERS APPEAR IN BARRIE COMEDY TOMORROW NIGHT

Proceeds From This Performance To Be Added To The Men's Union Fund.

TICKET SALE INDICATES LARGE STUDENT ATTENDANCE

Many Well Known Actors Will Interpret Roles in Bright Comedy.

The next link in the chain by which "The Minnesota Union" is to raise \$30,000, is to be furnished by "The Masquers," and if the demand for reserved seats continues until Thursday at the rate that they have been disposed of since Monday, when the reserved seat sale opened at the Co-op, the Minnesota Union fund will be increased by several hundred dollars. The seats will be on sale at the Co-op until Thursday noon, after which they will be on sale at the Princess Theatre.

The club has been busy rehearsing "The Professor's Love Story" for the past two months and now this delightful comedy is about ready for the raising of the curtain.

Members of The Masquers have felt for a long time that there has been a great deal of useless effort and time spent in learning the "scientific art of making love," sometimes called fusing and in "The Professor's Love Story," freshmen and others will be given a scientific exhibition of the same, by past masters in the art.

This is the second play of the year (Continued on page 2)

Yale Divinity Dean Speaks On "Definition of a Man"

Dr. Brown Traced Evolution of the "Definition of a Man," in Chapel Address.

The Ministry as an Opportunity For Real Men Was Discussed in Later Talk.

Speaking to audiences which seemed reluctant to leave when he had finished, Dean Charles R. Brown of Yale Divinity school took for his subjects in chapel "The True Definition of a Man," and "The Choice of a Life Work." At the regular chapel exercise, the speaker traced the evolution of his definition, and told how the pleasure seeking man had given place to the man of superior physical endowments, the destroyer of men, only to be superseded by the producer of wealth, the captain of industry and juggler of time and events. The change from the worshipper of gold to the man of brain, of intellectual insight, the thinker and leader followed. He concluded by declaring this incomplete without the motive of service to mankind, the modern motive.

In his afternoon address, Dean Brown spoke of the ministry as an opportunity for such service. He also gave several cautions upon the choice of a vocation, whatever it might be.

Band And Glee Club Star Attractions At Big Campus Sing On Library Knoll This Evening

A Campus Sing backed by the All-University Council led by the Minnesota Band, assisted by the Glee Club and carried on by the student public in general is scheduled for tonight at 7:15. Promptly at seven o'clock the band will swing out of the Armory, and march down University avenue to Tenth, over Tenth to 4th street, up 4th to 15th avenue and over to the campus. The singers will assemble

on the knoll in front of the Library. The sings were introduced last year and proved very popular, and the Council plans to continue the custom. Carroll Nelson, who holds the big stick over the band, has suggested that the students bring mandolins and guitars in order that the experiment of a combination may be tried. The sing will serve as an interlude between supper and the various activ-

HONOR SYSTEM SUBMITTED TO STUDENT VOTE TO-DAY

Y. M. TO HOLD GENEVA RALLY.

Western Student Secretary Will Tell of the Work of the Conference.

The Geneva conference as an opportunity to get a world vision of great problems of the day, will be the theme of a special meeting of the Y. M. C. A. on Monday, May 11, at 7 P. M. Jack Childs, Western Student Secretary, will have charge of the meeting and will tell of Geneva, as a place to meet great men and representative students from all parts of the country. This meeting will take the place of the regular Wednesday gathering, and will be called at seven o'clock.

All-University Council Will Be Elected To-day

Many Candidates Seek Positions On Chief Student Governing Body.

Importance of Election Demands Careful Consideration of Students.

Due to an oversight the name of H. O. Duke was omitted yesterday from the list of candidates from the Academic College for the All-University Council. The Daily wishes to call the attention of the voters to this error.

Today the entire student body will participate in the election of new members for the All-University Council. Polls are located at various places about the campus, and all students are urged to vote, so as to make the election a truly representative one. The voting places will be closed at one o'clock.

Candidates follow:
Academic (votes for 2 men and 2 women both)

- Cyrus Kaufman
- Carl P. Teigen
- H. O. Duke
- Charles M. Dale
- Carl Hall
- Enid Wilcox
- Helen Gordon
- Helen Dunn
- Florence C. Bernhardt
- Katharine Bright
- Lillian Seyfried

Law 1)
Hymen Z. Mendowitz
Arthur Erdall
Leo Albert Temmey

Chemistry (1)
Elmer Fegan

Engineering (1)
Phil Johnson
Richard Carlton

Medic (1)
O. L. Winter
Henry Odland
(Continued on page 3)

Every Member Of Each College Urged To Signify His Approval or Disapproval.

PROVISIONS OF PLAN ARE EXPLAINED BY COMMITTEE

Adoption Of System By A College Will Necessitate Formation Of Student Council.

Every student in the University has been requested by the All-University Council to vote either for a against the Honor System, which comes before the voters today. The polls will be placed in all colleges and will be open from 9 A. M. to 1 P. M. The system will be adopted or rejected by Colleges; and, if adopted, it necessitates the formation of a student council in each college adopting it.

The text of the proposed Honor System, as it will appear on the ballot, with the explanations of the committee, follows:

1. "Each college shall have its own council of original jurisdiction for all cases arising in that college."

The enforcement of the proposed system is to be local in the colleges; in cases of infringement the one accused will be judged by those who best know the conditions; there will be no general publication of the offense.

2. "The All-University Council shall constitute the appeal body from the separate body councils."

This minimizes the effect of a possible mistrial; it gives the one accused a chance of appeal; it makes the system less likely to work mistakes.

3. "A power of reversal shall be lodged in the President of the University."

Such a power is required by the laws of the state; it gives the one accused a second right of appeal; it makes a mistrial almost impossible.

4. "The Honor System shall be a matter of student government and every student shall be under moral obligation to do all in his power for the furtherance of the enforcement of such a system."


This has been a part of every Honor System which has proved successful at other institutions; it is essential for real student government; it places the responsibility where it fairly belongs; it does not necessarily require telling on another student, but it does make a system of laws which can be made effective.

If you believe in student government; if you believe that the students of Minnesota are capable of governing themselves; if you believe that the adoption of the honor system would be for the best interests of Minnesota and if you are willing to do your part in giving Minnesota student government, vote "yes" on the proposed honor system today."

INTRA-MURAL CONTESTS PROGRESSING SLOWLY

Only three of the fifteen games in the intra-mural series which according to schedule should have been played off by this date have been decided. On Saturday, May 4th the Soph Engineers defeated the Soph Academics; on Tuesday the Junior Medics won from the Junior Academics, while the Soph Aggies defaulted to the Soph Medics on the same date. Several of the classes in the Law, Dentistry, and Agriculture departments have not yet entered teams or submitted lists of players to the committees and are consequently delaying the schedule considerably.

Vote "YES" On The Honor System



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Open bosom, .10	Drawers, .08
Wool Shirts, .10	Sweaters, .10
Collars, .08	Hose, pr., .04
Night Shirts, .05	Ties, .05
Pajamas, .15	Vests, .15

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The Minnesota Daily

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This issue edited by:
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THE FOLLOW-UP.

The first two days of the Minnesota Union campaign were characterized by a blaze of advertising. This was all very well, but now comes the time to test the "follow-up system" prepared by the Board of Governors. Every business man knows that the effectiveness of his publicity is proportionate to his ability to take advantage of it later. So with the finance campaign of the Union, the need is for result-getters during the rest of the canvass for funds.

Three avenues of service to this cause are open to students during the remainder of the campaign. First, those asked to serve as committeemen can get into the game and canvass their ten men, each thoroughly and well. A tactful and persistent appeal to the men of the University will not fail to get a response from every man in whom there is the least spark of loyalty to the institution. Second, there is the opportunity to give and give liberally to the greatest prospective spirit generating agency that has been proposed for the Minnesota campus. Third, there is the opportunity to support those events to be given during the present month whose proceeds are to go directly to the Union. Nor are these purely charity affairs. The production to be given by the Masquers tomorrow evening (The Professor's Love Story) is said to rank high in comparison with the former productions of this long established student dramatic club. The Benefit Dance to be given by the seniors on Friday night likewise will seek to give full value received. The appeal for support of these events has a double backing, therefore, both of them worthy and ample in returns to the individual who aids them.

In a word the Minnesota Union needs constant co-operation during the remainder of the campaign, and it

needs the manifestation of that co-operation in a number of very definite and unmistakable ways.

MASQUERS APPEAR
IN BARRIE'S COMEDY
TOMORROW NIGHT

(Continued from page 1)

for the club and will undoubtedly be enjoyed by the many friends of the organization quite as much as was Galsworthy's "The Pigeon" produced earlier in the season.

The "Professor's Love Story" is one of J. M. Barrie's most charming comedies and was used for a number of years by the famous English actor E. S. Willard. Special scenery has been painted for the performance and all who have seen the rehearsals predict one of the best performances the club has ever given. The production is under the direction of Charles M. Holt.

The play will be presented at the Princess Theatre, Thursday Evening, May 7. Tickets are on sale at "The Co-op Book Store." Prices, 75c, 50c, and 25c, with a few box seats at \$1.00.

Following is the full cast:
Professor Goodwillie . . . Albert Shiely
Dr. Cozens . . . C. W. Pfeiffer
Lord Gilding . . . Donald Wilson
Dr. Yellowleaves . . . George Prudden
Pete . . . Arnold Michelson
Henders . . . Harold Dyckman
Lucy White . . . Martha Wolfe
Dowager Lady Gilding . . . Ora Hyde
Lady Gilding . . . Marjorie Mix
Miss Goodwillie . . . Helen Tuttle
Effie . . . Florence Sharkey

The list of patrons and patronesses for the performance of "The Professor's Love Story" is as follows: Dr. and Mrs. Cyrus Northrop, Pres. and Mrs. George E. Vincent, Dr. and Mrs. Richard Burton, Dean and Mrs. Appleby, Dean and Mrs. John F. Downey, Dean and Mrs. G. S. Ford, Dean and Mrs. G. B. Frankforter, Dean and Mrs. Geo. F. James, Dean and Mrs. E. P. Lyon, Dean and Mrs. F. C. Shenehon, Dean and Mrs. W. R. Vance, Dean and Mrs. F. J. Wulling, Dean Margaret Sweeney, and Dean Alfred Owre.

VARSITY BASEBALL SQUAD
DOWN'S STRONG LAW TEAM

In a practice game with the Law school team, the Varsity won easily by a 4 to 2 score. The laws included Lambert, Erdall, McLean, Stadsvoild, Robertson, a former Carlton College star, and Sullivan. Lambert and Erdall composed the battery for the legal lights, and did good work, Lambert

allowing but four hits. Hill and Pet-raborg made up the Varsity battery and gave only five hits. They were supported by the regular Varsity lineup. The score by innings was:

	R	H	E
Varsity	0	0	1
Laws	0	0	1

University Notices

Gopher Checks—All those who have lost their checks for Gophers must see Business Manager Dale between 11 and 12 today. No slips will be replaced after today until one week after Gopher is out.

Band Men Notice—The University Cadet Band will report at the Armory for inspection on Wednesday, May 6th, at 7:00 P. M. sharp. By order of the Commandant.

W. H. Rhinow, Asst.

Girls Tennis: The 1st round of the Girl's Tennis Tournament must be played off by Wednesday night or the matches must go by default. For nets and balls inquire of Gertrude Moore or Catherine Cates.

Mechanical Engineers—The regular May meeting of the Minnesota Student Branch of the A. S. M. E. will be held in room 102, Mechanical Engineering Building, Thursday noon, at 12 sharp. The subjects for discussion are: "Comparative Tests of Three Types of Bearings," and "Efficiency of Rope Driving as a Means of Power Transmission." Sophomore Mechanical Engineers are especially invited. Arrangements will be made for the Student Branch of the National convention of A. S. M. E. in the Twin Cities this summer. This is the last meeting of the year and all members are asked to be present.

Notice—Owing to that fact that no overtown theatre is available the Senior Class play will be given but twice. The opera will be given on the afternoon and evening of Saturday, May 16th. That University Students may have first chance for the tickets, exchange tickets will be sold on the campus, which may be exchanged at the theatre box office.

CHI PSI, PHI PSI, AND DEKE
WIN INTER-FRATERNITY GAMES

Sleep again combined with prospec-

tive quizzes to cause the postponement of several of the inter-fraternity base ball games scheduled for yesterday at 6 A. M. Chi Psi and Beta played their previously postponed game, and the former won by a 10 to 7 score. Phi Psi downed Delta Chi, 22 to 1; fourteen of the winner's runs were scored in the second inning. The Dukes defeated the Phi Deltas 15 to 5. The two games between the Zeta Psi and Alpha Deltas, and between Phi Gam and S. A. E. were postponed and will have to be played within time limit of one week.

Campus Sing Tonight—At 7:30.

WANTED
TEXT BOOKS

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Special Attention Given To
FRATERNITY BANQUETS
AND BALLS

The Expense of Doing Business
Article 6

We hear so much talk nowadays about efficiency, expense of doing business, etc. Let us look into this matter a little bit, and see why business men now, more than before, are taking more interest in efficiency.

A good many "store-keepers" never bother their heads above so trivial a thing as keeping track of the cost of doing business. They continue buying and selling, helping themselves out of the stock when in need of anything, and manage to slide along until some fine day they find themselves up against it. Then they wonder what happened. So long as they can remember, their fathers, and probably their fathers' fathers before them, kept store in the same manner, and got along well, apparently. But now it seems as though the old ways will not work any more.

The trouble is that in olden times "store-keepers" bought on long time credits, got from 100 to 200% profit on their wares, and besides were not required to extend the thousand and one little courtesies and services which the modern merchant is called upon to extend today. There were no free telephones in those days, no deliveries, no high priced clerks and stenographers, no paying for advertising in church programs or in a dozen local publications. There was, furthermore, comparatively little competition.

Things are different today. People are expecting more and more from the merchants in the way of accommodation. The easy communication, both in the way of transportation and telegraphic and telephonic communication, brings in competition not only from other stores in your own city, but from other cities throughout the United States, even from foreign markets. In other words, practically every merchant with an extensive trade has to compete against the world. Real efficiency is required to meet the numerous demands which the modern conditions impose. In other words, efficiency is a natural and necessary outgrowth of these changed conditions. This is a time for the survival of the fittest in the commercial world. It is a day of large sales and small margins, and of economic handling. Hence the cry for efficiency.

Applied to our own business, it means that whereas ten years ago we got \$7.00 a case for school crayons, we today have to content ourselves with \$4.50 per case, because Chicago and New York supply houses sell crayon at that price. The cost to us is the same. A few years ago we could not have done it, but we have had to measure up to the changed conditions, and by carefully scrutinizing the cost of running our business, are able to operate at an expense a great deal less than we could ten years ago.

The question naturally arises—What should it cost a firm to do business? Is there any standard? A table has recently been made up from reports of some 3,000 successful business houses by an enterprising business magazine. This table shows the cost of doing business of the average well managed business houses in twelve different lines of business. We append the table herewith:

*Mail Order 15	Expenses Divided as Follows:
Groceries 16	Salaries 8 to 11%
Implements 17 1/2	Rent 2 to 4 1/2%
Variety 19 1/2	Advertising 3 to 3 1/2%
Hardware 19 1/2	Light and Heat 3 to 8%
Clothing 20+	Delivery 5 to 8%
Dry Goods 23	Insurance and Taxes 4 to 1.8%
Shoes 23+	Bad Debts 3 to 1%
Furniture 24	General Expense 3 to 2 1/2%
Drugs 24 1/2	Depreciation and Shrinkage 1 to 1.9%
Jewelry 25	Supplies 2 to .9%
Department Store 26+	

*Recent figures gathered by System Magazine, Harvard Bureau of Business Research, etc., after these figures somewhat, but they are in the main correct. (See System, pages 450 to 460, May issue, out today.)

From above table it will be seen that the average department store expense runs above 26%. It can readily be seen why such stores do not care to handle school text books, on which the average discount is less than 20%. (Further comments along this line will follow in the next article.)

NORTHWESTERN SCHOOL SUPPLY CO.
(University Book Store)
1401 University Ave.

Amusements

SHUBERT

ALL WEEK
BAINBRIDGE PLAYERS
In First Stock
Production
of
"7 DAYS"

METROPOLITAN

Monday, Tuesday and Wednesday
Matinee Wednesday
"DAMAGED GOODS"
By BRIEUX
MAY 7th, 8th and 9th
"THE TONGUES OF MEN"

SAXE'S LYRIC

of MINNEAPOLIS
THREE DAYS BEGINNING
WEDNESDAY, MAY 6th
"THE PORT OF
MISSING MEN"

Princess Theatre

Fourth St. and Central Ave.
PICTURES and VAUDEVILLE
FRIDAY NIGHT
AMATEUR NIGHT
10c - ALWAYS - 10c
TRYON WINS PLACE IN
ANNUAL SPEAKING CONTEST

GRODNIK & YOUNGQUIST

Tailors and Pleasers of Men of Fashion
620 1/2 Nicollet Ave. :: Room 228 2nd Floor
Spring Suitings
A complete line of Spring and Summer fabrics are
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Make college life worth while. Coca-Cola is a friend
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Freshman to Senior year. It will fill your college days
with pleasure, health and benefit.
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Thirst-Quenching
THE COCA-COLA CO.
Atlanta, Ga.

ALL-UNIVERSITY COUNCIL
WILL BE ELECTED TODAY

(Continued from page 1)
Dentistry (1)
Carl J. Rice
Pharmacy (1)
Allen M. Gilbert
N. Verr Sanders
George C. Opseth
Agriculture (1)
George Comlossy
F. C. Clapp
Ralph Shoemaker
Robert Snyder
Home Economics (1)
Doris Babcock
Helen Hale
Ethel Russ

Y. M. MEETING TONIGHT AT 7.

Dr. Powell Will Give Final Talk of
Series on "Friends of Christ."
The last talk of the series by Dr.
Powell on "The Friends of Christ"
will be the principal topic at the
Wednesday meeting of the Y. M. C.
A. All members of the association
and others interested in the work of
the organization or the special sub-
ject under consideration are cordially
invited to be present. The usual light
supper will be served at the building
at 6 P. M. for all comers. The meet-
ing starts at 7 o'clock and will ad-
journ at 7:30.

MINNESOTA CRACK SQUAD
TO MEET SHATTUCK MAY 15

On May 15, the crack squad of Shat-
tuck School will compete with the
University squad in the University

Armory. The competition will be fol-
lowed by an informal dance. A ten-
piece orchestra, including a xylophone
with Ernie Golden at the piano will
furnish the music for the evening.
The following will chaperone and will
also be judges of the drill: Maj. Mol-
lison, 2d Reg. M. N. G., Capt. W. H.
Rhinow, 1st Minn. Field Artillery,
Capt. Baldwin, 1st Reg. M. N. G.,
Lieut. Gurnert, Commandant at Shat-
tuck, and Lieut. J. B. Woolnough.

Classified Ads

Rates: One cent per word; minimum
charge of twenty cents per
insertion.

Lost—Monday afternoon between
Chemistry Building and 11th Avenue,
a Phi Delta Theta pin. Finder please
return to 1027 University Avenue for
liberal reward. K.-G. Healy. 205

Wanted—Student (1916 preferred)
to sell college calendars to students
of U. of M. Good proposition for a
hustler. The Chas. H. Elliott Co., No.
Philadelphia, Pa. 204

The College Drug Store

L. D. MADDEN, '06 Prop.
Come to our store for Anything in the
Drug Line. We want you to feel at home
in our store, that you have confidence in
our Prescription Work and in the qual-
ity of every Drug, Chemical or article that
we offer you. We know that our methods
are right, and that our prices are right. No
sale is too small to interest us.
417 14th Ave. S. E., Minneapolis

Mrs. Noble's Dancing School

1215 HENNEPIN AVENUE
Instruction 7:30 Wednesday Evenings
Informal 9:00 P. M.
Standard Dances taught also
those popular for the passing
moment.
The new studio for rent for parties—
also the academy at
1217 Hennepin Avenue

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THE HANDICRAFT GUILD
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Big Agricultural Land Opening

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throwing open Twenty Thousand Acres of Rich, Southern Georgia Land, which is admirably adapted to the growing of
celery, sweet and Irish potatoes, cantaloupes, watermelons, corn, oats, cotton, hay—in fact, all staple crops grown in
this fertile section as well as a large variety of semi-tropical fruits, and the famous immensely profitable paper-shell pecans.
Providing you are eligible under the classifications prescribed by us, you are now offered an excellent opportunity
to break away from the drudgery and toil of a small wage, or working for the benefit of landlords, and go back to a land
of plenty to which, if granted, you will hold a warranty deed and abstract.
The best security on earth is the earth itself, and land is the basis of all wealth. Owners of productive lands are
benefiting by the increasing high cost of living, while others are suffering from it.

An Opportunity to Secure Rich Productive Land Without Capital

You will not be required to leave your present surround-
ings now. All we ask of those to whom we grant tracts is
that they plant, or arrange to have planted, a crop of one
of the above-mentioned products within three years, after
which we will have it operated (harvested and replanted)
for grantees, in consideration of 25 per cent of the net
profits derived from the sale of the crops, thereby allowing
the grantee to pursue his or her present occupation until
such time as they determine just what the yield of their
acres amounts to. Consider what this may mean as a
source of income, when statistics show that the yield of
one acre of celery amounted to \$1,268.46, and that one
acre of well-cared-for paper shell pecans, in full bearing,
should net its owner as high as \$500.00 per year. We are
of the opinion that after it is proven by actual results
obtained in operating the land that they will need no fur-
ther urging, and waste no time in locating in this land of
plenty. We also require grantees to occupy the land with-
in ten years, or sell it to some one who will occupy it;
otherwise it reverts back to the grantor.
The land included in this opening is located directly on
and adjoining the Atlanta, Birmingham and Atlantic Rail-
road, about twenty-five miles west of Brunswick, a thriv-
ing city of fifteen thousand, having direct steamship serv-
ice to New York and Boston, and excellent railroad trans-
portation facilities to all points. The average tempera-
ture for six months of the year from April to October is
77 degrees; the climate is most healthful, delightful, and
invigorating, and there is an ample rainfall of 51 inches
per year.
OUR AIM IS FOR MUTUALLY BENEFICIAL RESULTS
As we are extremely desirous of having settlers locate on
this property, and assist in its development, and thereby
greatly increase the value of surrounding and intervening
property, which we will hold, and to increase the traffic
along the Atlanta, Birmingham and Atlantic Railroad, and
thus facilitate the service, we feel warranted in granting
these tracts to those who register with us. We also have
in mind business and residence plots which we will offer
for sale after the opening, but which will not be included
in it. We have "money-making afterward" considerations
in this liberal-minded opening, similar to those of the
Northern Pacific and other railroads when they granted
their lands, and we expect to benefit thereby, as well as
the ones who will receive the tracts.
We have also planned to develop what is designed to
be the best equipped, most up-to-date, scientific, commer-
cial farm and orchard in existence. It will consist of six
thousand acres, and will be included in this opening. All
who register and receive tracts will get the benefit of the
experiments and scientific methods in vogue thereon. While
we are arranging to prevent over-registration, we will avoid
many disappointments, such as occurred in other land open-
ings conducted by the United States Government and rail-
roads, by granting those who register in excess of the
number of tracts to be granted, an interest in this com-
mercial farm and orchard enterprise, in the hope that they
may later locate in one of our town sites.
Examination of the land will cheerfully be permitted,
and the opening will be held at Brownstown, Wayne County,
Georgia, one of the stations of the A. B. & A. Railroad,
which is located on this property, and will occur as soon
after the closing of registrations as arrangements can be
made.
The presence of those registered will not be necessary
at Brownstown on the opening day, unless they wish to at-
tend, for there will be no favoritism shown anyone. It
will be conducted by a committee selected for the purpose,
and those registered will be notified of what they have been
granted, as soon as possible.
With the ever-increasing population of this country there
is no corresponding increase in the area of land, and natu-
rally as the population increases and seeks the land in pursuit
of health, happiness and independence, it will continue to be
harder to secure.
The prosperous and contented class in Europe to-day are
the descendants of those who secured land there, when it
was plentiful, while the descendants of those who obtained
no land are now the peasants and slaves. You must realize
that this may be your last chance to secure land in this
country without a large outlay of capital, so it should not
be necessary to urge you to act at once by forwarding us
the application for registration attached to this announce-
ment.

SOUTHERN GEORGIA RAILROAD-LAND DEVELOPMENT BUREAU,
COLORADO BUILDING, WASHINGTON, D. C.

Southern Georgia Railroad-Land Development Bureau,
Washington, D. C.
Registration Department:
I hereby make application to register for your Fruit and Agricultural Railroad-Land Opening, and furnish you with
the correct answers to the following questions:
Name City
State Street or R. F. D. No.
Age Married or Single Widow, Widower, or Orphan Occupation
Nationality Do you now own over ten acres of land in the United States?

If my application for registration is accepted, please send me, without obligation, further and complete infor-
mation and particular residence maps of the land, showing its exact location on the Atlanta, Birmingham and Atlantic
Railroad, its transportation facilities, agricultural, fruit and nut-growing possibilities, etc.
Very truly yours,
Signature

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in good humor. The man who
has these generally knows what he
is talking about. Read the testimo-
nials on this page. Here are some of
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try. They all smoke and endorse



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bite."

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the original "Tuxedo Process,"
which removes the sting so that it
cannot bite your tongue—granu-
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formly—packed 40 pipefuls to the
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Tuxedo deserves everything that
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it Tuxedo sells by the millions upon
millions of tins annually.

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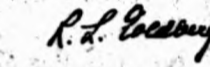
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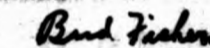
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gularly and endorse it highly
to all my friends."



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creator of "Mutt and Jeff."
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Hamline Opposes Varsity In Practice Track Meet

Fast Midway College Runners Expected to Give Gophers Stiff Competition.

Bierman, Lindeberg, Fournier, and Robertson Should Prove Star Point Winners.

This afternoon the track team will journey to Norton Field to take on Hamline for a practice meet. Practically the entire team which made the trip to Iowa will be on hand to work against Hamline, although for the most part of the boys are not in the best possible condition.

The showing made by the Hamline relay team at Drake and Pennsylvania

shows that their sprinters and middle distance men are worthy opponents for Lindeberg, Spink, Bierman and Robertson. Fournier, Robertson and Rosenthal are expected to down the St. Paul weight men; Molmby, Ostergren, and McKay will probably win points in the jumps.

U. C. A. ELECTS BOARD OF DIRECTORS MONDAY

At the meeting of the University Catholic Association held on Monday, May 4, the following board of directors were elected for the next year: Mary Carufel, Theresa Maier, Theresa Sweetzer, Kathleen Donohue, Ben Gallagher, John Dwan, Thomas Darrington, Thomas O'Hearn, and Prof. E. M. McCarthy. The board will meet during the week for the election of officers.

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OLUS one-piece PAJAMA is made on the same principle as the OLUS Union Suit—coat cut, closed crotch, closed back; and only one layer of material anywhere.

Being one-piece, there is no washing-up, sliding-down annoyance—no string nuisance because OLUS PAJAMAS have no strings to tighten or come loose. \$1.50 to \$2.50. When you buy Underwear or Pajamas, think of OLUS, insist on OLUS.

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