

Essays on Child Development in Developing Countries

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## **Dedication**

To my grandpa, Charles Davidson, who, along with my parents, showed me the joys of learning, and inspired me to care about the causes and consequences of poverty.

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## **Abstract**

This dissertation presents the results of three field experiments implemented to evaluate the effectiveness of strategies to improve the health or education of children in developing countries. In Guatemala, community health workers at randomly selected clinics were given patient tracking lists to improve their ability to remind parents when their children were due for a vaccine; this is found to significantly increase children's likelihood of having all recommended vaccines. This strategy is particularly effective for older children. In Peru, a teacher training program is found to have no effect on how frequently children use their computers through the One Laptop Per Child program. In Costa Rica, learning English as a foreign language using one software program is found to be significantly more effective than studying with a teacher, or with a different software program, confirming the heterogeneity of effects of educational technology.

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## List of Abbreviations

ATE:	Average treatment effect
ATT:	Average treatment effect on the treated
CCT:	Conditional cash transfer
CHW:	Community health worker
DIGETE:	General Office for Educational Technology ( <i>Dirección General de Tecnologías Educativas</i> )
DPT:	Diphtheria, pertussis and tetanus vaccine
EILE:	<i>Enseñanza del Inglés como Lengua Extranjera</i> (English as a Foreign Language Teaching)
IDB:	Inter-American Development Bank
INA:	National Learning Institute ( <i>Instituto Nacional de Aprendizaje</i> )
INEC:	National Statistics and Census Institute ( <i>Instituto Nacional de Estadísticas y Censos</i> )
ITT:	Intent to treat
LATE:	Local average treatment effect
LF:	List facilitator
MDGs:	Millennium Development Goals
MEP:	Ministry of Public Education ( <i>Ministerio de Educación Pública</i> )
MMR:	Measles, mumps and rubella vaccine
NGO:	Non-governmental organization
OLPC:	One Laptop Per Child
PEC:	Coverage Extension Program ( <i>Programa de Extensión de Cobertura</i> )
PSPP:	Pedagogical Support Pilot Program
PTL:	Patient tracking list
SERCE:	Second Regional Comparative and Explanatory Study
UNESCO:	United Nations Educational, Scientific and Cultural Organization
UNICEF:	United Nations Children's Fund
WHO:	World Health Organization

## Chapter 1: Introduction

Theodore Schultz was one of the first economists to draw attention to the critical role of human capital in economic development in his 1960 presidential address to the American Economic Association. Schultz argued that a healthy, well-educated work force stimulates economic growth (1961). In the decades since Schultz's 1960 speech, investments in human capital have grown at a dramatic pace. Whereas in 1960, 55% of the population age 15 and over in developing countries had never been to school, by 2010, this had fallen to 17% (Perkins et al., 2013). From 1960 to 2008, life expectancy rose dramatically from 46 years to 68 years in low and middle-income countries (World Bank, 2013).

These dramatic improvements in human capital in the developing world may be seen as the consequence, at least in part, of a policy focus on these issues among governments and international aid organizations. Five of the United Nations' eight Millennium Development Goals (MDGs) focus on improving health or education: achieving universal primary education; reducing child mortality; improving maternal health; combating HIV/AIDS, malaria and other diseases; and eradicating extreme poverty and hunger.

Despite these dramatic improvements in health and education, more work remains to be done to improve children's access to basic health care and education around the world. Over one million children die from vaccine preventable disease every year (World Health Organization and UNICEF, 2012a). Ten percent of primary school-aged children were out of school in 2011, and 123 million youth aged 15-24 lack basic reading and writing skills (United Nations, 2013).

The 23 members of the Development Assistance Committee contributed \$134

billion in development aid in 2011 alone, partly to support countries in their efforts to achieve the MDGs and other development objectives (OECD, 2013). Yet financial commitments to development will not be sufficient to sustain improvements in health and education. For policy-makers in governments and in international aid organizations to spend their finite financial and other resources efficiently, they will benefit from reliable information on which programs are most effective in reaching their objectives. Banerjee and He write argue that policy-makers are long on ideas, but short on reliable information about what works (2003). Mullainathan points out that it is challenging for policy-makers and others to obtain unbiased information on program effectiveness, as many evaluations conducted by implementing agencies may be biased toward finding effects (2005). Esther Duflo, an economist well-known for her role in popularizing the use of randomized experiments in development economics, has argued that the systematic use of randomized evaluations may contribute to development effectiveness by generating more reliable estimates of program effectiveness (2004).

This dissertation contributes to the growing body of research on what works in health and education in developing countries, presenting research from randomized evaluations conducted in three Latin American countries. Original data were collected for each essay.

Part of the appeal of randomized experiments is the simplicity with which the analyst can estimate the causal effect of a program or policy. As is discussed in greater detail in Chapter 2, when an experiment is implemented properly, a program's effect may be estimated simply by comparing means observed in the

treatment and comparison groups. On the ground, however, complications are likely to arise (Barrett and Carter, 2010). In the experiment described in Chapter 2, only 64% of community health workers at clinics assigned to the treatment group received the treatment, while 14% of community health workers in the control group indicated that they did. In this case, comparing mean outcomes in the treatment and comparison groups yields an estimate of the intent to treat effect rather than the average treatment effect. In an experiment in Costa Rica, the field team applied the criteria for inclusion inconsistently for the control and treatment groups, introducing systematic differences among groups. Because of complications like these, the analysis of randomized evaluations is often less straightforward than in the ideal case. Several econometric methods are used here that allow for the estimation of causal effects in spite of these complications.

This dissertation is organized as follows. Chapter 2 presents the results of a field experiment in Guatemala that estimates the effect of distributing patient tracking lists to community health workers on the probability of children having all vaccines recommended for their age. Chapter 3 presents analysis of the impact of providing teacher training on how teachers and students use the laptops distributed through the One Laptop Per Child program. Chapter 4 describes the effectiveness of using computers to teach children English as a foreign language in Costa Rica. Finally, Chapter 5 concludes.

**Chapter 2:**

**Did You Get Your Shots?**

**Experimental Evidence on the Role of Reminders**

**From Rural Guatemala**

## **1. Introduction**

Why do millions of children still fail to receive their recommended vaccines around the world despite the fact that vaccination is one of the most cost-effective strategies to reduce child mortality? The global rate of child mortality has declined dramatically in recent years, from 87 deaths before age five per 1,000 live births in 1990 to 51 in 2011 (UNICEF, 2012), yet child mortality must drop at an even faster rate, however, to meet the Millennium Development Goal of reducing child mortality by two thirds by 2015 (Table 2.1 provides descriptive statistics on health and well-being in Guatemala.). Vaccination may play a key role in achieving this objective, as it is one of the most cost-effective strategies for improving child survival (Bloom et al., 2005). Although coverage of routine vaccination has improved dramatically around the world in the last forty years, the World Health Organization estimates that more than 19 million children worldwide did not receive their recommended vaccines in 2010 (World Health Organization and UNICEF, 2012a). As a result, over 1.4 million children die of vaccine-preventable disease every year, representing 29% of all child deaths before age five. A challenge for the public health community today is to identify strategies to reach those who remain unvaccinated and to follow up with the children who receive some vaccines but fail to receive them all.

This paper tests one such strategy, presenting the results of a field experiment that introduces exogenous variation in the probability that families in rural Guatemala receive personal reminders from community health workers to notify them when their child is due to receive a vaccine. This intervention does not modify the supply of vaccines, nor does it improve families' access to information



about the importance of vaccination. Furthermore, families do not receive any incentive payments or penalties as a result of their decision to vaccinate their child as a result of this intervention.

This intervention responds to a hypothesis that the reason that some families fail to complete the recommended vaccine schedule for their children is not that they do not believe in the importance of vaccination, or that they lack access to vaccines, but that they either forget or procrastinate. Nearly all children in Guatemala receive at least one vaccine; coverage of the tuberculosis vaccine given at birth is at 96% (see Table 2.2 for vaccination rates by vaccine). Coverage rates for the other seven vaccines given in the first year of life all surpass 86%. Only 35% of children in the sample, however, receive the vaccines given at age four despite parent interest in vaccination. In a survey of mothers in the study area, 99% agreed that vaccination improves children's health, and 98% of those surveyed indicated that they believed that their children would receive all recommended vaccines. Nonetheless, the decline in vaccination rates with child age shows that most families fail to follow through with their plans.

Vaccines given at later ages (over age one) may be easier to forget. While vaccines given in the first year of life are given with high frequency (at birth, two, four, six and 12 months), the next vaccines are given at 18 and 48 months of age. If the doctor reminds the parent to return two months later for the early vaccines, this is likely to be easier to remember than if the doctor asks the parent to return six or thirty months later, as happens with the vaccines given at 18 or 48 months. If the

parent forgets, a reminder may play an important role in helping parents follow through with their intentions.

An alternative explanation is that the parent knows that the child is due for a vaccine, but when the time comes to take the child to the clinic, the parent decides to put it off until the next month, even though delaying vaccination offers the child less protection from disease. After delaying vaccination one month, the parent may make the same decision again the following month. Because the early vaccines are given with higher frequency, delaying vaccination by several months means delaying several vaccines, unlike with the lower-frequency vaccines given later, which have low coverage rates. This paper does not test which of these explanations drives parents' vaccination decisions.

It is well accepted that people prefer rewards in the short term to rewards in the future (DellaVigna, 2009; Loewenstein, 1992). Similarly, they would rather defer costs. Traditional exponential discounting could explain a parent's decision to put off vaccination or skip it altogether if the expected costs of vaccination are greater than the expected discounted benefits. Various studies have shown, however, that people's behavior reveals hyperbolic discounting, or, preferences that weight well-being now over any future moment in excess of what would be expected with exponential discounting (Thaler, 1991; Thaler and Loewenstein, 1992). These sorts of preferences keep people from making some investments with future rewards.

If individuals put off or avoid tasks like vaccination because they incur immediate costs while benefits are delayed and possibly uncertain (since the child may never be exposed to vaccine-preventable disease, or parents may not trust

vaccines' effectiveness), public policy strategies that either offer immediate rewards or incentives, or impose penalties for failing to complete the task may be effective. Conditional cash transfers (CCTs) provide one example of this when governments pay individuals for making investments in the health or education of their children. CCTs offered in the short term have been shown to increase vaccination rates and school enrollment. Among other studies, Barham and Maluccio (2010) find that a CCT program in Nicaragua increased vaccination rates. Fernald et al., 2008 present evidence from Mexico's CCT program and Fiszbein et al., 2009 provide a review of the evidence on CCTs. Banerjee et al. (2010) also find that in-kind incentive payments – in the form of lentils or dishes – increased vaccination rates in India. The authors note that the value of the incentive was very small in comparison to the estimated benefits of receiving the vaccines, suggesting that families are either underestimating the value of the vaccinations, or are heavily influenced by the immediate costs and benefits of obtaining vaccination. This is consistent with O'Donoghue and Rabin's (1999), Thaler's (1991) and others' observations about hyperbolic discounting.

Reminders – distinct from CCTs and incentive programs in that they only provide information – have been shown to be effective in improving vaccination rates in developed countries. Jacobson Vann and Szilagyi (2009) conducted a systematic review of the evidence on patient reminders for vaccination in *developed* countries, and find that nearly all evaluations of patient reminder systems have a positive effect. In a systematic review of the use of the emerging literature on the use of information technology to manage patient care in developing countries, Blaya

et al. (2010) report that mobile phone-based reminder systems in South Africa and Malaysia were effective in improving compliance to treatment regimens and attendance at appointments. Depending on the costs of the delivery mechanism, reminders that involve no in-kind or cash incentive may be more cost-effective strategies to increase take-up of preventive care services than CCT or incentive programs. Without a cash or in-kind payment, reminders rely on a combination of helping families remember to do something they want to do and social pressure. DellaVigna, List & Malmendier (2012) show that residents of suburban Chicago donate to charitable causes in response to social pressure (they estimate the average cost of saying no to a solicitor at \$3.80 for an in-state charity). Community health workers may be able to exert similar social pressure, which may help overcome the costs to vaccination (non-monetary for PEC families). This may be relevant for policy-makers seeking low-cost strategies to improve vaccination rates with limited budget.

Although families do not pay for vaccines given at the PEC, they incur non-monetary costs to vaccinate their children. Most parents walk to the clinic with their children, which takes time and effort. Upon arrival, they may have to wait in line. Finally, the parent bears the psychic cost of watching their child endure receiving a shot and potentially experiencing negative reactions like a fever or aches. For reasons discussed in Section 7, parents of older children seem to be more likely to perceive higher costs associated with vaccination. Table 2.3 shows that most parents do not report facing obstacles to obtaining services at their local PEC clinic.

Table 2.4 provides information on parent opinions on vaccination by the age of their children.

This paper presents new evidence on the impact of personal reminders to parents when their child is due for a vaccine in a developing country context. This paper evaluates the effect of this intervention on children's complete vaccination status. Children are considered to have complete vaccination if they have received all vaccines that are recommended for their age according to Guatemala's vaccination scheme. One hundred sixty-seven rural clinics were randomly assigned to either a treatment status, in which they received patient tracking lists (PTLs) that enabled their community health workers (CHWs) to provide personal reminders to families through home visits when their child was due for a vaccine, or to a control group for which no intervention occurred. CHWs in the control group were also expected to alert families when their children were due for a vaccine, but they did not have access to information on which children were due. This random assignment generated two balanced groups. There is, however, some evidence of imperfect compliance to treatment. Because CHWs at 37% of clinics in the treatment group indicate that they did not receive the lists, we present instrumental variable (IV) estimates. The intent to treat (ITT) effect of offering the treatment to the clinics in the treatment group is an increase in children's likelihood of having complete vaccination by 2.5% (p-value of 0.047). According to the IV estimates, providing PTLs increased children's likelihood of having complete vaccination by 3.6-4.7 percentage points, over the baseline rate of 67.2%. For the children with the lowest baseline vaccination rate, children due for their 48-month vaccines, the ITT effect is

4.7 percentage points, while the IV estimate is of 9.2 percentage points (significant at the five and one percent levels, respectively). The intervention's effects are greatest for older children. Duration analysis suggests that the intervention also reduced delays in vaccination for older children.

This paper is organized as follows. The next section presents basic characteristics of health in Guatemala and the Coverage Extension Program (PEC). Section three describes PTLs, the intervention that is the subject of this study, while section four characterizes the experimental design and data. Section five presents the empirical specification. Section six summarizes the main findings while sections seven and eight provide discussion and conclude the paper.

## **2. Background**

Guatemala is a lower-middle-income country with a GDP per capita of \$4,961 (2010 data on purchasing power parity in current USD; World Bank, 2012); however, due to a highly skewed distribution of wealth, the majority of the population lives in poverty. Poverty is concentrated in rural areas, where 71% of the population is poor (ENCOVI, 2011) and 52% of children under five suffer from chronic malnutrition as indicated by having low height-for-age (ENSMI, 2009). This is the highest rate of chronic malnutrition in the western hemisphere, similar to rates seen in sub-Saharan African countries that are now at an earlier stage of development overall. Table 2.1 presents these and other indicators of well-being. Guatemala's rural population has traditionally had little access to modern medical services.

Indicators are presented for the three geographic departments (similar to states) that include the study sample. These are rough approximations of the characteristics of the study sample since the sample only includes rural households, whereas the department-level indicators include urban residents in those departments. Infant and child mortality rates are lower in the study departments than the national average; this may be because the Sacatepéquez department includes a relatively prosperous part of the country. The three departments are similar to national averages on other indicators.

The rest of this section presents a description of the Coverage Extension Program (PEC, for its name in Spanish); both treatment and control clinics are part of the PEC program. The PEC is a large-scale public health care program that provides free basic health care services to children under the age of five and women of reproductive age in rural areas, with a focus on preventive care. Established in the mid-1990s as a component of the Peace Accords that brought an end to Guatemala's 36-year civil war, the PEC had a central role in the government's efforts to increase access to basic health care for the country's historically neglected rural population. The Ministry of Health has expanded coverage to rural communities throughout the country, prioritizing communities with least access to health care. Children under five and women of reproductive age in PEC communities are eligible to receive PEC services. Today, the population covered by the program is equal to approximately one third of Guatemala's under-five and female population (Cristia et al., 2009). This population is widely dispersed, located in communities that are often small and located far from larger towns or roads. Much of the population covered by

the PEC would have to travel over a day by bus or by foot to reach the next closest health care facility.

The Ministry of Health contracts local NGOs to provide the PEC's services on a limited annual budget of \$8 per beneficiary. The NGOs operate a network of basic clinics, which are often a simple stand-alone structure, and sometimes a room in a community member's house. The PEC's services for children include routine vaccinations, micronutrients, Vitamin A and iron supplements, growth monitoring until the age of two, and treatment of acute diarrhea and respiratory infections. For women, the PEC offers family planning methods, prenatal care (including tetanus vaccination, folic acid and iron supplementation), and postpartum care. Curative care and sanitation monitoring are also provided, but on a limited basis.

Mobile medical teams visit each of the PEC clinics once per month. Local community health workers (CHWs) support the mobile medical teams by conducting outreach in their community, encouraging community members to come to the clinic on the date of the medical team's visit if they need a service, and letting others know if they do not need to come. The clinics in our sample cover between ten and 640 children under the age of five, or 117 children on average. CHWs are expected to track individual families to be able to inform them every month whether or not they should come to the mobile medical team's visit. To do this, some CHWs keep detailed records of each person in their area and what services they have received. Others simply make a general announcement of the date the medical team will be coming without reaching out to individual families. The approach taken depends on the CHWs' initiative.



CHWs are considered volunteers, paid a stipend that is below the minimum wage. In interviews with CHWs, it became clear that for some CHWs, it is a second job to which they devote little attention, while others view it as an important leadership role in the community. In a baseline survey of CHWs, nearly all (97%) indicated that they provided some sort of reminder of the medical team's visit (many of which may have been general announcements to the entire community). Only 74% said they knew which individuals needed a service, and only 50% indicated that they planned who to remind and how.

Vaccination coverage rates suggest that CHWs' status quo efforts may not be an effective way to entice families to complete their children's vaccination. In the study sample, vaccine coverage falls with age from 97% for the earliest vaccine to 35% for the latest vaccine; see Table 2.2 for rates by vaccine. This is consistent with the global pattern of coverage falling with age. For this population, this seems to rule out two potential explanations for low coverage for later vaccines: a general objection to vaccination and a lack of access. A more likely scenario might be that low coverage for later vaccines is due to poor follow-through due to lack of information, or lower motivation to obtain the later vaccines, which families may perceive as less important.

Household survey data reveal that the low demand for vaccines for older children does not appear to be due to a lack of access to the vaccines. When asked about their last visit to the PEC clinic, the average family traveled less than one kilometer; only five percent of those surveyed traveled more than three kilometers, or for more than 40 minutes. Generally, when families go to the clinic, they receive

care from a doctor or nurse (91%), and are seen within an hour (83%). Only 0.2% of respondents report going to the clinic without being seen. Of those that went to the PEC clinic the last time they needed curative care, fewer than 2% of respondents indicated that they had to pay for care there.

The PEC has an electronic medical record system in place. Members of the mobile medical team record the services they provide to each patient on paper-based patient charts, which are generally housed at the clinic. After the visit, the mobile medical team then brings any charts that they have updated to the NGO office, where data entry assistants update the medical record system with the new entries found in patient charts. The mobile medical team then returns the updated paper charts to the clinic on their next visit. The data housed in this medical record system are used to generate aggregate statistics, such as the total number of children vaccinated, or total number of women who have received prenatal care. With few exceptions, the data are not used at the local level to improve coverage, or to support the CHWs in their efforts to track individual families.

### **3. Intervention and Experimental Design**

#### **3.1. The Intervention: Patient Tracking Lists**

This study evaluates an intervention that uses the data in the PEC's existing electronic medical record system to generate concise patient tracking lists that detail which families need what service every month so that the CHWs have the information they need to give individual reminders to families. The lists group patients by neighborhood, then household, while services are grouped by type. A

typical list might include 20 homes and 30 individual patients due for 90 services on two sheets of paper. The lists are distributed to CHWs at monthly meetings at the NGO offices with information that is relevant for the medical team's upcoming visit to their clinic. This is in contrast to the situation at control group clinics, where CHWs attempt to track patients in their coverage area on their own, if they choose to do so at all. CHWs in all communities are expected to remind families who are due for a service; the difference is that in the treatment communities, the CHWs receive concise, up-to-date information on which families to remind, whereas in control communities, this is only the case if CHWs have created their own lists by hand. Because communities that the PEC covers can receive medical services locally only on the date of the mobile medical team's monthly visit, CHWs' reminders to families play an important role.

To implement the intervention, a software developer wrote the program that produces the PTLs. "List facilitators" were hired to implement the intervention in each of four study areas. The list facilitators used the computer program to generate patient tracking lists for CHWs working in clinics assigned to the treatment group every month. The list facilitators were aware of the study's experimental design and understood that they were not to distribute the patient tracking lists to the clinics that had been assigned to the control group. At CHWs' monthly meetings at the NGO offices, list facilitators distributed the PTLs with information on which individuals in their community need a health service that month and the following month to the CHWs working in clinics in the 84 randomly selected clinics that comprised the treatment group. CHWs in the control group were aware of the study and may have

observed the lists being distributed to the CHWs in the treatment group. If this made control group CHWs more likely to increase their efforts to track patients in their coverage area, this would lead to an underestimate of the treatment effects estimated here.

### **3.2. Experimental Design**

A randomized controlled trial was implemented to evaluate the effects of the intervention on children's vaccination coverage rates. The main outcome of interest is a dichotomous variable indicating whether or not a child has completed all vaccines recommended for his or her age. Treatment was randomly assigned at the clinic level to half of the clinics in the sample, stratifying by jurisdiction (a geographic grouping of clinics), and by baseline use of any type of patient tracking lists. At clinics assigned to the treatment group, CHWs received PTLs; at clinics assigned to the control group, there was no intervention and CHWs were expected to continue conducting outreach using their own records (if they had any). The randomization was successful in that the clinics in the treatment and control groups were similar for nearly all observed characteristics that were examined. Of over 50 child, clinic and CHW-level baseline characteristics tested on the entire sample, only two had significant differences with a p-value of less than 0.1; this represents fewer significant differences than one would have anticipated at random. Appendix tables A.1 through A.4 provide the results of balance checks between treatment and control groups.

Under ideal circumstances, random assignment of the treatment ensures that, on average, differences observed between clinics assigned to the treatment and control groups are due to the treatment effect rather than other characteristics associated with receiving the treatment. In contrast, non-experimental observational methods are subject to various forms of bias. For example, estimating the treatment effect by comparing vaccination rates in treated clinics before and after the intervention was implemented would include the treatment effect as well as the effect of concurrent events, such as weather shocks, demographic changes, or the concurrent implementation of other interventions that might alter vaccination rates. Similarly, estimating the treatment effect by comparing vaccination rates in clinics that received the treatment to other clinics without the intervention that had not been chosen to receive the treatment would include both the effect of the treatment and any other differences between the two groups; if treatment clinics were selected non-randomly, there may be systematic details between the two groups that could bias estimates of the treatment effect. See Duflo et al. (2008) for further discussion.

Implementing the experiment involved working closely with NGOs to introduce the intervention, and to ensure that they understood and were willing to execute the experimental design. This was manageable due to the small number of NGOs. PEC authorities recommended NGOs that had average baseline coverage rates, excluding NGOs with exceptional or very poor performance. The Ministry of Health, which funds the PEC NGOs, always evaluates NGOs on their vaccine coverage (and coverage of other services). The NGOs that participated in the study were not

subject to any additional scrutiny from the Ministry of Health. The Ministry of Health supported the evaluation, but did not provide financial support; the Inter-American Development Bank funded the field experiment and data collection.

Table 2.5 summarizes the sample used for this research. Three NGOs operating in four areas of the country were selected for the study. *Las Misioneras del Sagrado Corazón de Jesús* work in Sacatepéquez, a department that borders the department of Guatemala, which includes the capital, Guatemala City. The intervention was piloted here because this location was close to the capital yet still rural. The *Asociación Xilotepeq* operates in Chimaltenango, a predominantly rural department, despite also bordering the department of Guatemala. Finally, *Proyecto San Francisco* works in two distinct areas of the department of Izabal, which is on Guatemala's Caribbean coast. El Estor and Morales are both very rural, and El Estor has a predominantly indigenous population. The study sample included a total of 167 clinics, covering approximately 19,000 children under five years old.

### **3.3. Data**

The PEC's electronic medical record system (EMR) is the main source of data for analysis of the intervention's effects. These data include each child's date of birth and the dates of any services the child has received from the PEC. Generally, vaccinations that children receive at other clinics are also added, as doctors are in the habit of checking children's vaccination cards and adding missing information to the patient charts. This data source includes all children under five that the PEC has

identified either by providing the child with a service, or through the NGOs' annual census of covered areas.

This data source has three limitations. First, because of administrative errors at the NGOs in Sacatepéquez and Chimaltenango, data from one jurisdiction comprising 11 clinics in Sacatepéquez, and one clinic in Chimaltenango were not available at endline, reducing the EMR data in the sample to data from 155 clinics. The 12 clinics with missing data are evenly divided between treatment and control groups (this is not surprising since randomization was stratified at the jurisdiction level). This reduction in sample size should lead to loss of statistical power, but should not bias estimates of the treatment effect. Second, when data are extracted from the EMR system, only data for children under five at the date of extraction are included. Because of this, our analysis does not include children who turned five during the intervention period, whose outcomes may have been affected by the intervention. This is true for the treatment and control clinics and will not introduce bias, although it does mean that estimates of the treatment effect do not capture potential effects for the oldest children. Third, all coverage estimates use data on children identified by the PEC that are in the EMR system as the pool of children to be vaccinated. Any children that the PEC has not identified are not included in these estimates. If these children are vaccinated at a lower rate than those children that are in the PEC data, estimates of coverage will be upwardly biased. Even so, because treatment was randomly assigned, this upward bias would be likely to have a similar effect on treatment and control clinics, and thus would not be expected to bias estimates of the treatment effect. Conversations with CHWs and higher level

PEC staff suggest that the PEC data fail to capture very few children from the assigned catchment area.

In addition to the administrative EMR data, survey data from all CHWs were collected. CHW baseline and endline surveys included questions on the CHWs' basic demographic characteristics and years of experience with the PEC, their work habits and how they manage information. At baseline, the CHWs filled out the surveys during monthly meetings at the NGO offices. At least one CHW from each of the 167 clinics participated, with a total sample of 202 CHWs. Not all CHWs participated in the endline survey, however. The sample included 181 CHWs, but these represented only 130 (84%) of the 155 clinics for which EMR data are available. This sample of clinics is evenly divided between treatment and control groups. For estimation, the sample is restricted to those 130 clinics for which endline EMR and CHW data are available because the IV estimates rely on data from the endline CHW data. All estimates presented here use the same sample to ensure comparability. Non-IV estimates using the sample of 155 clinics yielded similar results, which are available upon request.

#### **3.4. Compliance to Treatment**

One list facilitator (LF) was hired to implement the project at each of the four NGO offices in part to ensure that the random assignment to treatment was followed. A Guatemalan pediatrician was hired as a local supervisor for the entire project. The LFs were accountable to this local project supervisor, whose interest was in ensuring that the study design should be carried out accurately, rather than to the



NGO management, whose interest was in improving coverage in all of their clinics. In the absence of concern over compliance to treatment, NGO staff could have absorbed the LFs' tasks because they only needed one and a half hours per month on average to generate the lists. If this intervention were to be scaled up, it would not be necessary to hire additional staff.

While it was technically possible for the list facilitators to generate lists for clinics assigned to the control group, the project supervisor made it clear to them that they were only to generate lists for clinics in the treatment group. This was also clear to the NGO management, who were supportive of the experimental design. The local project supervisor visited each of the NGO offices and many of the clinics numerous times during the intervention. In his visits to the NGO offices and when speaking with CHWs at the clinics, the project supervisor saw no evidence that lists were being distributed to clinics in the control group, or that lists were not being distributed to the CHWs in clinics assigned to the treatment group.

Nonetheless, CHW survey responses at endline suggest that not all CHWs in the treatment group received the lists. Table 2.6 summarizes CHW survey responses on their use of data. On average, 64% of CHWs from clinics assigned to the treatment group (which corresponds to 68% of children) indicate that they received the new lists, compared to 14% of CHWs from clinics assigned to the control group (16% of children). There is reason to believe that most of these CHWs in the control group did not actually receive the lists, but were referring to some other type of list when answering the question. Of the 13 CHWs that indicate that they did receive the lists, four indicate that they had been receiving them for over 12 months – this is not

possible because the lists had only been distributed for six months (and for nine months in Sacatepéquez, where the project was piloted). Another eight indicated that they had been receiving the lists for one or two months. While it also seems unlikely that they would have received the lists, even if they had, they only would have had them for a short amount of time. Only one CHW in the control group indicated that he had received the lists for six months, which corresponds to the duration of the treatment period.

#### 4. Empirical Specification

Random assignment of the treatment generates exogenous variation in the receipt of treatment, which generally permits the simple estimation of treatment effects as follows:

$$y_{ic} = \alpha + \beta * Treatment_c + \varepsilon_{ic} \quad (1)$$

where  $y_{ic}$  is the outcome for child  $i$  in clinic  $c$ ,  $Treatment_c$  represents treatment assignment for clinic  $c$ , and  $\varepsilon_{ic}$  is the error term. In this case, the main outcome of interest is whether the child has completed all vaccinations required for his or her age. Equation (1) is estimated using ordinary least squares. In all regressions, Huber-White robust standard errors for clustered data are used, with the clinic as the cluster. The randomization was stratified by jurisdiction and whether CHWs used any form of list at baseline. Strata dummies are included in all regressions, as

this has been shown to improve statistical power (Bruhn and McKenzie, 2009). These are jointly significant ( $p < .001$ ).

Because the endline CHW survey suggests that not all CHWs from clinics assigned to the treatment group received the patient tracking lists, and some CHWs in the control group may have received the lists, this specification yields an estimate of the intent to treat (ITT) effect, which is expected to differ from the average treatment effect (ATE). The ITT estimate is equivalent to the effect of the offer of treatment to all clinics in the treatment group. If the actual effect of the treatment is positive, the ITT estimate will be an underestimate of the intervention's average treatment effect. Even if the only CHWs that did not receive the lists worked in clinics that already had high treatment, where the potential benefit from using the lists would be relatively low, the ITT will be lower than the ATT. In the extreme case that the treatment effect would have been zero for all clinics at which the CHWs did not receive the lists, the ITT will equal the ATT.

Imbens and Angrist (1994) show that under certain conditions (explained below) the Local Average Treatment Effect (LATE) provides a consistent estimate of the treatment effect on those individuals that participate in the treatment because they were assigned to the treatment group, or "compliers" (this is also referred to as the Wald Estimator). In this method, an instrumental variable that predicts participation in treatment (in this case, receiving the lists), but that is not correlated with the outcome of interest, is used. This method does not estimate the effect on those individuals that would always take the treatment, or would never take the treatment, regardless of treatment assignment.

The clinics' random assignment to treatment is the instrumental variable used to identify the local average treatment effect. Participation,  $D$ , is defined as whether CHWs received the patient tracking lists, as indicated in the endline CHW survey. For an instrument,  $Z$ , to be valid, several assumptions must hold. First, the instrument must be independent of potential outcomes and potential participation decisions:

$$\{Y_{ic}(D_{1c}, 1), Y_{ic}(D_{0c}, 0), D_{1c}, D_{0c}\} \perp Z_c \quad (2)$$

where  $Y_{ic}(d, z)$  represents the potential outcome for individual  $i$  as a function of his or her clinic's participation,  $d$ , and the instrument,  $z$ . Potential participation decisions at the clinic level are defined for  $z = 0$  and  $z = 1$ ; this is written as  $D_{1c}$  when the instrument is equal to one, and  $D_{0c}$  when it is equal to zero. This assumption is not testable. However, because the instrument is the random assignment to treatment, by definition it is independent of potential decisions to receive treatment and potential outcomes. Second, the instrument must satisfy the standard exclusion restriction for instrumental variables. For this to be the case, the following must hold:

$$Y_{ic}(d, 0) = Y_{ic}(d, 1). \quad (3)$$

Potential outcomes for a given participation decision (receiving lists or not) should not be determined by the treatment assignment. In other words, the instrument affects potential outcomes only through its impact on the participation decision. This assumption would be violated if the treatment assignment had an effect on the outcome variable other than through its effect of the treatment itself. This is similar to the independence assumption described by (2), but is distinct. The independence assumption holds as long as clinics are randomly assigned to each of the treatment groups. The exclusion restriction is violated, however, if this random assignment affects outcomes through any channel other than actual participation in treatment. One concern could be if the project supervisor's clinic visits had an impact on CHW performance in treatment clinics. This seems unlikely in this case, given that the supervisor was rarely able to visit a clinic more than once, and because he visited both treatment and control clinics.

Third, the instrument must be significantly correlated with participation. This assumption was tested by regressing participation on treatment assignment. Being assigned to the treatment group increases the probability of participation by 51.9 percentage points ( $p < .000$ ) and the F statistic for the coefficient on the treatment variable in the first stage regression is 51.92, so this assumption is satisfied.

Finally, potential participation decisions must be monotonically increasing or decreasing in the instrument. This assumption is not testable, and would be violated only if there were clinics that were *less* likely to participate if assigned to the

treatment group, or *more* likely to participate if assigned to the control group. This seems unlikely, so it is reasonable to assume that this is not the case.

If these four assumptions hold, then this instrument may be used to estimate the average causal effect of the treatment on those induced to receive treatment due to their treatment assignment (Imbens and Angrist, 1994; Angrist and Pischke, 2009). Thus, random assignment to treatment is valid as an instrument to identify the treatment's causal effect on children's vaccination status if those children are covered by PEC clinics with CHWs that received the lists because of the clinic's treatment assignment. Imbens and Angrist show that this LATE estimator is equivalent to the ITT estimate divided by the difference in participation rates between the two treatment groups, as follows:

$$\frac{E[Y_{ic} | Z_c = 1] - E[Y_{ic} | Z_c = 0]}{E[D_c | Z_c = 1] - E[D_c | Z_c = 0]} \quad (4)$$

The LATE is estimated in two ways. First, it is estimated using CHW responses about whether they received the lists to indicate participation. The second method codes all CHWs from the control group as non-participants. This is because these CHWs provided implausible answers to other questions about the lists: most said they had been receiving the lists for longer than the lists had actually been distributed, and others said they had only received the lists in the last month. The results of the second method are presented in column 3 of Table A.2.6 in the Appendix.

## 5. Results

### 5.1. Complete Vaccination

Table 2.7 presents the main results of this study. The main regression model includes child's baseline vaccination status (a dichotomous variable equal to one if the child has all vaccinations recommended for his or her age at baseline), age and its quadratic term, and strata dummies. The ITT estimates suggest that the offer of treatment significantly increases children's probability of having complete vaccination for their age by 2.5 percentage points over the baseline rate of 67.2% (column 1). The LATE estimate shows a stronger effect, increasing the probability of complete vaccination by 4.7 percentage points (column 2). F-statistics for Chow tests for significant differences in coefficients across subgroups are also reported. When all control group clinics are coded as non-participants ( $D_{0c} = 0$ ), the LATE estimate falls to 3.6 percentage points. This is explained by the fact that the denominator of the Wald estimator is the difference in probabilities of treatment; when the probability of treatment in the control group goes to zero, the denominator increases, decreasing the overall estimate. These results are presented in column 3 of Table A.2.6 in the Appendix.

As expected, the treatment effect varies significantly by child age, area, and CHW characteristics. Examined by age, the treatment effect is small (0.016) and not significant for children under 18 months. For children at least 18 months of age, the effect increases in significance, though not in size, with the ITT and LATE estimates. Looking just at children who are due for vaccines given at 18 or 48 months of age, the vaccines with lowest coverage at baseline, the treatment increases complete

vaccination by 6.0 percentage points by the ITT estimate and by 11.9 percentage points by the LATE estimate. This is consistent with the hypothesis that reminders play a more important role for the later, more infrequent vaccines.

Isolating the population with the lowest rates of vaccination at baseline, children due for vaccines at 48 months, the treatment effect reaches 4.7 percentage points with the ITT estimates and 9.2 percentage points for the LATE estimate; although these are significant at the ten percent level only, and these effects do not vary significantly between children due for the 48-month vaccines and other children.

Effects vary significantly by area of implementation, with a larger estimated effect where CHWs were least likely to have received any lists at baseline (prior to the intervention, some mobile medical teams provided lists of patients to target in a sporadic, ad hoc manner). The effect is greatest in Chimaltenango, where 12% of CHWs indicated that they had received lists with vaccination information in the last month at baseline; children in the treatment group are 6.1 and 8.7 percentage points more likely to have complete vaccination for their age by the ITT and LATE estimates respectively. Effects in Sacatepéquez, where 71% of CHWs indicated that they received lists with vaccination information at baseline, were lowest. This is also the area where CHWs were least likely to use the new lists and were least enthusiastic about the project, according to the project supervisor's interviews with CHWs.

Another factor influencing the treatment effect is how well CHWs are able to understand and utilize the PTLs. Where CHWs have at least completed primary



school (6 years of education), the treatment effect is greater, although it is not significantly greater than the effect for CHWs who have not completed primary school.

As expected, the LATE estimates of the treatment effect are higher than the ITT estimates, significantly increasing the probability of complete vaccination by an estimated 3.6-4.7 percentage points over the baseline rate of 67.2%. Tables A.2.6 and A.2.7 in the Appendix provide the results of further analysis of heterogeneous effects by smaller age groups, and by baseline vaccination status. Effects are greatest for older children and for children with incomplete vaccination at baseline.

## **5.2. Timely Vaccination**

Even for those children who would have received all their recommended vaccinations in the absence of the intervention, the intervention may have had an effect on children's likelihood of being vaccinated on time. On-time vaccination is an important outcome, as timely vaccination reduces children's exposure to vaccine-preventable disease. It is also beneficial for children to receive their vaccines in a timely manner because they are only eligible to receive PEC coverage until they reach the age of five. Table 2.8 presents ITT and LATE estimates of the treatment effect on the number of days after the child becomes eligible to receive a vaccine that the child receives the vaccine, including only children who did receive the vaccine. These estimates suggest that children in the treatment group who were vaccinated have 3-7 fewer days of delay before receiving their vaccination by the ITT estimates and 3-13 days fewer by the LATE estimates. These results should be

interpreted with caution, however, as they do not include children that have failed to receive a vaccination. For this reason, if the intervention resulted in higher rates of vaccination for children who were behind in vaccination, this could increase the apparent delay in the treatment group, decreasing the estimated effect on days of delay (making the program appear less effective).

To address this, Cox proportional hazard ratios, Kaplan-Meier survival estimates and the results of log-rank tests of the equality of the survival functions are presented. Table A.2.8 in the Appendix shows that the Kaplan-Meier survival function for the treatment group lies almost entirely below the function for the comparison group for the 18-month vaccines, and entirely below for the 48-month vaccines. This means that for each number of days after a child becomes eligible for a vaccine, a smaller percent of children in the treatment group remain unvaccinated. The log rank test of difference in survival functions is not significant for the 18-month vaccines, but is for the 48-month vaccines. This finding is consistent with previous results showing that the treatment has a greater effect for children in these age ranges.

To investigate this relationship further, a Cox proportional hazards model, which allows for the introduction of covariates, was estimated for the 18-month and 48-month vaccines. These results are summarized in Table 2.9. According to these estimates, the treatment does not have a significant effect on the hazard rate for the 18-month or 48-month vaccines.

### **5.3. Cost Analysis**

Table 2.10 presents estimates of the cost of implementing patient tracking lists. The actual cost of the inputs for this implementation are presented, including the upfront fixed costs of purchasing one computer and printer per NGO. The variable costs include toner, paper and hiring list facilitators for six months for each NGO. The actual cost of implementing the intervention was \$11,055. The average cost per child in the treatment group was \$1.65, or 21% of the total PEC budget per beneficiary.

Table 2.10 also presents estimates of the cost of scaling up the intervention to include control clinics in the four areas where the intervention took place. The cost to scale-up the intervention is likely to be much lower than the cost to implement the experimental intervention for several reasons. First, the list facilitators, who were hired full time, indicate that it only took them one and a half hours per month to generate all their monthly lists on average. If they were generating lists for clinics in the control group as well, this could be expected to increase to a total of three hours per month. The NGOs would be more likely to ask existing staff to complete an additional task rather than hire an additional full time staff person to complete a three-hour task. The cost for staff is then estimated at NGO data entry staff's monthly wage prorated to cover three hours of work per month. The cost estimates for toner and paper are twice the actual cost since the NGOs would produce lists for both treatment and control clinics. This is likely to be a conservative estimate since the project provided the NGOs with a generous supply of paper and toner. With these estimates, the cost of implementing the intervention would be \$0.17 per child for six months, or \$0.34 for a year. This is equivalent to

4.25% of the PEC's budget per beneficiary per year. Over the five years that a child is covered by the PEC, this is \$1.70. Based on the conservative ITT estimates of the program's effect on children's likelihood of having complete vaccination, the intervention would cost \$6.85 per child with complete vaccination because of the intervention. Using the LATE estimates, the cost is \$3.64 per child with complete vaccination because of the intervention. This estimate should be interpreted with caution, however, as it is relevant for children at clinics induced to use the lists because of their treatment assignment and does not include the null effect of the intervention at clinics that choose not to use the lists. If this intervention were to be scaled up or replicated in another area, the true cost would depend on the real take-up of the intervention, which may not be complete. The results of the analysis by subgroup indicate that PTLs are likely to be most cost effective in areas where CHWs are currently not receiving lists at all.

## **6. Discussion**

The estimates presented in this paper indicate that reminders to parents facilitated by the distribution of PTLs increase children's probability of receiving all recommended vaccines for their age by 2.5 to 4.7 percentage points over a baseline complete vaccination rate of 67.2%. The ITT estimates are policy-relevant, as they capture the possibility that some clinics or health-workers would not use the PTLs; these may be interpreted as a lower bound of the intervention's effect, while the LATE estimates may be interpreted as an upper bound, representing the intervention's potential in areas with higher take-up.

These results demonstrate that the distribution of PTLs to the CHWs increased children's probability of completing their recommended vaccines, but they do not show how this happened. It is likely that the CHWs, armed with concise, up-to-date information about which children need a vaccine that month, were more able to target their reminders to the specific families that were due for a vaccine. Since vaccination rates were higher at baseline for vaccines for children in their first year of life, the effect of these reminders was expected to be lower in this group; the results are consistent with this hypothesis. These reminders may have played an important role for families of older children, however, who need vaccines less frequently.

As their children grow older, parent perspectives on vaccination are likely to change. Parents with older children have accumulated knowledge about vaccination that parents of younger children have not. Their child may have had reactions to the vaccine, such as fevers or aches (increasing the perceived cost of vaccination). Furthermore, older children, who understand that a shot will hurt, may be more likely to resist vaccination, further increasing the cost of taking the child for her shots. Parents also may have observed that their child gets sick from time to time despite having been vaccinated, which would decrease the perceived benefits of vaccination. Additionally, parents may exhibit hyperbolic discounting, favoring immediate benefits (not dealing with a screaming feverish child today) over uncertain benefits in the future.

The results of the household survey are consistent with these learning processes. Most parents agreed that their child was likely to have a reaction like

aches or a fever after receiving a vaccine: 80% of parents with babies under one year agreed, and 92% of parents with children over one year did. This difference shows that parents of older children are more likely to anticipate higher costs of vaccination due to physical reactions. Parents of older children were also less likely to agree that vaccines were important for preventing disease, and more likely to agree that vaccines are more important for babies than for older children. Table 2.4 shows parent opinion on vaccination for families with younger and older children.

In addition to perceiving higher costs and lower benefits to vaccination, vaccines for older children may also be harder to remember because they are given less frequently. A personal reminder will help parents remember when their child is due for a vaccine. It may also provide the encouragement necessary to overcome parents' inclination to put off today what can be done next month.

This intervention was inexpensive to implement within the PEC. Scaling up the program is unlikely to require hiring additional personnel, as the data entry personnel that are already in place could create the lists in a couple hours per month. The greatest cost would be the recurring cost of paper and ink to print the lists. As these NGOs operate on a very limited budget, this cost may be prohibitive. From a social perspective, however, this investment is likely to be worthwhile for the PEC.

Whether it would be worthwhile to create an electronic medical record system in a country where such a system does not exist in order to implement an intervention like this one would require an extensive cost-benefit analysis that is beyond the scope of this paper. Ministries of health and non-governmental health

organizations around the developing world are increasingly dependent on electronic medical records. Similar patient-tracking interventions may be beneficial for these organizations.

## **7. Conclusion**

This paper presents the results of a field experiment that introduced exogenous variation in the likelihood that families receive personal reminders when their child was due to receive a vaccine by distributing patient tracking lists to community health workers responsible for outreach in their community. This intervention increased a child's probability of having completed all vaccinations recommended for his or her age by 2.5-4.7 percentage points, over the baseline level of 67.2%. For children due for vaccines at 48 months of age, the vaccines with the lowest rate of coverage, this intervention increases their likelihood of receiving all recommended vaccines by 4.7-9.2 percentage points over a baseline rate of 35%. Reminders do not directly alter the benefits or costs of vaccination; however, these reminders increase parents' likelihood of following through with vaccinating their child, particularly for older children. Nearly all parents in this sample indicate that they believe that vaccines improve child health and plan to complete all recommended vaccines for their children. This is a low cost intervention if electronic vaccine data and community health workers are already in place. In similar situations, this is a cost-effective intervention that may be important in improving vaccination rates and, thereby, reducing child mortality among populations that remain unvaccinated.

**Table 2.1: Health and Well-being in Guatemala**

Indicator	National	Rural	Urban	Study sample <sup>e</sup>
<b>Children's health<sup>a</sup></b>				
Infant mortality <sup>f</sup>	34	38	27	18.7
Child mortality <sup>g</sup>	42	48	31	30.7
Chronic malnutrition (ages 3-59 months) <sup>h</sup>	43.4%	51.8%	28.8%	45.1%
Chronic malnutrition (ages 3-23 months) <sup>h</sup>	38.4%	.	.	.
Children with no vaccine, 12-23 months	1.7%	1.7%	1.8%	0.6%
Children with all vaccines, 12-23 months <sup>i</sup>	71.2%	74.6%	65.5%	63.6%
<b>Women's health<sup>a</sup></b>				
Fertility rate <sup>j</sup>	3.6	4.2	2.9	3.5
Use of modern family planning methods	44.0%	36.2%	54.6%	41.8%
<b>Socioeconomic indicators</b>				
Poverty <sup>b</sup>	51.0%	70.5%	30.0%	52.1%
Extreme poverty <sup>b</sup>	15.2%	24.4%	5.3%	15.5%
Net enrollment – primary school <sup>c</sup>	95.8%	.	.	90.7%
Net enrollment – lower secondary school <sup>c</sup>	42.9%	.	.	42.0%
Literacy <sup>c</sup>	81.6%	.	.	.

<sup>a</sup> *Encuesta Nacional de Salud Materno Infantil (ENSMI) 2008/2009*, Ministerio de Salud Pública y Asistencia Social.

<sup>b</sup> *Encuesta de Condiciones de Vida (ENCOVI) 2006*. Instituto Nacional de Estadísticas.

<sup>c</sup> Resultados departamentales de la Encuesta de Condiciones de Vida 2006 (ENCOVI). Instituto Nacional de Estadísticas. <http://www.ine.gob.gt/np/encovi/encovi2006.htm>

<sup>d</sup> *Anuario Estadístico 2010*, Ministerio de Educación.

<http://www.mineduc.gob.gt/estadistica/2010/main.html>

<sup>e</sup> Weighted average of department-level indicators for the departments of Sacatepéquez, Izabal (department of El Estor and Morales) and Chimaltenango. Weights are 2009 department level population projection.

<sup>f</sup> Infant mortality is the number of deaths before age 1 per 1,000 live births.

<sup>g</sup> Child mortality is the number of deaths before age 5 per 1,000 live births.

<sup>h</sup> Children are considered to be chronically malnourished if their height for age is more than two standard deviations below the mean for their age. Data for 3-23 months age group only available at national level.

<sup>i</sup> These include vaccinations against tuberculosis; the diphtheria, pertussis and tetanus shot at 2, 4 and 6 months; the polio shot at 2, 4 and 6 months; and measles.

<sup>j</sup> This is the total fertility rate, which may be interpreted as the average number of children a woman would have in her entire life, averaging rates for all age groups.



**Table 2.2: Coverage, Delay by Vaccine**

Vaccine	Age	Coverage: Guatemala	Coverage: Study sample (Baseline)	Days delay: Study sample (Baseline)
Tuberculosis	Birth	96%	97%	44.2
Pentavalent <sup>d</sup> 1	2 months	97%	96%	37.3
Polio 1	2 months	96%	97%	37.3
Pentavalent 2	4 months	94%	94%	57.2
Polio 2	4 months	92%	95%	57.2
Pentavalent 3	6 months	86%	93%	76.1
Polio 3	6 months	86%	93%	76.5
MMR <sup>e</sup>	1 year	88%	90%	38.0
DTP <sup>f</sup> booster 1	18 months	82% <sup>c</sup>	76%	61.6
Polio booster 1	18 months	82% <sup>c</sup>	76%	61.2
DTP booster 2	48 months	33% <sup>c</sup>	35%	13.0
Polio booster 2	48 months	33% <sup>c</sup>	35%	7.1
Complete vaccination	All ages	.	67%	.

<sup>a</sup> Following the ENSMI, for vaccines given at birth through 12 months, coverage is percent of children aged 12-59 months with the vaccine. For vaccines given at 18 months and 4 years, coverage is percent of children under five with the minimum age for the vaccine with the vaccine.

<sup>b</sup> Encuesta Nacional de Salud Materno-Infantil (ENSMI). 2009.

<sup>c</sup> Data from the National Immunization Program

<sup>d</sup> Pentavalent: Pertussis, tetanus, diphtheria, hepatitis B, and influenza B.

<sup>e</sup> MMR: Measles, mumps and rubella.

<sup>f</sup> DTP: Diphtheria, tetanus, and pertussis.

**Table 2.3: Access to PEC Services**

	<b>n</b>	<b>Mean</b>
<b>Getting to the clinic</b>		
Average distance traveled to clinic (km)	1,242	0.67
Average minutes to clinic (minutes)	1,246	15.25
Had to pay to get there	1,249	0.02
Had trouble getting to the clinic	1,249	0.02
<b>Waiting times</b>		
Received attention within half an hour	1,249	0.49
Received attention within an hour	1,249	0.83
Received attention in more than an hour	1,249	0.17
Went, but did not receive attention	1,249	0.00
<b>Care Providers</b>		
Doctor	1,236	0.48
Nurse	1,236	0.62
CHW	1,236	0.31
<b>Services Received Last Visit</b>		
Measured child height	1,176	0.42
Weighed child	1,176	0.91
Vaccinated child	1,176	0.50
Provided information on benefits of vaccination	1,176	0.45
Informed parent when child was due for vaccine	1,176	0.44
Recommended vaccination	1,176	0.43
Blood test	1,176	0.02
Gave medicine	1,176	0.47
Gave vitamins	1,176	0.66
None of the above services	1,176	0.00
<b>Source, Cost of Curative Care When Sought</b>		
Went to PEC clinic last time child was sick	1,274	0.57
Had to pay (those that went to PEC clinic)	724	0.02
Had to pay (went to other clinic)	457	0.33

Source: Household survey data

**Table 2.4: Parent Perspectives on Vaccination**

	Families with only babies under 1 year	Families with children over 1 year	
	<b>Percent agree</b>	<b>Percent agree</b>	<b>Diff.</b>
<b>Costs</b>			
"I have had bad experiences with vaccines in the past"	19.0%	19.6%	0.6%
"If my child receives a vaccine, he/she is likely to have a reaction like aches or a fever"	80.2%	91.5%	11.3%***
<b>Benefits</b>			
"Vaccines are effective in preventing disease"	100.0%	97.7%	-2.3%*
"Vaccines are more important for babies than for older children"	71.1%	76.0%	4.9%
"I believe vaccines improve children's health"	100.0%	99.2%	-0.8%
<b>Perspective</b>			
"I believe my children will receive all recommended vaccines"	98.4%	97.4%	-1.0%
"It is difficult for parents like me to obtain all the recommended vaccines for their children"	40.5%	37.1%	-3.4%
"Most of my friends' children receive all recommended vaccines"	76.9%	79.0%	2.1%
<b>Number of observations</b>	121	1190	1311

\* p < .10; \*\* p < .05; \*\*\* p < .01.

**Table 2.5: Sample**

Area	Number of clinics <sup>a</sup> with EMR data	Number of Community Health Workers	Households in household survey data	Children under 5 in EMR data	% treated children
Chimaltenango	32	43	314	2,773	53%
Izabal - El Estor	45	48	345	3,787	57%
Izabal - Morales	35	46	231	3,311	49%
Sacatepequez	18	44	420	3,085	47%
<b>Total</b>	<b>130</b>	<b>181</b>	<b>1,310</b>	<b>12,956</b>	<b>52%</b>

<sup>a</sup> This table represents the sample used for analysis and excludes clinics for which endline CHW survey data are not available.

**Table 2.6: Data management by treatment group from endline survey**

Variable	n	Mean - Control	Mean - Treatment	Diff.	p-value
<b>CHW endline survey responses</b>					
Received new lists - All	181	0.141	0.635	0.500***	0.000
Chimaltenango	43	0.100	0.652	0.555***	0.000
El Estor	48	0.208	0.625	0.397***	0.004
Morales	46	0.136	0.875	0.730***	0.000
Sacatepéquez	44	0.105	0.400	0.303**	0.039
Keeps own record of patient services	181	0.929	0.979	0.039	0.192
Knows who needs services next month	181	0.976	1.000	0.022	0.122
Planned who to remind with a list	181	0.412	0.583	0.194***	0.006
Reminded people of visit	181	0.988	0.990	0.001	0.962
Reminded specific people of visit	181	0.871	0.958	0.082**	0.039
Received lists from mobile medical team, including:	181	0.659	0.792	0.137**	0.037
Vaccination information	181	0.576	0.792	0.215***	0.002
Children to weigh	181	0.565	0.604	0.052	0.453
Children needing micronutrients	181	0.282	0.469	0.186***	0.005
Children needing deworming	181	0.365	0.583	0.227***	0.001
Prenatal checks	181	0.353	0.385	0.034	0.627
Family planning	181	0.212	0.281	0.073	0.227
Women needing micronutrients	181	0.235	0.323	0.079	0.213
Women needing vaccines	181	0.294	0.385	0.089	0.210
Post-natal care checks	181	0.165	0.250	0.089	0.115
Hours spent maintaining own record	177	8.410	10.415	1.731	0.527
Own record included vaccine information	181	0.718	0.771	0.051	0.386
<b>Household observations</b>					
Percent families ever visited by CHW	1,190	0.820	0.779	-0.041	0.083
Percent families visited by CHW in last month	919	0.777	0.804	0.027	0.331
Respondent has seen CHW's patient lists	950	0.160	0.207	0.047	0.068

Strata dummies are included in regressions; standard errors are clustered at the clinic level.

\* p < 0.1; \*\* p < 0.5; \*\*\* p < 0.01.

**Table 2.7: Treatment Effects on Complete Vaccination by Group**

			(1)	(2)
		n	ITT	LATE <sup>b</sup>
(a) Full sample		12,956	0.025** (0.012)	0.047** (0.024)
(b) Child age in months	< 18	2,232	0.033 (0.025)	0.063 (0.049)
	18 +	10,724	0.020* (0.011)	0.039* (0.021)
	p-value interaction <sup>a</sup>		0.570	0.587
(c) Due for 18 month vaccine during intervention	No	11,582	0.020 (0.012)	0.038* (0.023)
	Yes	1,374	0.069** (0.027)	0.134** (0.058)
	p-value interaction <sup>a</sup>		0.044	0.061
(d) Due for 48 month vaccine during intervention	No	11,204	0.022* (0.011)	0.043* (0.023)
	Yes	1,752	0.047* (0.025)	0.092* (0.048)
	p-value interaction <sup>a</sup>		0.270	0.242
(e) Area	Chimaltenango	2,773	0.061*** (0.017)	0.087*** (0.024)
			0.036	0.122
	El Estor	3,787	0.019 (0.027)	0.051 (0.082)
			0.793	0.954
	Morales	3,311	0.041* (0.024)	0.063* (0.036)
Sacatepequez	3,085	0.391 (0.016)	0.586 (0.048)	
	p-value interaction <sup>a</sup>		0.001	0.008
(f) CHW used lists at baseline	No	6,123	0.037** (0.018)	0.075* (0.041)
	Yes	6,833	0.002 (0.017)	0.003 (0.029)
	p-value interaction <sup>a</sup>		0.148	0.153
(g) CHW years of education	No	3,846	0.007 (0.024)	0.013 (0.049)
	Yes	9,110	0.025* (0.013)	0.049** (0.024)
	p-value interaction <sup>a</sup>		0.515	0.509

All models control for child age, age<sup>2</sup> and child's complete vaccination status at baseline. Strata fixed effects are included and standard errors are clustered at the clinic level. \* p<0.10, \*\* p< 0.05, \*\*\* p<0.01. <sup>a</sup> Interaction p-values are for coefficient on a subgroup dummy interacted with a treatment assignment dummy from a Chow test. A significant p-value indicates that the treatment effect differs significantly across subgroups. Area subgroups are compared to the rest of the sample combined. For all F-statistics, p < 0.01. <sup>b</sup> Participation is defined as whether CHW indicate that they received PTL in endline survey. F for the IV, treatment assignment, in the first stage, ranges from 23.58 to 52.11 for all regressions excluding area regressions. For area regressions, F = 47.01 for Chimaltenango, 5.87 for El Estor, 25.46 for Morales and 6.87 for Sacatepéquez.

**Table 2.8: ITT, LATE estimates of treatment on delayed vaccination (in days)**

	Min. age	Effect on vaccination			Effect on delay		
		n	ITT (SE)	LATE (SE)	n	ITT (SE)	LATE (SE)
Tuberculosis	Birth	15,169	0.005 (0.005)	0.009 (0.009)	13,919	-3.098** (1.308)	-5.986** (2.466)
Pentavalent 1	2 mos.	14,891	-0.001 (0.005)	-0.002 (0.009)	13,405	-3.329** (1.469)	-6.445** (2.913)
Polio 1	2 mos.	14,891	-0.002 (0.005)	-0.004 (0.009)	13,414	-3.155** (1.451)	-6.116** (2.912)
Pentavalent 2	4 mos.	14,434	0.001 (0.006)	0.002 (0.012)	12,485	-3.552 (2.198)	-6.851 (4.186)
Polio 2	4 mos.	14,434	0.001 (0.006)	0.002 (0.012)	12,482	-3.785* (2.156)	-7.309* (4.140)
Pentavalent 3	6 mos.	13,890	-0.001 (0.007)	-0.002 (0.014)	11,692	-5.957** (2.508)	-11.533** (4.919)
Polio 3	6 mos.	13,890	-0.002 (0.007)	-0.003 (0.014)	11,708	-5.863** (2.476)	-11.364** (4.869)
MMR	12 mos.	12,491	0.005 (0.008)	0.010 (0.015)	10,484	-1.429 (1.608)	-2.761 (3.123)
DPT booster 1	18 mos.	10,724	0.007 (0.012)	0.013 (0.023)	7,479	-3.696 (2.696)	-7.190 (5.072)
Polio booster 1	18 mos.	10,724	0.003 (0.012)	0.006 (0.023)	7,495	-3.378 (2.681)	-6.574 (5.079)
DPT booster 2	48 mos.	2,973	0.017 (0.020)	0.033 (0.038)	1,135	-6.661** (3.079)	-13.119** (6.221)
Polio booster 2	48 mos.	2,973	0.020 (0.020)	0.037 (0.038)	1,138	-6.602** (3.059)	-13.027** (6.113)

Strata fixed effects are included and standard errors are clustered at the clinic level. \* p<0.10, \*\* p< 0.05, \*\*\* p<0.01. <sup>a</sup>Dependent variable is a dummy variable indicating if the child has received each vaccine. The sample includes all children with at least the minimum age to receive each vaccine. Regressions were also run with a restricted sample of children who became eligible for each vaccine during the treatment period. Results were similar and are available upon request.

<sup>b</sup>Dependent variable is the number of days after the child becomes eligible to receive a vaccine that he or she receives the vaccine. The sample includes children who have received each vaccine.

**Table 2.9: Survival Analysis for Vaccines at 18 and 48 months**

		Cox Hazard Ratios			Chi <sup>2</sup> from Log-Rank test for Equality of Survival Functions
	n	(1)	(2)	(3)	(4)
Basic controls		No	No	Yes	No
Strata Dummies		No	Yes	Yes	No
DPT Booster 1	1,233	1.089 0.461	1.058 0.552	1.111 0.264	1.02 0.312
Polio Booster 1	1,231	1.051 0.518	1.028 0.456	1.080 0.231	0.36 0.548
DPT Booster 2	1,639	1.231 0.162	1.160 .167	1.190 0.131	6.37** 0.012
Polio Booster 2	1,831	1.215 0.192	1.151 0.193	1.177 0.161	5.62** 0.018

Standard errors are clustered at the clinic level. p-values are presented below hazard ratios (columns 1-3) and below chi<sup>2</sup> (column 4). \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01

Basic controls include age, age2 and whether the child had complete vaccination at baseline.

**Table 2.10: Cost Estimates**

	<b>Budgetary Costs for Study (six months)</b>	<b>Intervention's Economic Costs</b>	<b>Estimated Economic Costs for Scale-up (six months)</b>	<b>Estimated Budgetary Costs for Scale-up (six months)</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>
Computers	\$3,421.05	\$570.18	\$570.18	\$0.00
Printers	\$263.16	\$43.86	\$43.86	\$0.00
Additional NGO Staff	\$6,315.79	\$78.95	\$157.89	\$0.00
Toner	\$1,000.00	\$1,000.00	\$2,000.00	\$2,000.00
Paper	\$55.26	\$55.26	\$110.53	\$110.53
<b>Total</b>	<b>\$11,055.26</b>	<b>\$1,748.24</b>	<b>\$2,882.46</b>	<b>\$2,110.53</b>
Children Under Five	6690	6690	12,956	12,956
Cost per Child Under Five	\$1.65	\$0.26	\$0.22	\$0.16
Children with complete vaccination because of intervention (ITT) <sup>a</sup>	167	167	324	324
Cost per child with complete vaccination because of intervention (ITT)	\$66.10	\$10.45	\$8.90	\$6.52
Children with complete vaccination because of intervention (LATE) <sup>b</sup>	314	314	609	609
Cost per child with complete vaccination because of intervention (LATE)	\$35.16	\$5.56	\$4.73	\$3.47

(1) Budgetary costs include actual costs to implement the intervention for 6 months.

(2) Economic costs include the cost of six months of computer use, estimated as one sixth of the total cost. This uses straight-line depreciation assuming that the life of a computer is three years (see Wang et al., 2003). The staff costs are the cost of actual time spent working on producing PTLs, two hours a month, or 1/80 of one FTE.

(3) The economic costs for scale-up include the cost of six months of computer use using the same assumptions as in column (2). Staff, paper and toner costs are estimated as twice those in column (2) since list facilitators would produce lists for clinics in the control group as well as in the treatment group if scaled-up.

(4) Budgetary costs for scale-up include no additional costs for computers since the computers provided for the intervention could continue to be used. No staff costs are added since the NGOs could use existing staff to produce the lists.

<sup>a</sup> This is the number of children in the relevant sample multiplied by the ITT estimate of 2.4 percentage points. This number is doubled in columns (3) and (4) because children in the control group would benefit from the intervention under scale-up.

<sup>b</sup> This is the number of children in the sample multiplied by the LATE estimate of 4.6 percentage points. This should be interpreted with caution, however, as this is the estimate for children at clinics that would receive the lists because of their assignment to treatment, without considering the null effect on children at clinics that do not use the lists when offered (see description of LATE estimates). This number is doubled in columns (3) and (4) because children in the control group would benefit from the intervention under scale-up.



## **Chapter 3:**

### **Teacher Training and the Use of Technology in the Classroom:**

#### **Experimental Evidence from Primary Schools in Rural Peru**

## **1. Introduction**

The One Laptop Per Child (OLPC) Foundation's computer, dubbed the "Green Machine," or the \$100 laptop, made a splash when the OLPC Foundation's founder, Michael Negroponte, showcased it for the first time at a United Nations summit in Tunis in 2005. Negroponte stated that his organization planned to sell millions of the laptops for \$100 each to developing country governments around the world within a year. U.N. Secretary General Kofi Annan called the initiative "inspiring" (BBC News, 2005). Governments would have to order a minimum of one million laptops to participate.

The program has fallen short of initial high hopes that it would transform learning in developing countries and close the digital divide in several ways. The OLPC Foundation planned to require a minimum purchase of one million laptops, but three years after the unveiling, fewer than one million laptops had been sold. The "\$100 laptop" has sold for \$200 (The Economist, 2008). In 2012, researchers published their findings that the laptops had no effect on math or reading skills (Cristia et al., 2012; Sharma, 2012), and the Economist magazine wrote that by buying the OLPC Foundation's XO laptops, the Peruvian government, which has purchased more laptops than any other country, had invested in "very expensive notebooks" (The Economist, 2012).

While the scale of the OLPC program has fallen short of the Foundation's expectations, governments' investments in the program's laptops and other computers for children cannot be called small. Peru's government alone has spent over \$200 million to buy 800,000 XO laptops, and at least 30 other developing

country governments have invested in the \$200 computers (The Economist, 2012). This represents a major investment, especially when considering that low-income countries spend \$48 per pupil per year on education, and middle-income countries spend \$555 (Glewwe and Kremer, 2006).

In 2009, the Inter-American Development Bank (IDB) began a randomized evaluation of the One Laptop Per Child Program in Peru, randomly assigning 210 schools to receive laptops and 110 schools to serve as controls. The authors found that the program increases children's abstract thinking, but has no effect on math or language test scores (this is described in greater detail below) or motivation.

Policy-makers seeing the disappointing results of evaluations of the expensive OLPC project are likely to wonder: Why do laptops fail to improve children's learning outcomes? What can be done to make them more effective? At the end of the 2010 school year, the Ministry of Education in Peru's General Office for Education Technology (DIGETE) implemented a randomized experiment in which teachers, students and parents at randomly selected schools that were already using the laptops received training on how to incorporate the XO laptops into the learning process and how to take care of them. This training program is called the Pedagogical Support Pilot Program (PSPP). This chapter evaluates this training's impacts on how teachers and students use the laptops, on teacher and student knowledge and opinions about them, and on student test scores.

The PSPP was an intensive teacher training program, which provided two weeks of training to teachers in randomly selected schools over the course of one month (in addition to the 40 hours of training that most teachers received upon

receipt of the laptops). The objectives of the PSPP included increasing teacher, parent and student enthusiasm for the project; teaching teachers how to incorporate the laptops into their curriculum; and teaching teachers, students and parents how to take care of the laptops properly. This is discussed in greater detail in Section 2.

This chapter evaluates the impact of this pilot by answering three questions. First, did this training change teacher behavior? Specifically, did it increase computer use, or change the type of applications that teachers and students use most frequently? Secondly, can this type of teacher training improve student's test scores in math or verbal fluency? Thirdly, did this training affect teacher knowledge or opinions of the XO laptops?

Data collected in 2012 for this research show that teacher and student use of the XO laptops has declined since data were collected in 2010 for Cristia et al.'s 2012 evaluation. Although teachers dramatically increased their use of the laptops during the training, teachers at schools that participated in the PSPP were no more likely to use the laptops 18 months later. Surprisingly, teachers at treatment schools reported using the computers less than teachers in control schools in the week prior to the survey on average ( $p < 0.10$ ). Teachers at schools that received the training were no less likely to have trouble using the laptops, and they did not have more positive opinions of the laptops.

The training did have an effect on what applications the teachers and students used. Teachers at schools that received the training were more likely to use applications that were covered in the training. Students in treatment schools used

music applications less frequently, and used math applications more frequently, perhaps indicating more concentrated use of academic applications. There was no effect on test scores. An objective assessment of how well the training carried out is not available. A limitation of this essay is that without this information, it is not possible to discard the possibility that the training's lack of effect on many outcomes was because the trainers did not carry out the training properly.

This chapter is organized as follows. Section 2 reviews literature related to the use of technology in education. Section 3 provides background information on education in Peru and the One Laptop Per Child program. Section 4 describes the Pedagogical Support Pilot Program (PSPP) intervention and experimental design. Section 5 presents the empirical specification. Section 6 presents results, Section 7 provides discussion of the results, and Section 8 concludes.

## **2. Literature Review**

A large body of literature reviews the role of computers in education. The evidence on computers' impacts on learning is mixed, which is perhaps not surprising, considering how dependent computers' effects are likely to be on how they are used (Penuel, 2006). Several papers have found that distributing computers to students does not increase test scores. Angrist and Lavy (2002) use instrumental variables to estimate the effect of the Tomorrow-98 program, in which 35,000 computers were distributed to schools across Israel. A town's ranking for eligibility in the program was used as an instrumental variable. The authors find that the program had no positive effect on Hebrew test scores, and may have had a

negative effect on math scores. Leuven, Lindhal and Webbink (2004) use regression discontinuity design (RDD) to estimate the effect of a program that subsidizes purchasing computers and software for schools in which at least 70% of students come from disadvantaged groups in the Netherlands. The authors find that this program had negative effects on test scores. Malamud & Pop-Eleches (2011) also use regression discontinuity design to evaluate the effects of a program that subsidized the purchase of home computers in Romania for families with incomes below an income cutoff. They find that home computer use led to declining test scores in English, Romanian and math, but increased computer skills. Finally, Barrera-Osorio and Linden (2009) implemented a randomized controlled trial and found that even after providing teachers with months of training, a program that distributed computers to schools in Colombia also had no effect on students' time spent studying or test scores, but did improve students' computer skills.

Several studies have shown that interventions that incorporate software with specific guidelines for how to use it can be effective. Roschelle et al. (2010) evaluated one such program that provided hardware, software, worksheets, lesson plans and in-depth teacher training, and found that it had significant positive effects on test scores for students in the U.S. two RCTs. They found similar results when estimating the effects for teachers in the control group that received the treatment in the second year of the study. In another RCT, Banerjee et al. (2007) found that students' test scores increased by 0.47 standard deviations after using a math program that was tailored to their ability for two hours a day in India. Rosas et al. (2003) matched students in 30 classrooms by academic achievement and

socioeconomic characteristics to create a treatment group of classrooms, internal control classrooms at the same schools, and external control classrooms at different schools. They found positive effects of educational video games for students that used the games for 30 minutes a day in Chile.

Several other studies suggest that successful interventions that use computers may not necessarily be more effective than if a teacher delivers the same material. Linden (2008) found that students in India benefited from using educational software only when they used it in addition to class time, but not when it displaced time in class. He, Linden and MacLeod (2007) found that students benefited equally when the same material was delivered by computer as when it was delivered by teachers with flashcards.

Researchers at the Inter-American Development Bank published the results of the largest randomized controlled trial to evaluate the impact of “one-to-one” computing, the distribution of one computer per child, in a developing country to date (Cristia et al., 2012). The authors report that the One Laptop Per Child Program dramatically increased students’ access to computers in participating schools in Peru, but that the effects of this access were limited. The intervention had no effect on enrollment or attendance, nor did it have an effect on how much time children spent reading or doing homework. Students in the treatment group did not exhibit increased motivation for school, while they demonstrated negative effects on their self-perceived school competence. Most notably, the authors found no effect on math or language test scores. The authors did find a significant positive effect on students’ abstract reasoning. Hansen et al. (2012) also found that the XO laptops had

significant positive effects on children's abstract reasoning in Ethiopia. This study does not report effects on math or language test scores, but does report that there is no effect on English, Math or overall grades.

In a review of the literature on one-to-one computing, or, the practice of distributing one computer per student in schools, Penuel (2006) found that students tend to use computers primarily for word processing, email or browsing the Internet. They are less likely to use software programs that are specifically designed to teach basic skills. Cristia et al. (2012) write that the OLPC program's failure to improve test scores in Peru may be explained by the "absence of a clear pedagogical model that links software to be used with particular curriculum objectives." This is consistent with a qualitative evaluation of the program that found that the OLPC program in Peru caused only modest, if any, changes in pedagogical practices (Villarán, 2010). Cristia et al. write that this may be due to the absence of clear instructions to teachers on how to use the laptops to achieve specific learning objectives, and the lack of programs on the laptops that have a direct link to curricular goals.

According to Cristia and colleagues' evaluation, most students were using their laptops; according to automatically generated logs on students' laptops, 76.2% of children used the laptop at least once in the last week. Simply using the computers, however, did not appear to be enough for them to generate an impact on learning. The program did not have an effect on intermediate variables that might translate to higher test scores, like attendance, homework, or time spent reading.



Penuel (2006) reports that teachers use technology more often when they perceive that its uses are closely aligned with their curriculum. Furthermore, when teachers perceive the training activities to be relevant to their teaching, they are more likely to integrate the technology into their teaching. In personal interviews conducted for this research, teachers reported that they needed more training on how to incorporate the laptops into their lesson planning. Severin & Capota (2011) report that teachers in Uruguay expressed similar concerns about not knowing how to use the XO laptops in their classrooms.

### **3. Background**

#### **3.1. Education in Peru**

Education in Peru is compulsory and free of charge from preschool through secondary school. As in many other Latin American countries, Peru has achieved nearly universal access to primary education, with 98% of children between the ages of six and 11 enrolled in primary school. Nonetheless, Peru still faces challenges in improving the quality of education offered in its schools. The gross enrollment rate of 108% reveals that overage children still crowd classrooms as they work their way through primary school (UNICEF, 2013). While enrollment rates are high, Peru's primary school students lag behind the regional average in reading and math test scores (PREAL, 2009). On Peru's national tests, only 17% of second graders were at grade level in reading, and just 7% were at grade level in math (Cristia et al., 2012). Students in Peru's rural areas lag behind students in

urban areas; in 2009, Peru's urban-rural gap was greater than any other country's in a ranking of 16 Latin American countries (PREAL, 2009).

### **3.2. The One Laptop Per Child Program**

A group from the Massachusetts Institute of Technology's Media Lab established the OLPC Foundation in 2005. After the Foundation's program was unveiled at the World Economic Forum in Davos, Switzerland, the United Nations Development Program announced that it would work with the OLPC Foundation to support the distribution of their laptops, known as the XO laptops, around the world (OLPC Foundation, 2013a). Since then, the Foundation has distributed over 2.5 million laptops to 42 countries around the world; more than 2 million of these were distributed in Latin American countries (OLPC Foundation, 2013b). In most cases, developing country ministries of education have purchased the laptops. Uruguay was the first country to buy one laptop for every primary school child in 2008, while Peru has bought more XO laptops than any country, with nearly 800,000 XO laptops for students in 8,300 schools (Programa Una Laptop Por Niño Peru, 2013). This represents approximately 20% of Peru's primary school students.

The mission of the One Laptop Per Child (OLPC) Foundation is "to provide children in developing countries with rugged, low-cost laptop computers that facilitate collaborative, joyful and self-empowered learning". This philosophy is based on the Foundation's five principles: child ownership (each child owns his or her own laptop), low ages (the target population is primary school aged children (ages 6-12), saturation (all children and teachers in a given community should have

a laptop), connection (laptops are designed to connect with nearby laptops without relying on Internet), and open source (this should facilitate writing new applications for the XO laptops) (OLPC Foundation, 2013c).

The XO laptop was designed for “exploring and expressing” rather than for direct instruction (OLPC Foundation, 2013d). The laptop was designed to facilitate sharing activities and collaborating with other children through a local wireless network that does not rely on the Internet. A wide variety of applications are available for the computers, which use a Linux-based operating system, compatible with open-source software. When the program launched in Peru, the Ministry of Education selected 39 applications to load onto the laptops in Peru from a wide variety of applications. These applications can be classified into five groups: standard (Write, Browser, Paint, Calculator and Chat), games (Memory, Tetris, Sudoku, Maze and others), music (TamTam Edit and others to create, edit and play music), programming (three programming environments are available) and others (Wikipedia with hundreds of entries available offline, sound and video editing). The laptops also come loaded with 200 children’s e-books (Cristia et al., 2012).

### **3.3. The One Laptop Per Child Program in Peru**

The OLPC program began in Peru in 2009. The Ministry of Education introduced it first in the country’s multigrade schools – small, rural schools in which teachers teach multiple grades in the same classroom. The program was seen as a way to address the urban-rural achievement gap and to bridge the digital divide. The stated objectives of the program were:

1. To improve the quality of public primary education, especially that of children in the remotest places in extreme poverty, prioritizing multi-grade schools with only one teacher.
2. To promote the development of abilities recommended by the national curriculum through the integration of the XO computer in pedagogical practices.
3. To train teachers in the pedagogical use (appropriation, curricular integration, methodological strategies and production of educational materials) of portable computers to improve the quality of teaching and learning (Program Una Laptop Por Niño Perú, 2013).

According to Oscar Becerra, who led the introduction of the program in Peru, the program was also seen as a strategy to overcome the challenge of having poorly prepared teachers (Becerra, 2012b). A 2007 census of 180,000 teachers in Peru revealed that 62% of teachers did not reach reading comprehension levels “compatible with elementary school (PISA level 3)”, while 27% of them scored level 0. In math, 92% failed to reach 6<sup>th</sup> grade level performance in math (Becerra, 2012a). The hundreds of e-books and Wikipedia entries available on the laptops might give children in schools with no or poorly equipped libraries access to literature that they otherwise would not have. Furthermore, the software, designed to facilitate child-led activities, might provide children with additional stimulation.

#### **4. Teacher Training Intervention & Experimental Design**

Teachers at all schools receiving the XO laptops are expected to attend a 40-hour training aimed at informing teachers on the mechanics of how to use the laptops and their software. In survey data collected in 2010 for Cristia et al.’s 2012 paper, 67% of teachers that were participating in the OLPC project reported that they had

received training on how to use the laptop. Of those, 68% indicated that they had received five days of training, as MINEDU had planned. 23% received fewer than five days, while 9% received more. During the first year of OLPC implementation, teachers expressed interest in receiving further training on how to use the laptops, stating that the initial training was not enough for them to understand how to incorporate the laptops into their curriculum (personal interviews, 2012; DIGETE, 2010). In personal interviews conducted at the end of 2012 for this essay, several teachers mentioned that they felt “abandoned” and left to learn how to incorporate the laptops into their lessons on their own after the initial training. This problem is aggravated by high rates of teacher turnover, as teachers who are new to schools with XOs lack even the initial training. For example, 28% of the teachers surveyed for this research in 2012 were new that year. This is driven by teachers changing schools; only 8% of those new teachers were first year teachers.

In 2010, short-term results from the IDB’s evaluation of OLPC were presented to the government, showing that although students used the laptops frequently, the program had no effect on learning outcomes, and students in schools that received the laptops displayed decreased motivation for school. In response to these findings and to teachers’ requests for additional training, authorities at the Ministry of Education’s Office for Educational Technology (DIGETE) developed the Pedagogical Support Pilot Program (PSPP).

#### **4.1. The Intervention: The Pedagogical Support Pilot Program**

The DIGETE describes the PSPP as a “planned, active and participatory orientation, focused on strengthening teachers’ abilities to use and integrate the XO laptops into the teaching and learning process.” The program has two objectives, which are summarized in Table 3.1. The first objective is to increase teachers’ use of the laptops as a part of the teaching and learning process; this is defined as using the laptop as a tool for a student to reach some learning goal. The second objective is to increase awareness among students and parents of the laptops’ potential as an educational tool (DIGETE 2010a). Teachers, students and parents all participated in the PSPP.

The training took place over the course of four weeks in each school between October and December, at the end of the 2010 school year. The trainer spent the entire first week at the school, left for two weeks, then returned in the fourth week. The program consisted of three components: observation, awareness raising, and reinforcement. The trainers included technology specialists from the Office for Education Technology (DIGETE) at the Ministry of Education, university and community college teaching students, and OLPC Foundation volunteers. All trainers underwent a detailed training. DIGETE published a detailed report on the training, which describes which specific components were carried out and in which schools (DIGETE, 2010b).

Regional authorities from the Ministry of Education supervised the trainers in the field. They held weekly meetings, and maintained regular communication with the trainers by phone between meetings. Finally, they reviewed the data the

trainers collected during the training. Working with the trainers and officials from the central Ministry of Education office, these regional authorities wrote a final report (DIGETE, 2010b). According to this detailed report, the trainers implemented all components of the training as planned in all schools.

#### **4.1.1. Observation**

To fulfill the observation component, at the beginning of the first and second weeks at the school, the trainers reviewed the teacher's lesson plans (if he or she had any), observed the lesson, and reviewed the log files on two students' laptops. The observation served to orient the trainer to the teachers' current level of knowledge about the laptops and how he or she was incorporating them into the lessons, as well as to collect data on how teachers and students used the laptop at the beginning of the first and second weeks of training.

#### **4.1.2. Awareness-raising**

The objective of the awareness-raising portion of the training was to convey the importance of the laptops as a learning tool to teachers, families and students. For teachers, this also included training on how to use specific applications and how to incorporate them into their lesson planning. At each school, the trainers began with a group training for all the teachers, and followed the group training with demonstration lessons in each teacher's classroom. At the group training, the trainer explained how the program could benefit teachers and students, what it means to incorporate the laptop into the teaching and learning process, and discussed

challenges the teachers may face. The training emphasized the use of 10 priority applications (Write, Paint, Speak, Record, Memorize, Scratch, EToys, Turtle Art, TamTam Mini, and Browser) and five additional applications (Wikipedia, Chat, Words, Measure and Puzzle). At the beginning of the training, the trainers observed that most teachers only knew how to use the Write, Paint and Wikipedia applications. During the demonstration lessons, the trainers provided specific suggestions on which activities to use for various curricular areas and demonstrated how.

Since one of the key objectives of the training is to motivate parents and students to use the laptop, trainers held workshops with parents at every school. The objective of this meeting was to provide parents and students with background information on the OLPC program, to explain the importance of the laptops as a learning tool, and to demonstrate how to care for the laptops. All parents were invited, and 80% of parents attended the workshops (DIGETE, 2010b). The trainers explained to the parents that they could support their children's education by encouraging them to use their laptop every day, both at school and at home. The trainer spent time assuring parents that they would not have to pay if their child lost or damaged their laptop. In some schools, parents agreed to make bags for the children to carry their laptops back and forth between home and school (see Figure 3.1).

In workshops with students, the trainers encouraged the students to use their laptop every day, both at school and at home, explaining that the laptop is a fun way to learn about computers and other subjects. The trainers also demonstrated



how to keep the laptops clean and how to carry them between home and school carefully.

#### **4.1.3. Reinforcement**

In the final phase of the training, the trainers conducted a series of interactive group workshops with teachers (8-9 per school on average). In these workshops, the trainers reviewed how to use the priority applications and how to integrate them into lesson plans. They also covered basic troubleshooting techniques. These workshops also provided a space for conversation and reflection. The Ministry's report on the training states that teachers, parents and students all displayed increased enthusiasm for the laptops after the training.

#### **4.2. Experimental Design**

Schools were randomly selected to participate in the PSPP to facilitate its evaluation. The study sample was comprised of the 52 schools from the treatment group of the IDB's ongoing impact evaluation of the OLPC program in the Junin department. Junin was chosen because it is the department with the largest number of schools from the IDB sample. Treatment was randomly assigned to half of these schools, stratifying by 2009 school size and test scores. Each stratum included two schools that were similar on enrollment and test scores. The random assignment generated two groups that were balanced on most, but not all, characteristics (see Table 3.3). The groups are balanced on school characteristics, including access to electricity and Internet, and number of students. Teachers at the two groups of schools are

similar in terms of teaching experience and previous training with the XO laptops. There are some differences, however. Teachers at treatment schools are significantly less likely to have studied at a university rather than an *instituto* (similar to a community college). In 2009, the school year prior to the training, teachers in treatment schools were 20.9% more likely to have used a computer before. Considering these two differences, it is unclear if one group would be better positioned to benefit from the training than another.

Students in the two groups are similar in sex and age. Students in treatment schools have 0.459 fewer siblings (which might be correlated with less disadvantage), but travel 4.4 more minutes to get to school (which may be correlated with more disadvantage). Although these differences are significant, they are small in magnitude.

As described in Chapter 2, random assignment of treatment generates treatment groups that are equivalent on observed and unobserved characteristics in expectation. When a smaller number of units (or groups) is randomized, the likelihood that the randomization will create equivalent groups declines. It is not surprising that a larger number of significant differences were found in this experiment in which 52 schools were randomized, as compared to the experiment in Chapter 2 in which 167 clinics were randomized.

DIGETE, the Ministry of Education's office for technology in education, implemented the training along with the Educational Projects' Pedagogical Area office. According to their report on the training (DIGETE, 2012b), all schools in the

treatment group received the training, while no schools in the control group received the training.

### **4.3. Data and Sample**

The training was implemented at 26 schools that were randomly drawn from the 52 schools in the Junin department that are part of the IDB study. Junin is a department just east of Lima with a diverse topography that includes mountains, high plains and jungle areas. Spanish is the first language of 87% of Junin's inhabitants, while Quechua is the first language for 9% (INEI, 2007). As of 2004, over half of Junin's residents lived in poverty, while 20% of the population lived in extreme poverty (World Bank, 2005).

The data for this chapter are a unique combination of survey data, test scores, and log files from students' computers. Table 3.2 summarizes the data sources and sample sizes for each. Data were collected at all 26 control schools and at 25 of the 26 treatment schools (because of time and budgetary constraints, it was infeasible to visit one school, which would have required traveling one week to reach) in mid-2012, two school years after the training, which occurred at the end of 2010. The principal surveys included basic school characteristics, such as the number of students and teachers, access to infrastructure, and availability of the XO laptops. Teacher surveys were longer, covering availability of laptops in their classroom, use of the laptops by application and curricular area, knowledge of the laptops and opinions of the laptops. Student surveys were short; students reported whether or not they use an XO laptop at school or at home, and responded to

various questions about how they like to use the laptop. Data were also copied from the log files of students' laptops. This procedure was explained to students clearly, who were given the option not to participate in the study (no students chose to opt out).

Students took short tests in math and verbal fluency. Due to budgetary constraints, they did not take the Raven's tests used in the study by Cristia et al. To test their abilities in math, the students were asked to complete as many of a long series of addition problems of increasing difficulty as they could in two minutes. Scores ranged from zero to 67, with an average score of 28.3. To measure verbal fluency, students were given three minutes to write down every word they could think of that began with the letter "t". Scores ranged from 0 to 27 with an average score of 8.5. Cristia et al. (2012) used the same test of verbal fluency and found that the XO laptops had an effect equal to approximately six months of a child's normal progression, though this effect was not statistically significant.

Automatically generated log files were extracted from students' laptops. These log files are automatically generated and saved to the laptop, but only keep information on the child's last four sessions; records of all previous sessions are automatically deleted. Children cannot modify the log files.

Up to 15 children were sampled at each school. To select the children, enumerators randomly selected five children each from second, fourth and sixth grades, for a potential sample of up to 15 children per school (the sample was smaller whenever fewer than five children were enrolled in a grade). A total of 588 children took the tests and responded to the survey. This represents 22% of the

2,681 children enrolled at the 51 schools included in data collection, with an average of 11.5 children surveyed per school. Some schools did not have five children enrolled in grades two, four and six; for this reason, the sample is smaller than would have been expected with fifteen children sampled per school.

All of the sampled children's teachers and all school principals were surveyed. This yielded a sample of 51 principals and 135 teachers (all but one of the 51 principals were also teachers). This represents fewer than three teachers per school because all but three of the schools in the sample are multigrade, meaning that teachers teach more than one grade. At many schools, teachers cover more than two groups; 47% of schools in the sample have one or two teachers.

#### **4.4. Compliance to Treatment**

In this experiment, there was perfect compliance to treatment, in that all schools that were assigned to the treatment group received the Pedagogical Support Pilot Program (PSPP) training, while none of the schools assigned to the control group received this training. The training was school-wide, including all teachers, and took place over ten school days.

To confirm this, teachers were asked about the training they had received on the XO laptops. Teachers were asked whether they had participated in group training, typically delivered as a lecture with few interactive components, or if they had received "accompaniment," like the training offered through the PSPP. There was no significant difference in group training, but teachers in treatment schools were significantly more likely to report that they had received training with an

accompanier. In treatment schools, 43.3% of teachers report having participated in training with an accompanier, but to 11.8% of teachers in control schools also did (this difference is significant at the 1% level). Restricting the sample to teachers that were working in the same school in 2010, the difference increases from 31.5 to 42.8 percentage points. Teachers in treatment schools also report having spent significantly more days in training with an accompanier, and are significantly more likely to report having had “hands-on follow-up training”. These results are summarized in Table 3.4.

All teachers were expected to receive training when they first received the laptop computers in 2009, which explains why teachers at control group schools also report having received training, at least in part; the PSPP training was given from October to December of 2010. While the distinction between *capacitación grupal* (group training), which refers to a lecture-based training and training with an *acompañante*, which is what the PSPP involved, is generally understood, some teachers may have responded that they participated in a training with an accompanier when the training they received was a traditional lecture-based training. An additional possibility is that teachers may have received training after the intervention, although this appears to have had affected a small number of teachers; one teacher in the control group recalls participating in training with an accompanier after 2010, while three teachers from the treatment group do.

## 5. Empirical specification

As was the case with the experiment in Guatemala presented in Chapter 2, the random assignment to treatment at the school level generated exogenous variation in the treatment, which permits the simple estimation of treatment effects as in equation (1):

$$y_s = \alpha + \beta * Treatment_s + \varepsilon_s \quad (1)$$

where  $y_s$  represents the outcome of interest for school  $s$ ,  $Treatment_s$  represents the treatment assignment of school  $s$ , and  $\varepsilon_s$  is the error term for school  $s$ . The only school-level outcomes analyzed here are whether the principal indicates that the school uses the XO laptops, and the school-wide ratio of functioning XO laptops to student.

A modified version of equation (1) represents the equation used to estimate the treatment effect on the teacher and child-level outcomes:

$$y_{is} = \alpha + \beta * Treatment_s + X_{is}'\Gamma + \varepsilon_{is} \quad (2)$$

In equation (2),  $y_{is}$  represents the outcome of interest for child or teacher  $i$  in school  $s$ ,  $Treatment_s$  represents the treatment assignment of school  $s$ , and  $\varepsilon_{is}$  is the error term for child or teacher  $i$  in school  $s$ . For regression estimates with teacher-level outcomes, the vector  $X_{is}$  includes teacher age (in years), sex, education level (coded as a dummy for attaining college or university level education), years of experience

teaching primary school, grade level dummies and strata dummies. For student regressions, this include age (in months), sex, number of siblings, number of minutes to walk to school, grade dummies and strata dummies. In all regressions, Huber-White robust standard errors, clustered at the school level, are used. Simple estimates with no control variables are presented in the Appendix. Only post-intervention data were collected for this research. As such, it will not be possible to condition on pre-intervention characteristics, unless they are time-invariant.

In most cases, equations (1) and (2) are estimated using ordinary least squares. For several outcomes, however, it is more appropriate to use models for count data. This is necessary for variables that count the number of sessions a child has or number of applications a child uses because the number of children that do not use the XO laptops increases the frequency of zero values. For example, 67% of children in the sample had no sessions on the XO laptop in the past week. Negative binomial, Poisson and zero-inflated negative binomial models are used in these cases. Several test statistics are available to determine which of these models is most appropriate. The Poisson distribution has a sample mean equal to its sample variance, whereas the sample variance of the negative binomial distribution exceeds its sample mean. The zero-inflated negative binomial is used with distributions that have “excess zeros”. Excess zeros are zeros that are generated by a different process than generates the other values. In this case, a zero-inflated negative binomial is appropriate when predicting the number of times an application is used, for example, when some students are in classrooms with teachers that do not use the laptops at all.



Because this analysis relies on data that were collected in 2012, and the training took place at the end of 2010, these estimates reflect the effect of the treatment after more than a year. At the time of the training, 35.6% of teachers in the data for this study did not work at the same school in 2010, so they would not have participated in the training. Any effect for these teachers would be a spillover effect from working with teachers, principals and students that did participate in the training. Children and families that participated in the training may also have dropped out or changed schools, while all students who were in 5<sup>th</sup> or 6<sup>th</sup> grade during the training would have graduated from primary school if they did not repeat a grade. As with new teachers, effects for second graders, who would not have participated in the training unless they repeated a grade, would be the effects of attending a school where the training took place, and possibly having a teacher or principal that participated.

The treatment effect is estimated in two ways for each outcome. The first estimate is for the entire sample (of schools, teachers and children, depending on the outcome), while the second uses the sample of teachers who were at the same school in 2010 and their students. Estimates based on the sample that is restricted to teachers who were at the same school in 2010 will still be unbiased since they compare teachers that have been at the same school for two years in both the treatment and control groups. Estimates based on the restricted sample represent the direct effect of participating in the training after two school years, while estimates based on the entire sample represent the average effect for the school, including any dilution of the effect due to teacher and student turnover.

## **6. Results**

### **6.1. Immediate Effects**

As was described in Section 4, the trainers collected data on how teachers incorporated the use of the XO laptops into their lesson plans and their lessons during the first week of the training, and during the follow-up week, three weeks after the first week. Because these data were collected as part of the training, these are not available for control schools. Table 3.5 summarizes data collected by the trainers before the training and in the last week of the training. These immediate effects of the training showed that teachers began using the laptops more frequently, and with a wider variety of applications by the trainers' second visit. These changes in behavior exhibited by teachers between the first and last weeks of training are likely to differ from changes in behavior that teachers would have exhibited if the training had ended after the first week since some teachers may have increased their use of the XO laptops in an effort to please the trainers. With this in mind, these changes demonstrate that teachers became aware of additional applications and learned some ways to incorporate them into their lessons.

Whereas in the first visit, only 64% of teachers could execute basic tasks on the XO like saving files to a USB or sharing files with other computers, at the beginning of the second visit, 95% or more of the teachers could do these things. The percent of teachers that included the XO laptops explicitly in their lesson plans increased from 13% to 73%, and the average number of activities they planned with the XOs increased from 1.15 activities over the last three lessons in seven curricular

areas to 11.18 activities. This demonstrates that the teachers acquired basic skills with the laptops and that they had the ability to incorporate the laptops into their lesson plans.

The rest of the analysis focuses on whether participating in the training had a lasting effect from the end of 2010 to early 2012 on use of the laptops and on teacher and student opinions of the laptops.

## **6.2. Main effects**

The PSPP had few significant effects on barriers to use, computer knowledge and opinions, or use of the XO laptops according to surveys and computer logs; this is likely to be driven at least in part by low statistical power. For the estimates discussed in this section, the treatment effect is estimated in two ways for most outcomes: first, for the full sample, and second, for the sample of teachers who worked in the same school at the time of the training in 2010. Effects on school-level outcomes are only estimated for the full sample.

### **6.2.1. Barriers to Use**

One of the objectives of the training was to educate teachers on how to use, care for and troubleshoot the laptops, which may have translated into increased numbers of functioning laptops available for use. Teachers, parents and students were all taught how to keep the laptops clean and carry them between school and home carefully. The training included the steps necessary for teachers to activate the laptops, an administrative hurdle that sometimes keeps teachers from using the laptops.

Finally, if the training succeeded in the objective of increasing enthusiasm for the laptops, this may have increased teachers' and students' interest in taking care of the laptops. With increased information on and interest in caring for the laptops, the teachers may have been able to keep laptops from being lost or broken. However, there is no significant effect on the number of laptops available per student or on whether a teacher uses laptops; in fact, the coefficient estimates suggest that the training was negatively associated with continuing to use the laptops (reported in Table 3.9).

Table 3.6 reports the treatment effect on the likelihood that teachers report facing various barriers to using the XO laptops: problems with electricity access, with activating the laptops, with laptops breaking, connecting to the local network known as the "neighborhood", understanding applications, using the touchpad or mouse or an index of all six potential problems. The training did not significantly reduce teacher-reported trouble with any of these in the full sample or the 2010 teacher sample, although the effect is negative (indicating fewer problems) for five out of the six outcomes. Surprisingly, the treatment effect on the having trouble using the neighborhood network is positive and significant, indicating that teachers in the treatment group were 20.5 percentage points more likely to have trouble connecting to the local network, or to have never tried connecting. It could be that teachers in the treatment group are more likely to have had more experience with the local network, giving them more opportunities to have had trouble with it.

### 6.2.2. Teacher PC Use, XO Knowledge and Opinions

The schools in the study are in rural areas where, prior to the OLPC program, many teachers had not used a computer before. During the first week of the training, nearly one in four teachers did not know how to use a mouse. Table 3.7 presents estimates of the training's effect on teachers' personal computer use and knowledge, and knowledge of the XO laptops. The training significantly increased teachers' likelihood of having used a PC in the last week, increasing the likelihood by 15.3 percentage points ( $p < 0.05$ ). There was no effect on Internet use, or on teachers' self-reported computer skills. More surprisingly, there was no significant effect on teachers' knowledge of the XO laptops, and five out of six coefficient estimates were negative for teacher knowledge of using the Calculate application and accessing texts.

In the teacher survey, teachers were asked whether they agreed or disagreed with a series of statements about the XO laptops, such as, "The laptops are just for playing," or "Children learn more working on a laptop than on paper." The estimated effect of the training was negative for both estimates; for the 2010 teacher sample, the training significantly decreased teachers' score on an eight-point index of positive opinions about the XO laptops by 0.824 points ( $p < 0.01$ ), suggesting that the training was not successful in one of its main objectives to increase enthusiasm for the laptops.

### 6.2.3. Student PC Use and Opinions

Table 3.8 presents effects on student personal computer use at home and student opinions of the XO laptops. The training did not have a significant effect on the overall likelihood that students' families would own a computer, but it did significantly increase fourth graders' families' odds of owning a personal computer by 9.4 percentage points in the full fourth grade sample and by 10.1 percentage points in the sample of fourth graders whose teachers were at the same school in 2010 ( $p < 0.01$  for both estimates). The fourth graders would have been in second grade at the time of the training. The coefficients were positive, though not significant for second graders, but negative for sixth-graders (and not significant). Teachers' and families' increased PC ownership suggest that the training may have been successful in increasing enthusiasm for computers among families of younger students, but not older students.

In the student survey, students expressed their preferences for working on a laptop over various alternatives for learning and for play. The training did not have a significant effect on an index of positive opinions about the laptops, but the coefficient estimates are negative overall and for each grade in both samples. The coefficient estimates suggest that older children may have more negative opinions about the laptops. A potential explanation is that the novelty may wear off for students who have used the laptops for a number of years.

#### 6.2.4. Laptop Use According to Survey Data

Table 3.9 presents effects on XO use according to principal and teacher survey data. These results suggest that the strong effects the training appeared to have on the variety of applications teachers used and the frequency with which they used them during the training faded after two years. The training did not have a significant effect on the likelihood that a school or classroom abandoned the program altogether; in fact the point estimates are negative. The training did not have an effect on teacher-reported use for any of the curricular areas. Although the training provided the teachers with training on 15 specific applications, the estimated effect of the treatment on the number of different applications used was -0.217 for the full sample and -0.305 for the 2010 teacher sample (significant at the 10% level for the 2010 sample). The training also had a significant negative effect on the intensity of XO use, defined as the number of applications used multiplied by the number of times they use them, reducing the number of reported application uses in the last week by 0.349 uses in the full sample ( $p < 0.1$ ) and by 0.458 uses in the 2010 teacher sample (significant at the 5% level).

Panel B of Table 3.9 shows that although the training did not increase teacher-reported use of the laptops, it did appear to have a significant effect on which programs they used. Of the applications that they reported using, the applications that were covered in the training represented a significantly greater proportion of the applications that teachers used.

Student survey data provided further evidence that the training did not increase use of the laptops. Panel C of Table 3.9 suggests that the training also failed

to have a significant lasting effect on another goal: encouraging students to bring their laptops home. There was no significant effect on children's likelihood of bringing the laptop home. Surprisingly, despite the trainers' efforts to alleviate parents' concerns about bringing the laptops home, students at treatment schools were no more likely to bring their laptops home, and were somewhat less likely to report having teacher or parent permission to bring their laptop home.

### **6.2.5. Laptop Use According to Logs**

The laptops' logs provide an objective source of data on how students use their laptops, capturing data on the most recent four sessions on the laptop. Looking at activity in the most recent week, 35% of children in the control group used their XO in the past week, compared to 31% of children in the treatment group (see Figure 3.2 for more detail). The results presented in Table 3.10 show that the treatment had a *negative* effect on the average number of sessions in the last week. The treatment effect was significant and negative for the 2010 teacher group, reducing the number of sessions by 0.390 sessions ( $p < 0.05$ ). Looking at the treatment effect by grade, the effect is significant and negative for 4<sup>th</sup> graders and 6<sup>th</sup> graders in the 2010 teacher sample.

Table 3.11 presents information from the logs on the types of applications students use. In contrast to estimates based on teacher-reported use data, there is no evidence in the logs that the training increased the use of the applications covered in the training as a percentage of all application uses, although it did significantly increase the use of math applications and programming applications in



the 2010 teacher sample and decrease the use of music applications. This could be interpreted as teachers using the computers for more academic pursuits.

#### **6.2.6. Child test scores**

Table 3.12 shows that the training had no significant effect on children's test scores in math or verbal fluency. This is not a surprising result, given that the training did not have large effects on frequency of laptop use, had few significant effects on the type of use, and that overall levels of use appear low.

While none of the coefficient estimates are significant, the results suggest that the training was more useful for fourth and sixth graders than for second graders. Both coefficient estimates are negative for second graders' verbal fluency and math scores. For math, the treatment effect is -0.258 standard deviations for the overall sample and -0.287 for students whose teachers were at the same school in 2010. In contrast, effects for fourth and sixth graders range from 0.210 to 0.256. The treatment effect for second graders' verbal scores was -0.097 for the full sample and -0.062 for students with teachers that were at the same school in 2010. For fourth graders, the effects are 0.221 and 0.261 for these same groups, respectively. For sixth graders, the effects fall to 0.160 and 0.151. The effect for the combined sample of 4<sup>th</sup> and 6<sup>th</sup> graders is still not significant at the 10% level, although  $p < 0.15$  for math scores.

### **6.2.7. Subgroup Effects**

Treatment effects were also examined by subgroups: teacher age (above age 40 or not; Table 3.13), teacher education (college or university degree or not; Table 3.14), student gender (Table 3.15), and student grade (Table 3.16). This analysis was only done for several key outcomes. For teacher regressions, these include the indices of positive opinions and trouble with the laptops, whether the teacher reports using the laptops at all, and the number of reported uses in the last week. For student regressions, these include the index of positive opinions, test scores, and the number of sessions in the last week.

The training's negative effect on teachers' opinions of the laptops is driven by younger teachers and less educated teachers. Meanwhile, younger teachers and more educated teachers drive the negative effect on teachers' likelihood of using the laptops at all. The training reduced the intensity of use more for older teachers than for younger teachers. These diverse effects do not reveal that the training had positive effects on opinions or use for some group; rather, it appears that the small, negative effects were generalized by teacher age and education level.

There were no significant effects for the entire sample, or for any of the subgroups examined at the student level. The training did not have significant effects on student opinions, test scores, or laptop use for the full sample, for boys or girls, or for any specific grade.

## 7. Discussion

Research by Cristia et al. (2012) has established that the OLPC program has not had a significant effect on children's learning as measured by reading and math scores. Can anything be done to salvage Peru's \$200 million investment? The results presented in the previous section show that providing intensive teacher training on how to incorporate the laptops into the curriculum is not likely to be sufficient for the laptop program to have significant effects on learning.

If the training had the desired effects, it would have increased teacher, student and family enthusiasm for the project, which would be likely to have increased use. The results presented here show that the training was associated with a significant *decline* in teachers' opinion of the laptops for teachers that were in the same school since the training (at the 1% level). Furthermore, schools that received the training were no less likely to abandon the program altogether. Teachers at participating schools reported using fewer applications and using them less intensely, though these effects are small.

What could explain the training's apparent negative effects on teacher opinions? Since the outset, the Ministry of Education gave the schools and teachers a high degree of autonomy with the laptops. A forty-hour training was offered initially, which emphasized how to use the laptops without providing much guidance on how to incorporate them into lessons (Severin and Capota, 2011). This might seem sufficient, given that the XO laptops were designed for children to be able to use them independently, discovering its capabilities on their own. One potential explanation is that teachers, left to discover the laptops on their own,

developed more confidence and satisfaction with the program, while teachers that participated in the PSPP were led to believe that there were right or wrong ways to use the computer, decreasing their motivation to use the computers. In the teacher survey, 80% of teachers in the treatment group stated that they would like to use the laptops more, compared to 87% of teachers in the control group. Several teachers noted that they enjoyed the shared process of discovery as they learned how to use the XO laptops alongside their students (personal interviews, 2012).

An alternative explanation is that the training did not convince teachers that the laptops were an effective learning tool. Penuel wrote, “when teachers believe that technology can support student learning and offers resources that add value to the curriculum, they are more likely to use it” (2006). Only 42% of teachers in the treatment group agreed that students learn more working on laptops than they do in their notebooks, compared to 60% of teachers in the control group. Similarly, Cristia et al. posit that the computers’ lack of impact on test scores “may be explained by the lack of software in the laptops directly linked to Math and Language and the absence of clear instructions to teachers about which activities to use for specific curricular goals” (2012, p.3).

A final explanation is that the training may have been implemented poorly, although this seems unlikely. The trainers were supervised by regional authorities, who held weekly meetings with the trainers, and were in regular phone communication with the trainers. According to the final report on the training, the trainers implemented all components of the training. Even if all components of the training were implemented, it is also possible that the trainers did not develop a

good rapport with the teachers, families and students, which may have limited the training's effectiveness.

A potentially positive finding is that 7.9% more of application uses reported by teachers were of applications emphasized in the training. This suggests that the teachers did learn from and incorporate some of the strategies taught in the training. Even though the teachers in the treatment group appear to be using the computers less, their use is more likely to be of the applications recommended by the Ministry. This is consistent with the finding that children at treatment schools used math applications more frequently, and used music applications less frequently. The trainers observed that before the training, many students would mostly use the computers to listen to music.

Given that the training did not increase laptop use, and had only a modest effect on changes in the type of laptop use, it may not be surprising that the intervention had no effect on test scores. While none of the effects on test scores were significant, the coefficients for math and verbal fluency are negative for second graders, and positive for fourth and sixth graders, which may suggest that the training was more useful for teachers in higher grades.

Because the training did not have significant effects on the desired outcomes, a policy-maker might be tempted to decide that training is not worth the investment. Alternatively, it could be that this training was not enough. When teachers in Peru have received training on the XO laptops, it has only been in large doses: 40 hours when they first receive the laptops, and the two weeks over the course of a month for the teachers that participated in the PSPP. Offering shorter,

but more frequent trainings may be more effective, as teachers are likely to forget some of what they are taught, and have questions that arise more frequently than once a year, or once every two years. Furthermore, frequent trainings may instill a sense that using the laptops continues to be important.

Shorter, more frequent training sessions may be beneficial if the goal is to increase use of the XO laptops in classrooms. Given the results presented in Cristia et al. (2012), and considering that this in-depth training did not have large effects on teacher or student use or opinions or student test scores, Peru and other countries may want to consider more proven investments. Software packages designed to attain specific learning objectives may be more effective. An example of the successful use of one such type of software is discussed in the next chapter.

## **8. Conclusion**

This chapter presented the results of a field experiment that tested the effects of the Pedagogical Support Pilot Program, an intensive teacher training program offered to teachers in randomly selected schools that were already using the XO laptops. The training was conducted at the end of the 2010 school year, and data for this analysis were collected in mid 2012. The objectives of the training included cultivating enthusiasm for the program among teachers, students and parents; teaching teachers how to use the specific applications; teaching the teachers how to incorporate the laptops into their lesson plans; and teaching teachers, students and families how to care for the laptops.

The training did not increase teacher or student use of the laptops; it had a surprising negative effect on teacher-reported use. The training did not improve teacher or student opinions of the program, even for the restricted sample of teachers that were in the same school in 2010, when the training occurred. Test scores for students in schools that received the training did not improve.

One potential explanation for why the training may not have had an effect on the outcomes is if teachers receiving the training were not convinced that the laptops were an effective learning tool, or if they needed sustained support to continue using the laptops in classrooms. If the Ministry of Education's objective is to increase use of the laptops, it may be worthwhile to explore the effectiveness of shorter, more frequent trainings. If the objective is to increase students' test scores, software packages tied to specific learning goals like the packages described in the next chapter may be more effective.

**Table 3.1: Learning Objectives of PSPP**

<b>Teachers</b>	<b>Students</b>	<b>Parents</b>
<ul style="list-style-type: none"> <li>• Learn that the XO laptop can be an important learning tool.</li> <li>• Understand that students should bring the XO home at night and on weekends to take full advantage of it.</li> <li>• Learn how to care for the XO laptops.</li> <li>• Understand that using the XO laptop does not need to add to the teacher’s workload.</li> <li>• How to fix simple problems on the XO laptop.</li> <li>• How to use the 10 priority applications.</li> <li>• How to incorporate the 10 priority applications into lesson plans.</li> </ul>	<ul style="list-style-type: none"> <li>• Learn that the XO laptop is not just for playing, but is also for learning.</li> <li>• Understand that they should take the XO laptop home at night and on weekends to take full advantage of it.</li> <li>• Learn how to care for the XO laptops.</li> </ul>	<ul style="list-style-type: none"> <li>• Learn that the XO laptop can be an important learning tool.</li> <li>• Understand that students should take the XO laptop home at night and on weekends to take full advantage of it.</li> <li>• Learn how to care for the XO laptops.</li> </ul>

Source: DIGETE, 2012a.



**Table 3.2: Sample**

<b>Source</b>	<b>Observations</b>	<b>Schools</b>	<b>Students</b>
<b>Entire sample</b>			
<b>Survey data</b>			
Principal survey	51	51	.
Teacher survey	135	51	.
Student survey	588	51	588
<b>Computer Logs</b>			
Log entries	7,262	47	526
<b>Test scores</b>			
Verbal fluency	588	51	588
Math	588	51	588
<b>Teachers in School Since 2010 and Their Students</b>			
<b>Survey data</b>			
Teachers in school since 2010	87	47	.
Student survey	545	47	545
<b>Computer Logs</b>			
Log entries	6,863	47	500
<b>Test scores</b>			
Verbal fluency	545	47	545
Math	545	47	545

**Table 3.3: Balance**

	n	Control	Treatment	Difference	p-value
<b>Panel A: School Characteristics</b>					
Internet at school	51	0.038	0.080	0.042	0.541
Electricity at school	50	0.923	0.958	0.035	0.605
Number of teachers	51	2.846	3.080	0.234	0.532
Number of students	51	46.731	58.640	11.909	0.319
<b>Panel B: School, Teacher Characteristics (2009)</b>					
Has used a computer	63	0.700	0.909	0.209*	0.070
Has a computer at home	63	0.400	0.545	0.145	0.237
Months with XO, Nov. 2009	53	2.840	3.143	0.303	0.725
Has received training on XO	64	0.871	0.879	0.008	0.940
Has received XO manual	56	0.741	0.621	-0.120	0.385
2nd graders use the XO	35	1.000	0.938	-0.062	0.323
3rd graders use XO	50	1.000	0.960	-0.040	0.322
<b>Panel C: Teacher Characteristics</b>					
<i>All Teachers</i>					
<b>Experience</b>					
Taught at current school in 2010	135	0.632	0.657	0.024	0.793
Years at this school	135	6.676	6.478	-0.199	0.880
Years teaching primary	135	14.500	13.388	-1.112	0.476
<b>Educational attainment</b>					
Public institute	135	0.471	0.552	0.082	0.399
Private institute	135	0.206	0.254	0.048	0.575
Public university	135	0.265	0.194	-0.071	0.351
Private university	135	0.059	0.000	-0.059**	0.030
<i>Teachers in Same School since 2010</i>					
<b>Experience</b>					
Years at this school	87	9.651	8.818	-0.833	0.551
Years teaching primary	87	17.605	15.568	-2.036	0.143
<b>Educational attainment</b>					
Public institute	87	0.488	0.591	0.103	0.403
Private institute	87	0.163	0.273	0.110	0.324
Public university	87	0.302	0.136	-0.166*	0.054
Private university	87	0.047	0.000	-0.047	0.144
<b>Panel D: Student Characteristics</b>					
<i>All Students</i>					
Female	588	0.470	0.515	0.045	0.161
Age	588	7.366	7.274	-0.092	0.567
Siblings	588	2.779	2.320	-0.459*	0.062
Minutes to walk to school	588	8.895	13.264	4.369**	0.018
<i>Students with Teachers in Same School since 2010</i>					
Female	545	0.471	0.510	0.040	0.223
Age	545	7.355	7.303	-0.052	0.755
Siblings	545	2.794	2.316	-0.478*	0.072
Minutes to walk to school	545	9.128	12.347	3.219*	0.056

Differences are based on unadjusted regression estimates. Standard errors are clustered at the school level. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01. Sources: Panel A - Principal survey, Panel B - IADB teacher survey 2009, Panel C - Teacher survey, Panel D - Student survey.

**Table 3.4: Teacher Training on OLPC Laptops**

	n	Control	Treatment	Diff.	p-value
<b>From MINEDU<sup>a</sup></b>					
School received pedagogical accompaniment in 2010	52	0.000	1.000	1.000***	0.000
<b>From teacher survey: Teacher recalls...<sup>b</sup></b>					
<b>All teachers</b>					
Working in the same school in 2010	135	0.632	0.657	0.025	0.770
Participating in a group training (different from PSPP)	135	0.721	0.672	-0.049	0.623
Participating in a training with an accompanier (like PSPP)	135	0.118	0.433	0.315***	0.001
Participating in training with accompanier in 2010	135	0.118	0.388	0.270***	0.003
Participating in training with accompanier in 2011	135	0.015	0.045	0.030	0.302
Days of training with accompanier	135	0.279	3.791	3.512***	0.000
Receiving training on how to use an XO laptop	135	0.735	0.716	-0.019	0.851
Receiving hands-on follow-up training	135	0.309	0.478	0.169*	0.085
Receiving training on how to fix the XO laptop	135	0.044	0.060	0.016	0.663
<b>Teachers in Same School since 2010</b>					
Participating in a group training (different from PSPP)	87	0.837	0.864	0.026	0.763
Participating in a training with an accompanier (like PSPP)	87	0.186	0.614	0.428***	0.001
Participating in training with accompanier in 2010	87	0.186	0.545	0.359***	0.005
Participating in training with accompanier in 2011	87	0.023	0.068	0.045	0.333
Days of training with accompanier	87	0.442	5.614	5.172***	0.000
Receiving training on how to use an XO laptop	87	0.860	0.909	0.049	0.553
Receiving hands-on follow-up training	87	0.349	0.614	0.265**	0.032
Receiving training on how to fix the XO laptop	87	0.047	0.068	0.022	0.654

Each coefficient estimate is from a separate regression of the dependent variable against the treatment with no controls. Standard errors are clustered at the school level. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01. a Source: DIGETE 2010b. b Source: Teacher survey, 2012.

**Table 3.5: Teacher Skills, Behavior and Use of Laptops at Trainers' First and Second Visit**

	<b>First visit</b>	<b>Second visit</b>
<b><i>Teachers' Skills</i></b>		
Use the mouse	0.77	0.99
Save files to USB drive	0.64	0.95
Share files in the neighborhood	0.64	0.95
Shows students how to use the XO	0.64	0.95
<b><i>Use of XO Laptops</i></b>		
XO are in lesson plans	0.13	0.73
Number of activities planned with XO	1.15	11.18
<b><i>XO are in lesson plans, by curricular area</i></b>		
Math	0.14	0.80
Communication	0.26	0.92
Science and environment	0.16	0.83
Art	0.18	0.84
Personal social	0.07	0.71
Religion	0.04	0.63
Physical Education	0.03	0.34

Source: DIGETE, 2010b.

**Table 3.6: Teacher-Reported Barriers to Use**

	Full sample		2010 teachers	
	n	Coef.	n	Coef.
<b>Teacher does not use XO laptops</b>	132	0.144 (0.093)	85	0.004 (0.089)
<b>Teacher has had trouble with:</b>				
Electricity	135	-0.057 (0.077)	87	-0.090 (0.061)
Activation of the XO laptops	132	-0.072 (0.121)	87	0.026 (0.145)
Laptops breaking	132	-0.124 (0.102)	87	0.012 (0.118)
Connecting to the local network	132	0.205** (0.085)	87	0.217** (0.099)
Understanding some activities	132	-0.032 (0.105)	87	0.066 (0.131)
Touchpad or mouse	132	-0.118 (0.100)	87	0.024 (0.110)
Index of problems (0-6 scale)	132	-0.188 (0.276)	87	0.318 (0.221)
<b>For teachers that use XOs:</b>				
XO per student	116	-0.015 (0.061)	79	0.049 (0.053)
Students share laptops	115	-0.037 (0.107)	78	-0.047 (0.109)
Percent students that share	115	-0.033 (0.074)	78	-0.005 (0.081)

Each coefficient estimate is from a separate regression of the dependent variable against a set of controls: teacher gender, age, education, years of experience, grade, and strata dummies. Standard errors are clustered at the school level. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01. Source: Teacher survey, 2012. 2010 teachers column restricts the sample to teachers that were at the same school in 2010.

**Table 3.7: Teacher Computer Use, XO Knowledge & Opinions**

	Full sample		2010 teachers	
	n	Coef.	n	Coef.
<b>Computer use and knowledge</b>				
Used a PC during the last week	135	0.152** (0.065)	87	0.073 (0.097)
Accessed the Internet during the last week	135	0.021 (0.068)	87	-0.037 (0.080)
Index of self-assessed computer literacy (0-4 scale)	135	-0.059 (0.183)	87	0.003 (0.233)
<b>Knowledge of the XO laptops</b>				
Index of knowledge on accessing texts on the XO laptops (0-4 scale)	124	-0.081 (0.153)	82	-0.140 (0.193)
Index of knowledge on the "Calculate" application (0-4 scale)	121	-0.088 (0.193)	80	-0.157 (0.207)
Knows how to access data on a USB drive	124	0.062 (0.105)	81	0.106 (0.121)
<b>Teacher Opinions of the XO Laptops</b>				
Index of positive opinions of XO (0-8 scale)	131	-0.341 (0.267)	84	-0.824*** (0.286)

Each coefficient estimate is from a separate regression of the dependent variable against the treatment with all controls (listed in Table 3.6). Standard errors are clustered at the school level. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01. Source: Teacher survey, 2012. Sample for "2010 teachers" column is restricted to teachers who were in the same school in 2010, the year of the training.

**Table 3.8: Student PC Access, XO Opinions**

	Full sample		2010 teachers' Students	
	n	Coef.	n	Coef.
Family has a PC	588	0.025 (0.025)	545	0.026 (0.027)
Family has a PC (2nd graders)	207	0.043 (0.038)	188	0.043 (0.039)
Family has a PC (4th graders)	176	0.094*** (0.034)	167	0.101*** (0.035)
Family has a PC (6th graders)	205	-0.035 (0.032)	190	-0.039 (0.036)
Index of positive opinions of XO (0-5)	587	-0.272 (0.259)	544	-0.328 (0.259)
Index of positive opinions of XO (0-5) (2nd graders)	207	-0.195 (0.337)	188	-0.161 (0.345)
Index of positive opinions of XO (0-5) (4th graders)	175	-0.335 (0.357)	166	-0.369 (0.368)
Index of positive opinions of XO (0-5) (6th graders)	205	-0.355 (0.334)	190	-0.542 (0.349)

Each coefficient estimate is from a separate regression of the dependent variable against the treatment with all controls (listed below Table 3.6). Standard errors are clustered at the school level. \*  $p < 0.1$ ; \*\*  $p < 0.05$ ; \*\*\*  $p < 0.01$ . Source: Student survey, 2012. 2010 teachers column restricts the sample to students whose teachers were at the same school in 2010.

**Table 3.9: Use of the XO Laptops According to Survey Data**

	Full sample		2010 teachers	
	n	Marginal effects	n	Marginal effects
<b>Panel A: Usage from Principal Survey</b>				
School uses XO laptops	51	-0.005 (0.092)		
Ratio of functioning XO laptops to student (school level)	49	0.051 (0.146)		
<b>Panel B: Usage from Teacher Survey</b>				
Teacher uses XOs	132	-0.155 (0.096)	85	-0.049 (0.074)
How many days (0-5) used XO laptop last week by subject area <sup>a</sup>				
Math	134	-0.112 (0.235)	86	-0.089 (0.204)
Communication	134	-0.212 (0.226)	86	-0.078 (0.192)
Science and environment	134	-0.057 (0.239)	86	0.167 (0.259)
Personal social	134	-0.134 (0.286)	86	0.047 (0.324)
Art	134	0.030 (0.273)	86	0.191 (0.322)
Physical education	134	-0.258 (0.528)	86	0.511 (0.684)
Religious studies	134	-0.296 (0.338)	86	-0.182 (0.348)
Other	134	0.318 (0.852)	86	1.099 (1.214)
Number of different applications used <sup>b</sup>	134	-0.217 (0.143)	86	-0.305* (0.159)
Intensity: Sum of apps * Times used <sup>b</sup>	135	-0.349* (0.191)	87	-0.458** (0.224)
Percent of application uses among the 10 apps emphasized in training	95	0.079** (0.035)	68	0.102*** (0.035)
<b>Panel C: Usage from Student Survey</b>				
Child uses XO at school on a typical day	588	-0.040 (0.092)	545	-0.079 (0.091)
Child shares XO	516	-0.044 (0.134)	484	-0.051 (0.140)
Child brings XO home occasionally	516	-0.015 (0.124)	484	0.051 (0.125)
Teacher gives permission to bring XO home	301	0.012 (0.047)	286	0.018 (0.050)
Parents give permission to bring XO home	301	-0.174* (0.095)	286	-0.157 (0.096)

Standard errors, clustered at the school level, in parentheses. \* p < 0.1; \*\* p < .05; \*\*\* p < .01. Results from OLS regressions except in the following cases. <sup>a</sup> Poisson regression. <sup>b</sup> Zero-inflated negative binomial regression.



**Table 3.10: Use of the XO Laptops by Computer Logs**

	Full sample		2010 teachers	
	n	Coef.	n	Coef.
<b>Frequency of use</b>				
Average number sessions in last week <sup>a</sup>	541	-0.246 (0.171)	374	-0.390** (0.151)
2nd grade	188	-0.001 (0.004)	97	-0.001 (0.001)
4th grade	162	-0.183 (0.188)	129	-0.309* (0.182)
6th grade	191	-0.502** (0.198)	123	-0.471** (0.137)
% with 0 sessions	541	0.078 (0.071)	374	0.139** (0.067)
% with 1 session	541	-0.016 (0.031)	374	-0.008 (0.037)
% with 2 sessions	541	0.011 (0.031)	374	-0.013 (0.036)
% with 3 sessions	541	-0.024 (0.017)	374	-0.010 (0.024)
% with 4+ sessions	541	-0.049 (0.045)	374	-0.107** (0.048)
<b>Intensity of use</b>				
Number of application uses in last week <sup>a</sup>	541	-0.703 (0.803)	374	-1.144* (0.612)

Each coefficient estimate is from a separate regression of the dependent variable against the treatment with all controls (listed below Table 3.6). Standard errors, clustered at the school level, are in parentheses. \*  $p < 0.1$ ; \*\*  $p < 0.05$ ; \*\*\*  $p < 0.01$ . OLS regressions except: <sup>a</sup> Negative binomial regression. Source: Log files from children's computers that record data on the child's most recent four sessions. A session begins when the child turns the computer on and ends when the computer is turned off.

**Table 3.11: Type of Use of the XO Laptops by Computer Logs**

	Full sample		2010 teachers	
	n	Coef.	n	Coef.
<b>Use of applications emphasized in training</b>				
Number of uses (10 priority apps)	541	-1.013 (1.093)	374	0.444 (0.862)
Number of uses (15 priority apps)	541	-1.190 (1.342)	374	0.787 (1.053)
% uses that are 10 priority <sup>a</sup>	396	-0.045 (0.053)	312	0.017 (0.054)
% uses that are 15 priority <sup>a</sup>	396	-0.045 (0.059)	312	0.018 (0.075)
<b>By type of application (number of uses)</b>				
Standard	541	-0.580 (0.843)	374	0.595 (0.635)
Games	541	-0.097 (0.229)	374	0.096 (0.256)
Music	541	-0.810** (0.356)	374	-0.788* (0.403)
Programming	541	0.128 (0.114)	374	0.226* (0.127)
Other	541	0.120 (0.665)	374	1.048 (0.794)
<b>By application material (number of uses)</b>				
Cognition	541	-0.138 (0.237)	374	-0.021 (0.236)
Geography	541	0.000 (0.003)	374	-0.003 (0.004)
Reading	541	-0.126 (0.366)	374	0.115 (0.346)
Math	541	0.117 (0.123)	374	0.389*** (0.124)
Measurement	541	-0.011 (0.016)	374	0.003 (0.018)
Music	541	-0.810** (0.356)	374	-0.788* (0.403)
Programming	541	-0.004 (0.226)	374	0.269 (0.283)
Utilitarian	541	-0.692 (0.504)	374	0.162 (0.492)
Other	541	0.413 (0.366)	374	0.853* (0.503)

Each estimate is from a separate regression of the dependent variable against the full set of controls (listed below Table 3.6). Standard errors are in parentheses and are clustered at the school level. \*  $p < 0.1$ ; \*\*  $p < 0.05$ ; \*\*\*  $p < 0.01$ . Regressions are negative binomial regressions except where marked. a: OLS. Source: Log files from children's computers that record data on the child's most recent four sessions. A session begins when the child turns the computer on and ends when the computer is turned off.

**Table 3.12: Effects on Math Scores and Verbal Fluency**

	Full sample		2010 teachers	
	n	Marginal effects	n	Marginal effects
<b><i>Math Scores</i></b>				
Overall	588	0.032 (0.079)	545	0.024 (0.082)
2nd grade	207	-0.258 (0.190)	188	-0.287 (0.201)
4th grade	176	0.210 (0.248)	167	0.235 (0.259)
6th grade	205	0.256 (0.176)	190	0.224 (0.190)
4th & 6th grades combined	381	0.244 (0.150)	357	0.236 (0.158)
<b><i>Verbal Fluency</i></b>				
Overall	588	0.062 (0.123)	545	0.076 (0.132)
2nd grade	207	-0.097 (0.153)	188	-0.062 (0.158)
4th grade	176	0.221 (0.186)	167	0.261 (0.191)
6th grade	205	0.160 (0.193)	190	0.151 (0.213)
4th & 6th grades combined	381	0.191 (0.166)	357	0.197 (0.176)

Test scores are standardized to have a mean of 0 and a standard deviation of 1 for each grade level. For the overall effects, test scores are standardized for the entire sample. In columns (2) and (3), each estimate is from a separate regression of the test score against the full set of controls (listed below Table 3.6). Standard errors, clustered at the school level, are presented in parentheses. \*  $p < 0.1$ ; \*\*  $p < 0.05$ ; \*\*\*  $p < 0.01$ .

**Table 3.13: Effects by Teacher Age**

	Full sample			2010 teachers		
	All ages	Below 40	40+	All ages	Below 40	40+
Index of positive opinions of XO (0-8 scale)	-0.433 (0.277)	-0.629* (0.373)	-0.232 (0.372)	-0.595* (0.350)	-1.083* (0.601)	-0.326 (0.413)
Index of problems (0-6 scale)	-0.242 (0.323)	-0.406 (0.365)	-0.088 (0.421)	0.180 (0.291)	0.169 (0.383)	0.174 (0.391)
Teacher uses XO laptops	-0.155 (0.096)	-0.241* (0.126)	-0.068 (0.102)	-0.049 (0.074)	-0.056 (0.121)	-0.041 (0.080)
Number of reported uses in the last week	-4.866* (2.604)	-2.788 (2.789)	-6.815* (3.550)	-5.809* (3.194)	-1.492 (4.389)	-7.714** (3.817)

Treatment effect for "all ages" is from a pooled regression of all ages with no additional controls. Treatment effects for age groups are from interactions that interact an age group dummy with a treatment dummy. Standard errors, clustered at the school level, are in parentheses. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01.

**Table 3.14: Effects by Teacher Education**

	Full sample			2010 teachers		
	All levels	Low Educ.	High Educ.	All levels	Low Educ.	High Educ.
Index of positive opinions of XO (0-8 scale)	-0.433 (0.277)	-0.667** (0.325)	-0.085 (0.410)	-0.595* (0.350)	-0.801** (0.396)	-0.309 (0.517)
Index of problems (0-6 scale)	-0.242 (0.323)	-0.065 (0.408)	-0.465 (0.410)	0.180 (0.291)	0.317 (0.338)	0.092 (0.465)
Teacher uses XO laptops	-0.155 (0.096)	-0.090 (0.104)	-0.287* (0.146)	-0.049 (0.074)	0.014 (0.115)	-0.111 (0.108)
Number of reported uses in the last week	-4.866* (2.604)	-5.184 (4.135)	-4.586 (3.470)	-4.866* (2.604)	-8.748 (5.725)	-1.792 (5.198)

Treatment effect for "all education levels" is from a pooled regression of all teachers with no additional controls. Treatment effects for age groups are from interactions that interact an education group dummy with a treatment dummy. Standard errors, clustered at the school level, are in parentheses. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01.

**Table 3.15: Effects by Student Gender**

	Full sample			2010 teachers		
	All Students	Boys	Girls	All Students	Boys	Girls
Index of positive opinions of XO (0-5 scale)	-0.159 (0.297)	-0.082 (0.308)	-0.222 (0.336)	-0.228 (0.313)	-0.170 (0.315)	-0.277 (0.358)
Math test score	0.080 (0.105)	0.042 (0.141)	0.128 (0.141)	0.039 (0.110)	-0.014 (0.143)	0.102 (0.153)
Verbal test score	0.077 (0.131)	0.072 (0.161)	0.083 (0.156)	0.048 (0.140)	0.038 (0.172)	0.057 (0.169)
Number of sessions in the last week	-0.065 (0.248)	-0.049 (0.297)	-0.039 (0.245)	-0.187 (0.275)	-0.328 (0.319)	0.117 (0.281)

Treatment effect for "all students" is from a pooled regression of all students with no additional controls. Treatment effects by gender are from interactions that interact a gender dummy with a treatment dummy. Standard errors, clustered at the school level, are in parentheses. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01.

**Table 3.16: Effects by Grade**

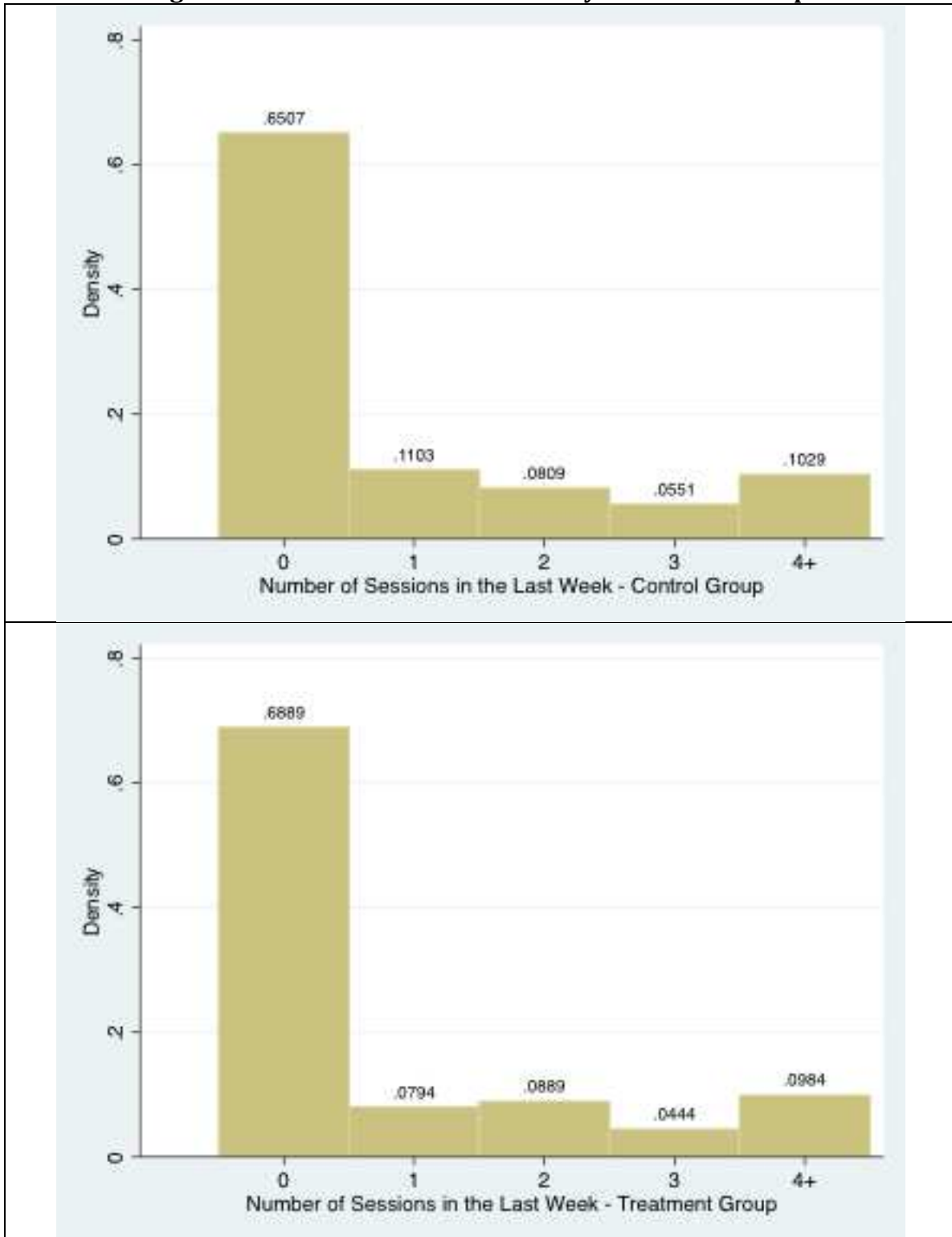
Panel A: Full Sample				
	All Students	2nd Grade	4th Grade	6th Grade
Index of positive opinions of XO (0-5 scale)	-0.159 (0.297)	0.026 (0.381)	-0.144 (0.375)	-0.407 (0.388)
Math test score	0.080 (0.105)	-0.101 (0.126)	0.080 (0.146)	0.106 (0.128)
Verbal test score	0.077 (0.131)	-0.127 (0.099)	0.127 (0.155)	0.117 (0.203)
Number of sessions in the last week	-0.065 (0.248)	0.395 (0.306)	-0.248 (0.305)	-0.376 (0.360)
Panel B: 2010 Teachers				
	All Students	2nd Grade	4th Grade	6th Grade
Index of positive opinions of XO (0-5 scale)	-0.228 (0.313)	-0.118 (0.388)	-0.108 (0.394)	-0.484 (0.406)
Math test score	0.039 (0.110)	-0.137 (0.132)	0.100 (0.153)	0.044 (0.131)
Verbal test score	0.048 (0.140)	-0.134 (0.105)	0.130 (0.164)	0.063 (0.218)
Number of sessions in the last week	-0.187 (0.275)	0.143 (0.390)	-0.312 (0.356)	-0.350 (0.429)

Treatment effects for "all students" are from a pooled regression of all students with no additional controls. Treatment effects by grade are from interactions that interact a grade dummy with a treatment dummy. Test scores are standardized using the entire sample's mean and standard deviation. Because this standard deviation is larger than the standard deviation for each individual grade, standardized effects appear smaller than in Table 3.12. Standard errors, clustered at the school level, are in parentheses. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01.

**Figure 3.1: Photos from the Training**

 A display board created during the training. It features a green laptop cutout in the center, a white sheet of paper with text to its left, and a border made of colorful circular markers. The board is set against a background of green paper strips.	 A group of students in school uniforms are walking on a grassy area. Many of them are carrying bright yellow backpacks, which are used to carry laptops home after the training. The background shows a building and a hillside.
<p>A display created during the training explains how to care for the laptops. Source: DIGETE, 2010b.</p>	<p>Students carrying laptops home in backpacks after the training.</p>

**Figure 3.2: XO Use in the Last Week by Treatment Group**



Source: Log files of the last four sessions, restricted to sessions that occurred in the week before data collection.

**Chapter 4:**  
**Teachers' Helpers:**  
**Experimental Evidence on Computers for English Language Learning**  
**in Costa Rican Primary Schools**



## **1. Introduction**

Many developing countries have made English language learning a key component of their strategies to advance in the global economy (Pinon & Haydon, 2010). Costa Rica is one of these countries. This chapter evaluates the effectiveness of technology as a tool to support learning English as a foreign language in primary schools in Costa Rica. Due to high levels of foreign direct investment and tourism in the country, Costa Rica stands to benefit economically if it is able to expand its multilingual workforce and improve its students' abilities to speak foreign languages, particularly English.

The Costa Rican Ministry of Public Education (MEP) responded to this need by incorporating English language instruction in primary school in 1994, and declaring it part of the basic curriculum for primary and secondary school in 1997. Today, English is taught in 20% of preschools, 80% of primary schools and 100% of secondary schools in Costa Rica. The MEP's efforts to improve students' abilities in English are constrained, however, by teachers' limited English skills. A recent evaluation of Costa Rica's 4,000 public school teachers revealed that nearly two thirds of teachers have not mastered the language, or have reached only a basic level.

In response to this challenge, the government of Costa Rica has established a large-scale teacher-training program through public universities, and invested in informal teaching through the National Learning Institute (INA). Additionally, the government has initiated a variety of other innovative programs designed to

improve English language teaching in the country. In collaboration with the Inter-American Development Bank, the MEP randomly assigned a group of 77 primary schools in the Alajuela province to receive one of two computer-assisted language learning software programs and computers that could run the programs, or to a control group.

In this chapter, I address the following research questions: First, what is the impact of each of the two English language learning software programs on test scores, as compared to traditional methods? Second, what is the magnitude of the effect of each program compared to the other? Third, do these effects vary by school-level baseline performance, students' baseline test scores or gender? This chapter contributes to the literature by evaluating the effectiveness of computers in an area where computers may provide a critical support to teachers in a curricular area (in this case, English) in which they are likely to have relatively limited skills and, more generally, to the literature on technology's causal effects on learning.

This chapter is organized as follows. Section 2 reviews related literature. Section 3 provides background for these interventions, descriptions of the interventions and of the experimental design that was implemented, a description of the data, and a discussion of sample attrition. Section 4 presents the empirical model used in this study, Section 5 presents results, and Section 6 concludes.

## **2. Literature Review**

Computers have taken an increasingly prominent role in education around the world in recent years in developed and developing countries alike. As developing

country governments have turned their focus from increasing enrollment to improving the quality of education in their schools, many have made access to computers a key component to their strategies (Trucano, 2005). Some governments have made significant investments to provide computers in students' homes (Malamud & Pop-Eleches, 2011), while others have prioritized computers in schools or laptops that students can use at school and at home. Through the One Laptop Per Child program alone, over two million laptops for use at school and at home have been distributed to children in developing countries (One Laptop Per Child, 2013f).

Research on the effects of computers on student test scores suggests that computers have the potential to improve learning outcomes, though this evidence is mixed. In a recent review of the literature on inputs in education in developing countries between 1990 and 2010, Glewwe et al. (forthcoming) identified four studies that found significant positive effects of computer use in the classroom on test scores, but also found nine studies with no significant effects and one with significant negative effects on test scores (see Table 4.1 for further detail). These conflicting results suggest that computers' effectiveness as a learning tool varies, and is likely to depend on characteristics of the specific intervention at hand, how well it is implemented, and what activities the computer time displaces.

One potential explanation for why computer use has had little effect in some cases is that computers may generate skills that are not measured by the math and language tests that are often used to evaluate their effectiveness. In a recent evaluation of the One Laptop Per Child laptops in Peru, the laptops were found to be effective in improving abstract reasoning skills, but not on children's test scores in

math or language (Cristia et al., 2012). Cristia et al. suggest that this may be because the applications on the laptops were not linked to the concepts in the tests. In Romania, Malamud and Pop-Eleches tested the effect of distributing vouchers to purchase home computers for children in Romania; they found that access to home computers led to lower test scores on math, English and Romanian, but had positive effects on abstract reasoning and computer skills (Malamud & Pop-Eleches, 2011). In this case, children who won the vouchers spent more time on computer video games and less time reading and doing homework. While nearly all children installed and used video games, children were much less likely to install and use educational software, even though it was freely available. In Colombia, Barrera-Osorio and Linden (2009) found no effect on language for students in classes that received computers for use in their language class. In this case, the researchers learned that the teachers had used the computers to teach computer literacy rather than language.

Programs that are clearly targeted and teach “to the test” may be more likely to lead to increases in test scores. Roschelle et al. (2010) found that a program that combined computer and classroom-based curriculum with teacher training had positive effects on middle school math performance in the United States. Several other programs that provide computers have also been found to be effective in developing countries for math and reading (Banerjee, Cole, Duflo & Linden, 2007; He, Linden & MacLeod, 2007; Rosas et al., 2003). Still other studies of computer-based math or reading curriculum have not found a positive effect (Barrow, Markman & Rouse, 2007; Angrist & Lavy, 2002; Rouse & Krueger, 2004).

Campuzano et al. (2009) reported the effects of a series of randomized experiments examining the effect of ten different math and reading software programs used in the United States, finding no significant effects after one year, and one significant positive effect in the second year the software was in use.

One potential explanation for these programs' heterogeneous effects is that a program's impact depends as much on its own effectiveness as it does on the effectiveness of the activities it displaces. This was made clear in an evaluation by Linden (2008), who found that a computer-assisted learning program in Gujarat, India significantly decreased primary school students' math test scores when it displaced students' class time with teachers, but had positive (though insignificant) effects when students used the same program after school in addition to their class time with teachers. Angrist and Lavy (2002) and Rouse and Krueger (2004) also presented evidence of computer-assisted learning interventions with no or negative effects on learning in contexts that were considered effective learning environments in the absence of the intervention. This paper contributes to this literature by comparing the use of educational software to traditional methods, as well as comparing two different software programs to one another. Because schools from the same province were randomly assigned to one of these two treatment groups or a control group, this research permits the estimation of the effects of using different software programs, holding contextual factors constant.

### **3. Background and the Interventions**

#### **3.1. Education in Costa Rica**

Costa Rica has one of the most effective education systems in Latin America. Third graders and sixth graders scored significantly above the Latin American regional average for reading and math on the tests offered as part of UNESCO's Second Regional Comparative and Explanatory Study (SERCE) test. Fewer of Costa Rica's third and sixth graders scored at the lowest level of the test, and a greater percentage of the country's students scored at the highest level, relative to the regional average. Costa Rica's students' success is also more equally distributed than in the rest of the region; Costa Rica's urban-rural test score gap is among the three smallest in the region. Furthermore, the country's performance is better than would be predicted based on its income or expenditure per pupil (PREAL, 2009).

While Costa Rica's overall test scores are above average, the country's ability to improve its English language teaching is limited by its teachers' weak knowledge of English. As mentioned in the previous section, nearly two thirds of Costa Rica's teachers are not proficient in English. The government has invested in initiatives to improve teachers' language skills, but developing teachers' language skills will take years. Furthermore, it may be unrealistic to expect that all schools will eventually have qualified English teachers, particularly in rural areas where the supply of teachers may be more limited. The technology-based solution evaluated in this chapter may be seen as a strategy to speed the improvement in English teaching,

and to improve access to English language instruction even in places without access to qualified teachers.

### **3.2. Alajuela Province**

The interventions studied in this chapter took place in the Alajuela province. Alajuela is immediately to the north of Costa Rica's capital city, San Jose, and includes some of the city's suburbs, although it also includes rural areas. Alajuela is known for being a hub for manufacturing and export-related activities. It is also the largest center of coffee and sugar cane production in the country. With a mix of urban and rural areas, the population density is similar to the national average. The province's literacy rate of 97% is just below the national average of 97.6%, while the unemployment rate of 3% is just below the national rate of 3.4% (INEC, 2013). The schools participating in the study are distributed throughout Alajuela province.

### **3.3. Treatment Assignment**

This study follows a cohort of children that were in third grade in the 2010 school year and fourth grade in 2011 (the school year in Costa Rica follows the calendar year). Eighty public primary schools were randomly drawn from a subset of Alajuela's 193 primary schools that were considered eligible for the study (MEP, 2013). Schools were considered eligible if they met the following criteria for inclusion: the school had access to electricity, at least five students were enrolled in the third grade, the school had an English teacher, and the English teacher was not participating in any other pilot or training projects. When the initial randomization was done, the best information the study team had on which schools met the

eligibility criteria was two years old. After the initial randomization, it became clear that some schools no longer met the criteria. In total, 25 of the 80 schools that were initially selected were dropped for failing to meet the criteria. At 13 schools, there was no longer an English teacher; six schools had fewer than five third graders enrolled; at five schools, the English teacher was participating in another pilot study; and one school was expected to close during the first year of the study. Other schools from the same province were randomly drawn and randomly assigned to one of the three groups in the same proportion in which they needed to be filled. After these replacements were made, when the first round of data was collected, the sample included 77 schools. In the end, the sample included 26 schools in the DynEd software group, 27 in the Imagine Learning software group, and 24 in the control group for a total of 866 students.

Unfortunately, the criteria for inclusion were not applied consistently across the treatment groups and the control group, resulting in treatment groups that were not equivalent at baseline. Schools initially assigned to the control group were the only ones to be dropped for not having an English teacher. Schools in the treatment groups that did not have an English teacher were left in the sample since the project managers, who were interested in dropping as few schools as possible from the initial sample, felt the English teachers would play a minor role in schools that would receive the software. This introduced a systematic difference between the treatment and control groups, however. The remaining schools without English teachers tended to be smaller and more rural; all of these were in one of the two groups that received software. In contrast, the schools in the control group, all of



which had an English teacher, tended to be larger and more urban. These differences may explain the differences observed in baseline test scores (discussed in the following section). There were no systematic differences between the two treatment groups.

### **3.4. The Interventions**

Each of the schools in the study was assigned to receive computers and DynEd software, or to receive computers and Imagine Learning software, or to a control group. In schools assigned to the control group, there was no intervention and teachers continued teaching English as they had in previous years. English instruction follows the Costa Rican Ministry of Public Education (MEP) guidelines, which stipulate that English language education for primary school students should focus on encouraging students to acquire listening and speaking skills in English. These guidelines outline three components of English language learning: the formal, functional and cultural components. In the first years of primary school, the focus of this research, students focus on developing listening and speaking skills by practicing speaking in class. In control schools, this is carried out by daily teacher-led instruction.

Schools assigned to either of the treatment groups received software and a laptop and headset for every third grade student. As in the control group, students in the two treatment groups received daily English instruction; the difference is that students in these groups used computers with specially designed English language-learning software installed. In year one, students in the treatment groups used the

computers every day for English instruction, while in year two, they used the computers three days a week, and worked with their teachers the other two days.

The DynEd software uses a “blended approach” that coordinates visual and auditory information in a way that is not possible with traditional textbooks. The software also incorporates speech recognition, student placement and mastery tests for students. Teachers can track student progress online and can participate in training modules themselves (DynEd, 2013). This software could be characterized as more of a full English immersion approach. Students in the DynEd group used the software for an average of 67 minutes a week, according to data collected from the program’s log files.

The Imagine Learning software emphasizes developing students’ vocabulary of sight words and students’ ability to decode new words. Students learn new vocabulary by learning English songs and watching videos. Students produce English text themselves by writing in journals on the computer and recording their own conversations. This software also tracks student progress and creates reports for the teacher. This software uses a first language “fade” approach, translating vocabulary words into Spanish and explaining content in Spanish for beginners, then gradually transitioning into all English (Imagine Learning, 2013). Students used the Imagine Learning software for an average of 127 minutes per week, according to the software’s log files. Teachers in the Imagine Learning group were not instructed to spend more time with the software than the teachers in the DynEd group; this was their own decision.

### **3.5. Data and Descriptive Statistics**

Program effects were measured as changes in student scores on the Woodcock-Muñoz Language Survey-Revised (WMLS-R). Students took this test in three rounds of data collection: at the beginning of the 2010 school year, at the end of the 2010 school year, and at the end of the 2011 school year. This test is a norm-referenced, standardized instrument that measures language proficiency in reading, writing, listening and comprehension. The instrument has strong concurrent validity with other standardized tests that measure oral language (the IDEA Proficiency Test and the Language Assessment Scale), intelligence (Wechsler Adult Intelligence Scale) and academic achievement (Wide Range Achievement Test and Woodcock-Johnson III Tests of Achievement) (Woodcock et al., 2005). The test includes picture vocabulary, verbal analogies, understanding directions, and story recall subtests, generating scores for each of these subtests as well as an oral language score, which combines items from the other subtests that are relevant to oral language skills. Appendix table A.4.1 presents more detailed information on these tests. With the exception of gender, data on student characteristics are not available.

A key advantage of randomized experiments is that random assignment of treatment creates treatment and control groups that are equivalent in observable as well as unobservable characteristics on average. As mentioned in the previous section, the treatment and control groups were not equivalent at baseline in this case. At baseline, students in the two treatment groups have significantly lower test

scores in English than students in the control group; this is not surprising since all the students in the control group attended schools with English teachers, whereas some students in the treatment groups attended smaller schools without English teachers. Table 4.2 presents descriptive statistics on all characteristics for which baseline data are available: percent of students that are female, the average number of students sampled per school, and mean test scores for each test for the control group and each of the treatment groups. Differences in characteristics and test scores are also presented. Test scores have been standardized using means and standard deviations from the full sample's baseline test scores. The DynEd group's baseline scores are 0.099 to 0.410 standard deviations lower than the control group's scores, while the Imagine Learning group's scores are 0.311 to 0.451 standard deviations lower. The Imagine Learning group has higher test scores than the DynEd group on three of the four subtests, although none of these differences is statistically significant at a 10% level. Fewer of the Imagine Learning students are female than in the control group or the DynEd group ( $p < .01$  for both).

### **3.6. Sample Attrition**

This study suffered from sample attrition in the second and third rounds of data collection. In round 2, three of the 77 schools did not participate in data collection (one from each of the treatment groups and one from the control group), while five did not participate in round 3 (three from the DynEd group, including the one that did not participate in round 2; and two from the Imagine Learning group). The loss of these schools reduced the sample by 23 students (2.7% of the sample) in round 2

and by 46 students (5.3%) in round 3. At schools where testing was done, some individual students were not tested in each round because they had transferred, dropped out, or were absent (data on the reasons why individual students were missing at each round were not collected). This reduced the sample by an additional 143 students (16.5%) in round 2, and by 244 students (28.2%) in round 3. Restricting the sample to students that have test score data for all three rounds reduces the sample to 57.5% of its original size.

If this attrition is random, the only effect it will have on estimates of the treatment effect will be a reduction in statistical power. Because the majority of the attrition comes from a loss of students distributed across schools, and relatively little came from a loss of schools, attrition will have little effect on the precision of the estimates. Attrition will have a small effect because when treatment is assigned by clusters, as is the case here, statistical power declines more by reducing clusters (here, schools) than by reducing the number of children sampled per school. Statistical power lost by reducing the number of children sampled per school decreases the higher the intracluster correlation.

Unfortunately, attrition at the child level is unlikely to be random. There are several reasons why lower achieving students are more likely to be missing from the data. First, children with poor attendance are more likely to be absent on the days of the testing; these children are also likely to be lower achievers, since they have less exposure to school. Secondly, lower achieving students may be more likely to drop out of school. Thirdly, students from relatively unstable families are also more likely to transfer or drop out of school. If dropout and absenteeism affect both

treatment groups and the control group in the same way, however, this would not compromise the internal validity of the estimates. This is evaluated in greater depth in this section.

Table 4.3 presents attrition rates and differences in attrition rates by treatment group for each round of follow-up data collection. Students are considered to have attrited in a round if they are missing any test score data for that round. This table shows that the attrition rate is lower for both treatment groups than for the control group in round 2, and that attrition falls for these groups in round 3. The only significant difference in attrition rates is between the DynEd group and the control group in round 2 ( $p=.050$ ). Attrition rates are similar among all groups in round 3.

Higher rates of attrition in the control group in round 2 could be because the fieldwork team gave the control group schools lower priority than the treatment group schools, or because they were in less frequent contact. It seems unlikely to have been because these schools were less accessible because they were more likely to be larger, more urban schools, as discussed above. An alternative explanation is that the treatment induced some (probably lower-achieving) students who would have dropped out in the absence of treatment to stay in school. If this is the case, students in the treatment groups will be lower achieving on average than students in the control group at round 2.

If the treatment does induce some students to stay in school that otherwise would have dropped out, sample attrition may bias estimates because differences observed between the treatment and control groups will combine the treatment

effect and the effect of the changing composition of each group. If the treatment reduces dropout, the estimated treatment effect is likely to be downwardly biased since the treatment groups would include more lower-achieving students than the control group. Table 4.4 presents percent female and test scores and differences in means for the retained samples for rounds two and three. The differences observed among the treatment groups are similar in magnitude and significance to the differences that were observed at baseline, suggesting that although attrition is lower in the treatment groups than in the control group, the composition of the sample did not change.

To test whether the differences observed among treatment groups are significantly different between the retained samples and the attritor samples for each round, mean percent female and baseline test scores are regressed against a treatment dummy, a dummy for being in the retained sample for a given round, and an interaction of the treatment dummy and the retained sample dummy. A significant coefficient on this interaction would indicate that the differences among the treatment groups and the control group change from round to round, reflecting a changing composition of groups. Appendix tables A.4.2 and A.4.3 present the results of these tests. The coefficient on the interaction term is significant ( $p < 0.1$ ) in only one of 36 regressions. This is less than would be expected to occur randomly, which indicates that the composition of the sample does not change significantly from round to round. The advantages observed for the control group at baseline are maintained in rounds 2 and 3 of data collection.

In some cases, it is possible to estimate and adjust for the bias caused by attrition. Inverse probability weighting estimates each individual's probability of attrition, known as a propensity score, and uses the inverse of this estimated probability to weight each individual that remains in the sample (see Wooldridge, 2002). Those that have a higher estimated probability of attrition, but who remain in the sample, are given a higher weight compared to those that have a relatively low estimated probability of attrition. Others have used similar propensity score methods that rely on matching rather than weighting (Greene, 2003 and Sianesi, 2001). This method requires that whether an individual attrites is essentially random after conditioning on the observed covariates used to estimate their probability of attrition; this is known as the ignorability assumption. This strategy, however, requires rich data on participants to estimate each individual's probability of attrition. In this case, the only data available at the individual level are students' gender and baseline test scores. This is unlikely to be sufficient. Other strategies are available, such as the sample selection procedure of Heckman (1979), and trimming and bounding methods (Manski, 1989, and Lee, 2009). Each of these, however, requires data on baseline characteristics. In the absence of a viable strategy to estimate the treatment effects on the full sample, including those that drop out, the results should be interpreted as the treatment effect on those who did not drop out. Of the sample of children with test score data at baseline, attrition rates are similar among the three treatment groups in round 3, but are significantly higher in the control group in round 2. If the treatment induced children to stay in school or to have more regular attendance in round 2, this may cause downward bias in the



estimated treatment effects for this round. For this reason, the results presented for round 2 may be considered a lower bound on the treatment effect.

#### **4. Empirical Model**

As discussed in Section 3.5, the treatment and control groups were not equivalent at baseline. For this reason, differences in test scores observed after the treatment will reflect both differences in baseline characteristics as well as the treatment effect. To address this issue, a difference in difference model is used to estimate the treatments' effects on English language proficiency at the end of the first year (round 2) and second year (round 3) of the study.

The difference in difference model controls for time-invariant differences among the two treatment groups and the control group, as well as common time trends that are found in both the treatment groups and the control group. This isolates changes after the treatment that are unique to the treatment group, which, given certain assumptions (explained below), measures the causal impact of the program. This is seen in equation (1), where  $Test_{ijt}$  is the test score for student  $i$  in school  $j$  in time  $t$ ,  $t$  is a time dummy variable indicating whether the observation is post-treatment (in this case, post-treatment could be for round 2 or round 3),  $T_j$  indicates whether the student is in a school that is in the treatment group (this could be either DynEd or Imagine Learning),  $T_j*t$  interacts the treatment and time dummies, and  $\varepsilon_{ij}$  is a mean-zero error term for individual  $i$  in school  $j$  and time  $t$ . The

coefficient on the interaction of treatment and time indicator,  $\beta_3$ , is the estimated treatment effect.

$$Test_{ijt} = \beta_0 + \beta_1 t + \beta_2 T_j + \beta_3 T_j * t + \varepsilon_{ijt} \quad (1)$$

This equation is estimated for effects on test score growth from baseline to round 2 and baseline to round 3, comparing each treatment group to the control group as well as to one another.

This method yields unbiased estimates of the treatment effect under the assumption that the growth in test scores in the control group is equal to the growth that the treatment group would have experienced in the absence of treatment. Due to the absence of multiple rounds of pre-treatment data for the students in the sample, this parallel trends assumption cannot be tested. Nonetheless, because some schools in the treatment groups did not have English teachers, students in treatment schools may have learned English at a slower pace in the absence of treatment than students in the control group. If this is the case, the treatment effect estimates would be downwardly biased.

If it were possible to identify the schools in the treatment groups that did not have English teachers, it would be possible to drop these schools, as well as the replacement schools in the control group. The resulting sample would be more comparable since all schools would have an English teacher. Data on which schools had an English teacher are not available, however.

Standard errors are clustered at the school level. This method assumes that there is correlation among the error terms of students from the same schools, but does not require the more restrictive assumption that is made in hierarchical linear modeling and random effects models that the correlation between any two students within the same school be equal.

## **5. Results**

Table 4.5 presents mean test scores for the control group and both treatment groups at all three rounds of data collection. All test scores have been standardized using baseline test scores. This table shows that the two treatment groups both started out behind the control group, as was previously discussed. In time, scores increase in every group. Growth is higher in the DynEd group for several outcomes. The difference in difference estimates test this formally for both treatment groups at the end of the first and second years of the interventions.

### **5.1. DID estimates**

Tables 4.6a, 4.6b and 4.6c present the results of the difference in difference analysis outlined in the previous section. These estimates present the effect of the DynEd and Imagine Learning as compared to the control group (Tables 4.6a and 4.6b) and compared to one another (Table 4.6c). Panel A in each table represents the treatment effect at the end of the first year, while Panel B presents the treatment effect at the end of the second year. All students in the control group studied with an English teacher at their school. The coefficient on the time variable ( $t$  in the tables)

represents the change in test scores for students in the control group. The test score variables are all standardized, so the effects can be interpreted as effect sizes.

The treatment effects should be interpreted as the effect of learning English with a computer in addition to or instead of with a teacher. Students in the treatment groups had access to one of the two computer-based software packages, and some, though not all, also had an English teacher at their school that coordinated their use of the software. The proportion of schools in the original control group that did not have English teachers can be used to estimate the proportion of schools in the treatment groups that do not have English teachers (data on which schools have an English teacher are not available). Thirteen out of 24 schools (52%) originally assigned to the control group did not have English teachers; by virtue of randomization, approximately 52% of schools in each of the treatment groups are likely to not have English teachers.

These estimates indicate that the DynEd treatment had significantly positive effects on picture vocabulary, understanding directions and the oral language score at the end of the intervention's first year. At the end of the second year, the intervention still had a significant effect on picture vocabulary and understanding directions, but the effect was no longer significant on the oral language score. The standard errors did not decline from the round 2 estimates to the round 3 estimates, so the change in significance can be attributed to a change in the size of the coefficient. All of the estimated effects for the Imagine Learning intervention are positive, but these are relatively small, and none is significant.

The effects of the DynEd intervention are also significant when compared to the Imagine Learning group, though smaller in magnitude than when compared to the control group. These effects clearly suggest that the DynEd software had a larger effect, despite the fact that students spent nearly twice as much time with the Imagine Learning software per week on average. Whereas the estimates of the effect of each of the software programs compared to the control group represent lower bounds for reasons discussed above, estimates of the effects of the two software programs compared to one another represent unbiased estimates. Because the criteria for inclusion were applied in the same way to the two treatment groups (schools were not dropped for not having an English teacher in either group), the group equivalence generated by the initial randomization was not altered.

## **5.2. Subgroup analysis**

The effect of the treatment may vary by school or student characteristics. Previous research on the impact of computers for classroom learning demonstrates that their role may depend on the effectiveness of the instructional methods they add to or displace (Linden, 2008); if computers are used in the place of high quality teacher-led instruction, they are unlikely to have a large positive impact, but if the computers take the place of an ineffective teacher, they may play an important role.

Considering variation in student preparation and aptitude, research on the role of textbooks has shown that new resources may be most useful to advanced students who are most able to take advantage of them (see Glewwe, Kremer and Moulin, 2009). If more advanced students are better able to use the software, the

treatment is likely to have a stronger effect for them. Conversely, if it makes the material clearer or more accessible, the effect may be stronger for the least advanced students.

To test whether the two software packages have a larger effect in schools with baseline test scores at or below the median for the sample (the lowest scoring 39 out of 77 schools), a dummy variable that indicates a low-scoring school, as well as interactions of this variable with time, treatment and the time-treatment interaction are introduced (this is a fully saturated model). The coefficient on the interaction of time and treatment measures the treatment effect for the subgroup that takes on a value of zero when interacted with the treatment. For example, in the analysis by schools' baseline test scores, a low-scoring school dummy is interacted with the treatment dummy (and other variables). In this case, the coefficient on the interaction of time and treatment represents the treatment effect for students at schools with high baseline scores. The coefficient on the interaction of low-scoring, time and treatment measures the difference in the treatment effect between students at low scoring schools and high scoring schools in the treatment group. These results are presented for each treatment group at the end of the first and second years in Tables 4.7a, 4.7b and 4.7c. Subgroup effects are also presented for students with low or high baseline scores and for gender.

There were few differences in treatment effects between schools with low and high baseline test scores. Table 4.7a presents these results for the DynEd group compared to the control group. DynEd's treatment effect is not significantly different in the lower scoring schools, nor is there a clear pattern (effects are

positive for some subtests and negative for others; see the coefficient on  $t^*Imagine*Low$ ). Imagine Learning, however, has significantly lower effects for students in lower-scoring schools on the understanding directions subtest at the end of year one, and on the verbal analogies subtest at the end of year three, as is seen in Table 4.7b. Table 4.7c shows that DynEd's advantage over Imagine Learning is significantly greater in lower scoring schools than higher scoring schools for the understanding directions and the oral language subtests (see the coefficient on  $t^*Dyened*Low$ ).

Treatment effects vary more when comparing individual students' baseline scores than when comparing baseline scores at the school level; these results are shown in Table 4.8a, 4.8b and 4.8c. Table 4.8a shows that at the end of the first year, DynEd's treatment effect is higher for students with baseline scores below the median in four of the five subtests measured; this effect is significant for understanding directions. At the end of the second year, DynEd's effect is greater for low-scoring students in three of the five subtests, and is significant again for understanding directions. Conversely, in Table 4.8b, the effect of Imagine Learning on the verbal analogies subtest is significantly lower for students with baseline scores below the median at the end of the first and second years. Comparing DynEd to Imagine Learning, the difference between the effect on low and high scoring students is greater for DynEd than Imagine overall in both round; these effects are large and significant in the second year, ranging from 0.76 to 0.94 standard deviations.

These results suggest that the DynEd software, which has greater positive effects for students with lower baseline scores, may be more accessible for students that begin the program with lower skills. The Imagine Learning software, which does not have significant effects on test scores in the overall sample, is more effective for students with higher scores at baseline. Imagine Learning has a significant positive effect on higher scoring students' verbal analogies scores (shown by the coefficient on  $t^*$ Imagine) at the end of the second year only, but the effect is significantly lower for students with lower baseline scores (shown by the coefficient on  $t^*$ Imagine\*Low) at the end of both years. Some of the Imagine Learning software activities, such as writing journal entries, may be too advanced for students with more basic levels of English.

Finally, Tables 4.9a, 4.9b and 4.9c present analysis of heterogeneous effects by gender. DynEd's treatment effect is not significantly different for girls than it is for boys. Imagine Learning does have a significant effect for boys on the oral language score at the end of the first year (the coefficient on  $t^*$ Imagine is 0.310,  $p < 0.1$ ). The effect for girls is lower, however, on all scores. This difference is significant on verbal analogies and the oral language score at the end of year one, at the ten percent level. DynEd's advantage over Imagine Learning is significantly greater for girls at the end of year two for picture vocabulary, understanding directions, and the oral language score. This suggests that while Imagine Learning's software is less effective for girls, DynEd's software is even more effective than the Imagine Learning software for girls than it is for boys.



## 6. Discussion

The main finding of this research is that academic software can be an effective learning tool, but that this depends on the software. Previous research has already shown that technology can be effective in some cases and ineffective in others (see Table 4.1). One of this paper's contributions is to show that these heterogeneous effects are not simply the product of using technology in different contexts (although that is likely to be important as well). By randomly assigning treatment to students in similar schools, this research has shown that the type of technology used matters, holding other factors constant. Furthermore, technology's effectiveness also depends on student characteristics like baseline abilities and gender.

The treatment effects for DynEd compared to the control group show that software can have large, significant effects on English language learning. Students in the control group, who all had the advantage of an English teacher, improved their picture vocabulary scores by 0.67 standard deviations after one year. Students in the treatment group improved their scores by 1.14 standard deviations after one year – this is 70% more growth than the control group students experienced, and 87% of the gain that control group students had after two years. After two years, the difference is smaller, though still statistically significant: children in the DynEd group improved their picture vocabulary scores by 1.33 standard deviations, compared to 1.02 standard deviations in the control group. Growth in understanding directions is even more striking. Students in DynEd schools improved their understanding directions scores by 1.05 standard deviations, which

is two and a half times the growth of 0.415 standard deviations seen in the control group. This advantage declines, but remains statistically significant in the second year.

Although the Imagine Learning software did not have any significant effects at the end of the first or second year, this does not mean that the software did not improve students' English. The point estimates for the Imagine Learning's treatment effects are small and positive, which means that students in the Imagine Learning schools progressed about as much as the students in the control schools on average. Given that it is likely that close to half of the schools in the treatment groups did not have English teachers (as discussed in Section 3.3), this means that students in the Imagine Learning schools, half of which had no English teacher, kept pace with students in the control schools that all worked with English teachers. Even so, students in the DynEd schools learned even more.

## **5. Conclusion**

Based on the evidence presented here from third and fourth graders attending rural Costa Rican primary schools, computer-assisted language learning software can improve learning outcomes for primary school students, but the the degree of effectiveness depends on what software is used. Students that used the DynEd software had significantly greater gains in test scores than control group students, who were taught through traditional methods. The DynEd software had significant treatment effects ranging from 0.39 to 0.59 standard deviations on three of five subtests after the first year of the intervention, and from 0.31 to 0.39 on two

subtests after the second year. The DynEd software was also found to be significantly more effective than the Imagine Learning software despite the fact that students used the DynEd software for approximately half as much time per week as students that used the Imagine Learning software. Consistent with other research on the effects of computer-assisted learning on test scores, this demonstrates that computer-based interventions in education have heterogeneous effects.

The pilot evaluated in this paper was implemented with an experimental design. Nonetheless, because of complications in the implementation, the original random assignment was compromised, and the two treatment groups had test scores that were significantly lower than the test scores of the control group at baseline. The difference in difference method used to estimate the treatment effects controls for observable and unobservable time-invariant differences between the samples, as well as common time trends, identifying the differences in changes in test scores by treatment group.

Improving English proficiency is an important policy goal in Costa Rica and many other countries. Policy-makers in Costa Rica, and other countries in similar situations, are limited in their ability to improve English by a shortage of qualified teachers. Even though students at approximately half the schools in the two treatment groups did not have English teachers, students in these groups kept up with or surpassed the progress of the control group's students, all of whom worked with English teachers. This study demonstrates that computers can be effective tools to improve English language learning in primary schools, and that they can be especially effective for students with lower baseline skills. English language learning

software should be considered as a useful learning tool, particularly in school systems facing a shortage of qualified teachers.

**Table 4.1: Estimates from 1990-2010 of Effects of Computer Use on Test Scores**

	All	“High quality”	RCTs
Significantly negative effects	1	1	1
Non-significant effects	18	17	15
Significantly positive effects	7	4	4
Total studies by category	8	6	5

Source: Glewwe, Hanushek, Humpage and Ravina, forthcoming.

Glewwe et al. only report papers that present some quantitative analysis. All studies use some sort of quantitative method to estimate program effects. “High quality” studies use experimental or quasi-experimental methods to estimate a causal effect. The RCTs are randomized controlled trials.

**Table 4.2: Baseline Characteristics and Test Scores**

Variable	Means			Differences		
	Control	DynEd	Imagine Learning	DynEd - Control	Imagine - Control	Imagine - DynEd
<b>Child Characteristics</b>						
Female	0.511 (0.501)	0.382 (0.487)	0.514 (0.501)	-0.129*** (0.039)	0.002 (0.042)	-0.132*** (0.045)
Class size	13.841 (2.843)	12.086 (3.879)	12.434 (3.975)	-1.755* (0.886)	-1.407 (0.943)	-0.348 (1.064)
<b>Test Scores</b>						
Picture Vocabulary	0.253 (0.995)	-0.079 (0.983)	-0.198 (0.967)	-0.332* (0.170)	-0.451*** (0.156)	0.119 (0.171)
Verbal Analogies	0.181 (0.181)	-0.054 (0.951)	-0.142 (0.820)	-0.235 (0.179)	-0.323* (0.164)	0.088 (0.154)
Understanding Directions	0.262 (0.986)	-0.152 (1.015)	-0.140 (0.945)	-0.414** (0.180)	-0.402** (0.166)	-0.011 (0.185)
Story Recall	0.135 (0.963)	0.036 (0.991)	-0.176 (1.025)	-0.099 (0.164)	-0.311 (0.209)	0.212 (0.197)
Oral Language	0.275 (1.033)	-0.094 (0.983)	-0.206 (0.913)	-0.369* (0.186)	-0.480** (0.185)	0.112 (0.191)
n	309	267	290	576	599	557

All variables have been standardized by baseline standard deviation and mean values. The sample is restricted to individuals that are not missing test score data for any of the three waves. For means, standard deviations are presented in parentheses. For differences in means, standard errors are presented in parentheses and are adjusted for school-level clustering. \*  $p < 0.1$ ; \*\*  $p < 0.05$ ; \*\*\*  $p < 0.01$ .

**Table 4.3: Attrition Rates by Treatment Group**

Attrition Rates	Means			Differences		
	Control	DynEd	Imagine	DynEd - Control	Imagine - Control	DynEd - Imagine
Round 2	0.262 (0.441)	0.150 (0.358)	0.155 (0.363)	-0.112* (0.056)	-0.107 (0.064)	-0.005 (0.051)
Round 3	0.324 (0.469)	0.330 (0.471)	0.352 (0.478)	0.006 (0.061)	0.028 (0.069)	-0.022 (0.073)

Standard deviations in parentheses below means. Standard errors, clustered at the school level, are below differences. \*  $p < 0.10$ ; \*\*  $p < 0.05$ ; \*\*\*  $p < 0.01$ .

**Table 4.4: Baseline Characteristics by Treatment Group, Retained Samples**

Attrition Rates	Means			Differences		
	Control	DynEd	Imagine	DynEd - Control	Imagine - Control	DynEd - Imagine
<b><i>End of Year One</i></b>						
Female	0.522 (0.501)	0.392 (0.489)	0.502 (0.501)	-0.130** (0.048)	-0.020 (0.048)	-0.110** (0.048)
Picture Vocabulary	0.219 (0.952)	-0.067 (0.873)	-0.155 (1.002)	-0.286* (0.165)	-0.374** (0.155)	0.088 (0.176)
Verbal Analogies	0.196 (1.153)	-0.012 (0.966)	-0.174 (0.796)	-0.208 (0.203)	-0.370** (0.180)	0.162 (0.165)
Understanding Directions	0.271 (0.928)	-0.090 (1.007)	-0.112 (0.973)	-0.362* (0.182)	-0.384** (0.165)	0.022 (0.201)
Story Recall	0.131 (0.935)	0.024 (1.005)	-0.159 (1.041)	-0.108 (0.171)	-0.291 (0.222)	0.183 (0.206)
Oral Language	0.269 (0.988)	-0.060 (0.945)	-0.184 (0.945)	-0.329* (0.192)	-0.453** (0.190)	0.124 (0.204)
<b><i>End of Year Two</i></b>						
Female	0.536 (0.500)	0.397 (0.491)	0.532 (0.500)	-0.139** (0.052)	-0.004 (0.054)	-0.135** (0.061)
Picture Vocabulary	0.312 (1.012)	-0.027 (0.901)	-0.140 (1.014)	-0.339* (0.191)	-0.452** (0.187)	0.114 (0.209)
Verbal Analogies	0.263 (1.186)	-0.002 (0.994)	-0.059 (0.841)	-0.265 (0.204)	-0.322* (0.185)	0.057 (0.172)
Understanding Directions	0.402 (0.946)	-0.034 (0.976)	-0.022 (0.933)	-0.436** (0.192)	-0.424** (0.185)	-0.012 (0.210)
Story Recall	0.226 (0.909)	0.049 (1.001)	-0.036 (0.995)	-0.177 (0.158)	-0.262 (0.191)	0.085 (0.183)
Oral Language	0.393 (1.023)	-0.014 (0.938)	-0.082 (0.925)	-0.407* (0.202)	-0.475** (0.201)	0.068 (0.209)

Standard deviations in parentheses below means. Standard errors, clustered at the school level, are below differences. \*  $p < 0.10$ ; \*\*  $p < 0.05$ ; \*\*\*  $p < 0.01$ . For each round, data are restricted to children with no missing test score data for that round.

**Table 4.5: Unadjusted Test Scores by Group, all Time Periods**

	Control	DynEd	Imagine
Panel A: Baseline			
Picture Vocabulary	0.257	0.009	-0.102
Verbal Analogies	0.272	0.037	-0.120
Understanding Directions	0.368	0.008	0.003
Story Recall	0.176	0.068	-0.022
Oral Language Composite	0.350	0.029	-0.070
Panel B: End of Year One			
Picture Vocabulary	0.923	1.144	0.625
Verbal Analogies	0.416	0.204	0.167
Understanding Directions	0.783	1.014	0.469
Story Recall	0.833	0.665	0.676
Oral Language Composite	0.956	1.027	0.626
Panel C: End of Year Two			
Picture Vocabulary	1.276	1.338	0.957
Verbal Analogies	0.710	0.424	0.415
Understanding Directions	1.143	1.175	0.787
Story Recall	1.207	1.039	1.149
Oral Language Composite	1.396	1.318	1.055

All test scores are standardized by baseline test scores. The sample is restricted to the sample of children with test score data for all three rounds.

**Table 4.6a: Treatment Effects – DynEd vs. Control**

<b>Panel A: End of Year One (n=333)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	0.257** (0.105)	0.272 (0.177)	0.368*** (0.110)	0.176 (0.134)	0.350** (0.136)
t	0.666*** (0.115)	0.145 (0.194)	0.415*** (0.099)	0.657*** (0.170)	0.607*** (0.122)
DynEd	-0.248 (0.182)	-0.235 (0.228)	-0.360* (0.195)	-0.108 (0.172)	-0.320 (0.207)
DynEd*t	0.469*** (0.156)	0.022 (0.264)	0.590*** (0.163)	-0.060 (0.199)	0.391** (0.178)
R <sup>2</sup>	0.192	0.015	0.146	0.120	0.161
<b>Panel B: End of Year Two (n=333)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	0.257** (0.105)	0.272 (0.177)	0.368*** (0.110)	0.176 (0.134)	0.350** (0.136)
t	1.019*** (0.101)	0.438*** (0.159)	0.775*** (0.083)	1.031*** (0.177)	1.046*** (0.128)
DynEd	-0.248 (0.182)	-0.235 (0.228)	-0.360* (0.195)	-0.108 (0.172)	-0.320 (0.207)
DynEd*t	0.310* (0.160)	-0.051 (0.240)	0.392** (0.162)	-0.061 (0.200)	0.243 (0.175)
R <sup>2</sup>	0.285	0.045	0.238	0.269	0.285

Sample is restricted to individuals without any missing test score data so that differences between the effects in the two rounds can be attributed to a difference in effects, not an evolving sample. Standard errors, reported in parentheses, are adjusted for school-level clustering. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01.



**Table 4.6b: Treatment Effects – Imagine Learning vs. Control**

<b>Panel A: End of Year One (n=332)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	0.257** (0.105)	0.272 (0.176)	0.368*** (0.110)	0.176 (0.134)	0.350** (0.136)
t	0.666*** (0.115)	0.145 (0.194)	0.415*** (0.099)	0.657*** (0.170)	0.607*** (0.122)
Imagine	-0.359* (0.190)	-0.392* (0.203)	-0.365* (0.195)	-0.198 (0.209)	-0.420* (0.212)
Imagine*t	0.061 (0.147)	0.142 (0.238)	0.051 (0.134)	0.041 (0.218)	0.090 (0.149)
R <sup>2</sup>	0.128	0.031	0.078	0.141	0.130
<b>Panel B: End of Year Two (n=332)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	0.257** (0.105)	0.272 (0.176)	0.368*** (0.110)	0.176 (0.134)	0.350** (0.136)
t	1.019*** (0.101)	0.438*** (0.159)	0.775*** (0.083)	1.031*** (0.177)	1.046*** (0.128)
Imagine	-0.359* (0.190)	-0.392* (0.203)	-0.365* (0.195)	-0.198 (0.209)	-0.420* (0.212)
Imagine*t	0.040 (0.140)	0.097 (0.200)	0.009 (0.122)	0.140 (0.226)	0.079 (0.154)
R <sup>2</sup>	0.216	0.065	0.174	0.322	0.250

Sample is restricted to individuals without any missing test score data so that differences between the effects in the two rounds can be attributed to a difference in effects, not an evolving sample. Standard errors, reported in parentheses, are adjusted for school-level clustering. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01.

**Table 4.6c: Treatment Effects – DynEd vs. Imagine Learning**

<b>Panel A: End of Year One (n=331)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	-0.102 (0.158)	-0.120 (1.000)	0.003 (0.161)	-0.022 (0.160)	-0.070 (0.162)
t	0.726*** (0.092)	0.287** (0.138)	0.466*** (0.090)	0.698*** (0.136)	0.696*** (0.086)
DynEd	0.111 (0.217)	0.156 (0.176)	0.005 (0.228)	0.090 (0.193)	0.099 (0.225)
DynEd*t	0.409*** (0.140)	-0.120 (0.225)	0.540*** (0.157)	-0.101 (0.171)	0.302* (0.155)
R <sup>2</sup>	0.231	0.017	0.157	0.115	0.193
<b>Panel B: End of Year Two (n=331)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	-0.102 (0.158)	-0.120 (0.0996)	0.003 (0.161)	-0.022 (0.160)	-0.070 (0.162)
t	1.059*** (0.097)	0.535*** (0.121)	0.784*** (0.090)	1.171*** (0.141)	1.125*** (0.085)
DynEd	0.111 (0.217)	0.156 (0.176)	0.005 (0.228)	0.090 (0.193)	0.099 (0.225)
DynEd*t	0.270* (0.158)	-0.148 (0.217)	0.383** (0.166)	-0.201 (0.168)	0.163 (0.147)
R <sup>2</sup>	0.289	0.052	0.225	0.284	0.298

Sample is restricted to individuals without any missing test score data so that differences between the effects in the two rounds can be attributed to a difference in effects, not an evolving sample. Standard errors, reported in parentheses, are adjusted for school-level clustering. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01.

**Table 4.7a: Effects of DynEd vs. Control for Low-Scoring Schools**

<b>Panel A: End of Year One (n=333)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	0.494*** (0.135)	0.631*** (0.216)	0.642*** (0.123)	0.424*** (0.109)	0.695*** (0.152)
t	0.653*** (0.136)	-0.138 (0.264)	0.242** (0.099)	0.403** (0.170)	0.400*** (0.133)
DynEd	-0.023 (0.202)	-0.206 (0.306)	-0.130 (0.204)	-0.060 (0.136)	-0.129 (0.204)
t*DynEd	0.274 (0.183)	0.100 (0.393)	0.500*** (0.178)	-0.005 (0.218)	0.318 (0.213)
Low school	-0.638*** (0.164)	-0.967*** (0.244)	-0.736*** (0.159)	-0.669** (0.268)	-0.930*** (0.178)
t*Low	0.0344 (0.251)	0.762** (0.314)	0.467** (0.204)	0.683* (0.355)	0.557** (0.244)
DynEd*Low	-0.370 (0.249)	0.120 (0.337)	-0.362 (0.268)	0.022 (0.318)	-0.242 (0.258)
t*DynEd*Low	0.420 (0.319)	-0.314 (0.472)	0.109 (0.318)	-0.249 (0.406)	0.0549 (0.346)
R <sup>2</sup>	0.304	0.102	0.271	0.183	0.312
<b>Panel B: End of Year Two (n=333)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	0.494*** (0.135)	0.631*** (0.216)	0.642*** (0.123)	0.424*** (0.109)	0.695*** (0.152)
t	0.942*** (0.130)	0.205 (0.188)	0.642*** (0.080)	0.732*** (0.154)	0.831*** (0.133)
DynEd	-0.023 (0.202)	-0.206 (0.306)	-0.130 (0.204)	-0.060 (0.136)	-0.129 (0.204)
t*DynEd	0.156 (0.217)	0.022 (0.359)	0.138 (0.156)	0.038 (0.182)	0.133 (0.195)
Low school	-0.638*** (0.164)	-0.967*** (0.244)	-0.736*** (0.159)	-0.669** (0.268)	-0.930*** (0.178)
t*Low	0.207 (0.198)	0.628** (0.292)	0.359** (0.178)	0.805** (0.351)	0.580** (0.244)
DynEd*Low	-0.370 (0.249)	0.120 (0.337)	-0.362 (0.268)	0.022 (0.318)	-0.242 (0.258)
t*DynEd*Low	0.298 (0.295)	-0.278 (0.452)	0.487 (0.294)	-0.368 (0.391)	0.129 (0.317)
R <sup>2</sup>	0.376	0.135	0.351	0.327	0.411

Test scores are standardized using the full sample baseline test score means and standard deviations. This analysis is restricted to students with no missing test score data. Standard errors, adjusted for school-level clustering, are presented in parentheses. \* p<.1; \*\* p<.05; \*\*\* p<.01.

**Table 4.7b:**  
**Effects of Imagine Learning vs. Control for Low-Scoring Schools**

<b>Panel A: End of Year One (n=332)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	0.494*** (0.135)	0.631*** (0.216)	0.642*** (0.123)	0.424*** (0.109)	0.695*** (0.152)
t	0.653*** (0.136)	-0.138 (0.264)	0.242** (0.099)	0.403** (0.169)	0.400*** (0.133)
Imagine	-0.071 (0.224)	-0.474* (0.239)	-0.130 (0.184)	-0.077 (0.161)	-0.217 (0.197)
t*Imagine	-0.117 (0.169)	0.398 (0.345)	0.014 (0.135)	0.085 (0.221)	0.088 (0.152)
Low school	-0.638*** (0.164)	-0.967*** (0.244)	-0.736*** (0.159)	-0.669** (0.268)	-0.930*** (0.178)
t*Low	0.034 (0.251)	0.762** (0.314)	0.467** (0.204)	0.683* (0.355)	0.557** (0.244)
Imagine*Low	-0.471* (0.260)	0.383 (0.289)	-0.340 (0.254)	-0.112 (0.382)	-0.230 (0.261)
t*Imagine*Low	0.369 (0.304)	-0.704* (0.415)	-0.022 (0.254)	-0.240 (0.438)	-0.116 (0.286)
R <sup>2</sup>	0.259	0.108	0.211	0.223	0.290
<b>Panel B: End of Year Two (n=332)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	0.494*** (0.135)	0.631*** (0.216)	0.642*** (0.123)	0.424*** (0.109)	0.695*** (0.152)
t	0.942*** (0.130)	0.205 (0.188)	0.642*** (0.080)	0.732*** (0.154)	0.831*** (0.133)
Imagine	-0.071 (0.224)	-0.474* (0.239)	-0.130 (0.184)	-0.077 (0.161)	-0.217 (0.197)
t*Imagine	0.085 (0.162)	0.341 (0.271)	0.047 (0.147)	0.184 (0.222)	0.188 (0.170)
Low school	-0.638*** (0.164)	-0.967*** (0.244)	-0.736*** (0.159)	-0.669** (0.268)	-0.930*** (0.178)
t*Low	0.207 (0.198)	0.628** (0.292)	0.359** (0.178)	0.805** (0.351)	0.580** (0.244)
Imagine*Low	-0.471* (0.260)	0.383 (0.289)	-0.340 (0.254)	-0.112 (0.382)	-0.230 (0.261)
t*Imagine*Low	-0.139 (0.282)	-0.650* (0.377)	-0.158 (0.247)	-0.266 (0.433)	-0.355 (0.294)
R <sup>2</sup>	0.345	0.142	0.324	0.394	0.398

Test scores are standardized using the full sample baseline test score means and standard deviations. This analysis is restricted to students with no missing test score data. Standard errors, adjusted for school-level clustering, are presented in parentheses. \* p<.1; \*\* p<.05; \*\*\* p<.01.

**Table 4.7c:**  
**Effects of DynEd vs. Imagine Learning for Low-Scoring Schools**

<b>Panel A: End of Year One (n=331)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	0.422** (0.179)	0.156 (0.103)	0.512*** (0.137)	0.347*** (0.118)	0.478*** (0.125)
t	0.536*** (0.100)	0.260 (0.221)	0.256*** (0.092)	0.489*** (0.141)	0.488*** (0.073)
DynEd	0.048 (0.234)	0.268 (0.240)	-0.001 (0.213)	0.017 (0.144)	0.088 (0.184)
t*DynEd	0.391** (0.158)	-0.298 (0.365)	0.486*** (0.174)	-0.091 (0.197)	0.230 (0.182)
Low school	-1.109*** (0.202)	-0.584*** (0.154)	-1.076*** (0.198)	-0.780*** (0.272)	-1.160*** (0.191)
t*Low	0.403** (0.171)	0.058 (0.272)	0.445*** (0.152)	0.442* (0.257)	0.441*** (0.149)
DynEd*Low	0.101 (0.276)	-0.263 (0.279)	-0.023 (0.292)	0.134 (0.321)	-0.012 (0.267)
t*DynEd*Low	0.051 (0.260)	0.390 (0.445)	0.131 (0.287)	-0.008 (0.323)	0.171 (0.287)
R <sup>2</sup>	0.405	0.113	0.328	0.196	0.405
<b>Panel B: End of Year Two (n=331)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	0.422** (0.179)	0.156 (0.103)	0.512*** (0.137)	0.347*** (0.118)	0.478*** (0.125)
t	1.027*** (0.097)	0.545*** (0.195)	0.689*** (0.124)	0.917*** (0.160)	1.019*** (0.105)
DynEd	0.048 (0.234)	0.268 (0.240)	-0.001 (0.213)	0.017 (0.144)	0.088 (0.184)
t*DynEd	0.072 (0.199)	-0.318 (0.363)	0.091 (0.182)	-0.146 (0.187)	-0.055 (0.178)
Low school	-1.109*** (0.202)	-0.584*** (0.154)	-1.076*** (0.198)	-0.780*** (0.272)	-1.160*** (0.191)
t*Low	0.068 (0.201)	-0.022 (0.239)	0.201 (0.171)	0.539** (0.253)	0.225 (0.164)
DynEd*Low	0.101 (0.276)	-0.263 (0.279)	-0.023 (0.292)	0.134 (0.321)	-0.012 (0.267)
t*DynEd*Low	0.436 (0.297)	0.372 (0.420)	0.645** (0.290)	-0.101 (0.306)	0.484* (0.261)
R <sup>2</sup>	0.459	0.147	0.399	0.353	0.486

Test scores are standardized using the full sample baseline test score means and standard deviations. This analysis is restricted to students with no missing test score data. Standard errors, adjusted for school-level clustering, are presented in parentheses. \* p<.1; \*\* p<.05; \*\*\* p<.01.

**Table 4.8a: Effects of DynEd vs. Control for Low-Scoring Students**

<b>Panel A: End of Year One (n=333)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Understanding Directions	Story Recall	Oral Language
Constant	0.872*** (0.095)	1.375*** (0.192)	0.885*** (0.084)	0.902*** (0.065)	0.927*** (0.127)
t	0.387*** (0.131)	-0.740*** (0.246)	0.202** (0.087)	0.052 (0.138)	0.363*** (0.112)
DynEd	-0.149 (0.137)	-0.224 (0.262)	-0.070 (0.139)	0.008 (0.089)	-0.136 (0.167)
t*DynEd	0.327* (0.163)	0.0519 (0.371)	0.239 (0.151)	-0.138 (0.199)	0.141 (0.192)
Low	-1.533*** (0.093)	-2.002*** (0.192)	-1.487*** (0.105)	-1.348*** (0.143)	-1.506*** (0.135)
t*Low	0.695*** (0.142)	1.606*** (0.226)	0.615*** (0.178)	1.122*** (0.236)	0.637*** (0.178)
DynEd*Low	-0.005 (0.143)	0.224 (0.262)	-0.146 (0.175)	-0.206 (0.179)	-0.036 (0.187)
t*DynEd*Low	0.213 (0.231)	-0.241 (0.364)	0.529** (0.255)	0.137 (0.293)	0.365 (0.270)
R <sup>2</sup>	0.507	0.369	0.490	0.434	0.481
<b>Panel B: End of Year Two (n=333)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Understanding Directions	Story Recall	Oral Language
Constant	0.872*** (0.095)	1.375*** (0.192)	0.885*** (0.084)	0.902*** (0.065)	0.927*** (0.127)
t	0.782*** (0.106)	-0.408** (0.160)	0.514*** (0.085)	0.408*** (0.084)	0.756*** (0.110)
DynEd	-0.149 (0.137)	-0.224 (0.262)	-0.070 (0.139)	0.008 (0.089)	-0.136 (0.167)
t*DynEd	0.148 (0.178)	-0.208 (0.274)	0.038 (0.155)	0.025 (0.107)	0.065 (0.165)
Low	-1.533*** (0.093)	-2.002*** (0.192)	-1.487*** (0.105)	-1.348*** (0.143)	-1.506*** (0.135)
t*Low	0.590*** (0.134)	1.536*** (0.200)	0.751*** (0.182)	1.156*** (0.222)	0.756*** (0.165)
DynEd*Low	-0.005 (0.143)	0.224 (0.262)	-0.146 (0.175)	-0.206 (0.179)	-0.036 (0.187)
t*DynEd*Low	0.270 (0.200)	0.066 (0.306)	0.495* (0.256)	-0.165 (0.265)	0.191 (0.226)
R <sup>2</sup>	0.584	0.380	0.553	0.567	0.557

Test scores are standardized using the full sample baseline test score means and standard deviations. This analysis is restricted to students with no missing test score data. Standard errors, adjusted for school-level clustering, are presented in parentheses. \* p<.1; \*\* p<.05; \*\*\* p<.01.

**Table 4.8b:**  
**Effects of Imagine Learning vs. Control for Low-Scoring Students**

<b>Panel A: End of Year One (n=332)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Understanding Directions	Story Recall	Oral Language
Constant	0.872*** (0.095)	1.375*** (0.192)	0.885*** (0.084)	0.902*** (0.065)	0.927*** (0.127)
t	0.387*** (0.131)	-0.740*** (0.246)	0.202** (0.087)	0.052 (0.138)	0.363*** (0.112)
Imagine	-0.053 (0.161)	-0.583*** (0.213)	-0.064 (0.131)	0.039 (0.087)	-0.166 (0.162)
t*Imagine	-0.134 (0.181)	0.391 (0.307)	-0.151 (0.122)	-0.065 (0.175)	-0.054 (0.166)
Low	-1.533*** (0.093)	-2.002*** (0.192)	-1.487*** (0.105)	-1.348*** (0.143)	-1.506*** (0.135)
t*Low	0.695*** (0.142)	1.606*** (0.226)	0.615*** (0.178)	1.122*** (0.236)	0.637*** (0.178)
Imagine*Low	-0.155 (0.170)	0.583*** (0.213)	-0.159 (0.157)	-0.152 (0.202)	-0.088 (0.196)
t*Imagine*Low	0.173 (0.255)	-0.615** (0.289)	0.221 (0.219)	-0.016 (0.276)	0.107 (0.254)
R <sup>2</sup>	0.475	0.341	0.458	0.433	0.480
<b>Panel B: End of Year Two (n=332)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Understanding Directions	Story Recall	Oral Language
Constant	0.872*** (0.095)	1.375*** (0.192)	0.885*** (0.084)	0.902*** (0.065)	0.927*** (0.127)
t	0.782*** (0.106)	-0.408** (0.160)	0.514*** (0.085)	0.408*** (0.084)	0.756*** (0.110)
Imagine	-0.053 (0.161)	-0.583*** (0.213)	-0.064 (0.131)	0.039 (0.087)	-0.166 (0.162)
t*Imagine	-0.011 (0.186)	0.560** (0.214)	-0.078 (0.153)	-0.002 (0.148)	0.118 (0.190)
Low	-1.533*** (0.093)	-2.002*** (0.192)	-1.487*** (0.105)	-1.348*** (0.143)	-1.506*** (0.135)
t*Low	0.590*** (0.134)	1.536*** (0.200)	0.751*** (0.182)	1.156*** (0.221)	0.756*** (0.165)
Imagine*Low	-0.155 (0.170)	0.583*** (0.213)	-0.159 (0.157)	-0.152 (0.202)	-0.088 (0.196)
t*Imagine*Low	-0.061 (0.226)	-0.940*** (0.251)	-0.050 (0.235)	0.035 (0.268)	-0.274 (0.233)
R <sup>2</sup>	0.545	0.368	0.533	0.583	0.555

Test scores are standardized using the full sample baseline test score means and standard deviations. This analysis is restricted to students with no missing test score data. Standard errors, adjusted for school-level clustering, are presented in parentheses. \* p<.1; \*\* p<.05; \*\*\* p<.01.

**Table 4.8c: Effects of DynEd vs. Imagine for Low-Scoring Students**

<b>Panel A: End of Year One (n=331)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Understanding Directions	Story Recall	Oral Language
Constant	0.819*** (0.130)	0.792*** (0.093)	0.821*** (0.101)	0.941*** (0.058)	0.761*** (0.100)
t	0.253** (0.125)	-0.350* (0.184)	0.051 (0.085)	-0.013 (0.108)	0.309** (0.122)
DynEd	-0.096 (0.163)	0.358* (0.200)	-0.006 (0.150)	-0.031 (0.084)	0.030 (0.148)
t*DynEd	0.461*** (0.158)	-0.339 (0.333)	0.390** (0.150)	-0.073 (0.179)	0.194 (0.198)
Low	-1.688*** (0.142)	-1.420*** (0.093)	-1.646*** (0.117)	-1.499*** (0.142)	-1.594*** (0.141)
t*Low	0.867*** (0.211)	0.991*** (0.179)	0.836*** (0.129)	1.106*** (0.143)	0.744*** (0.180)
DynEd*Low	0.150 (0.179)	-0.358* (0.200)	0.013 (0.183)	-0.054 (0.178)	0.052 (0.192)
t*DynEd*Low	0.040 (0.279)	0.374 (0.337)	0.307 (0.223)	0.153 (0.224)	0.258 (0.271)
R <sup>2</sup>	0.589	0.349	0.512	0.435	0.549
<b>Panel B: End of Year Two (n=331)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Understanding Directions	Story Recall	Oral Language
Constant	0.819*** (0.130)	0.792*** (0.093)	0.821*** (0.101)	0.941*** (0.058)	0.761*** (0.100)
t	0.770*** (0.153)	0.152 (0.142)	0.436*** (0.127)	0.406*** (0.122)	0.874*** (0.155)
DynEd	-0.096 (0.163)	0.358* (0.200)	-0.006 (0.150)	-0.031 (0.084)	0.030 (0.148)
t*DynEd	0.160 (0.210)	-0.768*** (0.264)	0.116 (0.182)	0.0271 (0.139)	-0.053 (0.198)
Low	-1.688*** (0.142)	-1.420*** (0.093)	-1.646*** (0.117)	-1.499*** (0.142)	-1.594*** (0.141)
t*Low	0.529*** (0.182)	0.597*** (0.152)	0.701*** (0.148)	1.191*** (0.152)	0.482*** (0.165)
DynEd*Low	0.150 (0.179)	-0.358* (0.200)	0.0134 (0.183)	-0.054 (0.178)	0.052 (0.192)
t*DynEd*Low	0.331 (0.236)	1.006*** (0.277)	0.545** (0.233)	-0.200 (0.210)	0.465** (0.226)
R <sup>2</sup>	0.623	0.365	0.577	0.583	0.621

Test scores are standardized using the full sample baseline test score means and standard deviations. This analysis is restricted to students with no missing test score data. Standard errors, adjusted for school-level clustering, are presented in parentheses. \* p<.1; \*\* p<.05; \*\*\* p<.01.



**Table 4.9a: Effects of DynEd vs. Control by Gender**

<b>Panel A: End of Year One (n=333)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	0.257* (0.128)	0.283 (0.201)	0.384*** (0.136)	0.166 (0.175)	0.353** (0.153)
t	0.595*** (0.140)	0.060 (0.247)	0.349*** (0.119)	0.577*** (0.196)	0.515*** (0.134)
DynEd	-0.189 (0.198)	-0.242 (0.263)	-0.259 (0.219)	-0.068 (0.213)	-0.248 (0.224)
t*DynEd	0.576*** (0.187)	0.114 (0.308)	0.590*** (0.187)	-0.029 (0.220)	0.457** (0.192)
Female	-0.000 (0.163)	-0.021 (0.170)	-0.030 (0.156)	0.018 (0.142)	-0.006 (0.149)
t*Female	0.132 (0.157)	0.158 (0.254)	0.124 (0.157)	0.148 (0.187)	0.170 (0.147)
DynEd*Female	-0.149 (0.225)	0.0102 (0.260)	-0.264 (0.237)	-0.094 (0.173)	-0.185 (0.221)
t*DynEd*Female	-0.222 (0.267)	-0.174 (0.365)	0.044 (0.241)	-0.027 (0.207)	-0.105 (0.247)
R <sup>2</sup>	0.197	0.016	0.153	0.122	0.166
<b>Panel A: End of Year Two (n=333)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	0.257* (0.128)	0.283 (0.201)	0.384*** (0.136)	0.166 (0.175)	0.353** (0.153)
t	1.007*** (0.125)	0.371* (0.201)	0.700*** (0.136)	1.041*** (0.217)	1.001*** (0.127)
DynEd	-0.189 (0.198)	-0.242 (0.263)	-0.259 (0.219)	-0.068 (0.213)	-0.248 (0.224)
t*DynEd	0.246 (0.195)	0.038 (0.284)	0.337* (0.170)	-0.064 (0.242)	0.217 (0.185)
Female school	0.000 (0.163)	-0.021 (0.170)	-0.03 (0.156)	0.018 (0.142)	-0.006 (0.149)
t*Female	0.021 (0.128)	0.123 (0.280)	0.139 (0.121)	-0.018 (0.242)	0.083 (0.172)
DynEd*Female	-0.149 (0.225)	0.01 (0.260)	-0.264 (0.237)	-0.094 (0.173)	-0.185 (0.221)
t*DynEd*Female	0.169 (0.182)	-0.178 (0.361)	0.188 (0.202)	0.003 (0.281)	0.093 (0.220)
R <sup>2</sup>	0.286	0.045	0.244	0.269	0.287

Test scores are standardized using the full sample baseline test score means and standard deviations. This analysis is restricted to students with no missing test score data. Standard errors, adjusted for school-level clustering, are presented in parentheses. \* p<.1; \*\* p<.05; \*\*\* p<.01.

**Table 4.9b: Effects of Imagine Learning vs. Control by Gender**

<b>Panel A: End of Year One (n=332)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	0.257** (0.128)	0.283 (0.201)	0.384*** (0.136)	0.166 (0.175)	0.353** (0.153)
t	0.595*** (0.140)	0.060 (0.247)	0.349*** (0.119)	0.577*** (0.196)	0.515*** (0.134)
Imagine	-0.393** (0.193)	-0.458** (0.222)	-0.383 (0.228)	-0.133 (0.239)	-0.434* (0.223)
t*Imagine	0.232 (0.184)	0.445 (0.292)	0.223 (0.200)	0.124 (0.246)	0.310* (0.182)
Female	0.000 (0.163)	-0.021 (0.170)	-0.030 (0.156)	0.018 (0.142)	-0.006 (0.149)
t*Female	0.132 (0.157)	0.158 (0.254)	0.124 (0.157)	0.148 (0.187)	0.170 (0.147)
Imagine*Female	0.065 (0.213)	0.125 (0.194)	0.033 (0.221)	-0.123 (0.220)	0.028 (0.202)
t*Imagine*Female	-0.322 (0.213)	-0.571* (0.300)	-0.324 (0.252)	-0.154 (0.263)	-0.413* (0.210)
R <sup>2</sup>	0.130	0.037	0.081	0.145	0.134
<b>Panel A: End of Year Two (n=332)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	0.257** (0.128)	0.283 (0.201)	0.384*** (0.136)	0.166 (0.175)	0.353** (0.153)
t	1.007*** (0.125)	0.371* (0.201)	0.700*** (0.077)	1.041*** (0.217)	1.001*** (0.127)
DynEd	-0.393** (0.193)	-0.458** (0.222)	-0.383 (0.228)	-0.133 (0.239)	-0.434* (0.223)
t*DynEd	0.174 (0.171)	0.370 (0.254)	0.121 (0.162)	0.139 (0.265)	0.237 (0.177)
Female	-0.000 (0.163)	-0.021 (0.170)	-0.030 (0.156)	0.018 (0.142)	-0.006 (0.149)
t*Female	0.021 (0.128)	0.123 (0.280)	0.139 (0.121)	-0.018 (0.242)	0.083 (0.172)
DynEd*Female	0.065 (0.213)	0.125 (0.194)	0.033 (0.221)	-0.123 (0.220)	0.028 (0.202)
t*DynEd*Female	-0.254 (0.196)	-0.515 (0.321)	-0.209 (0.211)	0.001 (0.290)	-0.297 (0.228)
R <sup>2</sup>	0.217	0.070	0.175	0.324	0.252

Test scores are standardized using the full sample baseline test score means and standard deviations. This analysis is restricted to students with no missing test score data. Standard errors, adjusted for school-level clustering, are presented in parentheses. \* p<.1; \*\* p<.05; \*\*\* p<.01.

**Table 4.9c: Effects of DynEd vs. Imagine Learning for Low-Performing Schools**

<b>Panel A: End of Year One (n=331)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	-0.136 (0.145)	-0.175* -0.096	0.001 (0.184)	0.033 (0.163)	-0.081 (0.162)
t	0.826*** (0.119)	0.505*** (0.156)	0.572*** (0.161)	0.701*** (0.148)	0.825*** (0.123)
DynEd	0.204 (0.209)	0.216 (0.195)	0.124 (0.252)	0.065 (0.203)	0.187 (0.230)
t*DynEd	0.344* (0.172)	-0.332 (0.241)	0.367* (0.216)	-0.153 (0.178)	0.147 (0.185)
Female	0.065 (0.137)	0.104 -0.094	0.003 (0.156)	-0.105 (0.168)	0.022 (0.136)
t*Female	-0.190 (0.144)	-0.414** (0.159)	-0.200 (0.197)	-0.006 (0.184)	-0.243 (0.150)
DynEd*Female	-0.214 (0.207)	-0.115 (0.218)	-0.297 (0.237)	0.029 (0.195)	-0.213 (0.212)
t*DynEd*Female	0.099 (0.259)	0.397 (0.307)	0.368 (0.269)	0.127 (0.204)	0.308 (0.249)
R <sup>2</sup>	0.237	0.024	0.164	0.117	0.199
<b>Panel A: End of Year Two (n=331)</b>					
Variables	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
Constant	-0.136 (0.145)	-0.175* -0.096	0.001 (0.184)	0.033 (0.163)	-0.081 (0.162)
t	1.182*** (0.116)	0.741*** (0.156)	0.821*** (0.142)	1.180*** (0.153)	1.238*** (0.123)
DynEd	0.204 (0.209)	0.216 (0.195)	0.124 (0.252)	0.065 (0.203)	0.187 (0.230)
t*DynEd	0.072 (0.190)	-0.332 (0.254)	0.216 (0.208)	-0.204 (0.186)	-0.020 (0.182)
Female	0.065 (0.137)	0.104 -0.094	0.003 (0.156)	-0.105 (0.168)	0.022 (0.136)
t*Female	-0.233 (0.149)	-0.391** (0.157)	-0.070 (0.173)	-0.017 (0.159)	-0.214 (0.149)
DynEd*Female	-0.214 (0.207)	-0.115 (0.218)	-0.297 (0.237)	0.029 (0.195)	-0.213 (0.212)
t*DynEd*Female	0.424** (0.197)	0.336 (0.277)	0.397* (0.237)	0.002 (0.213)	0.390* (0.203)
R <sup>2</sup>	0.291	0.057	0.230	0.287	0.301

Test scores are standardized using the full sample baseline test score means and standard deviations. This analysis is restricted to students with no missing test score data. Standard errors, adjusted for school-level clustering, are presented in parentheses. \* p<.1; \*\* p<.05; \*\*\* p<.01.

## Chapter 5: Conclusion

This dissertation presents the results of three field experiments that were implemented to evaluate the effectiveness of public policies or programs designed to improve health or educational outcomes of children in Latin America. This research contributes to a rapidly growing body of knowledge on what works to develop children's human capital in developing countries. This work also contributes to the growing body of research on how to take advantage of increasing access to technology for development.

Chapter 2 showed that a low-cost intervention that delivers timely and concise information to community health workers can improve take-up of preventive care services. This type of intervention could easily be scaled up within Guatemala, and has potential to be replicated in other countries with similar programs. Future research should evaluate the viability and effectiveness of sending vaccination reminders to parents as well as or instead of to community health workers. The electronic medical record system used in the PEC and other similar programs has the potential to facilitate other low-cost interventions. In the future, it would also be worthwhile to evaluate the viability and effectiveness of adding performance feedback to patient tracking lists as a strategy to increase community health worker motivation.

Chapter 3 presented the results of a field experiment that did not have detectable effects. Intensive teacher training on the use of the One Laptop Per Child laptops did not increase teachers' or students' use of the laptops or student test scores, nor did it improve teachers' or students' opinions of the laptops. Teachers in Peru have expressed a desire for more training, yet this training was not enough to

lead to meaningful behavior change. It seems unlikely that this type of training would achieve the goal of making the laptop program effective.

While the results presented in Chapter 3 do not inspire much enthusiasm for technology as an educational tool, the research on software for English language learning in Costa Rica presented in Chapter 4 shows that technology can be effective. Comparing the experiences in Peru and Costa Rica, it is clear that technology has diverse effects in education. It is no silver bullet, but it does have the potential to improve learning.

One characteristic that may have driven the DynEd software's strong effects was that it was highly structured; it did not require significant teacher training, or teacher expertise on how to integrate the software into an existing curriculum. The software's effectiveness regardless of teacher skill is made clear by the fact that the software was effective even though half the schools that used it were not likely to have had an English teacher. This is in sharp contrast to the One Laptop Per Child program, which was designed with the expectation that teachers and students would discover how to use the computers, and how to integrate them into the curriculum on their own. Software interventions may be more effective when they are highly structured, particularly if they are designed to compensate for weaknesses in teachers' abilities.

As was mentioned in Chapter 1, financial commitments to development are not enough to improve health or education outcomes. Policy-makers need reliable information on what works in education, health and other fields to make the most of the scarce resources they have to tackle enormous and pressing challenges. This

research has been an attempt to support policy-makers in these efforts.

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## Appendix

### Appendix Tables for Chapter 2: Did You Get Your Shots?

#### A.2.1: Balance (Household Characteristics)

Variables	n	Mean - Control	Mean - Treatment	Diff.	p-value
Number of children under 1 year	1,190	0.517	0.546	0.029	0.298
Number of children under 5 years	1,190	1.640	1.621	-0.027	0.651
Number of children under 13 years	1,190	2.776	2.614	-0.131	0.390
Distance to clinic (minutes)	1,134	15.886	14.719	-0.668	0.717
Mother's education (years)	1,145	3.807	3.964	0.017	0.975
House has dirt floor	1,190	0.509	0.553	0.083	0.248
House has electricity	1,051	0.772	0.809	0.016	0.792

P-values are from regression estimates. Standard errors are clustered at the clinic level.

#### A.2.2: Balance (child characteristics)

Variables	n	Mean - Control	Mean - Treatment	Diff.	p-value
<b>Coverage of children's services at baseline</b>					
Percent children with complete vaccination for their age	11,475	0.666	0.675	0.009	0.748
Chimaltenango	2,418	0.768	0.792	0.023	0.553
Izabal - El Estor	3,418	0.749	0.745	-0.004	0.868
Izabal - Morales	2,873	0.546	0.57	0.024	0.555
Sacatepequez	2,766	0.623	0.57	-0.052**	0.018
<b>Individual Vaccines:</b>					
Tuberculosis	11,293	0.971	0.974	0.003	0.587
Pentavalent 1	10,918	0.961	0.964	0.003	0.652
Polio 1	10,918	0.962	0.964	0.002	0.711
Pentavalent 2	10,466	0.935	0.94	0.005	0.579
Polio 2	10,466	0.934	0.939	0.005	0.596
Pentavalent 3	10,466	0.914	0.919	0.005	0.65
Polio 3	10,466	0.916	0.92	0.004	0.698
MMR	8,634	0.912	0.919	0.007	0.607
DPT booster 1	7,285	0.789	0.809	0.02	0.498
Polio booster 1	7,285	0.793	0.81	0.017	0.561
DPT booster 2	530	0.567	0.566	-0.001	0.989
Polio booster 2	530	0.567	0.566	-0.001	0.989

Sample for individual vaccines is restricted to children with at least the minimum age for each vaccine at baseline. Sample size declines because data are only retained for children up to age five; for this reason, the number of children with at least the minimum age for the later vaccines, but who have not reached five years of age declines.

### A.2.3: Balance (CHW characteristics)

Variables All at CHW level	n	Mean - Control	Mean - Treatment	Diff.	p-value
<b>CHW characteristics</b>					
Percent CHW that are women	127	0.500	0.458	-0.042	0.713
Average CHW age	126	37.441	37.345	-0.096	0.960
Educ. Attainment - Primary school	127	0.529	0.559	0.030	0.724
Educ. Attainment - Lower secondary	127	0.250	0.220	-0.030	0.675
Percent CHW with other employment	127	0.382	0.339	-0.043	0.642
Average monthly non-PEC income (USD)	46	2.530	6.579	4.049	0.565
Years experience with the PEC	127	5.295	5.118	-0.177	0.795
<b>CHW use of information at baseline</b>					
They know who to visit specifically	127	0.794	0.763	-0.031	0.722
Chimaltenango	28	0.600	0.692	0.092	0.621
El Estor	33	0.900	0.846	-0.054	0.665
Morales	35	0.684	0.500	-0.184	0.342
Sacatepéquez	31	1.000	1.000	0.000	
They know because of a list	127	0.515	0.390	-0.125	0.202
Chimaltenango	28	0.133	0.154	0.021	0.882
El Estor	33	0.600	0.385	-0.215	0.230
Morales	35	0.526	0.438	-0.089	0.675
Sacatepéquez	31	0.786	0.529	-0.256*	0.078
They know from their own notebooks	127	0.647	0.644	-0.003	0.977
Chimaltenango	28	0.600	0.615	0.015	0.936
El Estor	33	0.900	0.769	-0.131	0.347
Morales	35	0.316	0.375	0.059	0.738
Sacatepéquez	31	0.786	0.824	0.038	0.848
Received list including: children needing growth checks	127	0.779	0.712	-0.068	0.421
Received list including: children needing vaccines	127	0.441	0.373	-0.068	0.571
Chimaltenango	28	0.067	0.077	0.010	0.920
El Estor	33	0.450	0.308	-0.142	0.416
Morales	35	0.421	0.312	-0.109	0.591
Sacatepéquez	31	0.857	0.706	-0.151	0.356
Received list including: children needing micronutrients	127	0.206	0.237	0.031	0.764
Received list including: prenatal checks	127	0.176	0.254	0.078	0.544

Source: CHW baseline survey. Sample restricted to CHW from clinics for which endline CHW and EMR data are available. Standard errors are clustered at the clinic level.

#### A.2.4: Balance (clinic characteristics)

Variables All at Clinic Level	n	Mean - Control Clinics	Mean - Treatment Clinics	Diff.	p-value
<b>Clinic characteristics</b>					
Population covered <sup>1</sup>	127	1,212.588	1,498.153	285.564	0.669
Number CHW working at clinic <sup>2</sup>	127	1.853	1.915	0.062	0.940
Number of days per month the mobile medical team is at the clinic <sup>2</sup>	127	1.471	1.881	0.411	0.336
Distance to closest Health Center (km) <sup>2</sup>	127	12.868	15.932	3.065	0.314

<sup>1</sup>Source: NGOs.

<sup>2</sup>Source: CHW baseline survey.

#### A.2.5: Effects on Complete Vaccination, by Pre-treatment Vaccination Status

Dependent variable: Complete vaccination	(1)	(2)	(3)	(4)
Estimate	ITT	LATE	ITT	LATE
Complete vaccination at baseline	No	No	Yes	Yes
Treatment assignment	0.016 (0.017)		0.023* (0.013)	
CHW received new lists		0.030 (0.032)		0.044* (0.024)
n	3,812	3,812	8,897	8,897

Standard errors in parentheses. Standard errors are clustered at the clinic level. Strata dummies are included in all regressions.

### A.2.6: Treatment Effects on Complete Vaccination, Both LATE Estimates

			(1)	(2)	(3)
			ITT	LATE <sup>b</sup>	LATE <sup>c</sup>
Full sample		12,956	0.025** (0.012)	0.047** (0.024)	0.036** (0.017)
Child age in months	< 18	2,232	0.033 (0.025)	0.063 (0.049)	0.047 (0.035)
	18 +	10,724	0.020* (0.011)	0.039* (0.021)	0.030* (0.016)
	p-value interaction <sup>a</sup>		0.570	0.587	0.590
Due for 18 or 48 month vaccine during intervention	No	9,830	0.016 (0.011)	0.030 (0.021)	0.023 (0.016)
	Yes	3,126	0.060*** (0.022)	0.119** (0.047)	0.091*** (0.032)
	p-value interaction <sup>a</sup>		0.026	0.032	0.023
Due for 48 month vaccine during intervention	No	11,204	0.022* (0.011)	0.043* (0.023)	0.033** (0.016)
	Yes	1,752	0.047* (0.025)	0.092* (0.048)	0.069** (0.035)
	p-value interaction <sup>a</sup>		0.270	0.242	0.247
Area	Chimaltenango	2,773	0.061*** (0.017)	0.087*** (0.024)	0.080*** (0.020)
	El Estor	3,787	0.036 (0.027)	0.122 (0.082)	0.045 (0.043)
	Morales	3,311	0.019 (0.024)	0.051 (0.036)	0.030 (0.028)
	Sacatepequez	3,085	0.793 (0.016)	0.954 (0.048)	0.846 (0.035)
	p-value interaction <sup>a</sup>		0.041* (0.024)	0.063* (0.036)	0.053* (0.028)
			0.391 (0.016)	0.586 (0.048)	0.468 (0.035)
	p-value interaction <sup>a</sup>		0.001	0.008	0.004
CHW used lists at baseline	No	6,123	0.037** (0.018)	0.075* (0.041)	0.057** (0.026)
	Yes	6,833	0.002 (0.017)	0.003 (0.029)	0.003 (0.024)
	p-value interaction <sup>a</sup>		0.148	0.153	0.129
CHW years of education	No	3,846	0.007 (0.024)	0.013 (0.049)	0.010 (0.036)
	Yes	9,110	0.025* (0.013)	0.049** (0.024)	0.039** (0.018)
	p-value interaction <sup>a</sup>		0.515	0.509	0.483

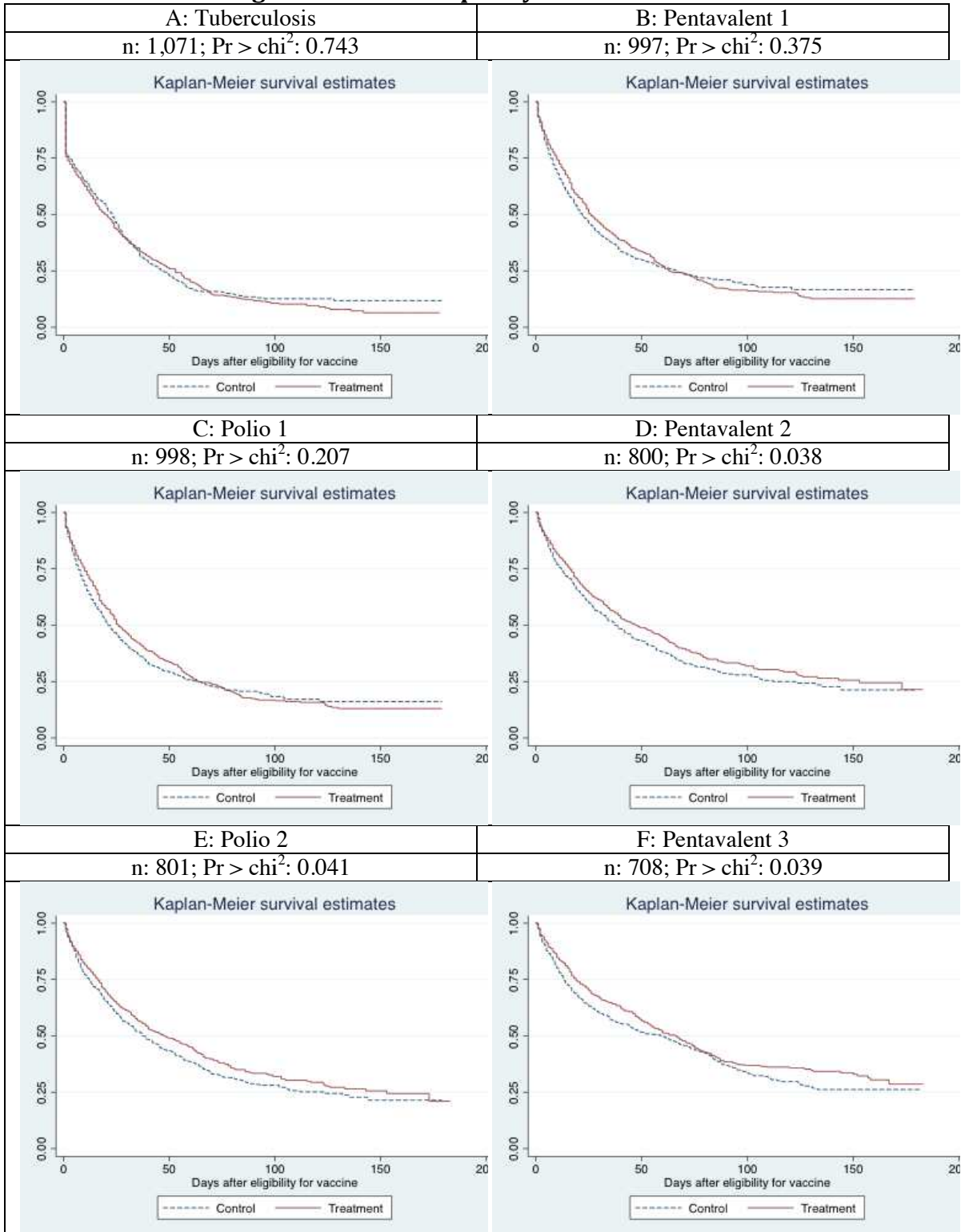
Standard errors in parentheses. All regressions include strata fixed effects. \* p<0.10, \*\* p< 0.05, \*\*\* p<0.01. <sup>a</sup> Interaction p-values are for coefficient on a subgroup dummy interacted with a treatment assignment dummy from a Chow test. A significant p-value indicates that the treatment effect differs significantly across subgroups. For area regressions, each area is compared to the rest of the sample combined. P-values for all F-statistics are less than 0.01. <sup>b</sup> Participation is defined as whether CHW indicate that they received PTL in endline survey. F for the IV, treatment assignment, in the first stage, ranges from 23.58 to 52.11 for all regressions excluding area regressions. For area regressions, F = 47.01 for Chimaltenango, 5.87 for El Estor, 25.46 for Morales and 6.87 for Sacatepéquez. <sup>c</sup> Participation is defined as whether CHW indicate they received PTL in endline survey. CHWs in control group coded as non-participants (having not received lists) for reasons described in the methods section. F for treatment assignment in first stage ranges from 14.38 to 142.85.

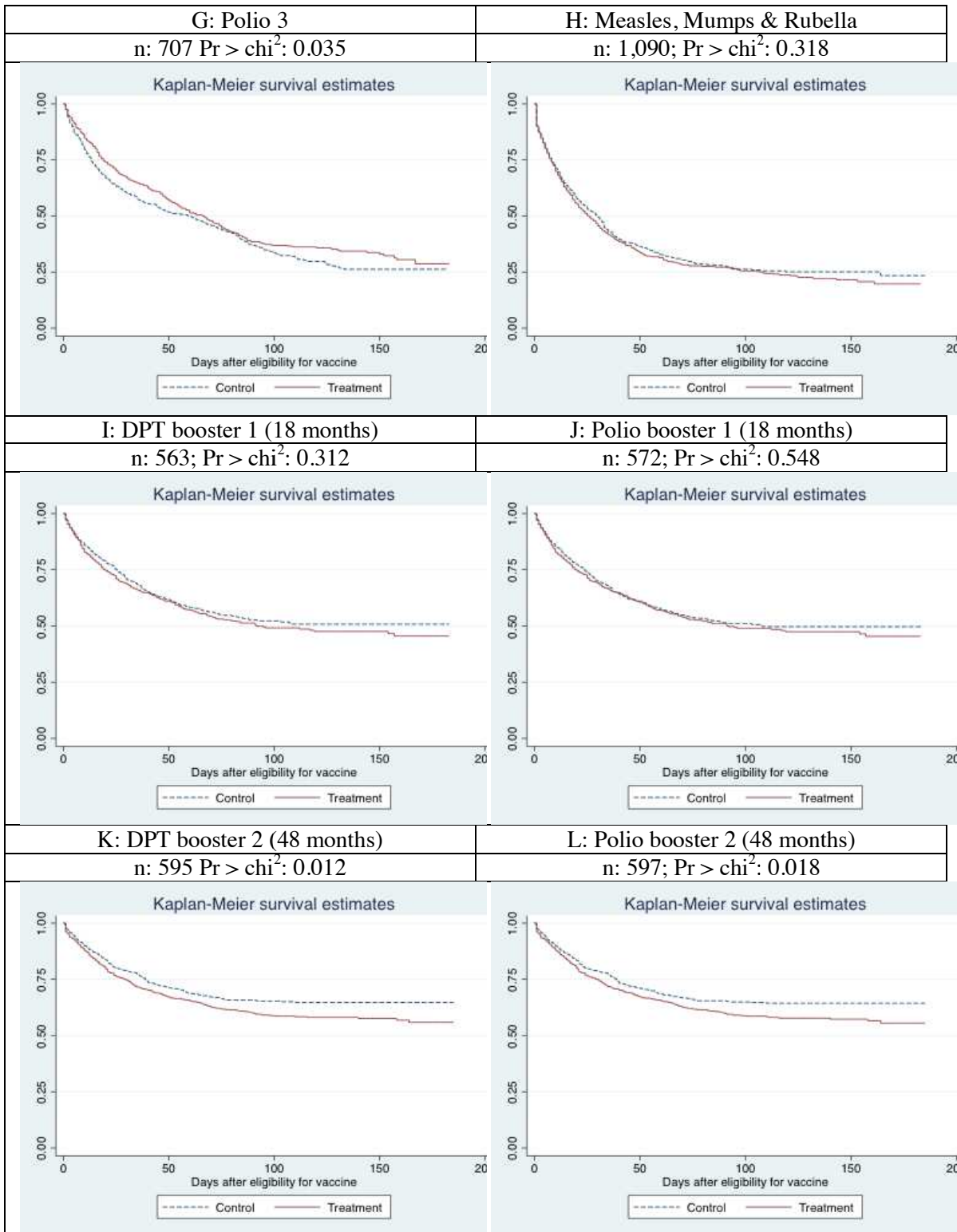
### A.2.7: Effects on Vaccination by Age Group

Age at end-line	Vaccines for which child became eligible during intervention												n	ITT	LATE	
	TB	Penta 1	Polio 1	Penta 2	Polio 2	Penta 3	Polio 3	MMR	DPT booster 1	Polio booster 1	DPT booster 2	Polio booster 2				
0-1 mos.	X													176	0.122 (0.083)	0.198 (0.124)
2-3 mos.	X	X	X											457	0.067 (0.044)	0.132 (0.091)
4-5 mos.	X	X	X	X	X									544	0.019 (0.039)	0.038 (0.077)
6-7 mos.		X	X	X	X	X	X							495	0.010 (0.042)	0.018 (0.073)
8-9 mos.				X	X	X	X							439	-0.010 (0.044)	-0.022 (0.096)
10-11 mos.						X	X							465	0.020 (0.037)	0.035 (0.065)
12-17 mos.								X						1,767	0.009 (0.024)	0.017 (0.046)
18-23 mos.									X	X				1,374	0.059** (0.027)	0.115** (0.057)
48-53 mos.											X	X	1,450	0.019 (0.032)	0.038 (0.064)	

\* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01. Standard errors in parentheses.

**A.2.8: Kaplan-Meier Survival Estimates of Delayed Vaccination by Treatment with Log-Rank Test for Equality of Survival Functions**





**Appendix Tables for Chapter 3:  
Teacher Training and the Use of Technology in the Classroom**

**A.3.1: Teacher-Reported Barriers to Use  
(Compare to Table 3.6)**

	Full sample		2010 teachers	
	n	Coef.	n	Coef.
<b>Teacher does not use XO laptops</b>	132	0.155 (0.096)	85	0.049 (0.074)
<b>Teacher has had trouble with:</b>				
Electricity	135	-0.072 (0.091)	87	-0.048 (0.071)
Activation of the XO laptops	132	-0.106 (0.107)	87	-0.060 (0.129)
Laptops breaking	132	-0.061 (0.105)	87	0.007 (0.116)
Connecting to the local network	132	0.106 (0.088)	87	0.150 (0.098)
Understanding some activities	132	-0.061 (0.108)	87	0.053 (0.111)
Touchpad or mouse	132	-0.061 (0.109)	87	0.075 (0.110)
Index of problems (0-6 scale)	132	-0.242 (0.323)	87	0.180 (0.291)
<b>For teachers that use XOs:</b>				
XO per student	132	-0.040 (0.062)	79	0.032 (0.040)
Students share laptops	115	-0.042 (0.095)	78	-0.038 (0.089)
Percent students that share	115	-0.025 (0.064)	78	-0.007 (0.064)

Each coefficient estimate is from a separate regression of the dependent variable against the treatment with no controls. Standard errors are clustered at the school level. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01. Source: Teacher survey, 2012. 2010 teachers column restricts the sample to teachers that were at the same school in 2010.



### A.3.2: Teacher Computer Use, XO Knowledge & Opinions (Compare to Table 3.7)

	Full sample		2010 teachers	
	n	Coef.	n	Coef.
<b>Computer use and knowledge</b>				
Used a PC during the last week	135	0.101 (0.065)	87	0.074 (0.083)
Accessed the Internet during the last week	135	0.040 (0.081)	87	0.008 (0.088)
Index of self-assessed computer literacy (0-4 scale)	135	-0.009 (0.199)	87	0.061 (0.240)
<b>Knowledge of the XO laptops</b>				
Index of knowledge on accessing texts on the XO laptops (0-4 scale)	124	-0.014 (0.180)	82	0.016 (0.202)
Index of knowledge on the "Calculate" application (0-4 scale)	121	-0.027 (0.178)	80	-0.108 (0.222)
Knows how to access data on a USB drive	124	0.075 (0.109)	81	0.093 (0.126)
<b>Teacher Opinions of the XO Laptops</b>				
Index of positive opinions of XO (0-8 scale)	131	-0.433 (0.277)	84	-0.595* (0.350)

Each coefficient estimate is from a separate regression of the dependent variable against the treatment with no controls. Standard errors are clustered at the school level. \*  $p < 0.1$ ; \*\*  $p < 0.05$ ; \*\*\*  $p < 0.01$ . Source: Teacher survey, 2012. Sample for "2010 teachers" column is restricted to teachers who were in the same school in 2010, the year of the training.

**A.3.3: Student PC Access, XO Opinions  
(Compare to Table 3.8)**

	Full sample		2010 teachers	
	n	Coef.	n	Coef.
Family has a PC - all	588	0.013 (0.026)	545	0.011 (0.028)
2nd graders	207	0.013 (0.047)	188	0.004 (0.050)
4th graders	176	0.074** (0.036)	167	0.078** (0.038)
6th graders	205	-0.034 (0.029)	190	-0.039 (0.031)
Index of positive opinions of XO (0-5)	587	-0.159 (0.297)	544	-0.228 (0.313)
2nd graders	207	0.026 (0.381)	188	-0.118 (0.387)
4th graders	175	-0.144 (0.375)	166	-0.108 (0.393)
6th graders	205	-0.407 (0.387)	190	-0.484 (0.405)

Each coefficient estimate is from a separate regression of the dependent variable against the treatment with no controls. Standard errors are clustered at the school level. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01. Source: Student survey, 2012. 2010 teachers column restricts the sample to students whose teachers were at the same school in 2010.

**A.3.4: Use of the XO Laptops According to Survey Data (Compare to Table 3.9)**

	Full sample		2010 teachers	
	n	Coef.	n	Coef.
<b>Panel A: Usage from Principal Survey</b>				
School uses XO laptops	51	-0.005 (0.092)		
Ratio of functioning XO laptops to student (school level)	49	0.051 (0.146)		
<b>Panel B: Usage from Teacher Survey</b>				
Teacher uses XOs	132	-0.155 (0.096)	85	-0.049 (0.074)
How many days (0-5) used XO laptop last week by subject area <sup>a</sup>				
Math	134	-0.112 (0.235)	86	-0.089 (0.204)
Communication	134	-0.212 (0.226)	86	-0.078 (0.192)
Science and environment	134	-0.057 (0.239)	86	0.167 (0.259)
Personal social	134	-0.134 (0.286)	86	0.047 (0.324)
Art	134	0.030 (0.273)	86	0.191 (0.322)
Physical education	134	-0.258 (0.528)	86	0.511 (0.684)
Religious studies	134	-0.296 (0.338)	86	-0.182 (0.348)
Other	134	0.318 (0.852)	86	1.099 (1.214)
Number of different applications used <sup>b</sup>	134	-2.243 (1.509)	86	-2.274 (1.647)
Intensity: Sum of apps * Times used <sup>b</sup>	135	-4.848* (2.570)	87	-5.742* (3.082)
Percent of application uses among the 10 apps emphasized in training	95	0.079** (0.035)	68	0.102*** (0.035)
<b>Panel C: Usage from Student Survey</b>				
Child uses XO at school on a typical day	588	-0.040 (0.092)	545	-0.079 (0.091)
Child shares XO	516	-0.044 (0.134)	484	-0.051 (0.140)
Child brings XO home occasionally	516	-0.015 (0.124)	484	0.051 (0.125)
Teacher gives permission to bring XO home	301	0.012 (0.047)	286	0.018 (0.050)
Parents give permission to bring XO home	301	-0.174* (0.095)	286	-0.157 (0.096)

Standard errors, clustered at school level, in parentheses. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01. 2010 teachers column restricts the sample to teachers at the same school in 2010. From OLS regressions except: <sup>a</sup> Poisson.

<sup>b</sup> Zero-inflated negative binomial.

**A.3.5: Use of the XO Laptops by Computer Logs  
(Compare to Table 3.10)**

	Full sample		2010 teachers	
	n	Coef.	n	Coef.
<b>Frequency of use</b>				
Average number of sessions in last week <sup>a</sup>	587	-0.065 (0.246)	374	-0.185 (0.268)
2nd grade	205	0.399 (0.306)	108	0.143 (0.390)
4th grade	179	-0.244 (0.293)	139	-0.300 (0.328)
6th grade	203	-0.369 (0.342)	127	-0.273 (0.327)
% with 0 sessions	587	0.038 (0.084)	374	0.052 (0.095)
% with 1 session	587	-0.031 (0.038)	374	-0.014 (0.048)
% with 2 sessions	587	0.008 (0.029)	374	0.014 (0.042)
% with 3 sessions	587	-0.011 (0.020)	374	-0.007 (0.030)
% with 4+ sessions	587	-0.005 (0.049)	374	-0.045 (0.054)
<b>Intensity of use</b>				
Number of application uses in last week <sup>a</sup>	587	-0.125 (1.083)	374	-1.090 (1.202)

Each coefficient estimate is from a separate regression of the dependent variable against the treatment with no controls. Standard errors, clustered at the school level, are in parentheses. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01. OLS regressions except: <sup>a</sup> Negative binomial regression. Source: Log files from children's computers that record data on the child's most recent four sessions. A session begins when the child turns the computer on and ends when the computer is turned off.

**A.3.6: Type of Use of the XO Laptops by Computer Logs  
(Compare to Table 3.11)**

	Full sample		2010 teachers	
	n	Marginal effects	n	Marginal effects
<b>Use of applications emphasized in training</b>				
Number of uses (10 priority apps)	374	0.206 (1.181)	374	0.742 (1.350)
Number of uses (15 priority apps)	374	0.136 (1.385)	374	1.879 (1.618)
% uses that are 10 priority <sup>a</sup>	435	0.013 (0.044)	312	0.045 (0.048)
% uses that are 15 priority <sup>a</sup>	435	-0.000 (0.050)	312	0.031 (0.062)
<b>By type of application (number of uses)</b>				
Standard	587	0.199 (0.992)	374	0.864 (1.216)
Games	587	-0.042 (0.350)	374	0.002 (0.350)
Music	587	-1.069** (0.533)	374	-1.436* (0.761)
Programming	587	0.253 (0.197)	374	0.332 (0.208)
Other	587	0.540 (0.652)	374	0.984 (0.818)
<b>By application material (number of uses)</b>				
Cognition	587	-0.126 (0.317)	374	-0.087 (0.330)
Geography	587	0.107 (0.201)	374	0.147 (0.304)
Reading	587	0.274 (0.640)	374	0.256 (0.869)
Math	587	0.090 (0.161)	374	0.296* (0.154)
Measurement	587	-0.025 (0.059)	374	0.014 (0.074)
Music	587	-1.069** (0.533)	374	-1.436* (0.761)
Programming	587	0.178 (0.261)	374	0.251 (0.322)
Utilitarian	587	-0.341 (0.542)	374	0.187 (0.622)
Other	587	0.854* (0.514)	374	1.171* (0.670)

Each coefficient estimate is from a separate regression of the dependent variable against the treatment with no controls. Standard errors are in parentheses and are clustered at the school level. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01. Source: Log files from children's computers that record data on the child's most recent four sessions. A session begins when the child turns the computer on and ends when the computer is turned off.

**A.3.7: Effects on Math Scores and Verbal Fluency  
(Compare to Table 3.12)**

	Full sample		2010 teachers	
	n	Marginal effects	n	Marginal effects
<b><i>Math Scores</i></b>				
Overall	588	0.080 (0.105)	545	0.039 (0.110)
2nd grade	207	-0.154 (0.191)	188	-0.208 (0.201)
4th grade	176	0.122 (0.224)	167	0.153 (0.235)
6th grade	205	0.177 (0.213)	190	0.074 (0.218)
4th and 6th grades combined	381	0.141 (0.148)	357	0.126 (0.157)
<b><i>Verbal Fluency</i></b>				
Overall	588	0.077 (0.131)	545	0.048 (0.140)
2nd grade	207	-0.215 (0.166)	188	-0.227 (0.177)
4th grade	176	0.164 (0.201)	167	0.168 (0.212)
6th grade	205	0.114 (0.198)	190	0.062 (0.213)
4th and 6th grades combined	381	0.132 (0.167)	290	0.065 (0.225)

Test scores are standardized to have a mean of 0 and a standard deviation of 1 for each grade level. For the overall effects, test scores are standardized for the entire sample. In columns (2) and (3), each estimate is from a separate regression of the test score with no controls. Standard errors, clustered at the school level, are presented in parentheses. \*  $p < 0.1$ ; \*\*  $p < 0.05$ ; \*\*\*  $p < 0.01$ .

## Appendix Tables for Chapter 4: Teacher's Helpers

### A.4.1: Woodcock Muñoz Language Survey-Revised (WMLS-R) Subtests

**Picture vocabulary:** measures aspects of oral language, including language development and lexical knowledge. The task requires subjects to identify pictured objects.

**Verbal analogies:** measures the ability to reason using lexical knowledge. Students listen to three words of an analogy and complete it by stating the fourth word.

**Understanding directions:** measures listening, lexical knowledge, and working memory skills. To complete this task, students listen to a series of instructions and demonstrate their comprehension by pointing to a series of objects in a picture.

**Story recall:** measures listening skills, meaningful memory and expressive language. Students are asked to recall increasingly complex stories that they hear in an audio recording.

### A.4.2: Changes in Balance - Round 2 Sample vs. Attritors

	Female	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
<b>Panel A: DynEd vs. Control</b>						
Constant	0.481*** (0.046)	0.349* (0.191)	0.137 (0.160)	0.237 (0.213)	0.144 (0.150)	0.289 (0.206)
DynEd	-0.156* (0.090)	-0.497 (0.348)	-0.434** (0.186)	-0.736** (0.278)	-0.039 (0.238)	-0.580* (0.302)
Round 2 sample	0.040 (0.065)	-0.129 (0.165)	0.060 (0.178)	0.034 (0.178)	-0.012 (0.134)	-0.020 (0.182)
DynEd*Round 2	0.027 (0.108)	0.211 (0.326)	0.226 (0.222)	0.374 (0.276)	-0.068 (0.213)	0.251 (0.295)
n	576	576	576	576	576	576
<b>Panel B: Imagine vs. Control</b>						
Constant	0.481*** (0.046)	0.349* (0.191)	0.137 (0.159)	0.237 (0.213)	0.144 (0.150)	0.289 (0.206)
Imagine Learning	0.096 (0.083)	-0.780*** (0.224)	-0.109 (0.313)	-0.527** (0.254)	-0.413* (0.226)	-0.616** (0.258)
Round 2 sample	0.040 (0.065)	-0.129 (0.165)	0.060 (0.178)	0.034 (0.178)	-0.012 (0.134)	-0.020 (0.182)
Imagine*Round 2	-0.116 (0.097)	0.406* (0.209)	-0.261 (0.326)	0.143 (0.236)	0.123 (0.202)	0.163 (0.241)
n	599	599	599	599	599	599
<b>Panel C: DynEd vs. Imagine</b>						
Constant	0.578*** (0.069)	-0.431*** (0.118)	0.028 (0.270)	-0.290** (0.138)	-0.269 (0.169)	-0.326** (0.155)
DynEd	-0.253** (0.103)	0.283 (0.313)	-0.325 (0.286)	-0.209 (0.225)	0.374 (0.250)	0.035 (0.269)
Round 2 sample	-0.076 (0.071)	0.276** (0.129)	-0.201 (0.273)	0.178 (0.155)	0.110 (0.151)	0.143 (0.158)
DynEd*Round 2	0.143 (0.111)	-0.195 (0.309)	0.487 (0.303)	0.231 (0.262)	-0.191 (0.224)	0.089 (0.281)
n	557	557	557	557	557	557

Standard errors, clustered at the school level, are in parentheses. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01.



### A.4.3: Changes in Balance - Round 3 Sample vs. Attritors

	Female	Picture Vocabulary	Verbal Analogies	Und. Directions	Story Recall	Oral Language
<b>Panel A: DynEd vs. Control</b>						
Constant	0.460*** (0.046)	0.131 (0.137)	0.008 (0.137)	-0.029 (0.134)	-0.056 (0.160)	0.028 (0.134)
DynEd	-0.108 (0.068)	-0.316 (0.219)	-0.170 (0.188)	-0.361 (0.231)	0.065 (0.245)	-0.285 (0.234)
Round 3 sample	0.076 (0.057)	0.180 (0.127)	0.255* (0.146)	0.431*** (0.109)	0.282** (0.106)	0.365*** (0.115)
DynEd*Round 3	-0.032 (0.090)	-0.023 (0.233)	-0.095 (0.194)	-0.075 (0.232)	-0.242 (0.215)	-0.122 (0.238)
n	576	576	576	576	576	576
<b>Panel B: Imagine vs. Control</b>						
Constant	0.460*** (0.046)	0.131 (0.137)	0.008 (0.137)	-0.029 (0.134)	-0.056 (0.160)	0.028 (0.134)
Imagine Learning	0.020 (0.062)	-0.435** (0.164)	-0.305* (0.172)	-0.328* (0.188)	-0.379 (0.323)	-0.462** (0.209)
Round 3 sample	0.076 (0.057)	0.180 (0.127)	0.255* (0.146)	0.431*** (0.109)	0.282** (0.106)	0.365*** (0.115)
Imagine*Round 3	-0.024 (0.081)	-0.016 (0.191)	-0.017 (0.184)	-0.096 (0.200)	0.117 (0.306)	-0.013 (0.215)
n	599	599	599	599	599	599
<b>Panel C: DynEd vs. Imagine</b>						
Constant	0.480*** (0.041)	-0.304*** (0.091)	-0.297*** (0.104)	-0.357*** (0.132)	-0.435 (0.281)	-0.434*** (0.160)
DynEd	-0.128* (0.064)	0.120 (0.194)	0.135 (0.165)	-0.033 (0.229)	0.444 (0.336)	0.177 (0.250)
Round 3 sample	0.052 (0.057)	0.164 (0.142)	0.238** (0.111)	0.335* (0.168)	0.399 (0.287)	0.352* (0.181)
DynEd*Round 3	-0.007 (0.090)	-0.006 (0.241)	-0.078 (0.169)	0.020 (0.265)	-0.359 (0.343)	-0.109 (0.276)
n	557	557	557	557	557	557

Standard errors, clustered at the school level, are in parentheses. \* p < 0.1; \*\* p < 0.05; \*\*\* p < 0.01.