



Perspectives on efficiency in transportation

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Abstract

This paper considers the engineer's, economist's, manager's, and planner's perspectives on transportation efficiency respectively. This paper examines the measures used in each perspective and weighs their advantages and disadvantages for various purposes. It illustrates each measure with an example drawn from the case of the Twin Cities ramp metering shut off. The first section summarizes various measures of mobility that are used to assess transportation. This is followed by an exposition of transportation consumer surplus and its limitations. Similar treatment of accessibility and productivity are provided. The conclusions call for consideration of equity in addition to efficiency when evaluating broader effectiveness and for taking the subjective point of view of the traveler rather than the "objective" point of view of the omniscient planner/engineer/economist/manager.

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1. Introduction

The evaluation of transportation systems garners significant attention in the planning, engineering, policy, management, and economics literatures (Kaplan and Norton, 1996; Caltrans, 1998; Pickrell, 1999). Measures of effectiveness (MOE) include assessments of the efficiency of the system, as well as its equity or fairness, its effects on the environment, and the qualitative experience that users enjoy. This paper addresses efficiency measures put forth by different analysts. Each profession approaches the problem differently, with unique concerns and objectives. While each field adopts what it feels are appropriate, none of the current measures corresponds directly with the perceptions of transportation users, the perspective of the *consumer*. As shorthand, we can develop a chart to consider several of those

perspectives on efficiency:

33

Perspective	Profession
Mobility and Safety	Engineers
Utility (Consumers' Surplus)	Economists
Productivity	Managers
Accessibility	Planners

The reasons for the different measures are that their uses vary: planning, investment, regulation, design, operations, management, and assessment are among the aims. Where the traveler fits is not immediately clear, as each profession asserts that it is primarily concerned with the public interest.

Engineering textbooks say "The challenge of the transportation engineering profession is to assist society in selecting the appropriate transportation system consistent with its economic development, resources, and goals, and to construct and manage the system in a safe and efficient manner" (Garber and Hoel, 1999, p. 13). While including economic criteria, the text proposes multiple criteria for evaluation. In general, engineers focus on maximizing mobility (the speed and capacity of the system) and safety, subject to cost constraints, as the

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51 other perspectives are out of their control, but tend to
52 concentrate on parts of the network rather than the trip
53 as a whole.

54 A planning textbook says “Urban planners and
55 scholars have long argued that the ease with which
56 people can reach employment locations, retail and ser-
57 vice outlets, and recreational opportunities should be
58 considered in any assessment of the health of a city.
59 They have implied that accessibility should be a central
60 part of any measure of quality of life (see e.g., Chapin,
61 1974; Wachs and Kumagai, 1973).” (Hanson, 1995, p.
62 5). Planners looking at the longer term consider the
63 location of places with respect to each other in the
64 accessibility measure, which traveler’s consider in real
65 estate decisions.

66 A transportation economics text discussing project
67 evaluation states “The starting point for measuring
68 costs and benefits is *willingness to pay*: the amount of
69 money each individual would be willing to pay for the
70 change in his or her circumstances. . . . Therefore will-
71 ingness to pay for a price reduction is correctly mea-
72 sured by the change in consumers’ surplus, which is the
73 area under the demand curve and above a horizontal
74 line indicating the current price.” (Small, 1999). Econ-
75 omists measure utility (or consumer’s surplus), in the
76 hope of having incorporated traveler’s preferences, and
77 try to ensure that benefits exceed costs, but admit that
78 utility cannot be completely measured.

79 Managers try to keep costs down and maintain the
80 productivity of the system. Novack, Rinehard, and
81 Langley (cited in Coyle et al., 2000, p. 15) conducted a
82 survey of logistics executives. “Changes in logistics
83 productivity do not result in reactions from customers
84 . . . Productivity improvements in logistics are important
85 to internal customers, however, namely upper manage-
86 ment”.

87 In addition to these efficiency aims, the political sys-
88 tem is also concerned with fairness and justice, which are
89 very difficult to define, while striving to guarantee that
90 public facilities are adequate or that an overall level of
91 service standard is met (Levinson, 2002). The profes-
92 sions generally take the “objective” viewpoint of the
93 omniscient central planner (who may in fact be an
94 engineer, manager, or economist) rather than the
95 “subjective” perspective of the travel consumer.

96 These perspectives often have implicit within them a
97 spatial dimension, the area or network elements that will
98 be considered in the analysis. Broadly, we can think of a
99 hierarchy of geographical units. The individual link
100 (road segment) can be aggregated in one of two ways, by
101 area into a subnetwork, or by path (route) into a trip.
102 All links comprise the network, which is a collection of
103 subnetworks. Each trip also uses a set of links between
104 an origin and destination. The spatial aggregation
105 dimension needs to be considered along with the various
106 perspectives, as improving one component (say a link)

may do little good for other components (other links, 107
specific trips, or the network as a whole), and may 108
sometimes worsen them. 109

We also need to distinguish between the normative 110
(what should be) and the positive (what is) when con- 111
sidering efficiency measures. For each measure, we need 112
to define a scale across which values are compared. To 113
say that the speed on a link is 50 km/h tells us nothing 114
about whether that is good or bad, it simply *is*. By 115
comparing the measured speed of 50 km/h to a norma- 116
tive standard (for instance, a speed limit), we can then 117
determine whether we have a speeding problem (the 118
speed limit is 30 km/h), a congestion problem (the speed 119
limit is 110 km/h), or no problem. 120

Several attributes help define good MOE. While this 121
list is by no means definitive, it may help in selecting 122
MOEs. 123

- (1) Different measures (e.g. transit and auto level of ser- 124
vice) should be collectively complete in that one 125
could combine them to attain an overall measure. 126
- (2) Each measure should scale or aggregate well (e.g. it 127
should be possible to combine measures of auto level 128
of service measured on separate links or for separate 129
trips). 130
- (3) Each measure should allow for disaggregation and 131
analysis of components (e.g. it should be possible 132
to take a measure of transit level of service measured 133
for the system and disassemble that measure to ob- 134
tain measures of components of the system). 135
- (4) The measure should align with user experience and 136
be understood by those users. 137
- (5) The performance indicator must be measurable, or 138
calculable from available (observable) data. 139
- (6) The measure should be predictable, or able to be 140
forecast. 141
- (7) It must be useful in a regulatory or control context 142
(so that the measure can be used to allow or restrict 143
new development to maintain standards, or to help 144
guide operational traffic engineering decision). 145

This paper considers the engineer’s, economist’s, 146
manager’s, and planner’s perspectives on efficiency for 147
transportation respectively. This paper examines the 148
measures used in each perspective and weighs their 149
advantages and disadvantages for various purposes. It 150
then applies each of the measures to the case of the Twin 151
Cities Ramp Meter shutdown, which took place in 2000 152
(the details of the study can be found in Levinson et al., 153
2004). While the measures might not align exactly with 154
each profession’s current practice, it is hoped that this 155
shorthand will provide insight into the problem of how 156
different measures are, and can be, used. The first section 157
summarizes various measures of mobility that are used 158
to assess transportation. This is followed by an exposi- 159
tion of transportation consumer surplus. Similar treat- 160

161 ments of accessibility and productivity are provided. A
 162 discussion of the traveler’s perspective is then provided.
 163 The conclusions call for broadening evaluation beyond
 164 efficiency and into equity and for taking the subjective
 165 point of view of the traveler rather than the “objective”
 166 point of view of the omniscient planner/engineer/econ-
 167 omist/manager.

168 **2. Mobility**

169 *2.1. Definition*

170 Handy (2002) notes, “The terms ‘accessibility’ and
 171 ‘mobility’ are often used together in transportation plans
 172 but without clear distinction.” In brief, mobility mea-
 173 sures describe the ease with which elements of the
 174 transportation system, or the transportation system as a
 175 whole can be used—how the network facilitates move-
 176 ment. However mobility measures do not weight the
 177 ease of movement by the number of places that can be
 178 reached, which is incorporated in accessibility measures
 179 described in a later section.

180 The *Highway Capacity Manual* (HCM) (TRB, 2000)
 181 distinguishes transportation facilities by type; highways
 182 are divided into interrupted and uninterrupted facilities.
 183 The HCM is a document designed by a committee, as
 184 illustrated in its multiplicity of measures for different
 185 facility types. For basic freeway segments, density is
 186 preferred to speed measures because speed is relatively
 187 invariant to traffic flow until volume is very close to
 188 capacity. Level of service ranges from A to F, level of
 189 service E is the critical density, that is the density at
 190 which capacity is reached.

191 The perspective offered in the *Highway Capacity*
 192 *Manual*, however, only measures mobility on individual
 193 network elements, not trips, subnetworks, or the net-
 194 work as a whole. The Texas Transportation Institute
 195 (TTI) has developed a methodology to compare con-

196 gestion between urban areas (Texas Transportation 196
 197 Institute, 2000). For metropolitan areas, TTI estimates 197
 198 travel speed, travel delay, system travel speed, travel rate 198
 199 index, fuel economy, wasted fuel, and congestion cost 199
 200 among other measures. Travel delays are classified into 200
 201 recurring and incident delays. The data used for TTI 201
 202 analysis are obtained from the US DOT’s Highway 202
 203 Performance Monitoring System (HPMS), which com- 203
 204 piles information on roadway systems maintained by 204
 205 state and local agencies, as well as from local planning, 205
 206 transportation agencies, and state DOTs. 206

207 Automobile measures of mobility (or level of service) 207
 208 can be classified by at least two criteria. The first is scale 208
 209 of analysis; for instance intersection approach, total 209
 210 intersection, road segment, or a road network can all be 210
 211 the basis for measurement. The second is kind of mea- 211
 212 surement—volume or time. Table 1 arrays some mea- 212
 213 sures by this scheme. Other automobile level of service 213
 214 measures include: parking availability and cost, network 214
 215 connectivity, conflict with non-auto system (e.g. pedes- 215
 216 trian crossings), hazard rating, service station avail- 216
 217 ability, ride comfort, aesthetics, and traveler 217
 218 information (knowledge of expected delay). 218

219 In general, volume is easier to measure, as it requires 219
 220 less tracking than delay, and is easier to accurately 220
 221 predict, as delay depends on more factors (including 221
 222 signal timings and cross-traffic). Similarly, the intersec- 222
 223 tion approach is the most detailed level of analysis, and 223
 224 is how travelers subjectively perceive the intersection. 224
 225 However, from a broader perspective, there is some 225
 226 desire to aggregate the measures (after all, trips occur on 226
 227 multiple segments, and the success of the system de- 227
 228 pends on more than one component). This suggests that 228
 229 all three levels of detail (network, link, intersection) may 229
 230 need to be assessed. 230

231 Commuters do not directly perceive volume-to- 231
 232 capacity ratios and may only have a sense of traffic 232
 233 density. But they do perceive travel time. Delay lends 233
 234 itself more easily to a trip measure than does capacity. 234

Table 1
Some roadway mobility measures

Scale	Delay measures	Capacity measure
Intersection approach	Stopped delay	Volume to capacity ratio
Intersection	Average stopped delay	Queueing
Road segment	Average delay (Actual time – Freeflow time)	Critical lane volume: (CLV)
	Average travel speed	Density
Road network	Average travel speed	Volume to capacity ratio
	Average percent delay	Cordon volume/cordon capacity
	Average trip time	Screenline volume/screenline capacity
	Shoulder hour index (shoulder hour time/ peak hour time)	Average congestion index: the (weighted) average volume to capacity ratio for an area’s links
	Percent of trips with delay > X	Average of area intersection: the (weighted) average of CLV
		The percent of links at each LOS

Table 2
Some non-auto system mobility measures

Stage	Time	Volume and capacity
Walk (bike) and walk access and egress to transit	Walk travel time	Sidewalks/roadways (bikeway/roadway)
	Circuitry	Connectivity
	Delay	Hazard
	Aesthetic	Bicycle parking
Auto access and egress Waiting	Auto access travel time	Parking availability and cost
	Waiting time (frequency)	Waiting comfort
	Reliability	
Transit in-vehicle	Travel time	Use
	Circuitry	Comfort of service
	Travel time/travel time by auto	

235 This is because delay can be aggregated over an area or
236 trip. A trip-based delay measure would consider both
237 intersections and links implicitly; no distinction would
238 be made as to whether delay was caused by an inter-
239 section or a link. A volume-based measure would have
240 difficulty incorporating this.¹

241 While transportation engineers most often deal with
242 automobile travel, the mobility and safety of non-auto
243 travel should also be considered. The Bureau of Trans-
244 portation Statistics (1999) reports that the automobile
245 currently serves some 89.5% of daily trips in the United
246 States. However, large segments of the population can-
247 not drive an automobile for their transportation needs.
248 Foremost are children under the age of 15, which the
249 census estimates at 21.3% of the population. The quality
250 of their transportation depends in large part upon many
251 microscale site planning design issues such as the pro-
252 vision of sidewalks, the location of paths and trails,
253 building setbacks, and neighborhood road design which
254 minimizes vehicular speed. Table 2 lists non-auto
255 mobility measures.

256 *2.2. Application*

257 To compare the various classes of measures, we apply
258 them to the same case, the eight-week shut off of Ramp
259 Meters in 2000. Applying some of the mobility to eval-
260 uate ramp meters requires measurements at on-ramps,
261 freeway segments and the system as a whole. Total del-
262 ay, number of vehicles being delayed, average delay
263 through the whole observation period, and average de-
264 lay of each time interval are computed for each ramp.
265 The travel time and delay for each freeway segment are
266 measured. They are combined through synchronization
267 into a series of OD matrices containing different
268 mobility measures (travel time, travel delay, speed). The

Table 3
Mobility measures with and without meters

		Travel speed (km/h)	Travel time (s/km)	Travel delay (s/km)
With meters	TH169	62	99	68
	I-94	79	89	42
Without meters	TH169	37	113	82
	I-94	87	75	28

269 results for two roadways (Trunk Highway 169 north-
270 bound between I-494 and I-694, a suburban freeway,
271 and I-94 between downtown Minneapolis and down-
272 town St. Paul) are shown in Table 3.

273 Previous research indicates that ramp meters increase
274 the mobility of freeway networks. On TH-169, with
275 ramp metering, the average travel speed (taking ramp
276 delay into account) of the network increases from 37 to
277 62 km/h; travel delay per km decreases from 82 to 68 s
278 and the average travel time for one trip decreased from
279 610 to 330 s. However, on I-94, the network mobility
280 measures decrease slightly as the result of the ramp
281 meter control. The average travel speed (taking ramp
282 delay into account) of the network decreases from 87
283 km/h (without control) to 79 km/h (with control). Travel
284 delay per mile increases from 27.9 s (without control) to
285 42.1 s (with control) and the average travel time for one
286 trip increases from 285 s (without control) to 299 s (with
287 control).

3. Utility 288

3.1. Definition 289

290 The economist's perspective on efficiency revolves
291 around the notion of benefit/cost analysis. Benefits to
292 users in public projects can be measured as the sum of
293 the utility accruing to consumers. However, because,

¹ Several measures at the trip, subnetwork, or network level are weighted averages. Different weights can be taken, including vehicle kilometers traveled, vehicle hours traveled, link volumes, trips from a zone, or the number of observations (links, zones).

294 strictly speaking, utility is not measurable, consumers'
295 surplus is often used. Consumers' surplus is the differ-
296 ence between what individuals would pay and what they
297 actually pay.² The transportation economist will argue
298 that the sum of the change in consumers' and producers'
299 surplus is the appropriate measure of benefit to compare
300 before and after a widened road, land development, or
301 other change in policy or infrastructure. An economist
302 would recognize each trip between a specific origin and
303 destination at a given time by a given mode for a given
304 purpose, as a distinct market, with its own demand
305 curve. The consumer's surplus is measured in each
306 market with and without the change, recognizing that
307 the number of trips in that market before the change
308 may be higher or lower than the number of trips after
309 the change. The price is the money and time (combined
310 into a generalized cost) required to consume a trip in a
311 particular market. If more people are traveling at the
312 same price, or the same number at a reduced price, or
313 some combination of the two, this is deemed a benefit.
314 This measure is summed across all markets. For any
315 given change, some markets may experience an increase
316 in benefit, others a decrease, and the total may or may
317 not be positive.

318 Fig. 1 shows conceptually how consumers' surplus is
319 calculated within a single transportation market. This
320 illustrates two networks. Network 2 is a net improve-
321 ment on network 1, hence the same number of trips can
322 be accommodated at a lower cost (or more trips for the
323 same cost). The consumers' surplus for network 1 is
324 represented as area $a-b-e$ and for network 2 as area
325 $a-b-c-d-e$. The difference, or change in consumers' surplus
326 is the area $b-c-d-e$. In practice, point a is unknown, so
327 the change in consumers' surplus between two scenarios
328 or networks is more useful than the absolute value of the
329 consumers' surplus.

330 The numerous transportation markets are coupled,
331 that is the demand in one affects the supply character-
332 istics of another. Thus, a reduction in cost in one market
333 will increase the demand in that market. That demand
334 will use links shared by other markets, where the supply
335 was not expanded. Moreover an increase in demand in
336 some markets will increase costs and decrease trips in
337 others. A direct benefit accrues to a market where the
338 improved link is used or the improved link is at least a
339 partial substitute for a link that is used. In this frame-
340 work, with variable demand, many markets that do not
341 receive the benefit directly will receive a net loss of
342 transportation welfare.

343 The elasticity of demand is generally known near
344 existing price points. In the areas beyond the range of

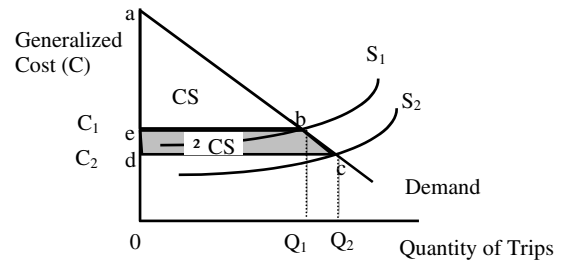


Fig. 1. Consumers' surplus for networks (1) and (2).

our experience, demand is not known well. This is
acceptable in the case of the shifts in the supply curve
(e.g. adding a new link), when the unknown areas do not
enter the measurement. However, with a shift of the
demand curve, the whole range of demand must be
known to achieve an accurate measurement.

With a consumers' surplus measure, the total change
in surplus over all markets needs to be compared with
the total costs of the project. In economic analysis, if
total benefits exceed total costs, the project is worth
doing.

Approximating demand as a straight line function,
then the following "rule of 1/2" describes the net user
benefit (change in consumers' surplus) (ΔCS) in a single
market (Neuberger, 1971):

$$\Delta CS = 0.5(Q_{\text{off}} + Q_{\text{on}})(\tau_{\text{off}} - \tau_{\text{on}}) \quad (1)$$

where Q_{on} , Q_{off} flows when the ramp meters are on, off
respectively. τ_{on} , τ_{off} travel times when the ramp meters
are on, off respectively.

3.2. Application

If the travel time when the ramp meters are switched
off is greater, then there is a gain of consumer surplus
with metering. Using the same afternoon peak period
data as was used above in the comparison of mobility,
the change in consumers' surplus is measured. On TH-
169, the changes in consumers' surplus for each indi-
vidual segment are summed to get a benefit from
metering of 3531 vehicle hours. The loss in consumers'
surplus on ramps with metering is found to be 639
vehicle hours. As expected, ramp meters significantly
reduce the productivity and consumers' surplus of the
ramps. The change in consumers' surplus of the system
with ramp metering is overall positive, the ramp meters
benefit the freeway segments more than they hurt the
ramp segments, so an overall positive change in con-
sumers' surplus of 2893 vehicle hours is recorded. On I-
94, the net increase in the consumers' surplus of the
whole system (including freeways and ramps) due to
metering is 481 vehicle hours.

² Similarly, Producers' surplus (or profit) is the difference between
the cost of production and the price of sale; but for goods that are
unpriced, e.g. most roads, there is no producer's surplus.

384 **4. Productivity**³

385 *4.1. Definition*

386 In determining whether to build a project, select a
387 policy, implement a system, or provide a service, it is
388 possible, with the help of many assumptions, to estimate
389 the net present value of the future stream of profit or
390 welfare with a cost/benefit analysis. But because of the
391 assumptions required, benefit/cost analysis may not be
392 sufficient to manage a complex system such as a trans-
393 portation network on a day-to-day basis. There is a
394 desire to monitor the transportation network on multi-
395 ple dimensions, to understand how well it is performing
396 (and how accurate were previous projections), and to
397 steer future decisions. Metrics might assess how effi-
398 ciently labor or capital is employed (to determine where
399 future labor or capital should be employed). They might
400 consider market share against competitors, the state of
401 complementary services (for instance, access to transit
402 or parking in the case of a transit system) or the satis-
403 faction of customers and vendors (to gauge future
404 market share and the price and quality of inputs).

405 Productivity is simply a measure of output divided by
406 input. The larger this ratio, the more productive is the
407 system. The key to measuring productivity is determin-
408 ing the outputs and inputs. Beginning with the inputs,
409 we have, broadly, capital and labor. Labor includes all
410 the human time required to produce a service. So when
411 considering the productivity of transit service, labor
412 inputs comprise the employees of the transit agency,
413 including bus drivers, mechanics, managers, and
414 accountants among others. (And when considering
415 passenger car travel, the driver's time must be included
416 as well.) Capital includes all the buildings and equip-
417 ment needed to operate the service (buses, garages,
418 offices, computers, etc.). Capital may include land and
419 energy, though those are often separated. While labor
420 may go into each of the capital components, to the
421 agency it is viewed as capital (the labor required to build
422 the bus is considered in the labor productivity of the
423 manufacturer of the bus, but not the operator). Labor
424 productivity (P_L) can be measured by dividing the out-
425 put measure (O) with hours of labor input (H). Simi-

³ The question of *what is productivity in transportation* has several interpretations. One line of research, not followed here, beginning with research by Aschauer (1989) and continuing through Boarnet (in press) and Nadiri and Theofanis (1996) examines how transportation investment affects the economy at large. These papers tend to treat transportation (or highways) as a black box, and make no distinctions between different kinds of transportation investment. The input is state or national investment in transportation, and output is gross domestic product. While this research provides useful rhetorical tools (transportation investments provide an X% return, compared with Y% for other investments) important for large budget debates, it provides no assistance in actually making management decisions.

larly, capital productivity (P_K) can be defined as the 426
output measure divided by the capital (K) in money 427
terms that is required to produce that output. Capital is 428
somewhat trickier than labor in that capital is often a 429
stock, while output and labor are flows. For example, if 430
it costs one million dollars to build a road section with a 431
multi-year life, we cannot measure the productivity of 432
capital as simply annual output divided by that one 433
million dollars. Rather, that stock needs to be converted 434
to a flow, as if the highway department were renting the 435
road. This conversion depends on the interest rate and 436
the life of the facility. 437

In freight, output is typically measured by ton-km 438
shipped, input would be the hours of labor and 439
machinery employed. In passenger travel, output may be 440
person kilometers traveled. So improvements that in- 441
crease the number of ton-km or person-km that can be 442
transported with the same resources (in the same period 443
of time) increase productivity. Four basic partial pro- 444
ductivity measures for transportation are given in Table 445
4. 446

Looking at either the productivity of labor or capital 447
to the exclusion of the other is insufficient. Some 448
investments can improve labor productivity at the ex- 449
pense of capital productivity. Total factor productivity 450
measures can be used to combine labor and capital 451
productivity. These require weights for each measure 452
(and any submeasures which comprise a measure) pro- 453
portional to the share of that measure in total costs. This 454
issue becomes more complex when examining changes in 455
productivity between time periods, as both inputs and 456
outputs (and thus shares) change. 457

A good argument can be made that it is not always 458
good to maximize travel, we do not want to increase 459
distance traveled by building circuitous routes for in- 460

Table 4
Productivity measures

Description	Formula
Productivity of public labor (P_{GL})	$P_{GL} = \frac{\sum_l T_l}{\sum_l H_l}$
Productivity of private labor (P_{PL})	$P_{PL} = \frac{\sum_l T_l}{\sum_l D_l}$
Productivity of public capital (P_{GK})	$P_{GK} = \frac{\sum_l T_l}{\sum_l K_l}$
Productivity of private capital (P_{PK})	$P_{PK} = \frac{\sum_l T_l}{\sum_l V_l}$

Where T = Travel on the system in question (person-km or ton-km),
 H = Hours of labor by employees of the highway agency (including
professional drivers), D = Hours of time by the driver and passengers
spent on the network in question (excluding professional drivers),
 K = Dollars of public capital spent (building and maintaining the
infrastructure), V = Dollars of private capital spent (the share of the
cost of owning and operating a vehicle, exclusive of taxes to pay for
public capital for its use on the network in question), l denotes links in
the set of links L under question.

Table 5
Productivity measures with and without meters

		Segment		Ramps		Productivity (km/h)
		VKT	VHT	VKT	VHT	
With meters	TH169	339,822	3341	3994	703	85
	I-94	539,286	5494	3785	264	94
Without meters	TH169	271,388	5214	3815	95	52
	I-94	523,027	5940	3819	95	87

461 stance. Two effects take place when network distance is
462 shortened. First, there is an immediate reduction of ton-
463 km. But there is also a shortened travel time, which may
464 induce more economic activity, trips, and thus ton-km.
465 This paradox can be obviated by looking at point-to-
466 point distance rather than network distance as the
467 baseline.

468 Productivity is not of itself a perfect welfare measure,
469 especially since it only addresses the costs of production,
470 not the demand side. However it is an indicator whose
471 changes tend to indicate whether welfare is increasing or
472 decreasing. As emphasized earlier, other gauges may be
473 required to indicate overall welfare. Furthermore, we
474 have only described the productivity of transportation,
475 not the activity system to which all travel belongs.

476 4.2. Application

477 Productivity is the ratio of the output of any product
478 to the input that was required to produce that output.
479 For freeway networks, vehicle kilometers traveled
480 (VKT) is the main output and vehicle hours traveled
481 (VHT) is the main input. In this case, a partial pro-
482 ductivity factor (P) of a freeway network is equivalent to
483 a measure of network average speed, but is weighted
484 differently than a mobility measure, which would aver-
485 age link speeds:

$$P = \frac{\text{output}}{\text{input}} = \frac{\sum \text{VKT}}{\sum \text{VHT}} = \frac{\sum QL}{\sum Q\tau} \quad (2)$$

487 The ratio of VKT and VHT is measured for each free-
488 way segment and ramps separately and then combined
489 to obtain the productivity of the system for both the
490 metering-on and metering-off cases. Ramp metering is
491 considered beneficial if the productivity with its presence
492 is higher.

493 Table 5 shows productivity, the vehicle kilometers of
494 travel per vehicle hours of travel on freeway segments
495 and ramps. The freeway segments have productivity of
496 102 km/h with metering and 52 km/h without meters.
497 The net productivity of the ramps themselves is 5.76 km/
498 h with meters and (by assumption) 40 km/h without
499 meters. Combining freeway segments with ramps gives a
500 system productivity measure. The system productivity
501 improves immensely with ramp metering. In fact the

percentage increase in system productivity is 64%. For I- 502
94, Table 5, suggests an increase in the productivity of 503
the system by 8.26%. This compares with a drop in 504
speed using the mobility measures. 505

5. Accessibility 506

5.1. Definition 507

Accessibility is the measure of the ease with which 508
other pieces of land and their associated activities can be 509
reached (Hansen, 1959; Black and Conroy, 1977; Pirie, 510
1981; Morris et al., 1979). Weibull (1980) suggests that 511
accessibility is a measure of an individual's ability to 512
participate in activities in the environment. If a trans- 513
portation or land use change enables someone to reach 514
activities that are more desirable in less time, then the 515
accessibility (and possibly the value of their land) ⁴ in- 516
creases. However, because accessibility increases with 517
activity, areas with high accessibility often have high 518
congestion. 519

There has long been an interest in the gravity model 520
and in related accessibility measures. In analogy with 521
physics, Reilly (1929) formulated a "law of retail grav- 522
itation", and Stewart (1948) formulated early definitions 523
of accessibility. The measure of potential is now called 524
accessibility (Hansen, 1959). Since Hansen's formula- 525
tion, the distance decay factor has been updated to a 526
more comprehensive function of generalized cost. The 527
function is not necessarily linear—a negative exponen- 528
tial, estimated from models of observed spatial interac- 529
tion (such as gravity models), is often used. Geographers 530
define accessibility as suggested in Table 6 (Hanson, 531

⁴ Hedonic theory suggests that individuals do not purchase goods, but rather the bundle of attributes composing the good. Someone does not buy a house, but rather the qualities of that house: location (accessibility), size, type of construction, appliances, noise from nearby roads, etc. Every house combines the various attributes slightly differently. Hedonic models are used to pull apart these attributes, and develop demand curves for the various attributes (goods or bads). However, these attributes are interrelated, houses with high accessibility will be more expensive, which will lead to more investment in other attributes, leading to better maintenance and more frequent remodeling.

Table 6
Accessibility measures

Description	Formula
Accessibility (A) in zone i depends on the opportunities (e.g. jobs P) in zone j and the transportation cost τ_{ij} between them	$A_i = \sum_j P_j f(\tau_{ij})$
Job-worker ratio (R) in zone i at radius r (in transportation cost) is the Jobs (P) within radius r divided by Workers (Q) within radius r	$R_i = \frac{\sum_{j=1}^r P_j}{\sum_{j=1}^r Q_j}$
Density (D) in zone i is the sum of jobs and workers within radius r , divided by the area contained within	$D_i = \frac{\sum_{j=1}^r P_j + Q_j}{\pi r^2}$
Difference (Δ) in zone i is the difference between the number of jobs and workers in radius r	$\Delta_i = \sum_{j=1}^r P_j - Q_j$
Force (F) between zones i and j is the product of the jobs (P) in zone j and the workers (Q) in zone i and a function of the transportation cost τ_{ij} between them	$F_{ij} = Q_i P_j f(\tau_{ij})$

1986). Some other measures relating jobs and workers (or more generically productions and attractions) are also described in Table 6. Accessibility is illustrated in Fig. 2, where the propensity is the willingness to travel a certain distance (the longer the distance/time, the less willing you are to travel), the job supply is the cumulative number of jobs available (which increases with distance/time over which you are searching), and the actual distribution of trips is a product of those two factors.

If one takes jobs as supply, and workers as demand, there are many ways to inter-relate the two measures. Force (used as an accessibility measure in the early literature), described in Table 6, is analogous to the sum of the area formed by the product of supply and demand. The difference (Δ) between jobs and workers can be viewed as the surplus or deficit in workers at a given travel time away from a point. If for short distances

from an individual's house, there is a surplus of jobs, that individual will have a shorter than average commute, while if there is a surplus of houses, there will be a longer than average commute (Levinson, 1998). Taking a simple job-worker ratio (R) over some small subregional geography (Cervero, 1989, 1996) is clearly a misleading indicator (Giuliano and Small, 1993; Levinson, 1998). Nevertheless, it may be useful to compare the relative distributions of jobs and housing without falling into a geography trap. A more sophisticated measure would compute the accessibility to jobs and to workers at a point, and take the ratio of these two accessibility measures. It should be noted that accessibility to housing varies much less than accessibility to jobs. The sum of supply and demand, jobs and workers, can be taken as a net measure of activity in an area, or after dividing by area, as a measure of density.

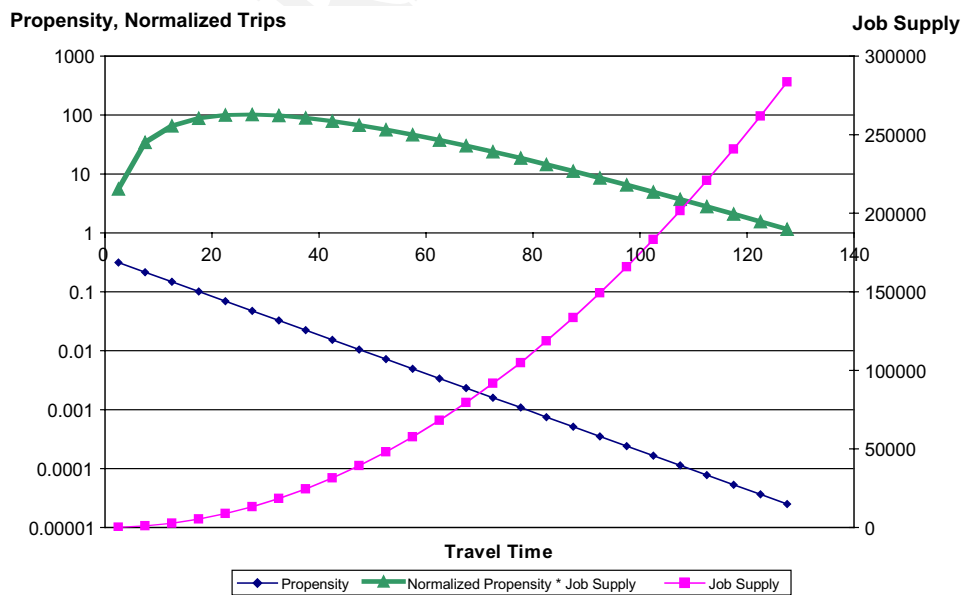


Fig. 2. Accessibility.

Table 7
Accessibility measures with and without meters

Model	TH169			I-94		
	With meters	Without meters	% Change	With meters	Without meters	% Change
$f(\tau_{ij}) = 1/t_{ij}^2$	2.9	2.5	16	12.5	8.5	46
$f(\tau_{ij}) = e^{-0.00189t_{ij}}$	58,932	34,502	71	42,977	43,597	-1.4
$f(\tau_{ij}) = e^{-0.08t_{ij}}$	93.2	63.772	46	822.5	456.9	80

567 5.2. Application

568 Three different functions of travel time are used; these
569 are described in Table 7. Freeway accessibility is com-
570 puted both with and without ramp metering as in Table
571 6 (top row), where P_j , the opportunities at off-ramp j , is
572 measured using exit volumes and the travel cost, τ_{ij} is
573 just the travel time between on-ramp i and off-ramp j .

574 Three different accessibility models were applied to
575 TH169. The first is a classic gravity model, the second a
576 model estimated for freeways in the Twin Cities by the
577 author, and the third from a regional gravity model
578 estimated for Washington DC (Levinson and Kumar,
579 1995). For all three cases on TH-169 accessibility in-
580 creases with ramp metering, as shown in Table 7.
581 However, there may be accessibility functions for which
582 this is not the case. The accessibility measures for I-94
583 are also shown in Table 7. Unlike TH-169, but consis-
584 tent with our mobility measures, these results are mixed.
585 In one of the three cases, accessibility falls with meter-
586 ing.

587 6. Travelers: subjectivity and equity

588 A first criticism concerns the measure of transporta-
589 tion rather than activities as the base for the MOE. A
590 transportation or land use change that enabled a person
591 to reduce the total number of trips made might be seen
592 as a net loss from a narrow transportation productivity
593 or consumers' surplus measure with trips or person-km
594 traveled as the output measure, or a mobility measure
595 that looked at throughput. However if the reduction is
596 because of trip chaining, performing the same number of
597 activities with less travel, the individual may be better
598 off. *This argues for a broader measure of utility of the*
599 *entire activity system rather than simply the demand of*
600 *the transportation system.* Of course, this also requires
601 entirely new measurement methods.

602 A second criticism is of the aggregation error in-
603 volved. Supply and demand curves, and consequently
604 accessibility and consumers' surplus measurements,
605 implicitly assume mass produced identical commodities.
606 If the markets are defined coarsely (large zones, few
607 purposes, few or no time slices), the assumption of
608 homogeneity within markets fails. On the other hand, if

each individual trip were its own market, supply and 609
demand curves are no longer measures of quantity of 610
exchange, but rather its probability. While the number 611
of coarse markets was large, the number of potential 612
individual transactions is huge. This clearly makes an 613
accurate measurement of consumers' surplus difficult. 614

A third criticism is the absence of the consideration of 615
choice and the existence of non-user benefits in the 616
MOE. If transportation is a derived demand, the activ- 617
ities at the end are what count. It can be argued that not 618
only the activities pursued, but also the ones not pur- 619
sued, should be considered in evaluation. 620

Further these measures incompletely capture the 621
costs and benefits associated with spillovers and exter- 622
nalities. Transportation change enables/requires reor- 623
ganization of processes, which provides benefits/costs 624
outside the transportation sector. Particularly in the case 625
of unpriced transportation, it is very difficult to capture 626
these spillover benefits or external costs and internalize 627
them within the transportation sector. 628

The general focus on systematic efficiency ignores 629
equity effects on individual welfare from a change in the 630
transportation-land use system. While at one level 631
everyone understands that change creates winners and 632
losers, at another, only the aggregate net gain is gener- 633
ally considered. Much cost benefit analysis is based on 634
the Kaldor-Hicks or potential Pareto improvement test. 635
This says that a change is acceptable provided the losers 636
could be compensated from the gains of the winners, 637
whether or not they actually are. But this test may not 638
command social acceptance, particularly from the los- 639
ers. Thus, economic decisions are devolved into the 640
political and legal arenas, where voices are not neces- 641
sarily weighted equally. Diffuse winners may not expend 642
energy to defeat concentrated losers, despite an overall 643
"net gain." By the economic calculus, society is worse 644
off. Can this be anticipated and avoided? 645

It needs to be recognized that winners and losers are 646
created all of the time. The simplest changes to the 647
transportation network create winners and losers, not 648
just due to the taking of land, or the creation of pollu- 649
tion effects, but even mobility reductions from the rel- 650
atively narrow transportation perspective. It is essential 651
to develop MOE (both of efficiency and equity) that 652
identify these issues before they become political prob- 653
lem. Unfortunately, no single MOE will capture every- 654

655 thing. Complexity implies uncertainty, so any one
656 measure will be incomplete. Yet, the alternative of not
657 doing the analysis is also unacceptable. Explicit con-
658 sideration of equity and the distribution of winners and
659 losers will highlight potential problems before they
660 manifest themselves.

661 Just as Einstein noted that the point of view of the
662 observer shaped the measurement of time, point of view
663 also affects the perception of time as a measure of
664 transportation level of service. Moving towards trip-
665 based measures will more closely align with how users
666 experience travel. For instance estimating the travel time
667 of individual trips, and looking at the distribution of
668 changes in travel times resulting from changes to the
669 transportation—land use system will allow even sys-
670 tematic and objective measures to get at the same per-
671 ceptions that are subjectively experienced. However
672 more research is needed into how individuals perceive
673 travel, and how they value or weight components of the
674 travel experience.

675 7. Conclusions

676 This paper identified four major classes of efficiency
677 measures: mobility, utility, productivity, and accessibil-
678 ity. Each has strengths and weaknesses, justifying its
679 use, but not its exclusive use, as a gauge of the perfor-
680 mance of the transportation system. Like the blind men
681 examining the elephant, there is no single perspective
682 that can be accurately measured and will correctly de-
683 scribe the system. In fact, looking at the Twin Cities
684 Ramp Meter shut down data shows that while some-
685 times the measures align with each other and all give a
686 clear message (ramp meters were efficient on TH-169), in
687 other cases the results are contradictory (ramp meters
688 may or may not have been efficient on I-94).

689 Mobility is the traditional measure used by engineers,
690 and has the advantage of ease of measurement. Travel
691 time is a useful measure that aligns with user experience,
692 but users care about trips rather than simply links.
693 There is a reason these measures are used by transpor-
694 tation engineers, the data is easy to relatively easy to
695 collect. It is most appropriate to use mobility when
696 looking at short-run, small-scale system change, espe-
697 cially traffic operational improvements. It can be
698 thought of as the most tactical measure. In general it
699 should track productivity and consumers' surplus, but
700 the results may differ if the two situations being com-
701 pared are very similar. Mobility measures may also be
702 useful for filtering analysis. Since mobility is easy to
703 measure, ranking sites to study more intensively with
704 e.g., a measured volume/capacity ratio, and then doing a
705 more thorough analysis is a cost-effective approach
706 when the cost of analysis is significant.

Productivity is important to examine when managing 707
the system, and especially for measuring the efficiency of 708
the supply-side, but again it is not experientially based. 709
Productivity are appropriate in a somewhat larger scale 710
than mobility, but are still relatively short-term mea- 711
sures. It may be appropriate to look at small-scale 712
investments that should not have system-wide reper- 713
cussions. It is tactical, but not as short-term as mobility. 714

Utility might match travelers the best, if only it could 715
be measured. Consumers' surplus is a useful system 716
measure, but the aggregation of the measure means that 717
it does not match any particular user's experience. 718
Transportation consumers' surplus is appropriate for 719
medium-term evaluation of major investments that have 720
relatively minimal effects on the distribution of land 721
uses. This is inherently a more strategic measure than 722
productivity, but as defined here, ignores the value of 723
opportunities that accessibility aims to measure. 724

Accessibility provides an overview relationship of 725
transportation, activities, and land uses, but is hard to 726
explain and not easily operationalized into policy. 727
Accessibility is critical to look at the long-term impacts 728
of major investments and the impacts of land use regu- 729
latory changes. This is the most strategic measure. 730

A key difficulty is that subjective perspectives of 731
travelers contrast with the objective views of profes- 732
sionals. There is no single "*subjective perspective of* 733
travelers," as different travelers will by definition have 734
different perceptions. Taking the driver's eye (passen- 735
ger's eye, pedestrian's eye) point-of-view (looking at 736
trips for instance, or potential destinations) rather than 737
a bird's eye assessment is a start. Defining the specific 738
measures may not be too difficult, (e.g. travel time is one 739
obvious consideration), although weighting those mea- 740
sures requires empirical work (not all time is created 741
equal from the point-of-view of the travelers, a large 742
body of research suggests that waiting time is more 743
onerous than in-vehicle time). But only by considering 744
that subjective perspective as an input can those deci- 745
sions be implemented in a political environment where 746
everyone has a different viewpoint and set of values. 747

8. Uncited references 748

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