Compare uses of electronic media among urban nature-based tourists

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Background & Objectives

Effective visitor communication is essential to market, plan, & manage tourism & outdoor recreation. Authors concur E-travel is a major trend for trip research & online booking (Smith, 2012; Pew Research, 2012). To better understand traveler use of internet, social media, & technological devices, this project assessed visitor use & differences in use between nature- and non-nature based tourists in the Twin Cities Metropolitan Area, Minnesota.

Objectives

- Compare socio-demographic characteristics of nature-based (NB) & non-nature based tourists
- Identify use of electronic media among nature-based tourists
- · Compare electronic media & technology use between nature-based & non-nature based tourists

Methodology

On-site questionnaires

- Administered to a convenience sample of Twin Cities (TC) Metropolitan Area visitors summer 2012
- 13 communities across the 7 county TC Metro

Selecting nature-based tourists

- Visitors who stayed 1-30 nights or who were on a day trip 50+ miles from primary residence
- · Participated in outdoor recreation during their trip

Analysis

• Descriptive & Chi-square (χ²) statistics

Findings: Nature-based tourists & media/device use

Socio-demographic comparisons

- Younger & more frequently male than non-NB tourists (average 43 vs. 45 yrs.; 59% vs. 51%, p< .01)
- Similar income: Most frequently \$50,000-99,999 (41.2%), \$100,000+ (38.6%)

Trip planning & information sharing among NB-tourists

- Main planning resources: friends /family (67%), area or travel website (41%) (Fig. 1 to the right)
- Main info sharing: websites (48%), Facebook (36%), smartphone (35%), & text message (23%) (Fig. 2,3 below)

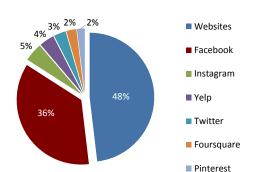


Figure 2. Internet sources nature-based tourists used to share or access information about travel during trip (n=551)

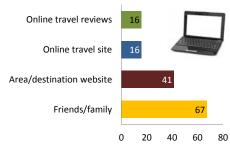


Figure 1. Primary sources of information nature-based tourists used to plan trips (%; n=545)

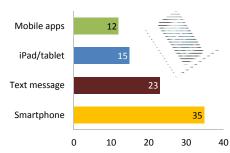


Figure 3. Electronic devices & methods used to share or access information about travel during trip (%; n=551)





Findings: Comparison of nature & non-nature based tourists media/device use

Nature-based tourists

- Information sources: 1 of 10 differs in use to plan trip:
 Trip Advisor reviews among NB tourists
- 5 of 12 > use e-devices & apps to share trip info (Fig. 4)

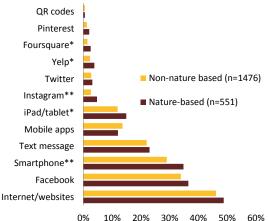


Figure 4. Differences in use of electronic media & devices to share/obtain information during trip between NB & non-NB tourists (*p<.10, **p<.05, ***p<.01)

Non-nature based tourists

- Significantly less use of e-media to plan trips & share/obtain info (Fig. 4 to the left)
- Fewer changed plans due to social media than NB tourists (Fig. 5 below)

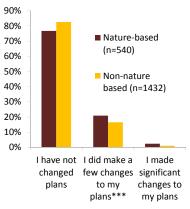


Figure 5. Percent of respondents who changed trip plans due to social media (*p<.10, **p<.05, ***p<.01)

Implications & Opportunities

- Balance marketing across channels , with attention to e-placement
- Maintain accurate & timely data on websites & other online sources
- Monitor & respond to online reviews
- Expand information where it does not exist on the web
- Engage markets with opportunities to share pictures, experiences, or information via mobile devices in a variety of spaces with attention to Trip Advisor for nature-based tourists
- Format websites & other online resources for mobile & tablet design
- Continue to monitor use & changes in use of social media electronic devices

Future research

- Replicate project in a rural tourism setting to identify possible differences in social media & e-use
- Explore what content was shared & why
- Monitor multi-device use & patterns of use for booking, reservations













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