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*The Farmer*  
*The Banker*  
*The Extension Service*

WORKING TOGETHER  
FOR  
AN IMPROVED FARM BUSINESS

EXTENSION FOLDER NO. 23

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## PLAN OF CO-OPERATION

1. Attempt to interest every agricultural county in having an appointed key banker representing the State Bankers' Association and also representing the Agricultural Improvement program for the county, this key banker to be appointed by the agricultural committee of the State Bankers' Association.

2. This key banker with the county agent might well consider the appointment of other bankers and leading farmers in the county to serve as a co-operating group for the promotion of agricultural interests and developments for the year.

3. This committee to become thoroughly familiar with the extension program in the county, with the status of the boys' and girls' club work, with the principal needs and problems of the various communities and to work with the agent as a banker-farmer committee in promoting the projects which make up the extension program of work in the county.

4. The selection of two projects from the 1928 program in the county on which special emphasis will be placed as opportunity permits. This would mean arranging for definite publicity on these projects, for the attendance of bankers of the county at local meetings, distribution of account books, and conferences of the local banker with his farmer constituents relative to backing up the county program of work.

## 1928 PROJECTS FOR FARMER-BANKER- EXTENSION CO-OPERATION

1. **Boys' and girls' club work.** This has always been one of the prominent projects on which bankers and other business men in the smaller towns and villages of the state have co-operated so successfully as to make this one of the outstanding features of Minnesota's Extension program. It is hoped this co-operation can be extended to more of the boys and girls for 1928, for it has been estimated that each rural county in Minnesota on the average has about 600 boys and girls over fifteen years of age not in school, meaning that they do not have the supervision or guidance of any particular well-organized leadership.

### 2. **Livestock sanitation:**

- a. T. B. area testing of cattle.
- b. McLean County system of swine sanitation.
- c. T. B. control in poultry by the newly-developed state plan of attack.  
See Extension Folder No. 21.

3. **Weed control.** Apparently the time has rolled around again when we need to re-emphasize methods of controlling the obnoxious weeds that are proving such a menace and that cause such huge losses of productive energy in the state. The weed campaign will center around the attack upon the sow thistle, Canadian thistle, quack grass, wild oats, and the mustards.

4. **Farm records and accounts.** Bankers can assist in inducing farmers to keep the simple farm account book containing an inventory and expense accounts and a record of the principal receipts from the farm business. We believe this is in line with improved business methods on the farm in which the banker is the logical leader in his community.

**5. Tree planting of windbreaks and home beautification.** There is need for a great deal of emphasis upon the windbreak project—the protection and utilization of the farm wood lot, the planting of orchards and gardens under protection, and home beautification with shrubs and flowers.

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The extension service will see that the bankers are furnished copies of the county program of work, circulars and bulletins on the projects in which they are especially interested, and will gladly render hearty co-operation in every way possible to bring the rural bankers, the leading farmers and the county extension service closer together.

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