

University Farm News  
University of Minnesota  
University Farm  
St. Paul 1 Minnesota

August 13, 1952



Prepared and distributed  
by the Minnesota Agricultural  
Extension Service.

For use during week of  
September 8, 1952.

Slick Selling ... Never pass up a chance to sell soil conservation the easy way. That's the opinion of Conrad Schad, a supervisor in the Lake Pepin SCD. "When a neighbor who doesn't have a farm plan comes over to return some work he owes me, I put him to work on a contour strip," says Schad. "And it sure works," he added. "At the end of the day there is one more farmer who knows how smooth a tractor can work going around the hill on the level with no gullies to bounce over."

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Fall or Spring Plow? ... More satisfactory seedbeds can be prepared on the heavy lands of Minnesota if they are fall-plowed, says H. E. Jones, extension soils specialist. Much of poor stand and crop growth after spring plowing of these soils is caused by poor seedbed preparation, which permits the soil to dry. Most farmers find it difficult to farm spring-plowed land efficiently. Sandy soils or fields where erosion is a problem because of steep slopes should usually be spring-plowed.

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Manure Doubles Yields ... Grain, potato and hay yields were more than doubled by using barnyard manure on four-year rotation plots at the University of Minnesota's Duluth Experiment Station. Paul Burson, professor of soils at the University, in reporting on these experiments at the recent Crops and Soils day at the station, stated that these doubled yields came on plots on which 20 tons of manure to the acre was applied.

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Foil the Rabbits ... Rabbits are a particularly annoying source of injury to young trees and shrubs during the winter. Probably the best all-round control measure is to spray or paint the trees in the fall with a rabbit repellent, says Marvin Smith, extension forester.

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