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[BYDESIGN.DESIGN.UMN.EDU](http://BYDESIGN.DESIGN.UMN.EDU)

April 25, 2008

Tricia Conway, Administrator  
Beckman Center for Genome Engineering  
Transposon Center  
6-160 Jackson Hall  
321 Church St. SE  
Minneapolis, MN 55455

Dear Ms. Conway:

ByDesign is pleased to have the opportunity to participate in your search for a design resource to create your new identity. Because we work exclusively with University-based organizations and departments, our group has much experience with the brand guidelines and developing visual systems that work within them.

Please find our relevant samples, references, and process statement attached.  
We appreciate the contact and hope that we have the chance to discuss the project further.

Best,

Sarah Steil  
Art Director, ByDesign  
612 850.2282 cell

**SARAH STEIL** art director / University of Northern Iowa, B.A. Studio Art (1996) / University of Minnesota, M.F.A. Interactive Design (expected graduation 2008)

Sarah chose to return to graduate school at the University of Minnesota after working in the field for almost ten years, where her passion for great design and typography continues to grow. Previous experience specialized in identity and visual system creation, where she was a senior designer for six years at Tilka Design, a Minneapolis-based design firm. In addition to graphic design, Sarah loves to find undiscovered treasures at local thrift stores, especially dishes, silverware, 1950s and 60s dresses, and jewelry. She lives in Northeast Minneapolis with her husband, two dogs, and cat. Right now, Sarah is looking forward to planting her garden and finishing her thesis in the fall.

**LISA REED** designer / University of Minnesota, B.S. Graphic Design and Retail Merchandising (expected graduation 2010)

Lisa is currently a junior in the College of Design and splits her time between two campuses because of her double major. In addition to designing at ByDesign and outside the university, she enjoys creating campaigns and promotional pieces and hopes to use her retail merchandising education to start her own firm after college. Lisa is a chronic shoe shopper and fashion junkie, although she takes her work very seriously. Currently, Lisa is working on finishing up the semester and taking a mini vacation before summer classes begin.

**JEREMY SENGLY** designer / University of Minnesota, B.S. Graphic Design (expected Graduation 2008)

Jeremy Sengly is a senior in the graphic design program and has a diversity of interests—both related to design and his everyday environment. In addition to designing, Jeremy is also an accomplished illustrator and has done many illustrations for ByDesign clients and The Wake magazine. When not working, Jeremy passes the time by ingesting carbon-based forms to keep up his design energy.

## hello & thank you for this opportunity!

ByDesign is a student-run graphic design studio on the St. Paul Campus of the University of Minnesota within the newly formed College of Design. We work exclusively with university-based clients, offering fresh design ideas through a collaborative learning environment. Undergraduate and graduate design students work together to manage all aspects of the project, therefore you as the client will contribute directly to students' educations. Our studio works on a variety of projects, ranging from ongoing publications such as *NEWS FROM THE GOLDSTEIN* and *THERE* (an annual design journal) to specialty projects such as identity and visual system design.

**HOW WE WORK:** ByDesign works extremely collaboratively with our clients, not only because it is critical that we understand their needs, but because the experience is part of the students' education — that means we are hands-on and eager to create the best solution. The following is an overview of the process that we have taken with previous and current clients, although the process is always tailored based on the project's or client's objectives.

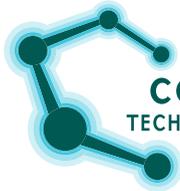
**STEP 1: Getting to know you.** We find that the best relationships start off face-to-face with an ability to research you ahead of time. We like to come to that first meeting with questions, opinions, and ideas.

**STEP 2: Tell us what you need.** After we say our hellos, we need to establish exactly what we will be working on so that we can provide you with a reasonable estimate and process for the work. That often includes a schedule, sometimes detailed, sometimes general, depending on the scope of the project, deadline, or other factors. This outline keeps us on track and defines the work, its stages, and lets us know how we're doing on budget and fulfilling your needs.

**STEP 3: Research at a research university.** Of course, research is a critical aspect of any design project because it provides important comparisons, points of inspiration and insights, and gets everyone on board with what we're trying to accomplish. At the end of the research, we form design objectives which are used later to evaluate the concepts we present.

**STEP 4: You are much more than a logo.** Once we have agreed upon the objectives we're trying to meet, then the fun starts. We create preliminary conceptual directions (color, type, inspiration imagery, etc.), talk to you, and then morph those into concrete visual representations in the form of visual identities. From there, we refine and finalize the identity and start applying it to all the things you use everyday — both inside and outside of your organization. Of course the scope depends on you, so we're here and ready to listen.

**area**  
FOR SCIENCE, TECHNOLOGY  
& ENVIRONMENTAL POLICY



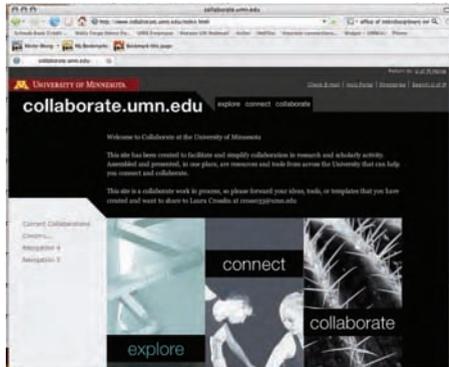
**center** FOR SCIENCE,  
TECHNOLOGY & PUBLIC POLICY

**STEVE KELLEY**

*Director and Senior Fellow  
Center for Science, Technology & Public Policy  
Humphrey Institute of Public Affairs*

612-626-6629  
kelle644@umn.edu

Recently completed two, related identities for the Center and Area. We are currently working on system application and development.



You can visit this site in progress at:

**PEGGY A. SUNDERMEYER**

*Director, Collaborative Research Services  
Office of the Vice President for Research*

612-626-7850

Created visual system elements and identity that was applied to website templates for collaborate.umn.edu

<http://www.collaborate.umn.edu>



You can visit this site at:

**VICKI FIELD**

*Director, Office of Interdisciplinary Initiatives  
The Graduate School*

612-625-6532  
field001@umn.edu

Completed a visual identity, color palette, and website style guide that was implemented by the client.

<http://www.grad.umn.edu/oii/>