



**University of Minnesota
2007 Private Support Highlights**

Board of Regents, November 9, 2007

**Presented by University of Minnesota Foundation:
Elliot S. Kaplan, Gerald B. Fischer
Judy Y. Kirk**

Annual Report on Private Support



The Role of Private Giving

To provide the financial resources that will build
and sustain excellence at the
University of Minnesota.

Annual Report on Private Support



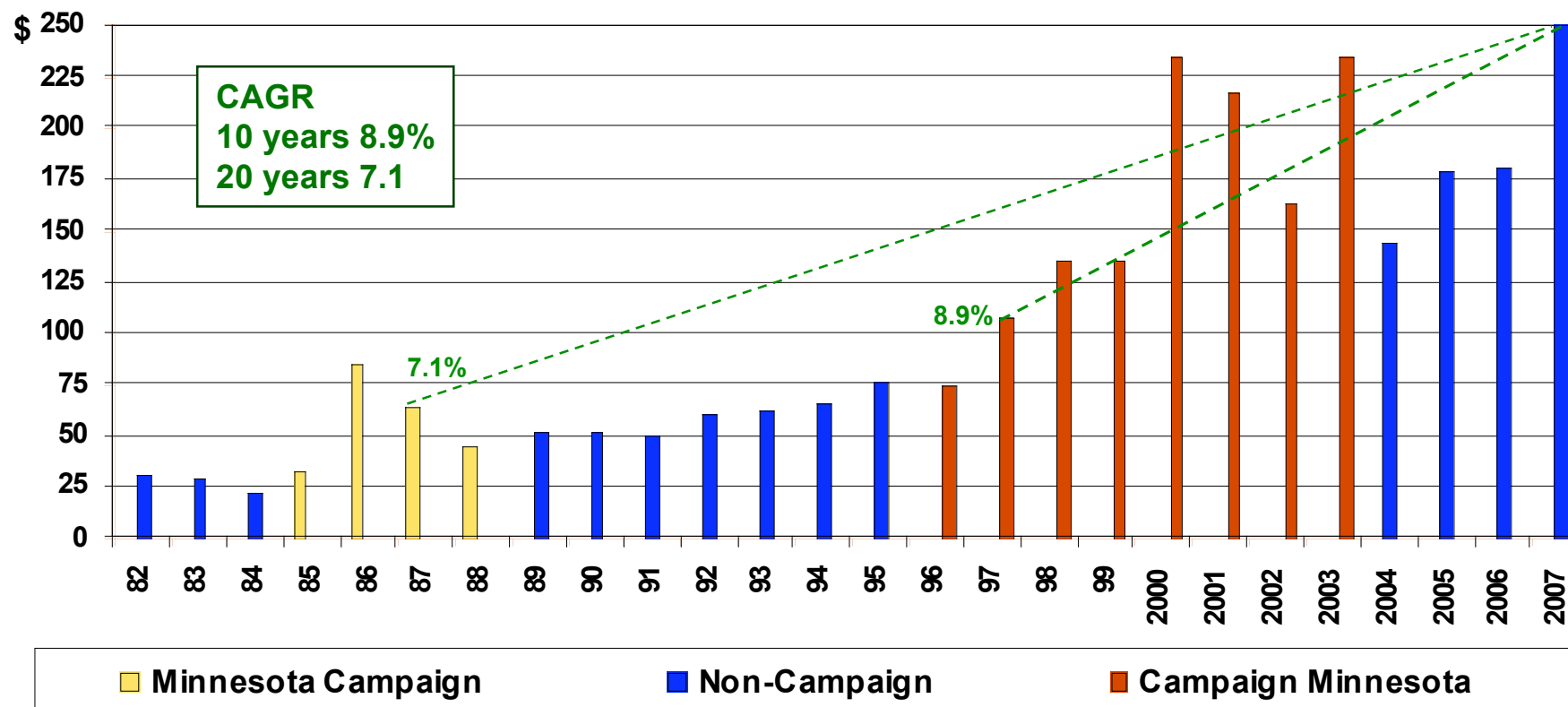
- Thank you to the 87,167 donors who pledged \$251 million in current and future funds to the U in fiscal 2007, the most ever in a single year.

Annual Report on Private Support



Gift Production 1982 - 2007

(In Millions)



Historical Gift Production

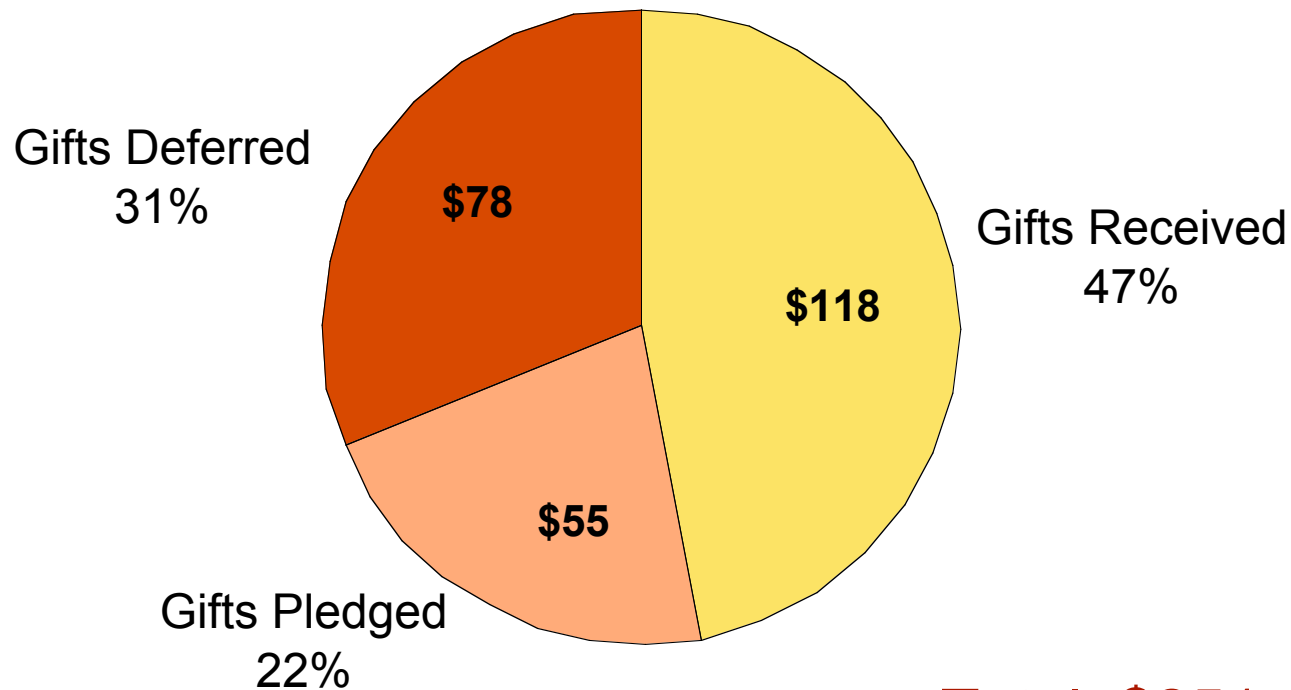
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Annual Report on Private Support



Major Components of FY 2007 Gift Production



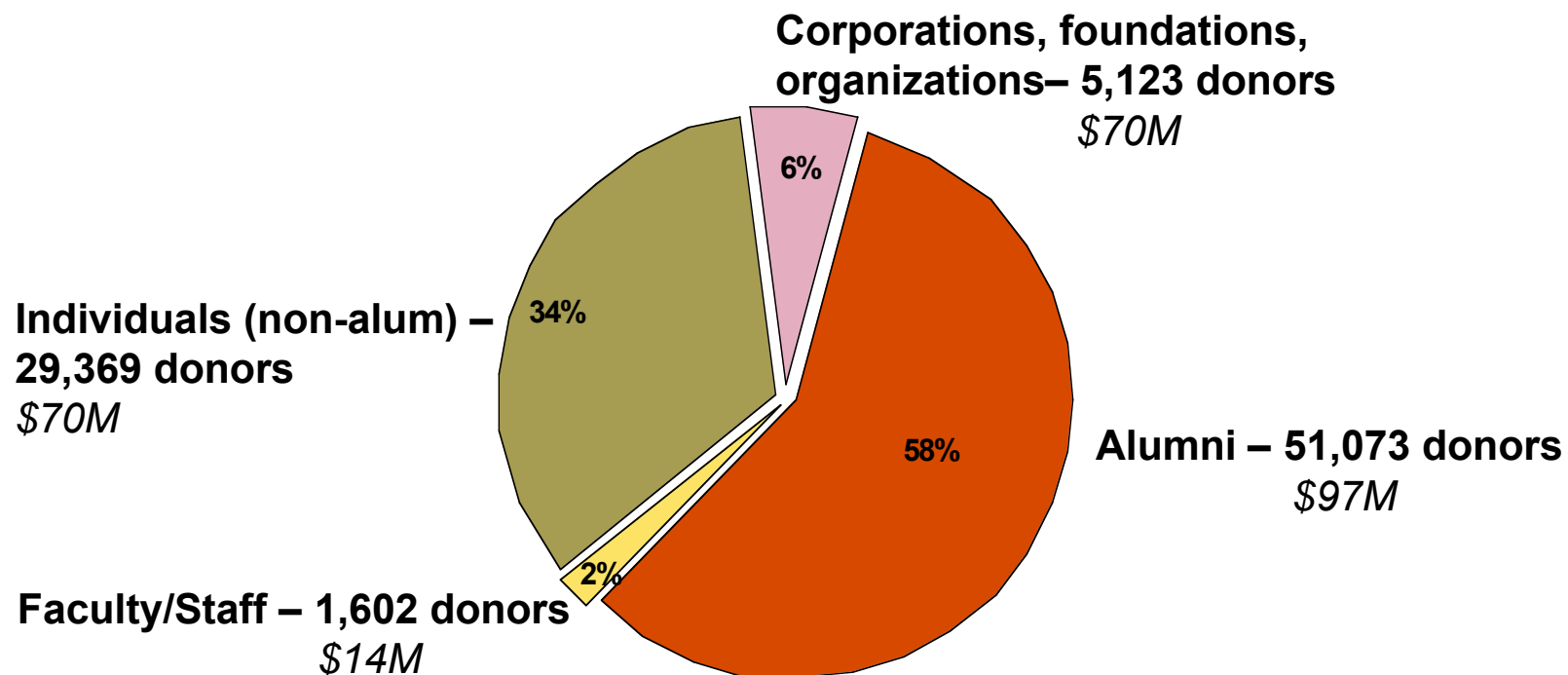
Total: \$251 million

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Who donates?

87,167 total donors





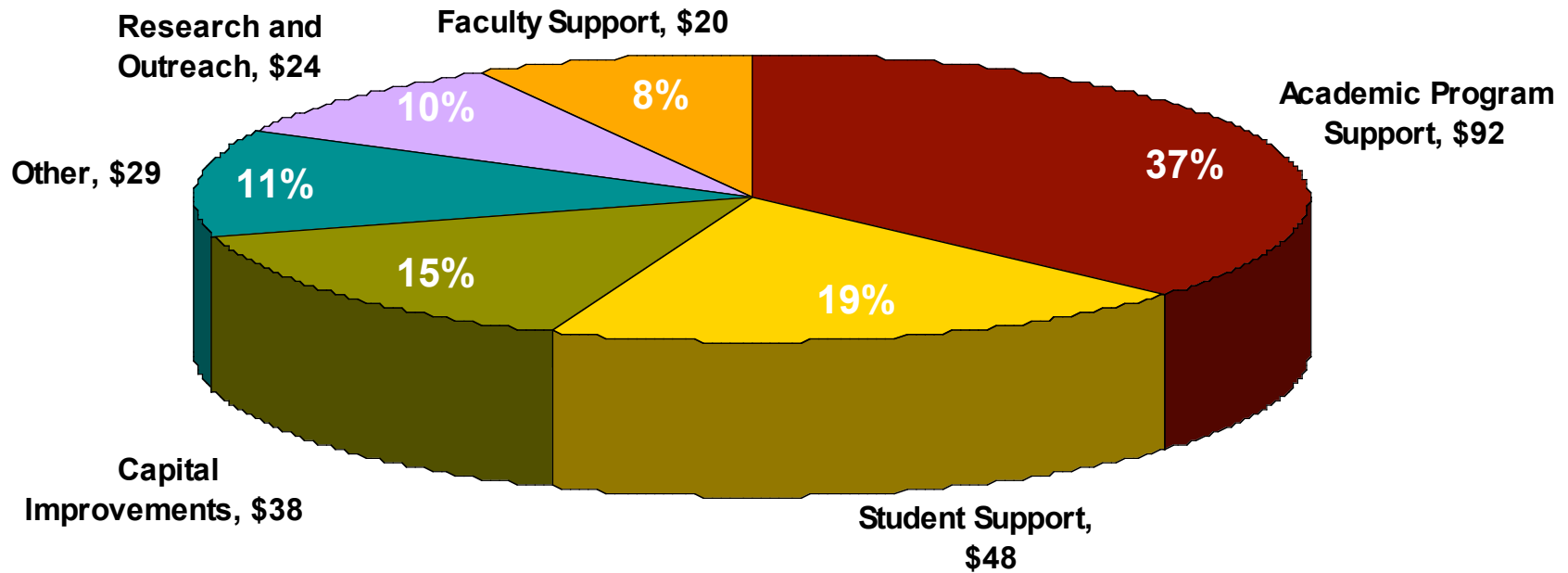
Distribution of Gifts

- 0.05% of donors contributed 55% of total gift dollars; 2% of donors contributed 92% of gift dollars
 - 46 gifts exceeded \$1 million
 - 2 gifts exceeded \$10 million
- 92% of donors (72,876) gave less than \$1,000 each, or 3% of total gift dollars

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Gifts by Purpose

FY 2007

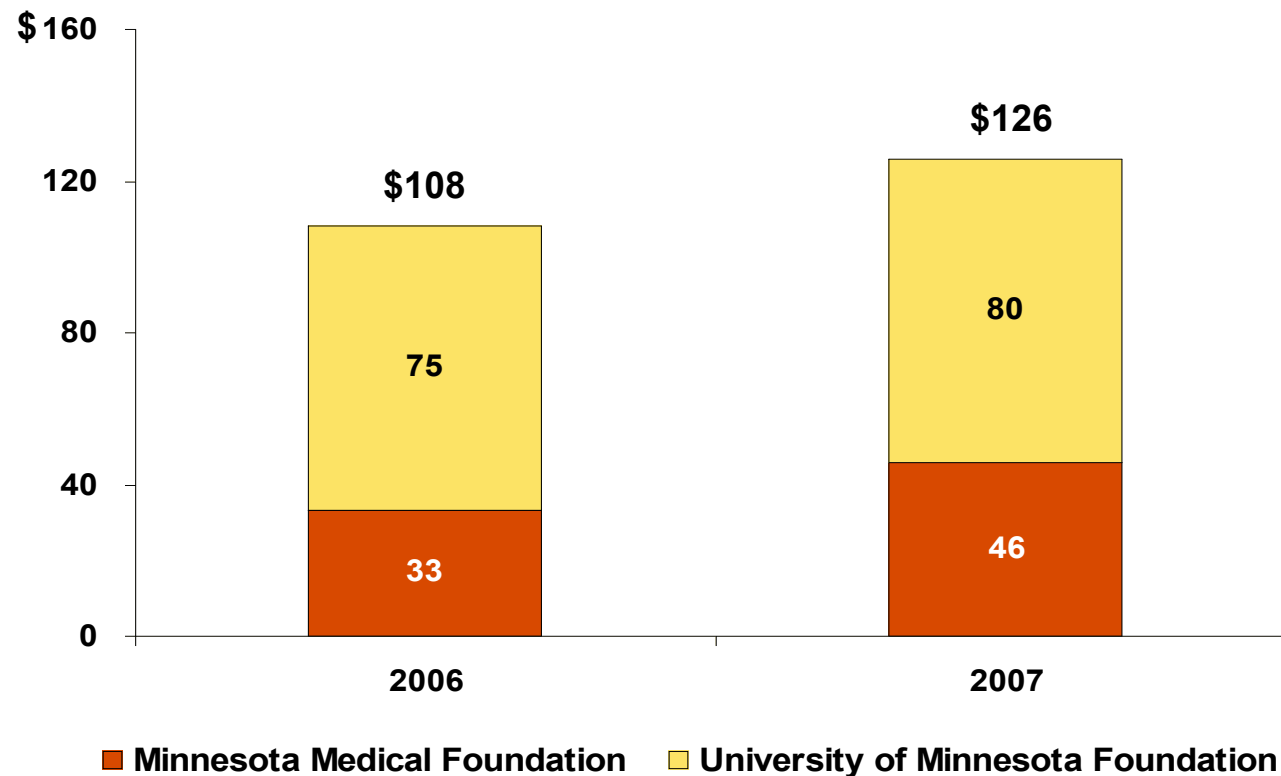


Total: \$251 million

Annual Report on Private Support



- Distributions to the U for Educational Purposes increased 17%

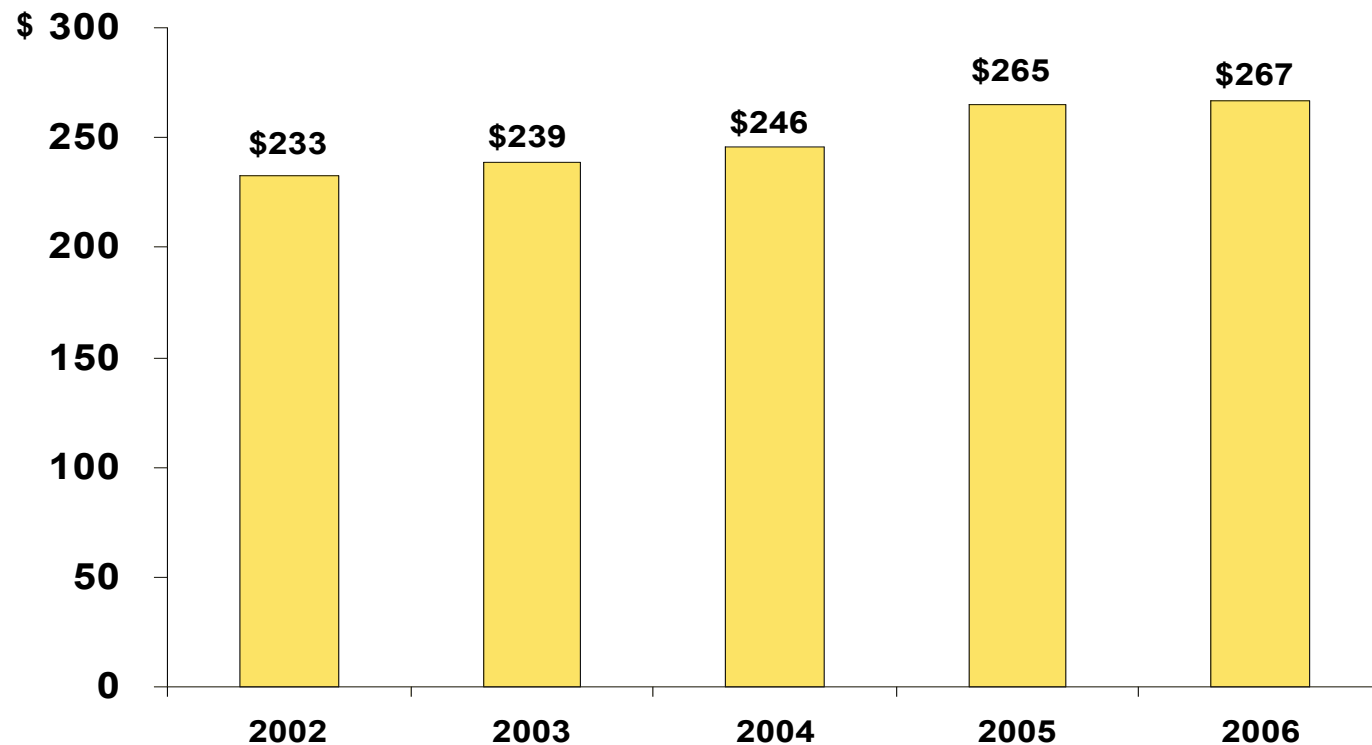


National Rankings



Gifts and Grants Received from Private Sector

(in millions)



National ranking among:
Public & private universities
Public universities only

14
4

15
7

15
5

14
5

14
4

Growth in Voluntary Support

UNIVERSITY OF MINNESOTA

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National Rankings



Voluntary Support of Education - 2006

(In Millions)

Private and **Public**

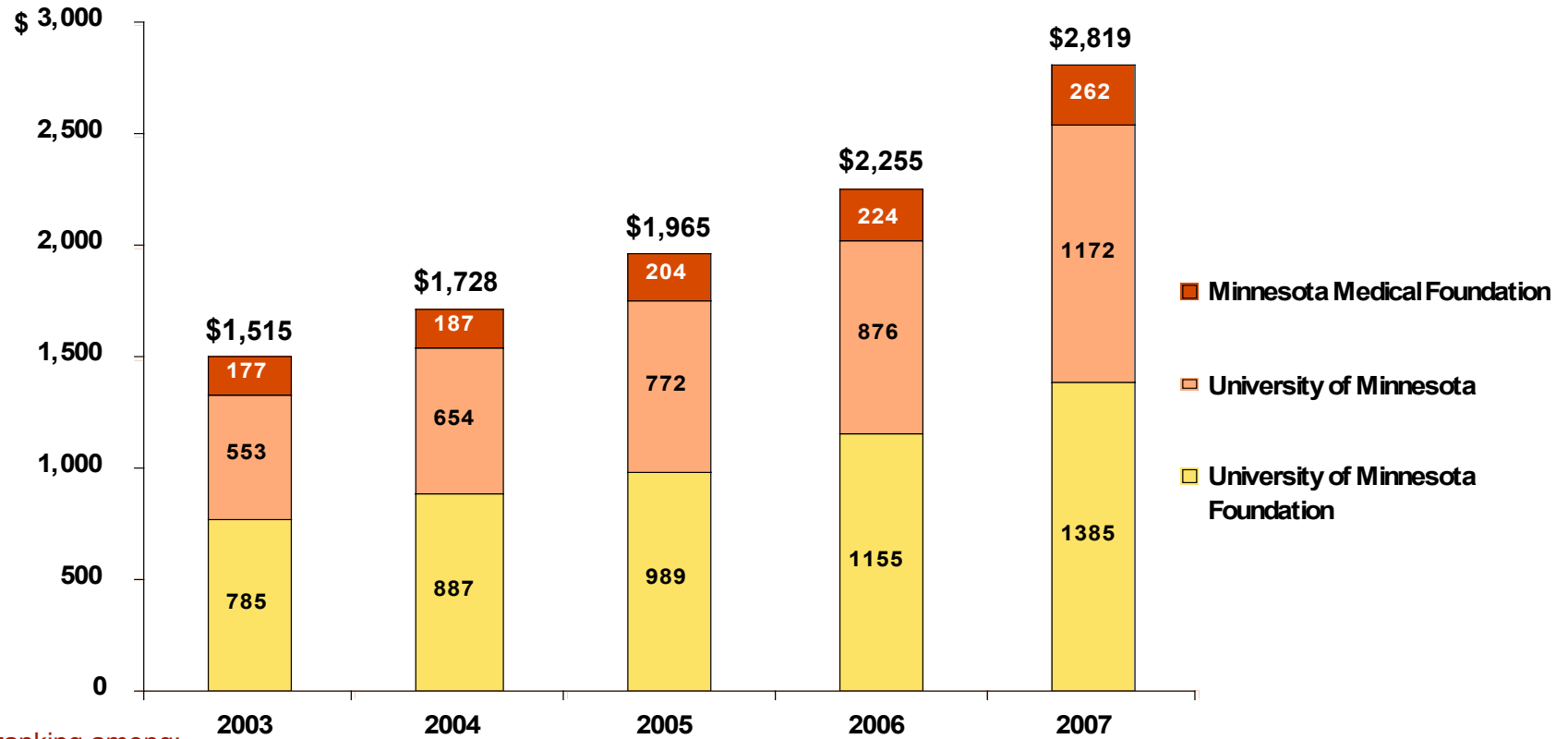
1. Stanford	\$911	11. UCLA	\$320
2. Harvard	595	12. Washington	316
3. Yale	433	13. New York U	280
4. Pennsylvania	409	14. <u>Minnesota</u>	<u>267</u>
5. Cornell	406	15. Northwestern	253
6. Southern California	406	16. Michigan	251
7. Johns Hopkins	377	17. Indiana	248
8. Columbia	377	18. UC - Berkeley	246
9. Duke	332	19. U of Chicago	237
10. Wisconsin	326	20. UNC – Chapel Hill	237

National Rankings



Combined University Endowments (in millions)

As of June 30



National ranking among:

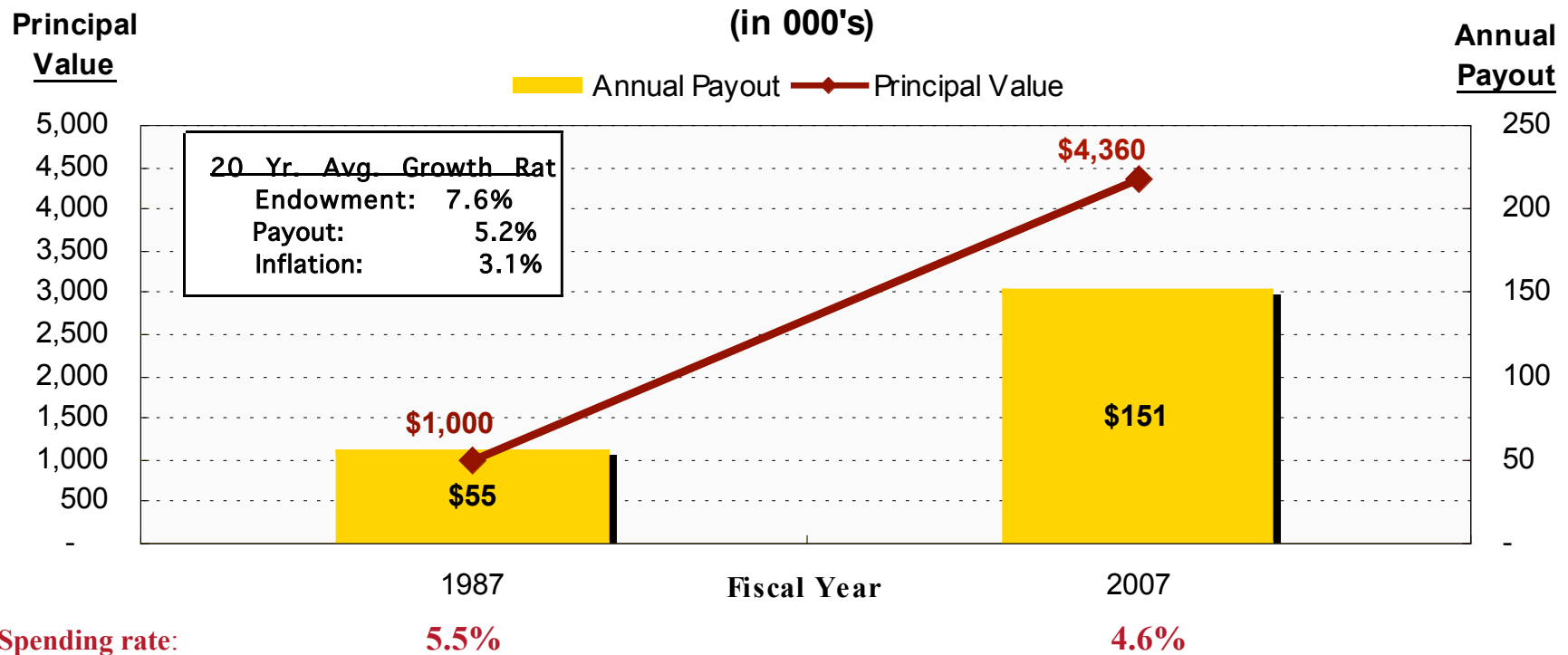
Public & private universities
Public universities only

	2003	2004	2005	2006	2007
Public & private universities	25	25	25	25	na
Public universities only	6	6	6	6	na

Annual Report on Private Support



Growth of a Million Dollar Endowment 1987 to 2007



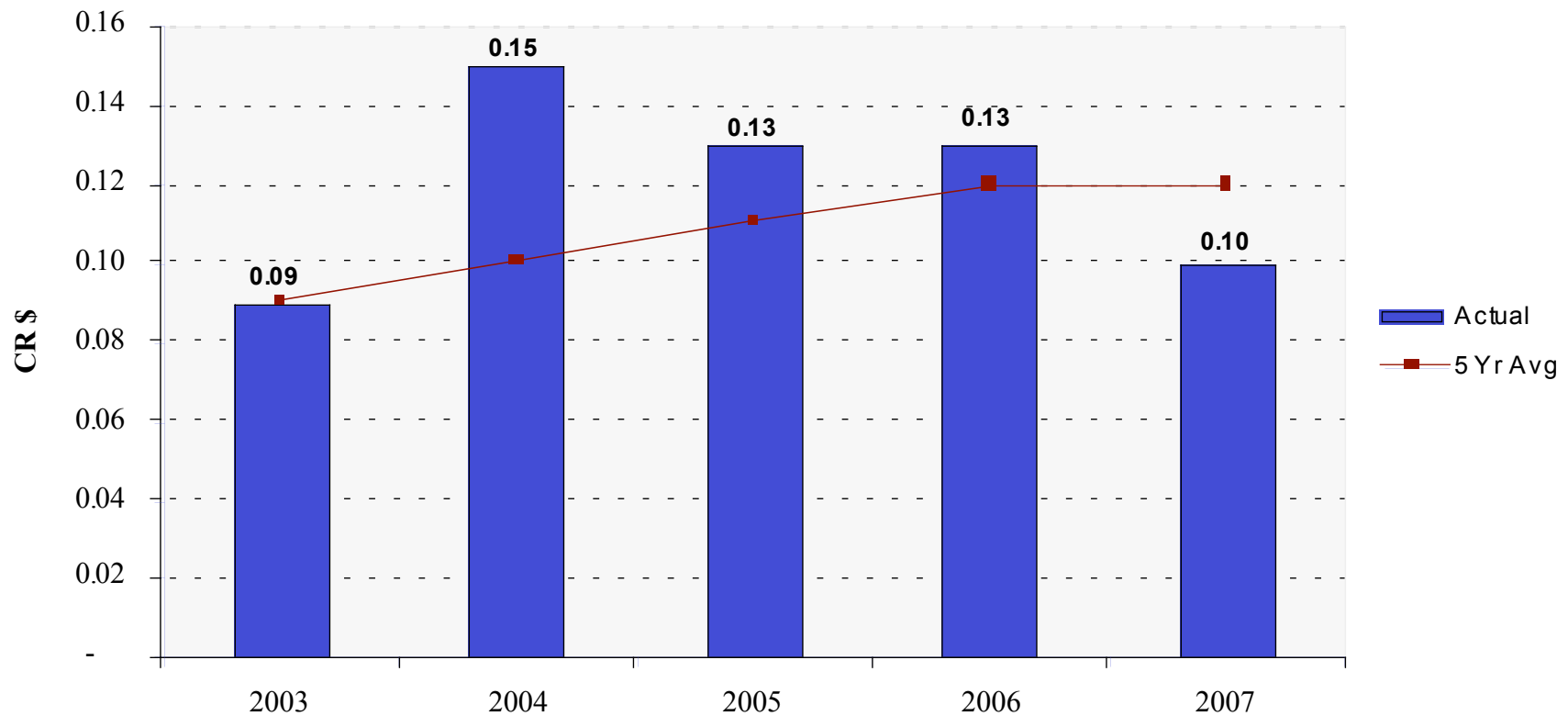
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Cost to Raise a Dollar

University-wide

(In Cents)





Future Focus – Goals for FY08

1. Advance relationships toward transformational gifts in next U-wide capital campaign.
2. Advance Strategic Initiatives beyond fundraising.
3. Professional Development/Staff Retention.
4. Pursue continuous improvement in development collaboration, systems & services.

A group of seven students is sitting on a large, green lawn in front of a large, classical-style building with many columns. The students are arranged in a circle, some looking at books or papers. The scene is bright and sunny, with trees and a hedge in the background.

University of Minnesota Scholarship Drive

“Promise of Tomorrow”

“Promise of Tomorrow” Scholarship Drive



Total Scholarship & Fellowship Commitments

July 1, 2003 – September 30, 2007

Fellowships

\$48,035,193

Scholarships

\$143,250,889

Overall Drive Total

\$191,286,082

“Promise of Tomorrow” Scholarship Drive



- Raised \$48 million for student support in FY07
- Endowments, Scholarships and Fellowships increased from \$106 million in 1997 to \$407 million in FY07

Results of Campaign (2003 – present)

- Number of students who receive privately funded scholarships is up 46%
 - From 4,800 students to nearly 7,000 in fall 2007
- Average size of awards increased 54%
 - From \$2,701 to \$4,161

An architectural rendering of the TCF Bank Stadium at the University of Minnesota. The stadium is a large, multi-story brick building with a curved facade and a large, open-air seating bowl. The rendering shows the stadium from an elevated perspective, with a city skyline in the background and a busy street scene in the foreground. The text "University of Minnesota TCF Bank Stadium Fundraising Update" is overlaid on the image in a large, bold, black font. The text is contained within a black rectangular border. The background image is a detailed architectural drawing showing the stadium's exterior, surrounding streets, trees, and a city skyline in the distance. The style is a watercolor-like architectural rendering with fine lines and soft shading. The stadium's name "TCF BANK STADIUM" is visible on the upper part of the building. The foreground shows a wide sidewalk with many small figures of people walking, a street with cars and a bus, and a parking lot with several cars. There are green trees and landscaped areas around the stadium. The sky is light blue with some clouds. The overall scene is a vibrant and detailed representation of the stadium and its urban context.

**University of Minnesota
TCF Bank Stadium
Fundraising Update**

Stadium



- Campaign status through October 31, 2007
 - Goal: \$86 million
 - Gifts to date: \$73.5 million (85% of goal)
 - Gifts to go: \$12.5 million
- \$1.6 million raised in Phase II
 - 50 captains have volunteered to raise \$100,000 each
- Shakopee Mdewakanton Sioux Community gift
- \$40.6 million in gifts for academic purposes

Stadium



Stadium Fundraising Co-Chairs

John and Nancy Lindahl



