



UNIVERSITY OF MINNESOTA
TWIN CITIES

The University of Minnesota Hospital and Clinic
Harvard Street at East River Road
Minneapolis, Minnesota 55455

July 13, 1990

TO: Planning and Development Committee Members

Leonard Bienias	Geoff Kaufmann
Robert Dickler	Peter Lynch, M.D.
Clint Hewitt	Gerald Olson
William Jacott, M.D.	Ted Thompson, M.D.
Kris Johnson	

FROM: Robert Latz

The July meeting of the Planning and Development Committee will be held:

Thursday, July 19, 1990
3:00-5:00 P.M.
The Board Room, University Hospital

The agenda and the background materials for the meeting are enclosed. Thank you for making time for this meeting.

cc: Fred Bertschinger
Cliff Fearing
Greg Hart
Mark Koenig
John LaBree, M.D.
Shannon Lorbiecki
Lisa McDonald

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PLANNING AND DEVELOPMENT COMMITTEE
THE UNIVERSITY OF MINNESOTA HOSPITAL AND CLINIC
BOARD OF GOVERNORS
Thursday, July 19, 1990
3:00 - 5:00 P.M.
The Board Room (8-106), University Hospital

AGENDA

- | | | |
|------|--|-------------|
| I. | <u>Approval of the June 21, 1990 Meeting Minutes</u> | Approval |
| II. | <u>Quarterly Purchasing Report</u>
-Mark Koenig | Endorsement |
| III. | <u>Lithotripsy Update</u>
-Greg Hart | Information |
| IV. | <u>Capital Plan Review</u>
-Bob Dickler | Information |
| V. | <u>Report of the Program Development
and Evaluation Task Force</u>
-Bob Dickler/Peter Lynch, M.D. | Information |
| IV. | <u>Board of Governors Committee on Process</u>
-Bob Dickler | Discussion |
| V. | <u>UMCA Update</u>
-Peter Lynch, M.D. | Information |
| VI. | <u>Other Business</u> | |
| VII. | <u>Adjournment</u> | |

MINUTES
Planning and Development Committee
June 21, 1990

CALL TO ORDER

Robert Latz called the June 21, 1990 meeting of the Planning and Development Committee to order at 3:15 p.m. in room 8-106 in the University Hospital.

Attendance: Present	Robert Latz, Chair Clint Hewitt Peter Lynch, M.D. Ted Thompson, M.D.
Absent	Leonard Bienias Robert Dickler William Jacott, M.D. B. Kristine Johnson Geoff Kaufmann
Staff	Cliff Fearing Greg Hart Shannon Lorbiecki Lisa McDonald Helen Pitt
Guests:	Sharon Bertrand Ann Kincaid David Link

Helen Pitt reported that University Hospital has made the cut to 30 hospitals still being considered for the Robert Wood Johnson Strategic Planning Grant.

APPROVAL OF MINUTES

The committee members present had no objections to the minutes of the May 17, 1990 meeting. The minutes could not be approved because there was not a quorum at the meeting.

SPECIAL PRESENTATION: SURVEY OF MINNESOTA PHYSICIANS

As part of a second year management course, four students conducted a survey of Minnesota physicians and their relationship to UMHC. Mr. Link distributed copies of a survey sent to 678 referring Minnesota physicians in greater Minnesota. The mailing excluded physicians in Duluth, Rochester and the seven county metro area. The return rate was 40%. Sixty-four percent of the respondents reported having a referring relationship and say that they are loyal to the physician rather than the hospital in which the physician works.

Mr. Link then reviewed the four tables included in the study. Overall, 74% said that the referring relationship had gotten better over the past five years. Seventy-eight percent said that new programs were not a factor in their referral patterns. The problem most often mentioned is communication.

UMCA UPDATE

Dr. Lynch reported that the number of State Health Plan visits are lower than expected and are discouraging. PHP and UMCA have a contract that is waiting for PHP signatures. He told the committee that UMCA will have to vacate their space and move off campus.

Joint venturing with Group Health on affiliate campuses was also discussed

ADJOURNMENT

Mr. Latz adjourned the Planning and Development Committee at 4:40 p.m.

Respectfully submitted,



Ann Frohrip
Secretary
Planning and Marketing



UNIVERSITY OF MINNESOTA
TWIN CITIES

The University of Minnesota Hospital and Clinic
Harvard Street at East River Road
Minneapolis, Minnesota 55455

July 13, 1990

TO: Planning and Development Committee
FROM: Greg Hart
RE: Quarterly Purchasing Report

Attached please find the quarterly purchasing report for the period April - June, 1990. The report will be reviewed at the July Committee meeting. Following the review we will be seeking endorsement of the report.

Please contact me if you have any questions regarding the quarterly report.

/gs

attachments

UNIVERSITY OF MINNESOTA HOSPITAL AND CLINIC
ADMINISTRATIVE REPORT ON PURCHASING ACTIVITY
PERIOD OF APRIL – JUNE 1990

- I. PURCHASE ORDER ACTIVITY
- II. AWARDS TO OTHER THAN APPARENT LOW BIDDER
- III. SOLE SOURCE ACTIVITY
- IV. VENDOR APPEALS

II. PURCHASE AWARDS TO OTHER THAN LOW BIDDER (\$10,000 OR MORE)

<u>ITEM</u>	<u>UNSUCCESSFUL VENDOR/AMOUNT</u>	<u>SUCCESSFUL VENDOR/AMOUNT</u>	<u>DEPARTMENT</u>
1. Isolation Gowns	Walter Mayer \$ 72,288.00	Standard Textile \$ 91,200.00	Materials
	The gown's body cloth was of insufficient weight and threadcount, and the seams puckered after washing.		
2. Slippers	Medix \$ 14,500.80	Bird & Cronin \$ 14,913.70	Materials
	The slippers fit poorly and did not provide adequate traction.		
3. Robinson Catheters	General Medical \$ 10,312.74	Bard \$ 19,847.16	Materials
	The holes on the catheter are too big and too close together, the tip bends too easily, and the flanged end does not accommodate an irrigation syringe.		
	LBB Marketing \$ 12,618.00	Bard \$ 19,847.16	Materials
	The catheter is too soft to handle and insert.		
4. Cysto Pack	Boundary \$ 15,800.00	Surgikos \$ 18,160.00	Materials
	The screen drains poorly, the gripper closures tear off the gown, and the package is not double wrapped to ensure sterility.		
	Baxter \$ 13,874.00	Surgikos \$ 14,504.00	Materials
	The cover drape allows strike-through and the package is not double wrapped to ensure sterility.		

8.	Laparotomy Drape	Mars White Knight \$ 23,158.20	J & J \$ 25,712.70	Materials
----	------------------	-----------------------------------	-----------------------	-----------

Drape has an offensive odor, the seams are weak and the aperture is too small.

	Baxter \$ 23,868.00	J & J \$ 25,712.70	Materials
--	------------------------	-----------------------	-----------

The aperture is too stiff to fold around a small incision site.

9.	Double Draw Sheet	Mars White Knight \$ 13,025.00	Baxter \$ 13,900.00	Materials
----	-------------------	-----------------------------------	------------------------	-----------

The drape is stiff and does not lay well on patients.

REPORT OF THE PROGRAM
DEVELOPMENT AND EVALUATION TASK FORCE

Margaret Doucette, D.O.
Cliff Fearing
Elwin Fraley, M.D.
Shannon Lorbiecki
Richard Palahniuk, M.D.
Norma Ramsay, M.D.
Barbara Tebbitt
Leo Twiggs, M.D.
Peter Lynch, M.D. (chair)

9. Are adequately prepared medical and other staff available for the program?

10. What is the projected time line for implementation of the program?



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TWIN CITIES

The University of Minnesota Hospital and Clinic
Harvard Street at East River Parkway
Minneapolis, Minnesota 55455

CANCELLATION NOTICE

The November, 1990 Planning and Development Committee meeting was cancelled because of lack of agenda items.

Shannon Lorbiecki

Shannon Lorbiecki
Secretary
Board of Governors



UNIVERSITY OF MINNESOTA
TWIN CITIES

The University of Minnesota Hospital and Clinic
Harvard Street at East River Road
Minneapolis, Minnesota 55455

November 30, 1990

TO: Planning and Development Committee Members

Leonard Bienias	Geoff Kaufmann
Robert Dickler	Peter Lynch, M.D.
Clint Hewitt	Gerald Olson
William Jacott, M.D.	Ted Thompson, M.D.
Kris Johnson	

FROM: Robert Latz

The December meeting of the Planning and Development Committee will be held:

Thursday, December 6, 1990
12:00-2:00 P.M.
The Board Room, University Hospital

Lunch will be served at 12:00 Noon with the meeting starting at 12:30 p.m. The agenda and the background materials for the meeting are enclosed. Thank you for making time for this meeting.

cc: Fred Bertschinger
Cliff Fearing
Ann Frohrip
Greg Hart
Mark Koenig
John LaBree, M.D.
Shannon Lorbiecki
Lisa McDonald

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PLANNING AND DEVELOPMENT COMMITTEE
THE UNIVERSITY OF MINNESOTA HOSPITAL AND CLINIC
BOARD OF GOVERNORS
Thursday, December 6, 1990
12:00 Noon - 2:00 P.M.
The Board Room (8-106), University Hospital

AGENDA

- | | | |
|-------|--|-------------|
| I. | <u>Approval of the October 18, 1990 Meeting Minutes</u> | Approval |
| II. | <u>Capital Planning-Renewal Project</u>
-Bob Dickler/Greg Hart | Endorsement |
| III. | <u>Special Capital Project:</u>
<u>Neuroangiography System Replacement</u>
-Al Dees | Information |
| IV. | <u>Major Capital Expenditure:</u>
<u>CUHCC Computer System</u>
-Mary Ellen Wells | Information |
| V. | <u>Major Capital Expenditure:</u>
<u>Laboratory Computer System Expansion</u>
-Greg Hart | Information |
| VI. | <u>Development Office Update</u>
-Fred Bertschinger | Information |
| VII. | <u>Quarterly Purchasing Report</u>
-Mark Koenig | Endorsement |
| VIII. | <u>External Relations Update</u>
-Robert Dickler | Information |
| IX. | <u>Other Business</u> | |
| X. | <u>Adjournment</u> | |

MINUTES
Planning and Development Committee
Board of Governors
October 18, 1990

CALL TO ORDER:

Chairman Latz called the October 18, 1990 meeting of the Planning and Development Committee to order at 3:12 P.M. in Room 8-106 in the University Hospital. There was not a quorum for the meeting.

Attendance:

Present: Leonard Bienias
Robert Dickler
Bob Latz
Ted Thompson, M.D.

Absent: Clint Hewitt
William Jacott, M.D.
B. Kristine Johnson
Geoff Kaufmann
Peter Lynch, M.D.
Gerald Olson

Staff: Al Dees
Greg Hart
Mark Koenig
John LaBree, M.D.
Shannon Lorbiecki
Robert Wilson, M.D.

APPROVAL OF MINUTES

The minutes of the September 26, 1990 meeting were acceptable to those present. The minutes will be brought forward for approval at the next meeting due to the lack of a quorum.

CARDIAC CATHETERIZATION LAB EXPANSION PROPOSAL

Mr. Greg Hart summarized the proposal to add a fourth procedure room to the cardiac catheterization laboratory. The proposal was presented to the Planning and Development Committee in detail at the August meeting. Recent estimates indicate that the project may be somewhat more expensive than the cost estimates which were presented at the August meeting. The cost of relocating radiology functions which currently occupy the space may be higher than anticipated. The Committee and the Board of Governors are asked to approve the project at \$2.99 million.

The possibility of establishing a mobile or modular unit on an interim basis is being considered. The time lag to establish the fourth procedure room will jeopardize staff retention and patient referral patterns, therefore, a temporary measure is necessary to maintain patient volume.

Dr. Bob Wilson emphasized the urgency in approving the project and moving forward as rapidly as possible with the expansion. Although the modular unit is less than ideal, it is preferred to long waiting periods or turning patients away.

Although a quorum was not present, those members present supported the proposal.

MAJOR CAPITAL EXPENDITURE: FRONTAL PLAN IMAGE CHAIN UPGRADE

Mr. Al Dees reported that the Board was notified of the purchase of an upgraded camera, image intensifier, and TV monitor for the second cardiac catheterization room in February of 1990. This upgrade has resulted in significant improvement in the fluoroscopic image quality achievable for coronary angioplasty procedures. Therefore, the decision has been made to purchase the same upgrade for the third cardiac catheterization procedure room. This purchase will ensure that both rooms where angioplasty procedures are performed have adequate imaging technology. This item was brought to the Committee for information.

CAPITAL PLANNING-RENEWAL PROJECT PHASE II.

Mr. Robert Dickler presented an update on planning for the Renewal Project. Although an update will be presented to the Board on October 24, a definitive proposal will not be presented at that time.

Two options which are being explored are an addition to the top of Unit J and building a freestanding Psychiatry hospital on the triangle site.

Planning for an addition to Unit J has proceeded with the assumption that two floors would be added, one primarily for the inpatient psychiatry program and one shell floor. To accomplish this addition within the project budget Urology, Obstetrics, and Rehabilitation and many support departments which were included in the initial renewal project face significant reductions in their programs. Additional cost savings would be achieved through timing changes.

Current estimates indicate that a building can be put on the triangle site to meet the inpatient, outpatient, and day hospital needs of the Psychiatry program within the budget for the project. This proposal would include a tunnel to Unit J but would not include any additional parking or funds to build departmental offices at the site.

The triangle site proposal would meet several additional immediate needs including relocation and expansion of the heart cath lab and expansion of the operating rooms. This operating room expansion would facilitate closing of the ambulatory surgery in Phillips-Wangensteen. Under the proposal, the

current ambulatory surgery suite would be utilized cystoscopy procedures. This proposal would not solve bed issues, either bed number or bed type, or several other high technology needs.

Additional discussions and planning with affected parties will be completed prior to bringing a recommendation to the Board of Governors.

1990-91 CAPITAL BUDGET

Mr. Hart presented the 1990-91 capital budget. Board approval of an annual capital budget for 1990-91 has been delayed due to the reassessment of the long-range capital plan. In August, the Board endorsed reducing major equipment purchases and annual capital budgets by \$20 million through 1998. This reduction would be accomplished through a \$9-10 million reduction in major equipment purchases and a \$10-11 million reduction in annual capital budgets.

The original capital plan projected an \$8,550,000 annual capital budget for 1990-91. It was recommended that this figure be revised to \$7,000,000. A summary of departmental breakdown of the recommended \$7 million budget was presented.

OTHER BUSINESS

An agreement has been signed with Group Health, Inc. to provide a primary clinic site for State and University employees on the University campus. The State has approved this employee option. Information to all University employees announcing this option will be mailed shortly.

ADJOURNMENT

There being no further business, the meeting was adjourned at 4:15 P.M.

Respectfully Submitted:

Shannon L. Lorbiecki

Shannon L. Lorbiecki
Administrative Fellow



UNIVERSITY OF MINNESOTA
TWIN CITIES

The University of Minnesota Hospital and Clinic
Harvard Street at East River Parkway
Minneapolis, Minnesota 55455

November 27, 1990

MEMO

TO: Members, Board of Governors Planning and Development Committee

FROM: Greg Hart *GH*

RE: Neuroangiography System Replacement

There are currently two rooms in the Diagnostic Radiology Department equipped with neuroangiographic x-ray machines. Due to the age and technological limitations of these systems, radiology staff is not able to produce the type and quality of images required to support new, interventional radiology procedures. Attached is a proposal to replace one of these systems.

This proposal will be presented to this committee, the Finance Committee and the Board for information during December meetings and for approval during January meetings.

Thank you for your attention to this proposal. We look forward to answering any questions you may have.

GH/ad

attachment

**PROPOSAL FOR PURCHASE OF NEUROANGIOGRAPHY SYSTEM
DIAGNOSTIC RADIOLOGY DEPARTMENT
THE UNIVERSITY OF MINNESOTA HOSPITAL AND CLINIC**

INTRODUCTION

The University of Minnesota Hospital and Clinic (UMHC) currently has two radiology procedure rooms equipped with single plane neuroangiographic systems. One system was acquired in 1980. The other was acquired in 1983 and upgraded with the addition of a digital biplane module in 1986. These systems are not capable of providing acceptable biplane imaging required for the new highly differentiated adult and pediatric neurointerventional procedures and other neuroangiographic studies which have been and are being developed.

PROPOSAL

Acquire a new biplane radiographic, fluoroscopic, digital neuroangiographic system to replace the Siemens/Fischer system originally installed in 1983.

RATIONALE

- A. A new imaging system is required to enable performance of neurointerventional procedures currently required to support the neurosurgical staff including vascular occlusion, vascular recanalization, and vascular perfusion in addition to treating aneurysms, arteriovenous malformations, arteriovenous fistulas, tumors, thrombosis, stenosis, and vasospasm. Currently, these imaging/interventional procedures cannot be performed at UMHC and are being referred to Abbott-Northwestern Hospital (see attached letter from Dr. Roberto Heros, Chief of Neurosurgery).
- B. Concern regarding the inadequacy of the existing equipment was voiced by Dr. William Thompson, Chief of Diagnostic Radiology, during his recruitment to the University of Minnesota in 1986. Replacement was postponed, however, pending selection of a new chairperson for Neurosurgery. While that postponement was appropriate, it has impeded Dr. Thompson's ability during the past three years to recruit neurointerventional radiologists.
- C. Neurointerventional radiology is an expanding technology. Dr. Heros' projection of 104 - 156 cases requiring 208 - 312 procedures annually is comparable to the growth experienced at Massachusetts General Hospital (MGH). MGH has experienced a 30% growth rate per quarter, moving from 130 procedures in 1988 to 260 in 1989.
- D. The projected pay back period is 3.6 years. This is based on 208 neurointerventional procedures annually, the low end of the projected volume, with an average procedure charge of \$2,400, coupled with the \$200,000 in charges generated annually at present and utilizing a 75% reimbursement rate.

ESTIMATED COST

Biplane neuroangiographic system	\$1,655,000
Installation & remodeling	245,000
TOTAL	\$1,900,000

The estimated cost for the equipment is based on bids received. This cost does not include a stereotactic module which would add \$400,000. If that module is determined to be required for specific new procedures, it will be budgeted for and presented as a separate proposal in a future fiscal year.

The existing room is not large enough to accommodate all of the racks for the peripheral equipment included with this system. Consequently, it appears that x-ray equipment and a reading room located in adjacent space will need to be relocated and the space remodeled to create a separate room for the peripheral racks. Therefore, the estimated installation and remodeling cost is higher than that normally incurred for installation of new equipment.

This equipment is included in the long range capital plan as a major equipment purchase to be made during the 1990-91 fiscal year.

FINANCING

Several financing alternatives are available. The alternative used will be the one which is determined to provide the least costly approach at the time the acquisition contracts are written.

UNIVERSITY OF MINNESOTA
TWIN CITIES

Department of Neurosurgery
Medical School
Box 96 UMHC
B590 Mayo Memorial Building
420 Delaware Street S.E.
Minneapolis, Minnesota 55455

(612) 624-6666
FAX: (612) 624-0644

October 16, 1990

William Thompson, M.D.
UMHC - Box 292

RE: InterventionalNeuroradiology
Room

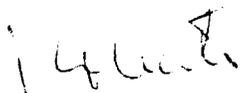
Dear Bill:

This letter is to support in the strongest possible terms your justification of need for an interventional neuroradiology room. As you know, presently our facilities for these procedures are simply inadequate and much below par. In fact the facilities are so inadequate that we are sending routinely our patients for these procedures to Abbott Hospital where they do have first-class facilities.

Currently we are sending at least one patient a week to Abbott and on the average such a patient has at least two different sessions of interventional neuroradiology. Each session may take from four to six hours. In other words, presently our patients are utilizing the facilities at Abbott Hospital for an average of eight to twelve hours a week. This utilization is increasing quite significantly and I project that within six months there will be an average of two to three patients per week at the University Hospital in need of interventional radiology. This means that a conservative projection would be that in six months we would be utilizing this facility, if it were available at the University Hospital, for an average of 12-18 hours per week.

As you well know, I think it is an embarrassment to have to refer these patients to an outside institution for lack of adequate facilities at our own. I hope that you make every effort to correct this major deficiency and I do hope that your efforts are successful. We simply cannot continue to run a first-class clinical neurosurgical service without adequate interventional neuroradiology.

Sincerely,



Roberto C. Heros, M.D.
Lyle A. French Professor
and Department Head

RCH/bm

MAJOR CAPITAL EXPENDITURE REPORT

EQUIPMENT: Interactive Clinic Management Computer System

PURCHASE PRICE: \$120,555

DESCRIPTION:

The Community University Health Care Center (CUHCC) must replace its current billing and management reporting system. The IBM computer, purchased in 1978, is at capacity. The software is cumbersome to use and does not interface with the Hospital's mainframes. Also, during the last University audit, recommendations were made that the Hospital develop better audit trails and billing procedures for CUHCC. These deficiencies cannot be corrected with the current computer.

The Exporior system was chosen after a thorough review of potential vendors. It will reside on the Hospital's Unisys A15 mainframe and will meet all of CUHCC's billing, scheduling and reporting needs. The system will be able to interface with other Hospital programs such as the General Ledger and Patient Accounting systems. CUHCC will be able to increase Medical Assistance and other insurance billing accuracy and estimates that it will reduce billing turnaround time from 45 days to 30 days.

Funds for this purchase will come from the Hospital's 1990-91 capital budget.

CUHCC plans to have the new system installed in time for the opening of the new facility in March.

Submitted By: Mary Ellen Wells
Title: Assistant Director

Approved By: 
Title: _____

Planning & Dev. Committee Review:	<u>12/6/90</u>
Finance Committee Review:	<u>12/19/90</u>
Board of Governors Review:	<u>12/19/90</u>

MAJOR CAPITAL EXPENDITURE REPORT

EQUIPMENT: Expansion of Clinical Laboratory Computer - 2 Tandem VLX Processors, memory and installation

PURCHASE PRICE: \$306,000

DESCRIPTION:

The Clinical Laboratory Information System (CLIS) supports information processing and management related to test ordering, laboratory processing, analysis, data acquisition, verification, quality control and result reporting for over twenty laboratories located throughout UMHC. Computer support is provided 24 hours a day, 365 days a year, for a workload in the range of 1 million results per month. Updated cumulative summary reports are printed daily for inclusion in the medical record. The CLIS is interfaced to the Hospital Computer System making laboratory results available to Patient Care Units within moments of test completion. Billing data is communicated daily.

The CLIS requires expansion in order to maintain adequate levels of service and laboratory productivity. The demands on the system are such that user response times are reaching unacceptable levels. Current response time is in the range of 10 seconds, even after careful system "tuning" done to minimize response times. Within the next few months two additional clinical labs will be brought up on the system. This will allow for productivity and service increases in those labs, but will add an additional load to the laboratory computer.

Load projections and system performance analysis indicate that an increment of computer capacity involving two additional processor modules is required to provide adequate support. The availability of reconditioned processors has been identified, at a cost (including installation) of \$306,000. This project is part of the capital budget planned for 1990-91.

Submitted By: _____

Approved By:  _____

Title: _____

Title: _____



UNIVERSITY OF MINNESOTA
TWIN CITIES

Development Office
The University of Minnesota Hospital and Clinic
Box 612 UMHC
Harvard Street at East River Parkway
Minneapolis, Minnesota 55455

DATE: November 30, 1990
TO: Planning and Development Committee
FROM: Fred Bertschinger *F.B.*
SUBJECT: Development Office Quarterly Report

Attached for your information are summary reports of activities and donations received during the first quarter of FY 1991 (July-September).

If you have any questions about this report, please call me at 626-6008.

/ng

Contributions Received
 UMHC Development Office
 FY 1991

	I 7-9/90	II 10-12/90	III 1-3/91	IV 4-6/91	Totals
Patients Fund	\$1,916				\$ 1,916
Transplant Ass. Fund	1,830				1,830
Variety Club Pldg	4,460				4,460
Other Funds	138,148				138,148
Totals to Funds	<u>\$146,148</u>	<u> </u>	<u> </u>	<u> </u>	<u>\$ 146,148</u>

Goal = \$1,050,000

Irrevocable Future Gifts	0	0			
Revocable Future Gifts	2				



UNIVERSITY OF MINNESOTA
TWIN CITIES

Development Office
The University of Minnesota Hospital and Clinic
Box 612 UMHC
Harvard Street at East River Parkway
Minneapolis, Minnesota 55455

Activities and Events
UMHC Development Office
FY 1991

1990

- August 9 Begin first of six luncheons and tours for solicitors for the CWA Local 7200/U.S. West Charity Project.
- September 8 Donor recognition event hosted by Bob and Sue Dickler - tour and dinner at UMHC followed by Gopher football game.
- September 13 Kick-off for CWA Local 7200/U.S. West United Way and UMHC Transplant Assistance Fund Campaign. Goals of \$30,000 and new organ donors.
- October 17 U of M President's Club Annual Dinner Meeting.
- November 4 Gopher Exhibition Basketball Game to benefit Child/Family Life.
- November 15 Philanthropy Day recognition for Dr. Neal Gault and Genevieve Stelberg.

**VARIETY CLUB PLEDGE
PLEDGE REDUCTIONS AND DISBURSEMENTS**

DATE	CONTRIBUTIONS	RUBEN-BENTSON	DISBURSEMENTS	BALANCE
As Of				
09/30/89	1,913,591.06	200,000.00	1,600,000.00	313,591.06
10/31/89	15,556.00			329,147.06
11/30/89	44,441.66			373,588.72
12/31/89	22,865.72			396,454.44
01/31/90	61,025.82			457,480.26
02/28/90	29,963.95	200,000.00		487,444.21
03/31/90	19,200.00			506,644.21
04/30/90	228,555.97		726,725.00	8,475.18
05/31/90	61,424.30			69,899.48
6/30/90	1,070.00			70,969.48
7/31/90	160.00			71,129.48
8/31/90	2,959.53			74,089.06
9/30/90	1,540.50			75,629.56
SUBTOTAL	\$2,400,814.06	\$400,000.00	\$2,326,725.00	\$75,629.56

TOTAL CONTRIBUTIONS: \$2,800,814.06
TOTAL DISBURSEMENTS: \$2,726,725.00
CASH AVAILABLE FOR USE: \$8,000,000
BALANCE TO BE RECEIVED: 5,199,185.94
\$75,629.56

Contributions from the Variety Club of the Northwest \$1,078,225.00
Contributions to UMHC, credited against the pledge in \$1,722,589.06
accordance with the pledge agreement

Total Contributions 2,800,814.06

**VARIETY CLUB PLEDGE
DISBURSEMENTS BY PURPOSE
SEPTEMBER 1, 1990**

	VARIETY CLUB RESEARCH CENTER	RUBEN-BENTSON CHAIR	OTHER VCCH	TOTALS
	-----	-----	-----	-----
ALLOCATION OF \$8,000,000 PLEDGE	\$2,000,000.00	\$1,000,000.00	\$5,000,000.00	\$8,000,000.00
TOTAL DISBURSEMENTS	(\$650,000.00)	(\$400,000.00)	(\$1,661,725.00)	(\$2,711,725.00)
* COMMITTED DISBURSEMENTS			(\$15,000.00)	(\$15,000.00)
BALANCE TO BE DISBURSED	----- \$1,350,000.00	----- \$600,000.00	----- \$3,323,275.00	----- \$5,273,275.00

* Total committed disbursements for fiscal year 1989/90 is \$919,225.
Of the areas to be funded, \$15,000 has not been disbursed.
This a Van (VCCH) for \$15,000.



UNIVERSITY OF MINNESOTA
TWIN CITIES

The University of Minnesota Hospital and Clinic
Harvard Street at East River Road
Minneapolis, Minnesota 55455

November 30, 1990

TO: Planning and Development Committee
FROM: Greg Hart
RE: Quarterly Purchasing Report

Attached please find the quarterly purchasing report for the period July - September, 1990. The report will be reviewed at the December Committee meeting. Following the review we will be seeking endorsement of the report.

Please contact me if you have any questions regarding the quarterly report.

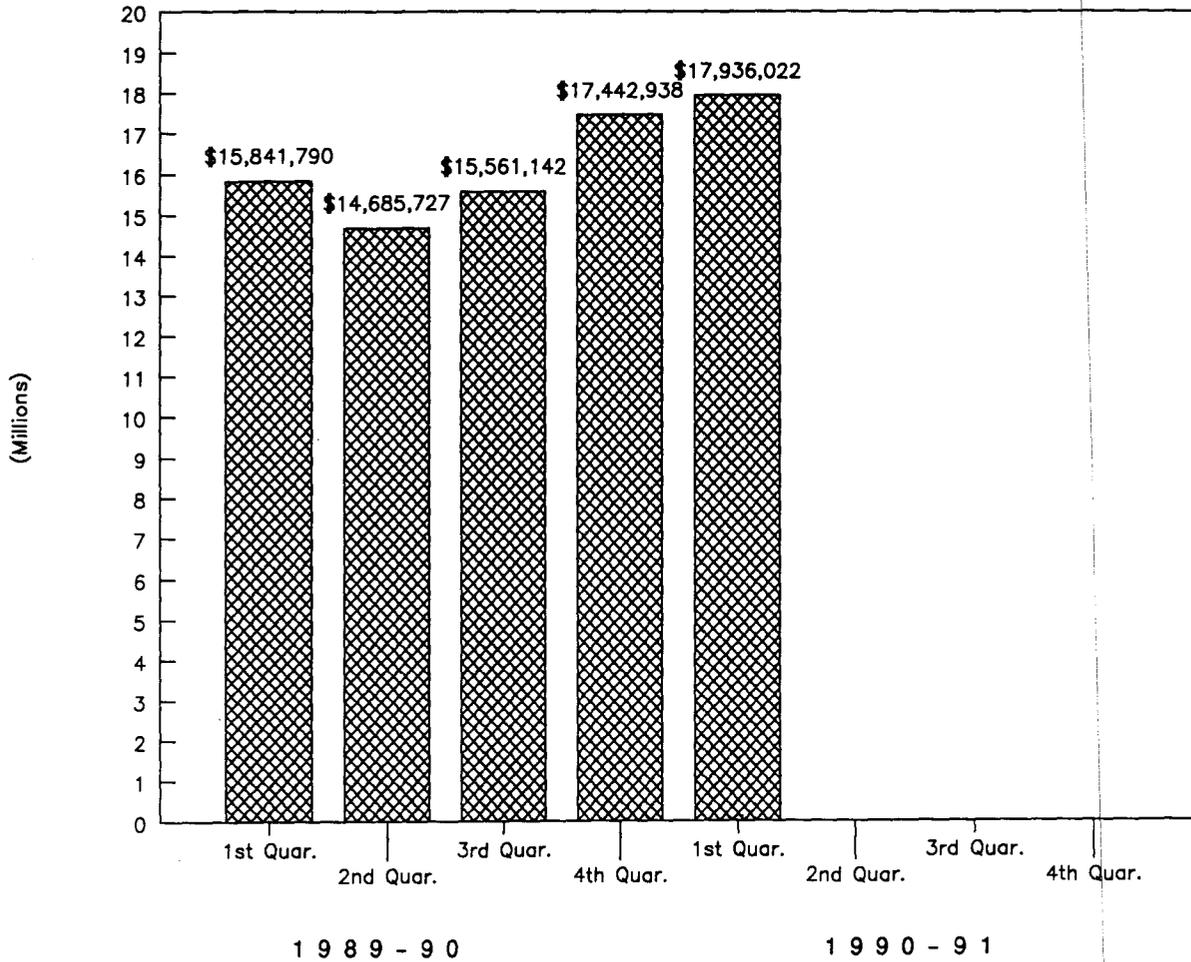
/gs

attachments

**UNIVERSITY OF MINNESOTA HOSPITAL AND CLINIC
ADMINISTRATIVE REPORT ON PURCHASING ACTIVITY
PERIOD OF JULY - SEPTEMBER 1990**

- I. PURCHASE ORDER ACTIVITY
- II. AWARDS TO OTHER THAN APPARENT LOW BIDDER
- III. SOLE SOURCE ACTIVITY
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PURCHASE ORDER ACTIVITY



FIRST QUARTER, FISCAL YEAR 1990-91, ACTIVITY:

	<u>NUMBER</u>	<u>VALUE</u>
PURCHASE ORDERS	8314	\$16,481,273.93
OTHER PAYMENTS	478	\$956,109.23
CONFIRMING ORDERS	<u>374</u>	<u>\$498,638.71</u>
TOTAL THIS QUARTER*	<u><u>9,166</u></u>	<u><u>\$17,936,021.87</u></u>

II. PURCHASE AWARDS TO OTHER THAN LOW BIDDER (\$10,000 OR MORE)

<u>ITEM</u>	<u>UNSUCCESSFUL VENDOR/AMOUNT</u>	<u>SUCCESSFUL VENDOR/AMOUNT</u>	<u>DEPARTMENT</u>
1. CO ₂ Laser	Surgilase \$ 48,000.00	Surgical Lasers \$ 64,500.00	O.R.
	The wattage is insufficient for our intended uses.		
2. Oral Thermometer Kits	Medix \$ 13,755.00	Owens & Minor \$ 14,760.90	Materials
	Thermometers slide out of the container easily if not held upright when being opened.		
3. Surgeons' Gowns	Lintex \$ 48,915.00 CharmTex \$ 34,293.75 Angelica \$ 37,665.00	Fashion Seal \$ 67,050.00	Materials
	The barrier fabric on the gowns developed pin holes after laundering and sterilizing a minimum number of times.		
4. Elevator Controls	Lagerquist \$ 15,800.00	Otis \$ 18,160.00	Maintenance & Operations
	Vendor never provided detailed description of work to be done despite repeated requests.		

III. SOLE SOURCE-\$5,000 and Over

<u>VENDOR</u>	<u>CONTRACT/ P.O. #</u>	<u>VALUE</u>	<u>DEPT.</u>	<u>PRODUCT</u>
* St. Mary's Medical Center	H108787	\$175,000.00	Cardio.	Used Monitoring Equipment
Triangle Maintenance	H099968	\$16,800.00	CUHCC	Custodial Service
Polymedco	H099919	\$17,280.00	Labs	Estradol Kits
American Red Cross	H099917	OPEN	Labs	Blood & Blood Products
Amersham	H099992	\$21,600.00	Labs	RIA Kits
Scientific Assoc.	H108782	\$8,631.00	Labs	Software
Alternative Resources	H099908	\$13,440.80	Labs	Temporary Employees
Imre	90-558	\$5,148.00	Labs	Prosorba Columns
Baxter	90-559	\$16,810.00	Labs	Haemonetic Cell Saver Paks
Sachs Group	H108183	\$5,000.00	Marketing	Software License Fee
Medical Transcription Service	H099969	OPEN	Med. Rec.	Transcribing Services
St. Paul Red Cross	90-504	OPEN	O.R.	Bone Graft Testing & Materials
Gammex	H108197	\$5,573.00	Radiology	Laser Positioner
* Northern X-Ray	H108791	\$94,400.00	Radiology	Computer Upgrade & Monitors
TOTAL		<u><u>\$379,682.80</u></u>		

* Over \$50,000

IV. VENDOR APPEALS

1. VENDOR NAME/DOLLAR AMOUNT: Americable/\$345,990
\$334,279
\$370,475
NATURE OF PURCHASE: Backbone Network
INTENDED VENDOR/DOLLAR AMOUNT: Not yet finalized.
REASON FOR APPEAL:

Vendor was originally eliminated from further consideration because it was not among the top three in the ratings system used by I.S.D. to rank each bid. The vendor disagreed with the ratings given in many areas, such as fault tolerance, costs, overall and demonstrable solution, delivery, training, and network security. I.S.D. re-evaluated their proposal but found only one area that they were willing to adjust the rating. This one adjustment was not sufficient to change their overall ranking and to be considered further. Vendor was notified of this and has not responded further.

STATUS: The top three proposals are still under evaluation. No award has been made.