

Clinical Sciences Program and Campus Plan Development

**Presentation to the
Minnesota Medical Foundation
Board of Trustees
January 24, 2005**

AHC Schools and Programs

6 health professional schools

- Medicine, Public Health, Nursing, Pharmacy, Dentistry, Veterinary Medicine

5 allied health programs

11 interprofessional centers, including:

- NCI Comprehensive Cancer Center; Center for Magnetic Resonance Research; Center for Bioethics

AHC Characteristics

- 6,400 students in 62 degree programs
- 1,400 faculty, 3,000 professional staff
- Educate/train 70% of the health professionals in Minnesota
- FHS as primary education partner; HCMC, Regions, VAMC, and Children's as major affiliates
- Educate in 400+ sites throughout the state
- Provide 460,000+ patient clinic visits/year
- Perform \$300 million in health research, with associated intellectual property and technology commercialization

AHC Mission

To prepare the next generation of health professionals who can improve the health of our families and communities, discover and deliver new treatments and cures, and enhance the economic vitality of our health industries.

Meeting the Mission

The clinical enterprise, primarily in partnership with FHS, is essential to:

- Recruit and retain outstanding faculty and students
- Develop the breakthrough therapies expected of us
- Finance student education and the infrastructure that supports sponsored research activity
- Educate and train the next generation of health leaders
- Bring new technology to the health community
- Support the state's health and biosciences enterprises

Recipe for Success in the Health Marketplace

- Top-shelf faculty and state-of-the-art facilities
- Practice plans in medicine, pharmacy, nursing, dentistry, and veterinary medicine
- Continuing success and evolution of the partnership with FHS, our primary partner in care delivery
- Investment in the clinical programs (facilities and faculty) that will strategically position FUMC in the marketplace
- Development of strategies for improving access to patients
- Development of breakthrough therapies, followed by testing at FUMC and transfer to the community
- Partnerships with communities, health systems, and practitioners to provide education experiences and perform research

University-Fairview Partnership

- To help maintain our competitive position, University Hospital and Clinics was sold to Fairview Health Services in January '97
- Fairview owns and operates the facilities, UMP provides the clinicians, and AHC owns and operates the education and research programs
- No public funds support the FHS/FUMC patient care business
- 2001 external review report praised the partnership for its positive financial position, strong support of the education and research mission, effective faculty practice, and financial support of the Medical School
- UHC recognized partnership as one of four nationwide that are effective in supporting academic health centers in difficult times

University-Fairview Partnership

- The partnership is now defining areas of investment and development: joint marketing, joint ventures to improve market share, service and quality improvement initiatives
- Fairview has come to recognize FUMC as a significant point of differentiation in the marketplace—its “jewel in the crown”
- As a result, Fairview initiated the process in December 2004 to change the FUMC name to University of Minnesota Hospital and University of Minnesota Children’s Hospital

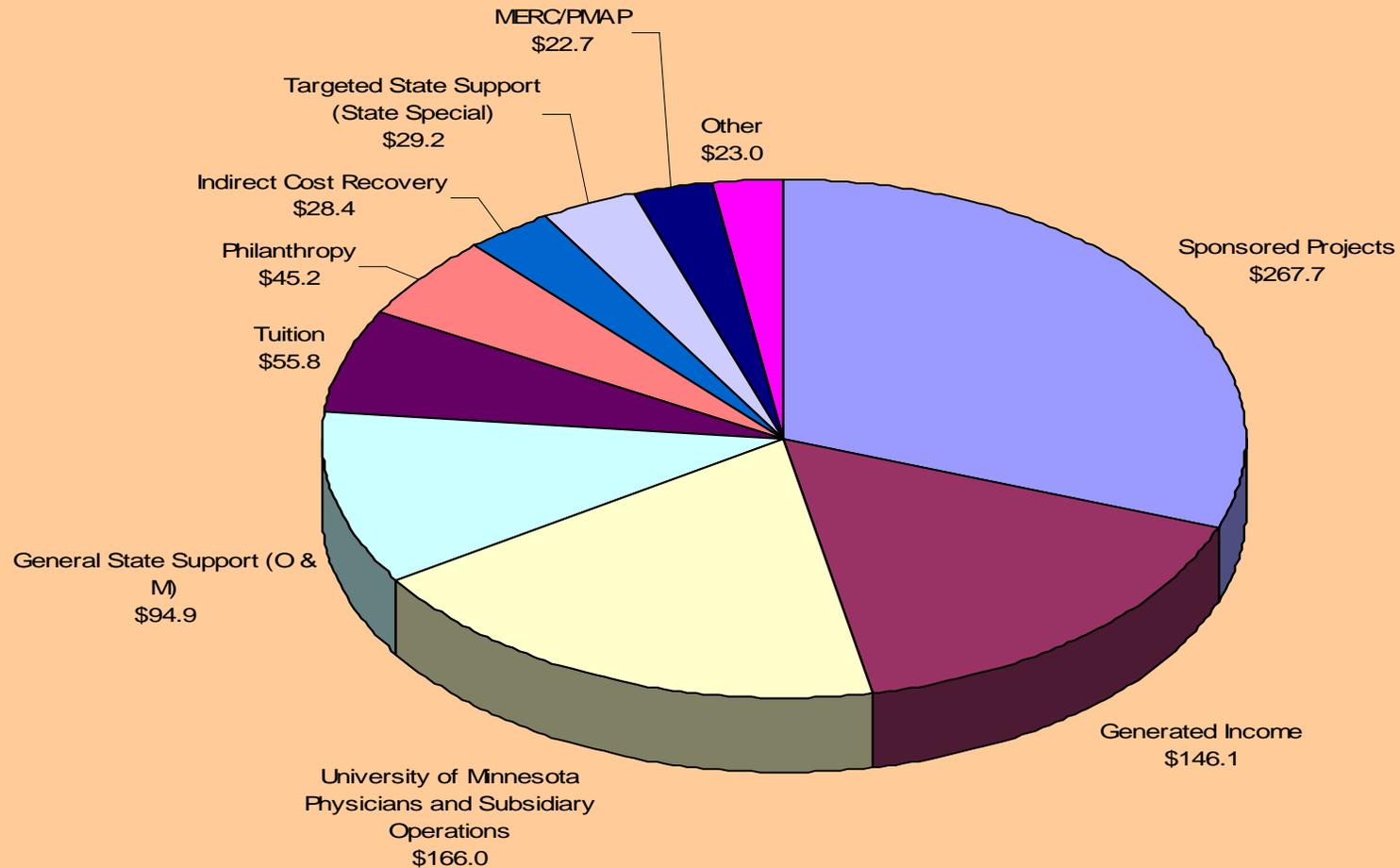
AHC Clinical Sciences

Excellence in the clinical sciences produces:

- The best students and faculty
- A new generation of leadership in the health professions
- A new generation of health professionals who take new knowledge and technology into the community with them
- New models of care delivery
- New approaches to prevention, wellness, and disease management
- Benefits for the University of Minnesota
- The revenues necessary to support the mission of the health professional schools

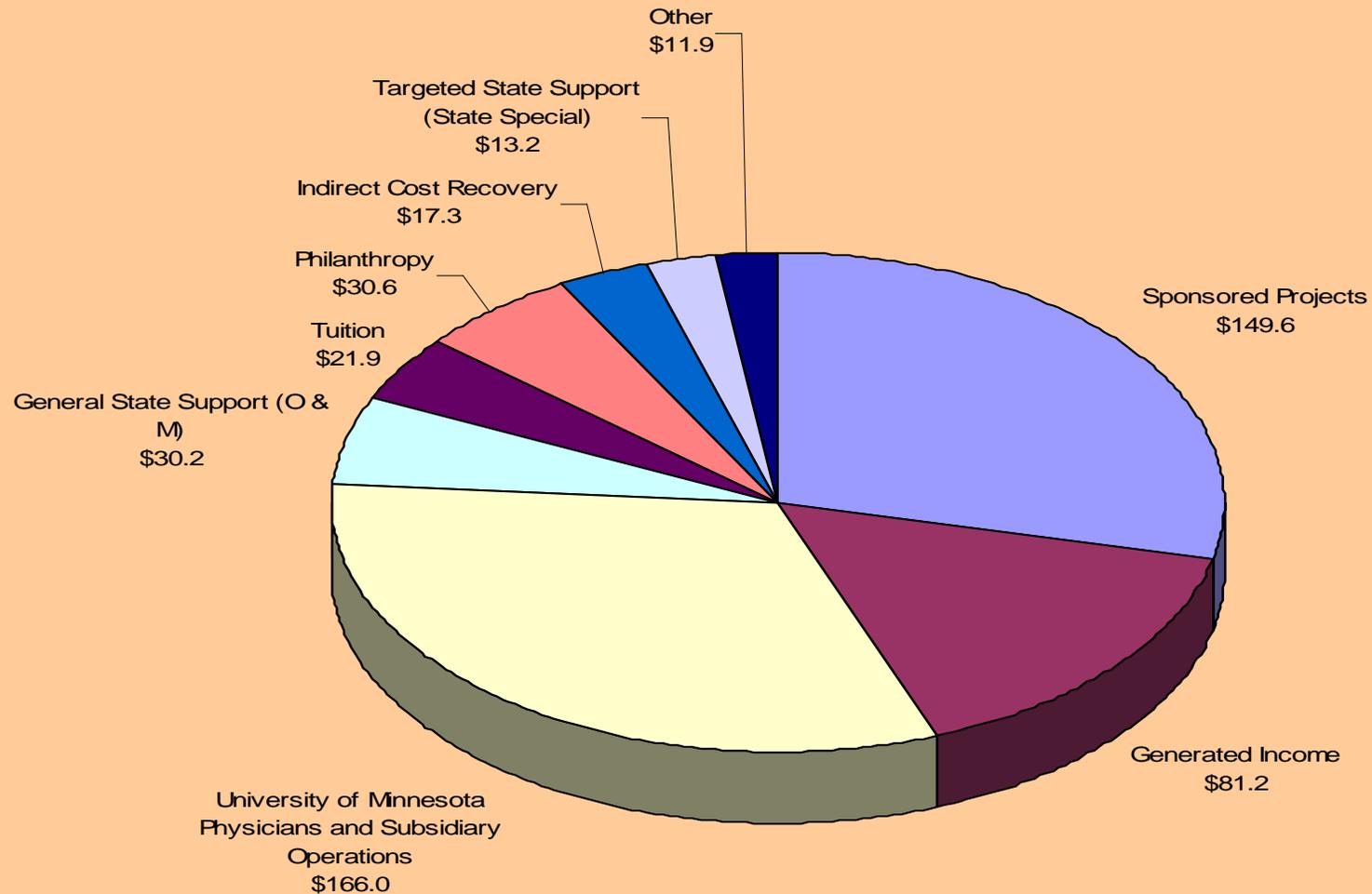
AHC Revenue Sources For FY2004

Academic Health Center Revenue (FY04)
Including the operations of the University of Minnesota Physicians
\$879.0 Million



Medical School Revenues For 2004

FY 2004 Revenues of the Twin Cities Medical School
Including the operations of the University of Minnesota Physicians
\$522.0 Million



AHC Clinical Sciences: Faculty Investment

- \$10 million over the next 5–8 years for scholars who perform clinical research and practice medicine
- Investments will be in areas that connect basic research with clinical service lines, e.g., diabetes
- Private philanthropy, through the developing MMF campaign, will supplement this investment
- A new faculty position, the assistant vice president for clinical sciences, will coordinate the faculty investment

Clinical Sciences: Facilities Investment

Our current facilities do not support clinical research, clinical practice, or education of the next generation of health professionals:

- Outpatient clinics built 1976; number of visits exceeds capacity—difficult traffic patterns, low patient satisfaction
- Adult facilities have mostly semi-private rooms — need private rooms; major investment in plant required — new approaches to care require different design
- Children's facilities are oldest and largest in region; history of breakthrough therapies; need private rooms and investment in Department of Pediatrics

Clinical Sciences: Program Investments (Faculty and Facilities)

- Will build on prior investments in basic and translational research
- Will bring breakthrough therapies to the bedside and community
- Will facilitate training of the next generation of practitioners in various care delivery services and systems
- Will enhance our relationship with FHS in a way that will build on our competitive advantage
- Will provide a needed boost in moving the Medical School into the top 20 in NIH funding
- Will position the AHC for continued, sustainable growth for the future